MEATS, OILSEEDS AND GRAINS, BRAZILIAN PERFORMANCE, TRENDS AND FORECASTS

Agronomist : Gustavo Marin Monaco
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Brazil

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SPEAKER
educational background

- Graduated at ESALQ - ESCOLA SUPERIOR DE AGRICULTURA LUIZ DE QUEIROZ, UNIVERSITY OF SÃO PAULO - Brazil
- Specialization in grass management at MASSEY UNIVERSITY- NEW ZEALAND
- MBA in Business Management - IBMEC - Brazil

SPEAKER

professional history awards

- Seven years working as autonomous dairy & beef consultant in Minas Gerais, São Paulo, Mato Grosso and Espirito Santo States
- Two years working for ELANCO Animal Health in Minas Gerais State, developing mainly dairy operations
- Two years working as agronomist at CCPR- Dairy Farmers Central Cooperative - ITAMBÉ (Minas Gerais State)

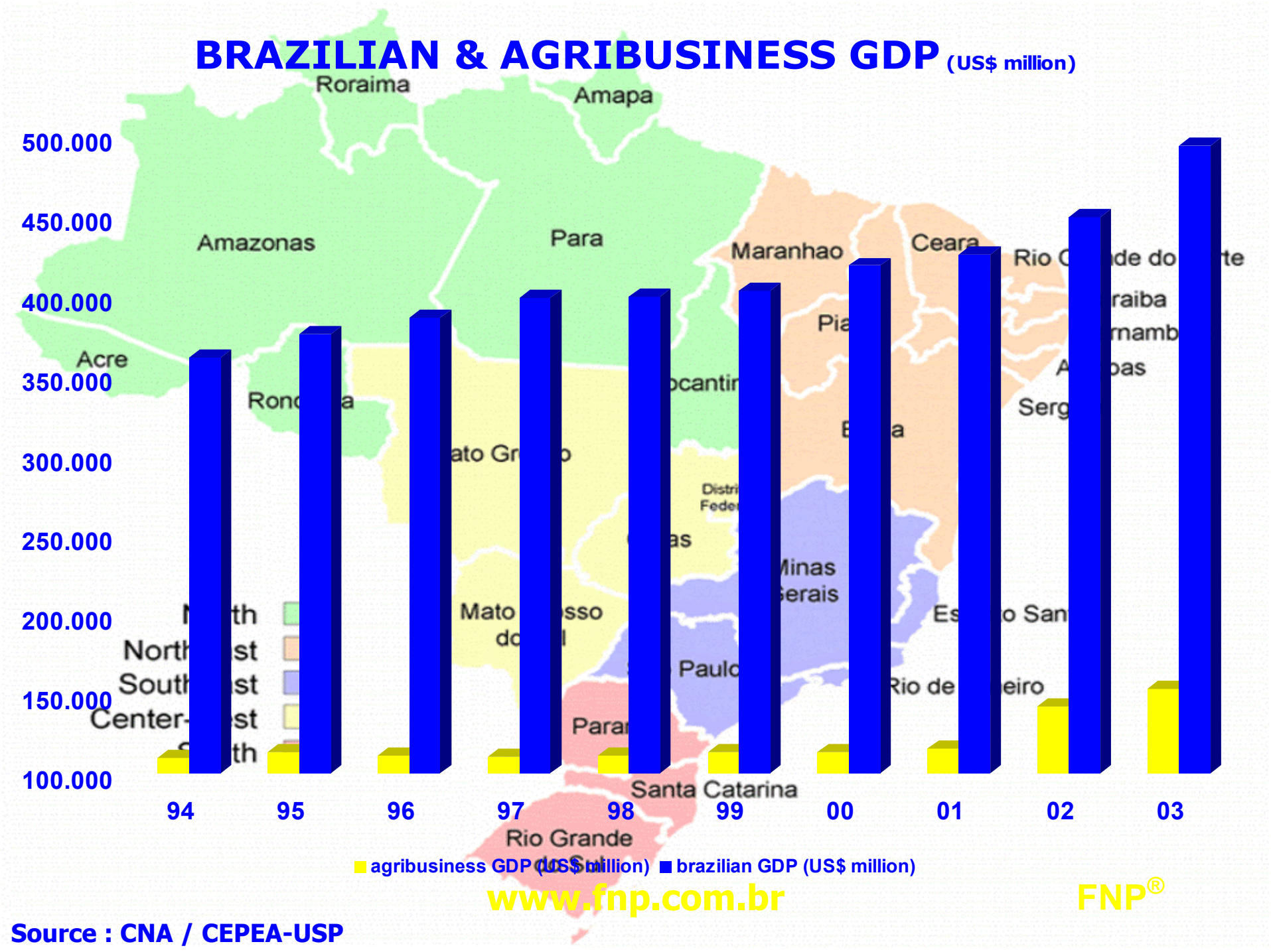
BRAZILIAN NUMBERS

- **AREA: 8, 5 million Km²**
- **POPULATION:178 million**
- **TOTAL GDP*: US$ 493 billion**
- **AGRIBUSINESS GDP*: US$ 153 billion**

*** 2003**

Source: IBGE / CNA / CEPEA-USP

BRAZILIAN & AGRIBUSINESS GDP (US$ million)



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Source : CNA / CEPEA-USP

HARVESTERS SOLD (thousands of units)

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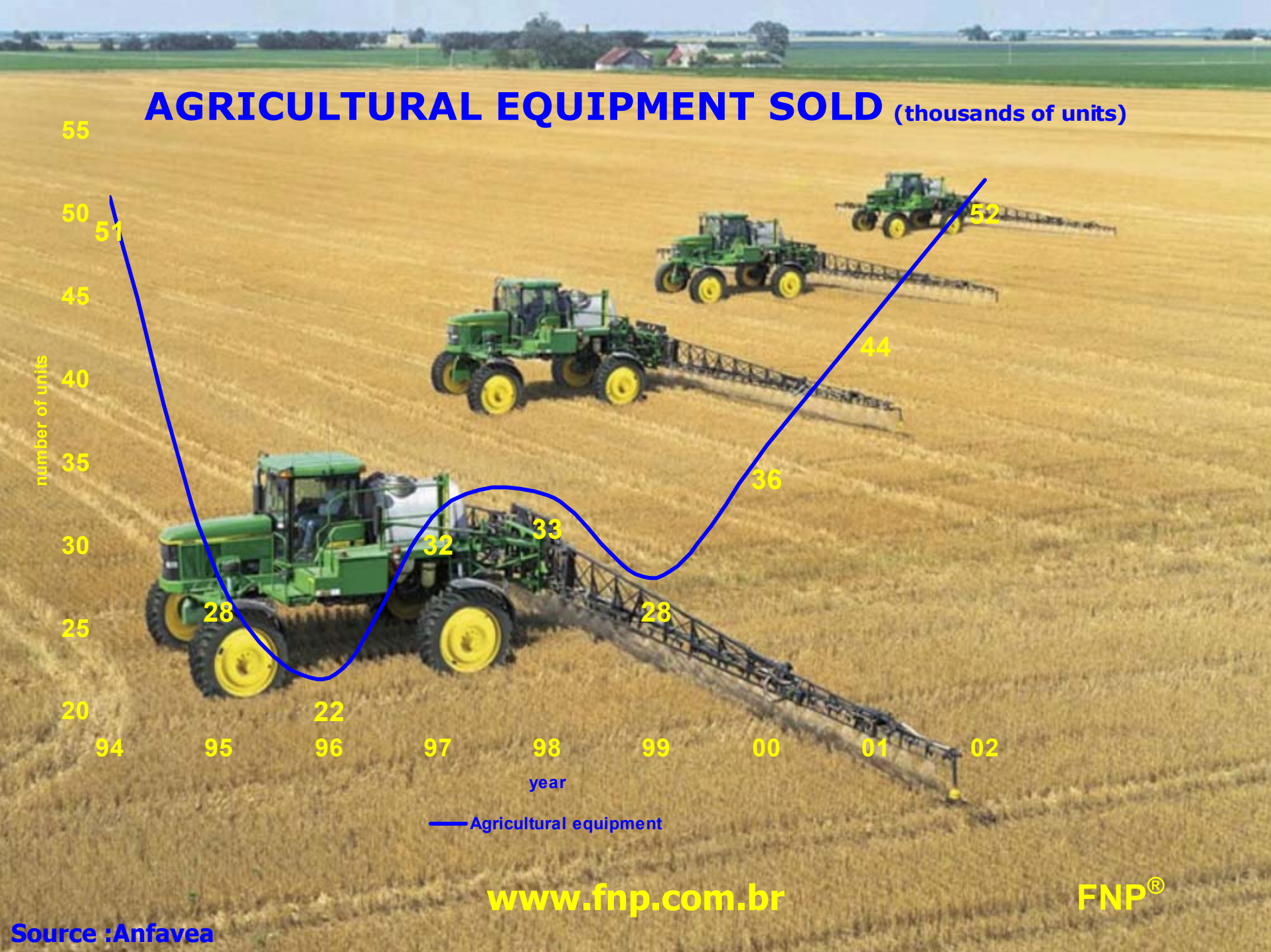
Source : Anfavea

AGRICULTURAL EQUIPMENT SOLD (thousands of units)



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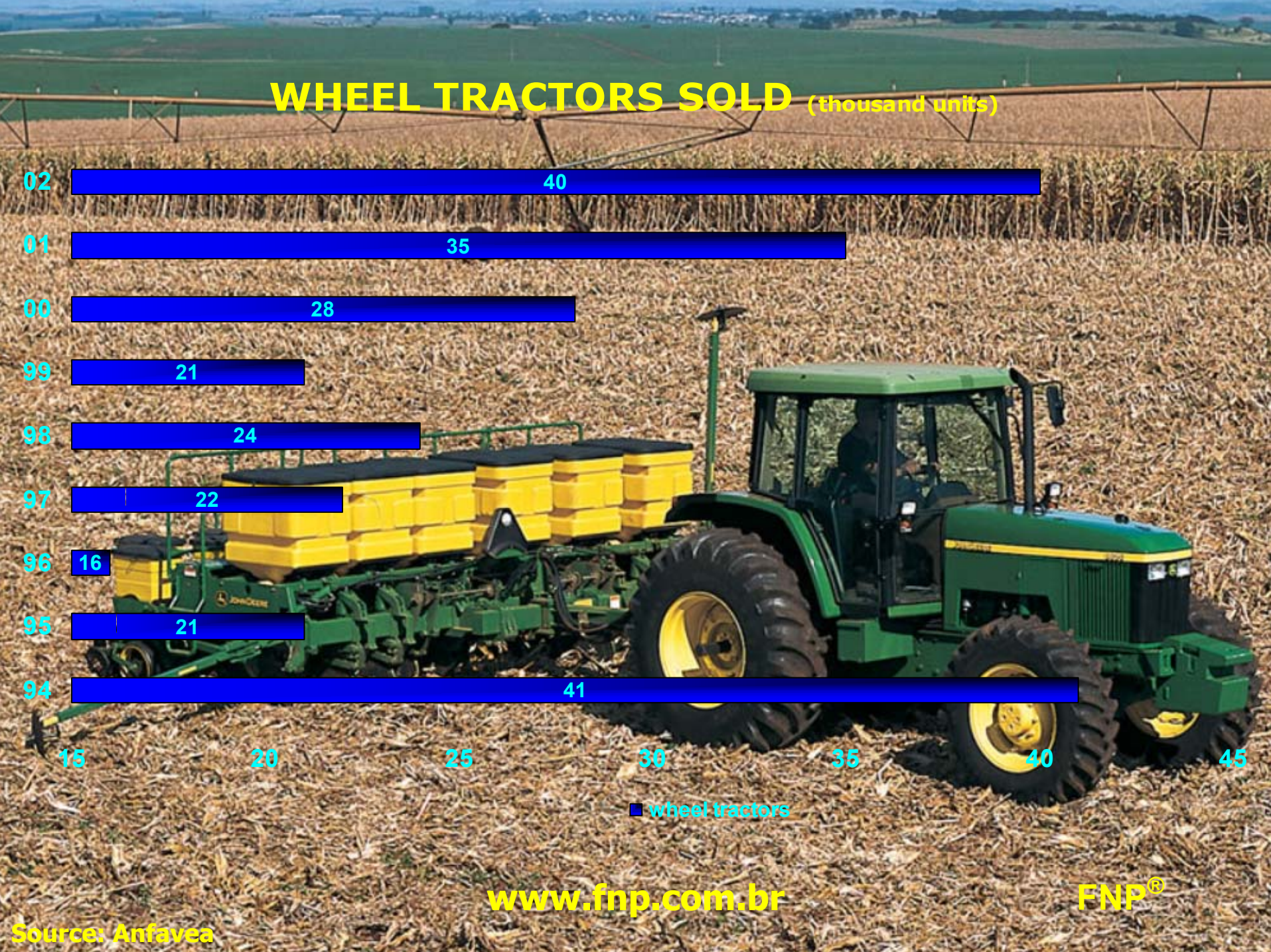
Source :Anfavea

WHEEL TRACTORS SOLD (thousand units)



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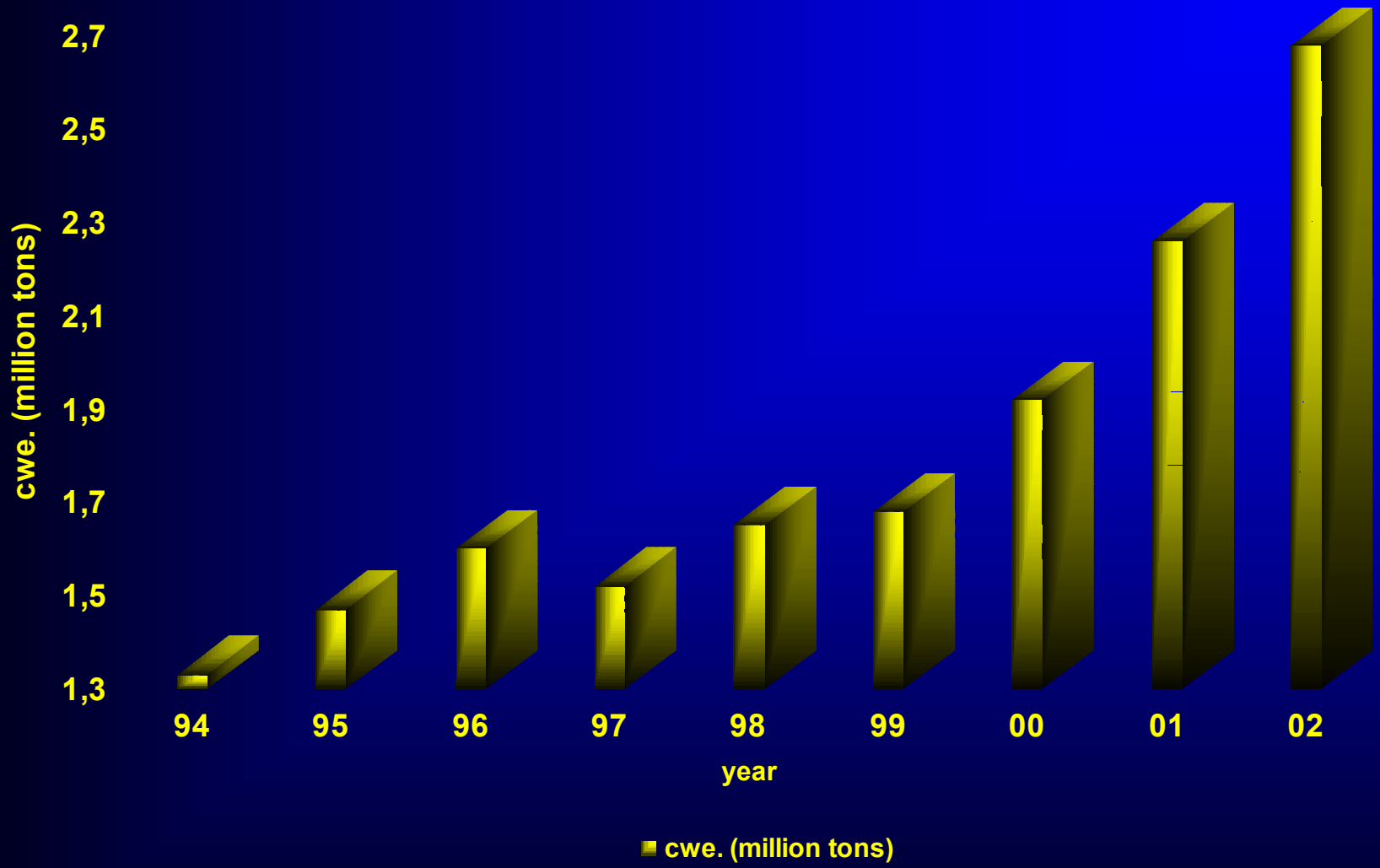
Source: Anfavea

BRAZILIAN PORK PRODUCTION cwe. (million tons)



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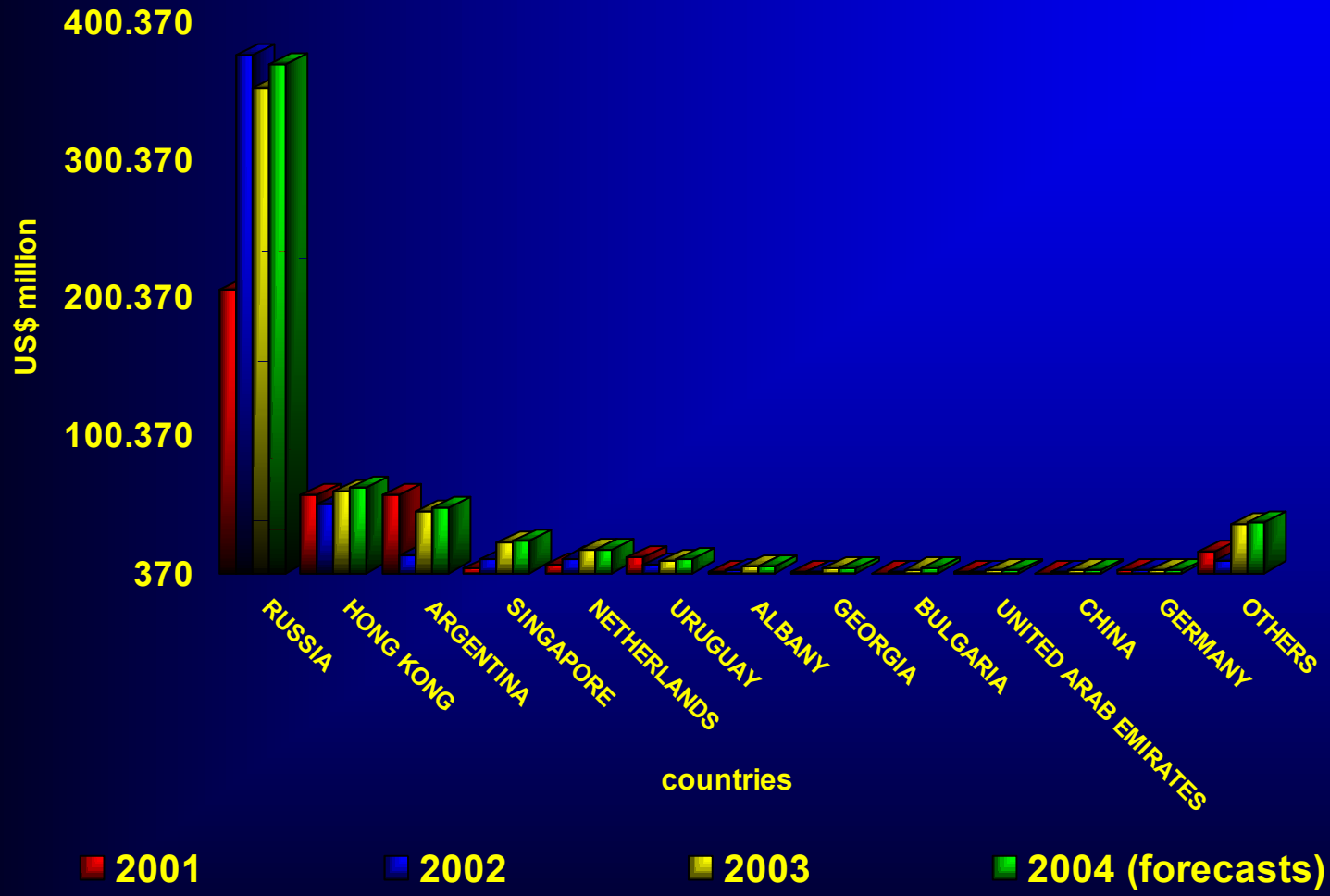
Source :IBGE / Conab

BRAZILIAN SWINE EXPORTS BY DESTINATION

(US$ million)



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Source : FNP / SECEX / DECEX

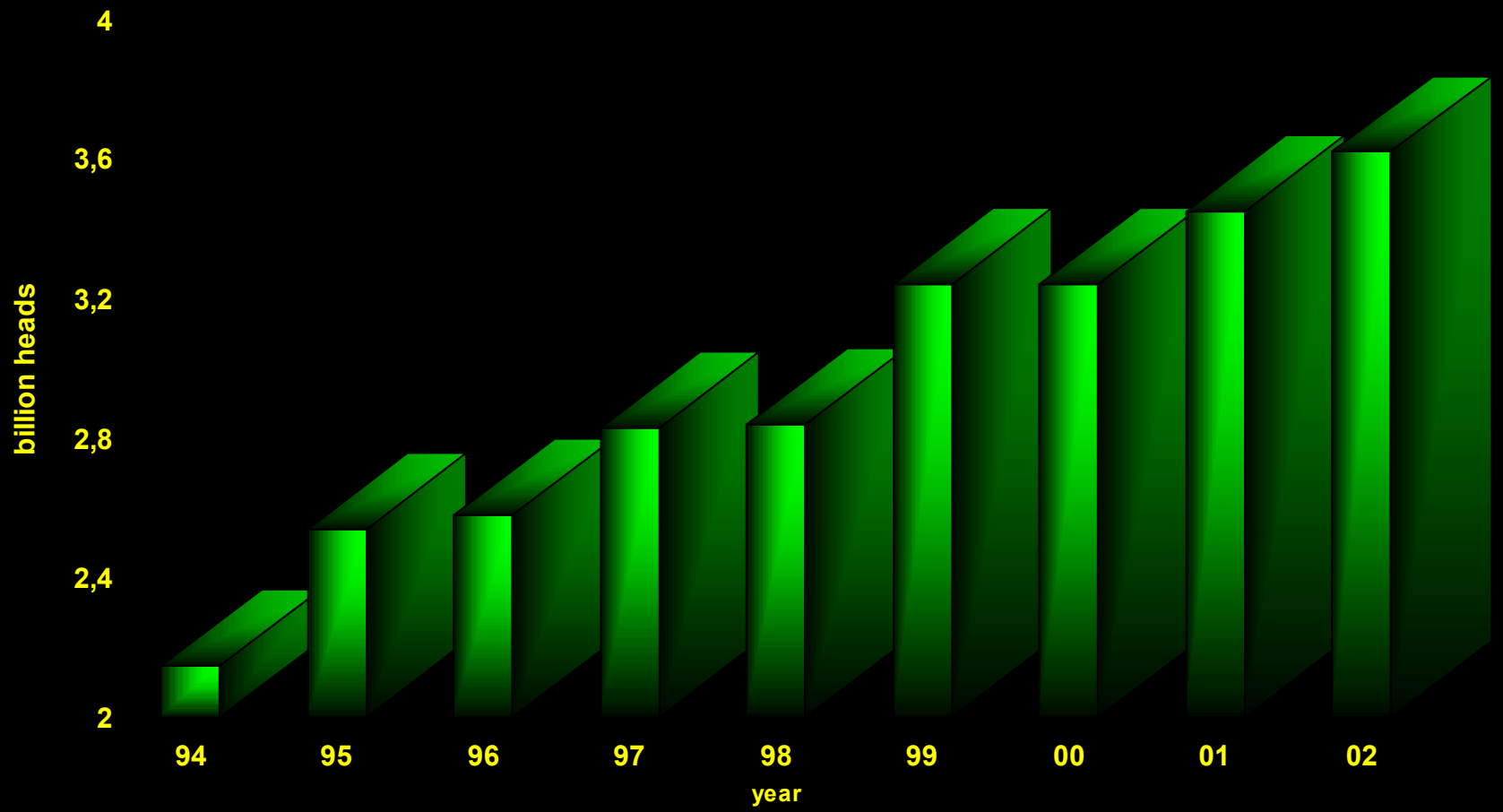
SOME REASONS FOR PORK PRODUCTION INCREMENT IN BRAZIL

- Brazilian currency devaluation
- Chinese market rising as a new client
- Cheap Land : possibility of low price grains cultivation
- Low domestic consumption

SOME CONSTRAINTS TO PORK PRODUCTION GROWTH IN BRAZIL

- Shortage of money at low interest rates
- High taxes
- Unstable economy
- High interest rates
- Low domestic consumption

BROILERS SLAUGHTERED (billion heads)



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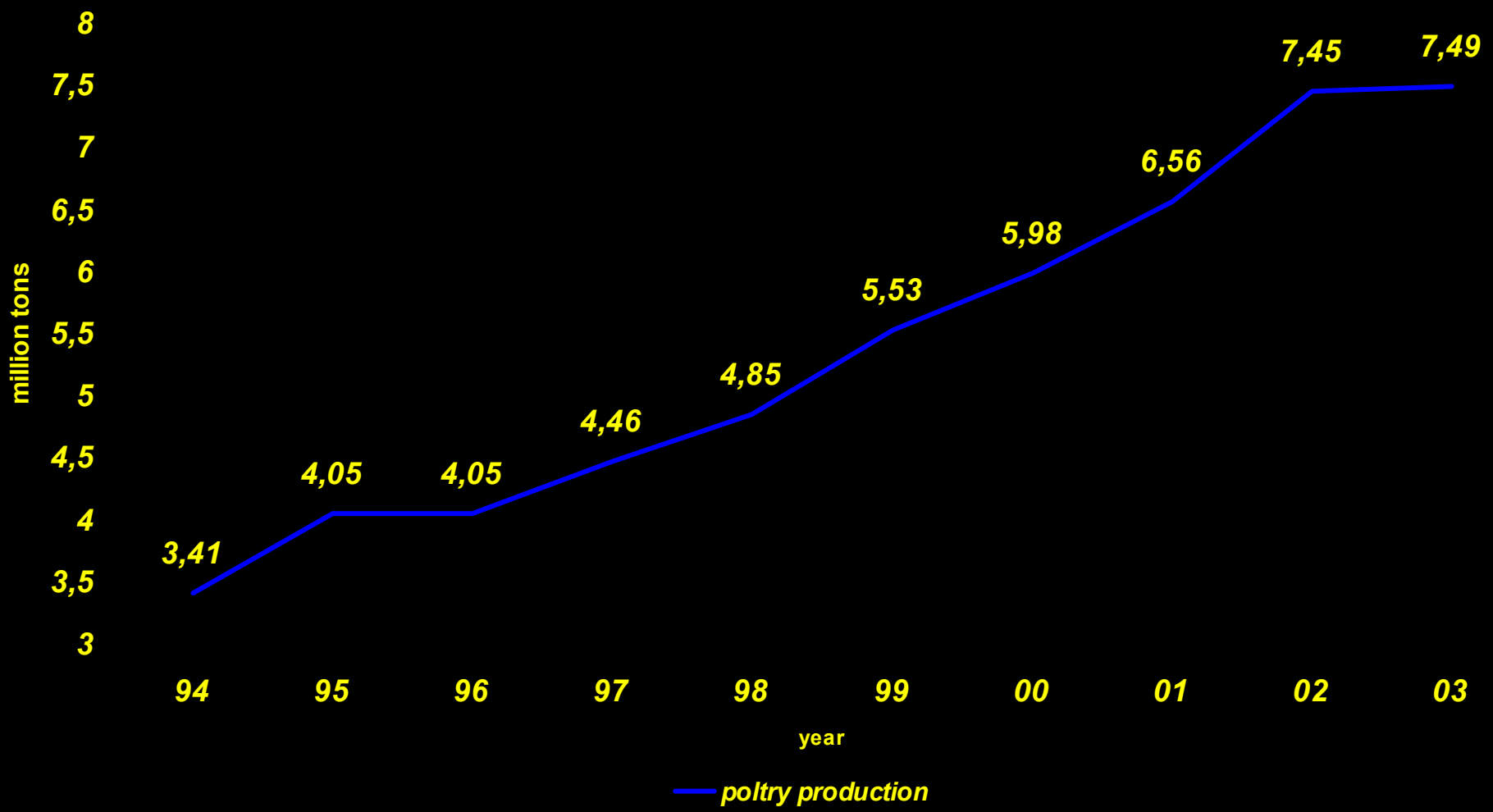
Source :Abef / UBA

POLTRY PRODUCTION (million tons)



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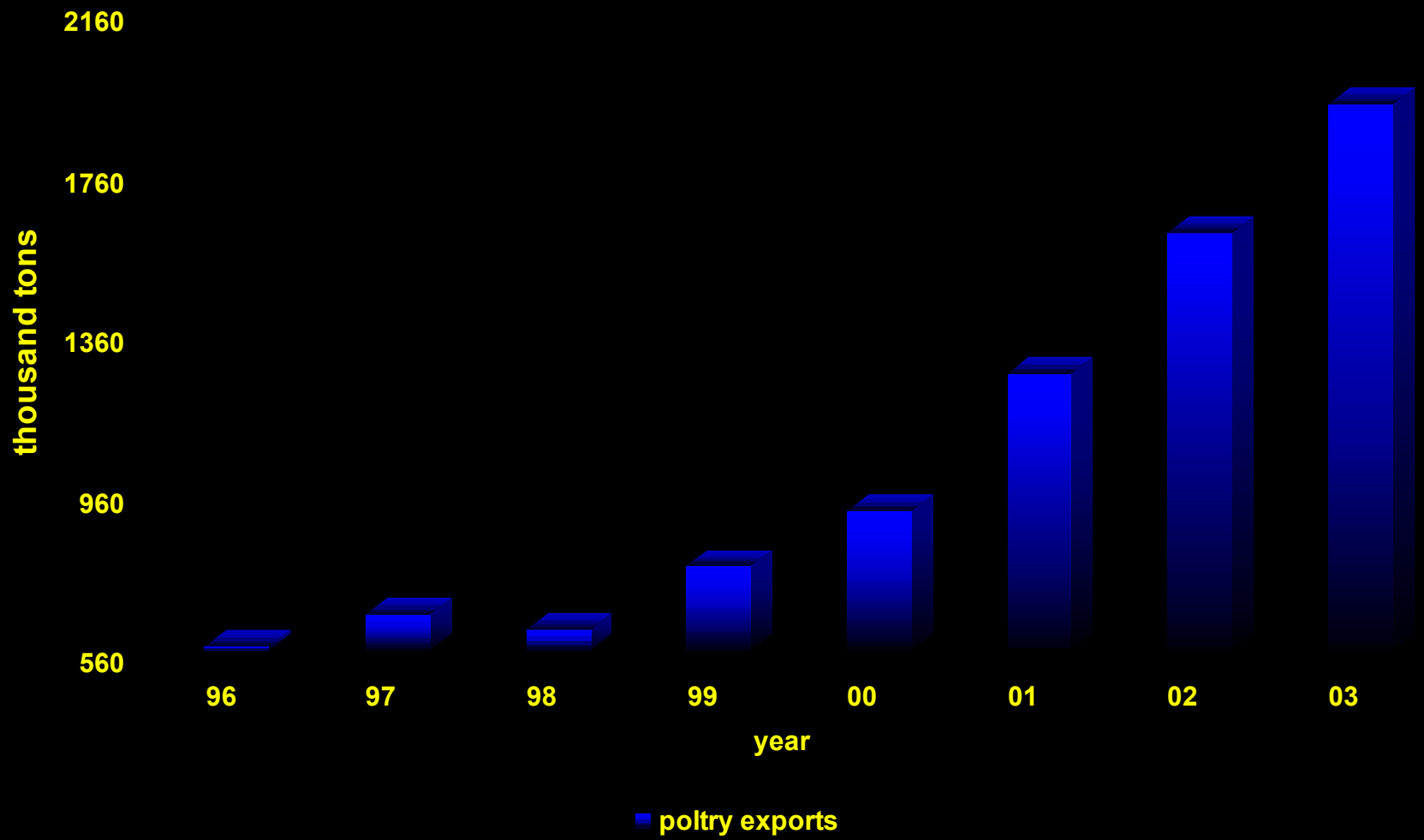
Source: Abef / UBA

TOTAL BRAZILIAN POLTRY EXPORTS (thousand tons)



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POLTRY EXPORTS REVENUE (US$ million)

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Source : SECEX / FNP

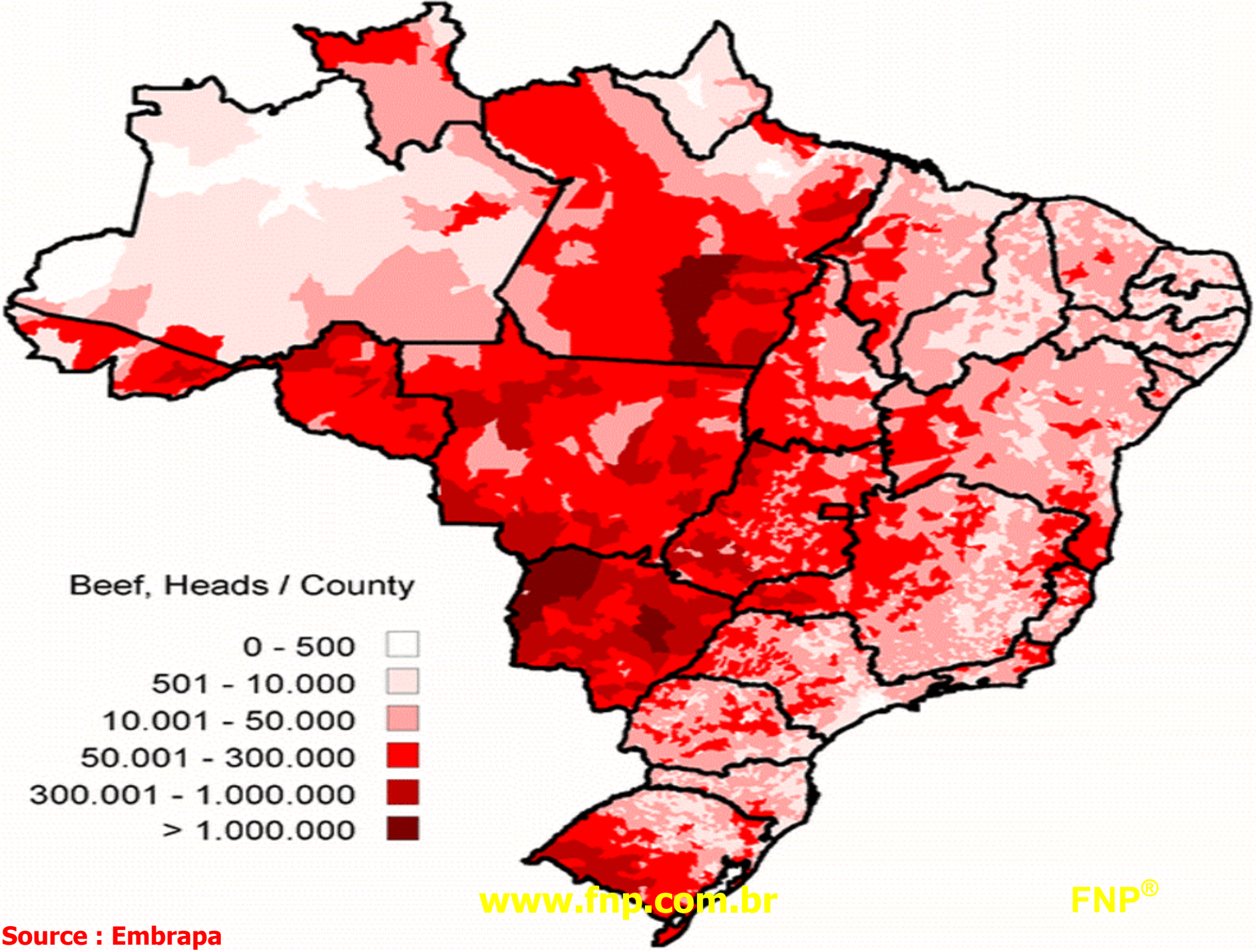
SOME REASONS FOR POULTRY PRODUCTION INCREMENT

- Russia as big brazilian chicken consumer
- EU increasing demand for brazilian chicken
- Low production costs when compared to other countries
- Avian Influenza in Asia

CONSTRAINTS TO POULTRY PRODUCTION GROWTH IN BRAZIL

- Weather disturbs, like severe drought decreasing the corn production.

- Increment in production costs, due to grains price



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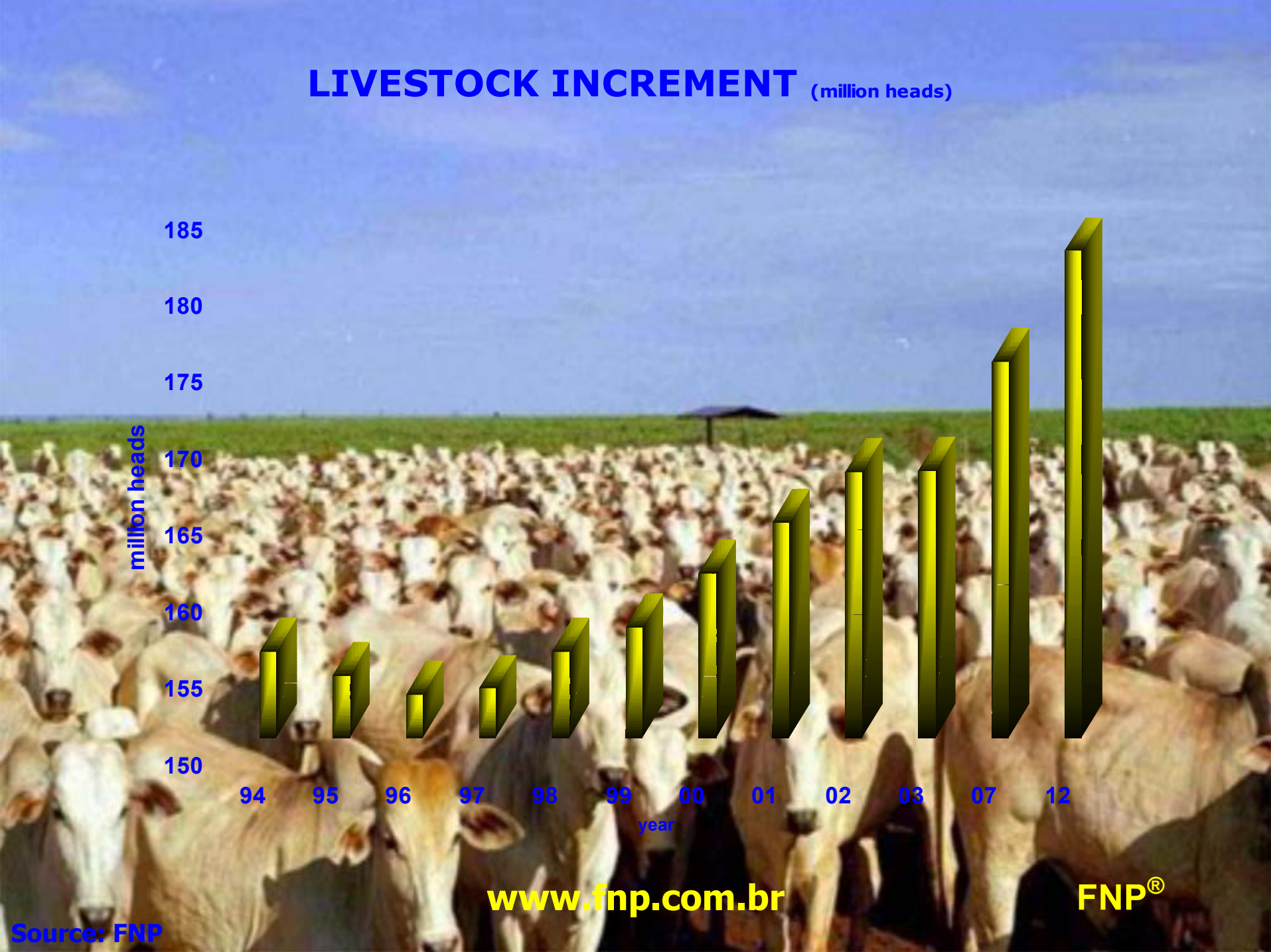
Source : Embrapa

LIVESTOCK INCREMENT (million heads)



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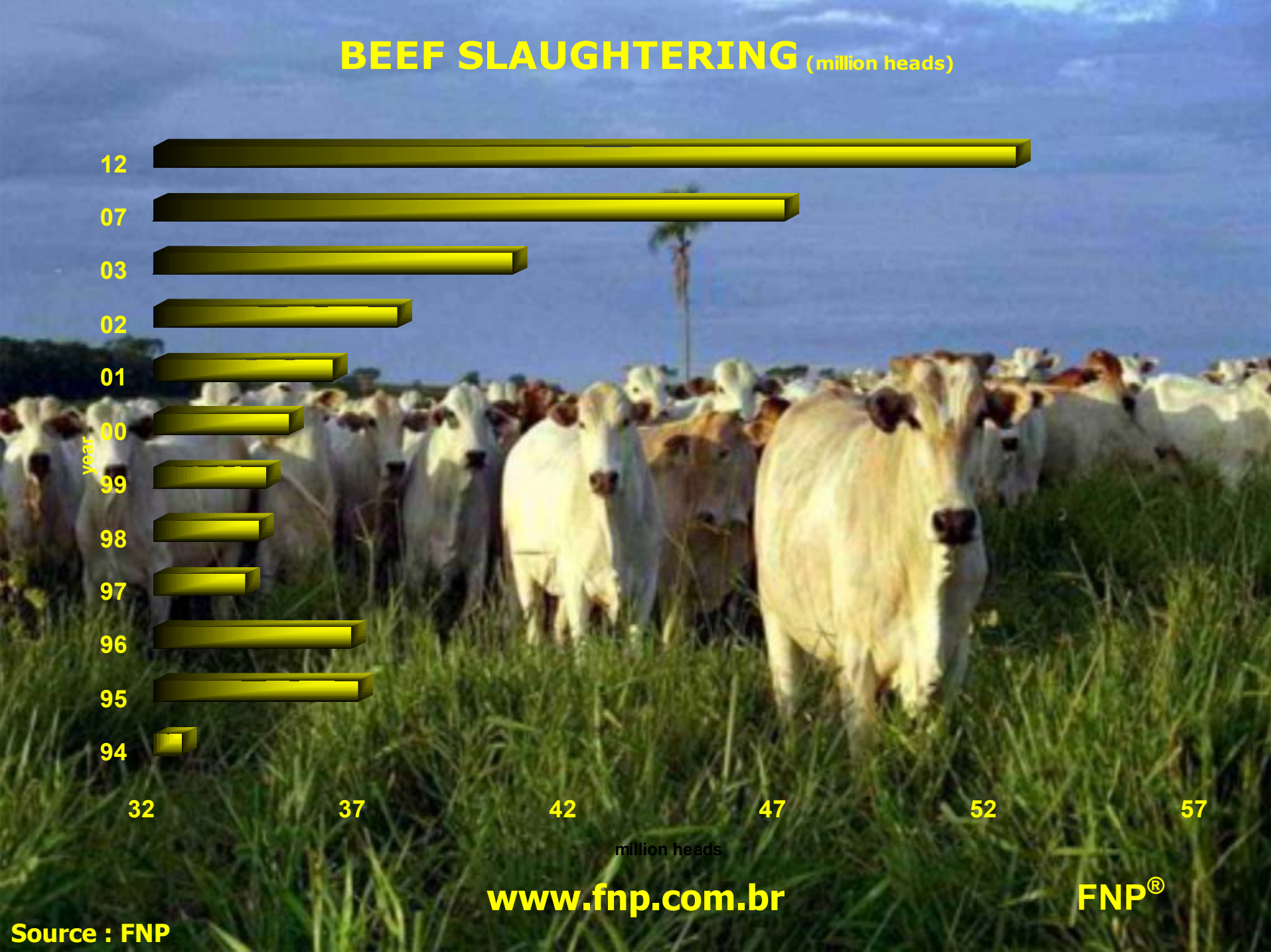
Source: FNP

BEEF SLAUGHTERING (million heads)



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Source : FNP

SLAUGHTER RATE (%)

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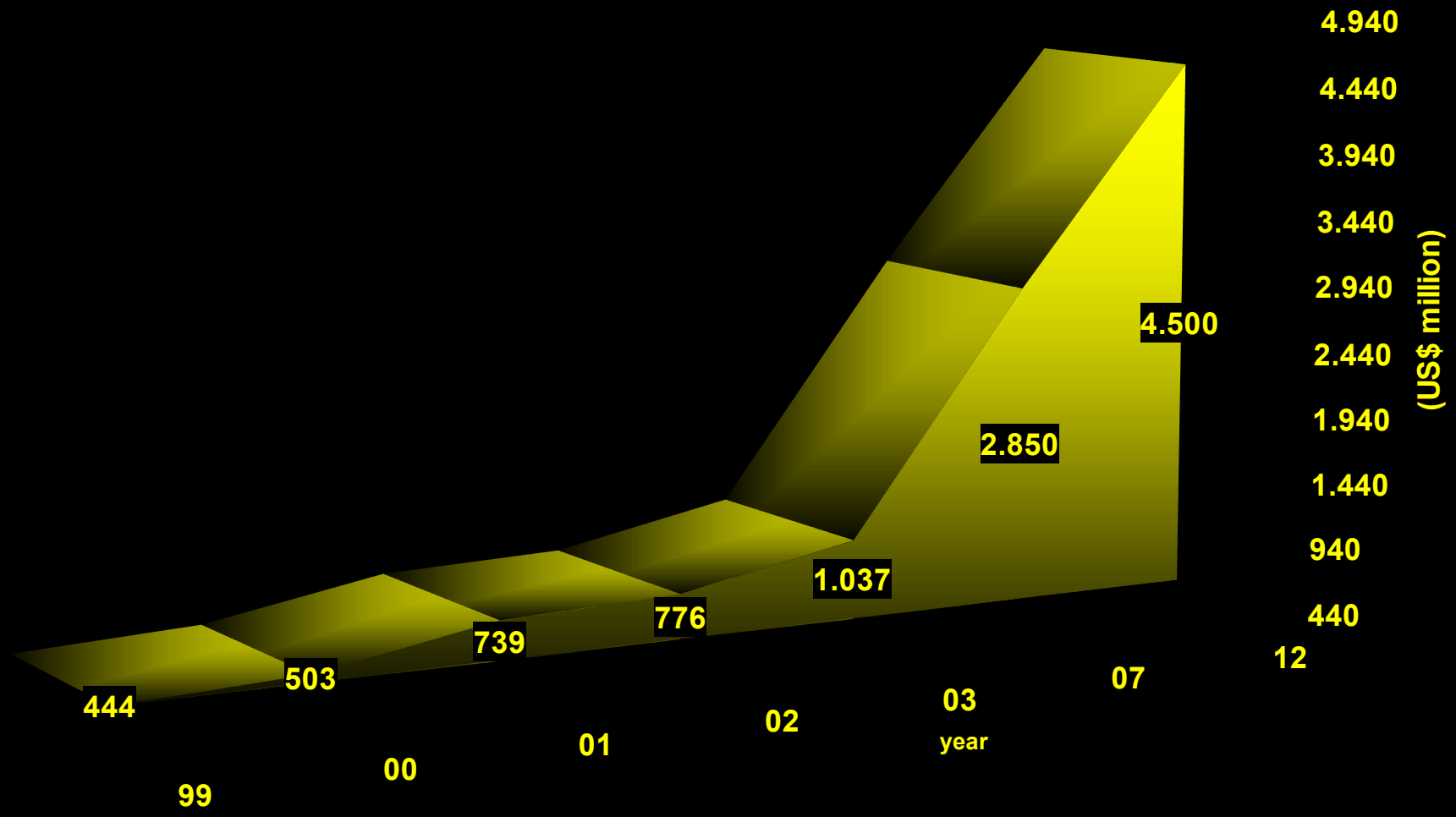
Source : FNP

BEEF EXPORTS REVENUE (US$ million)



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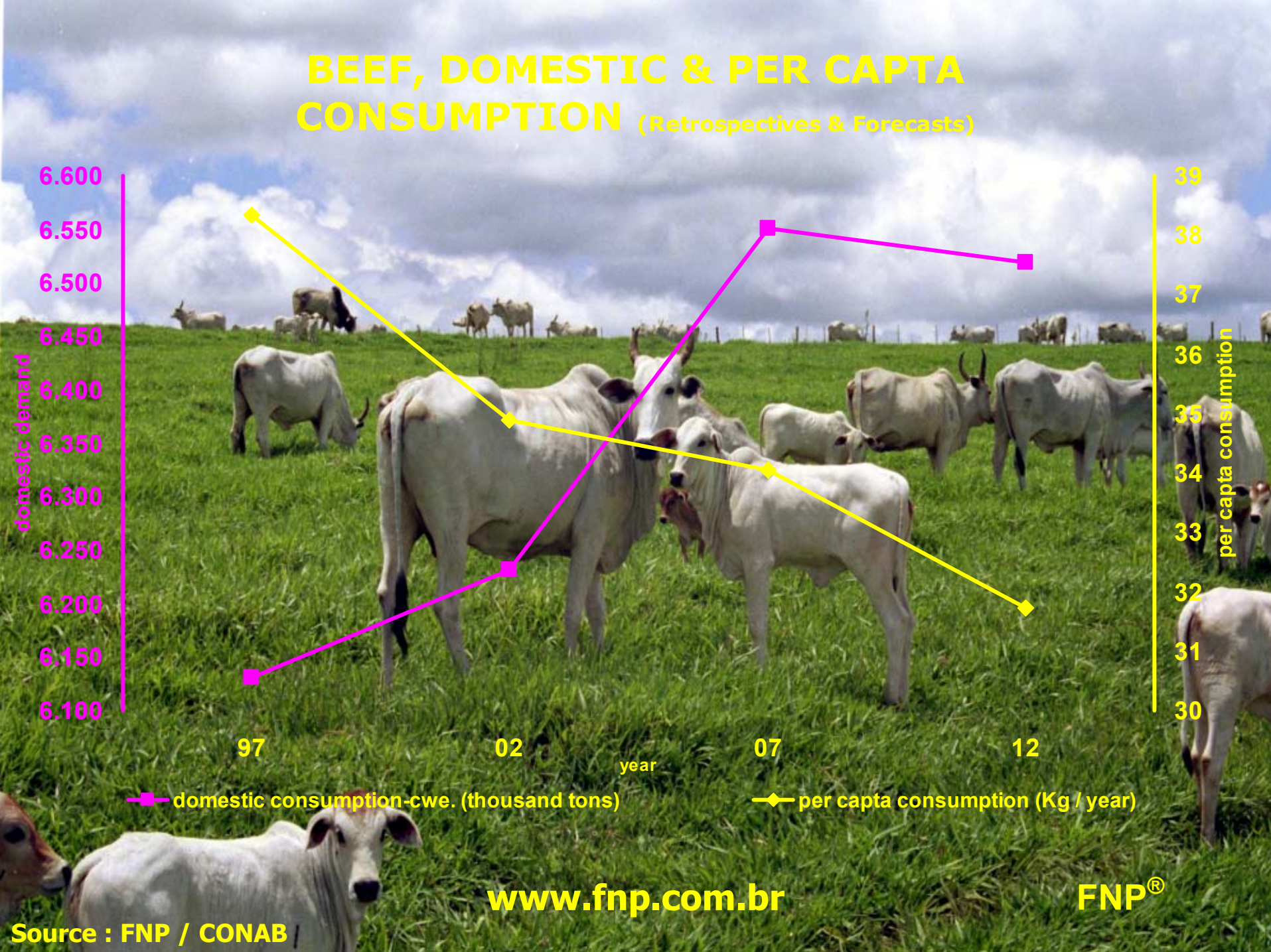
Source: SECEX / DECEX / FNP

BEEF, DOMESTIC & PER CAPTA CONSUMPTION (Retrospectives & Forecasts)



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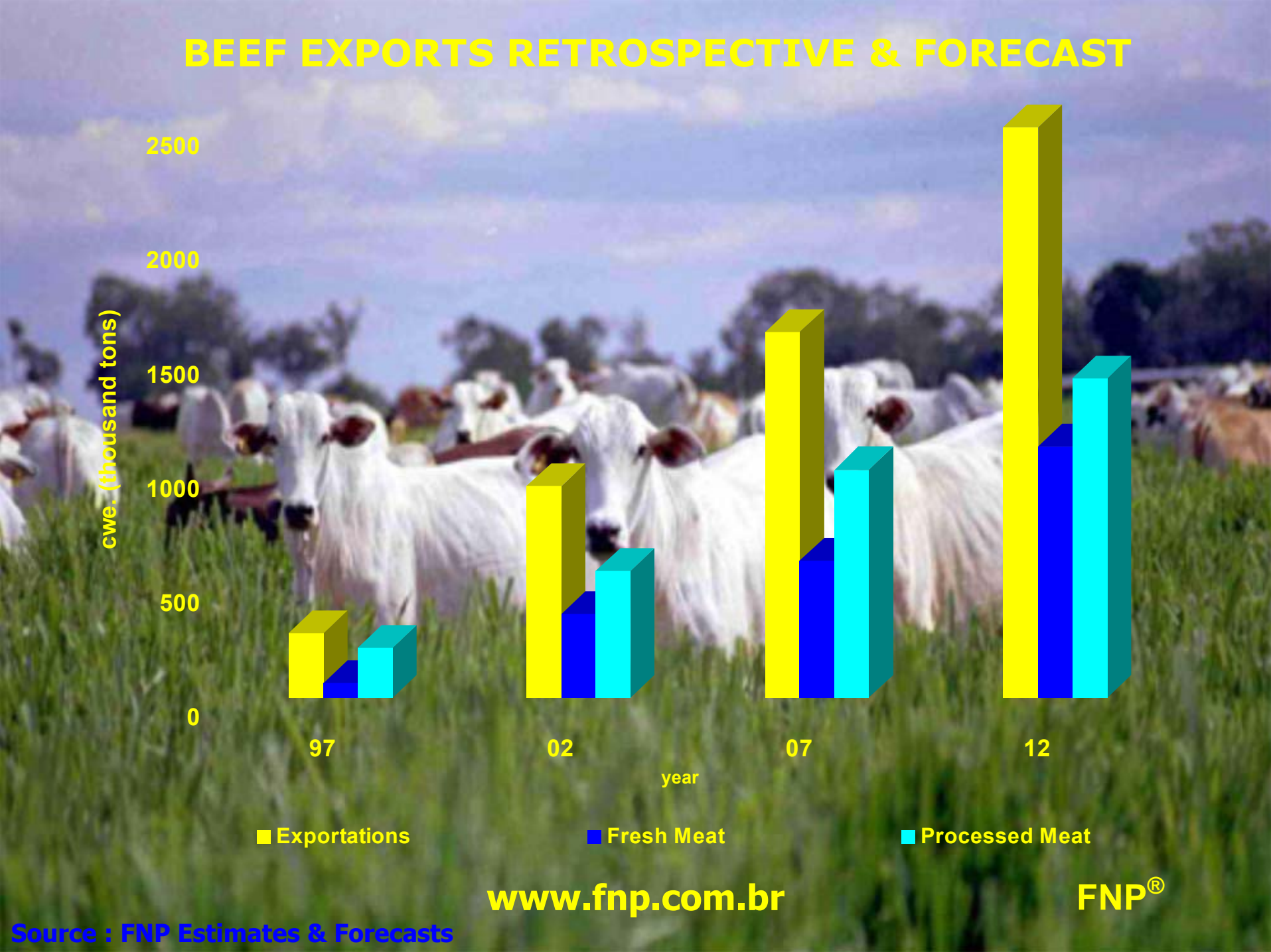
Source : FNP / CONAB

BEEF EXPORTS RETROSPECTIVE & FORECAST



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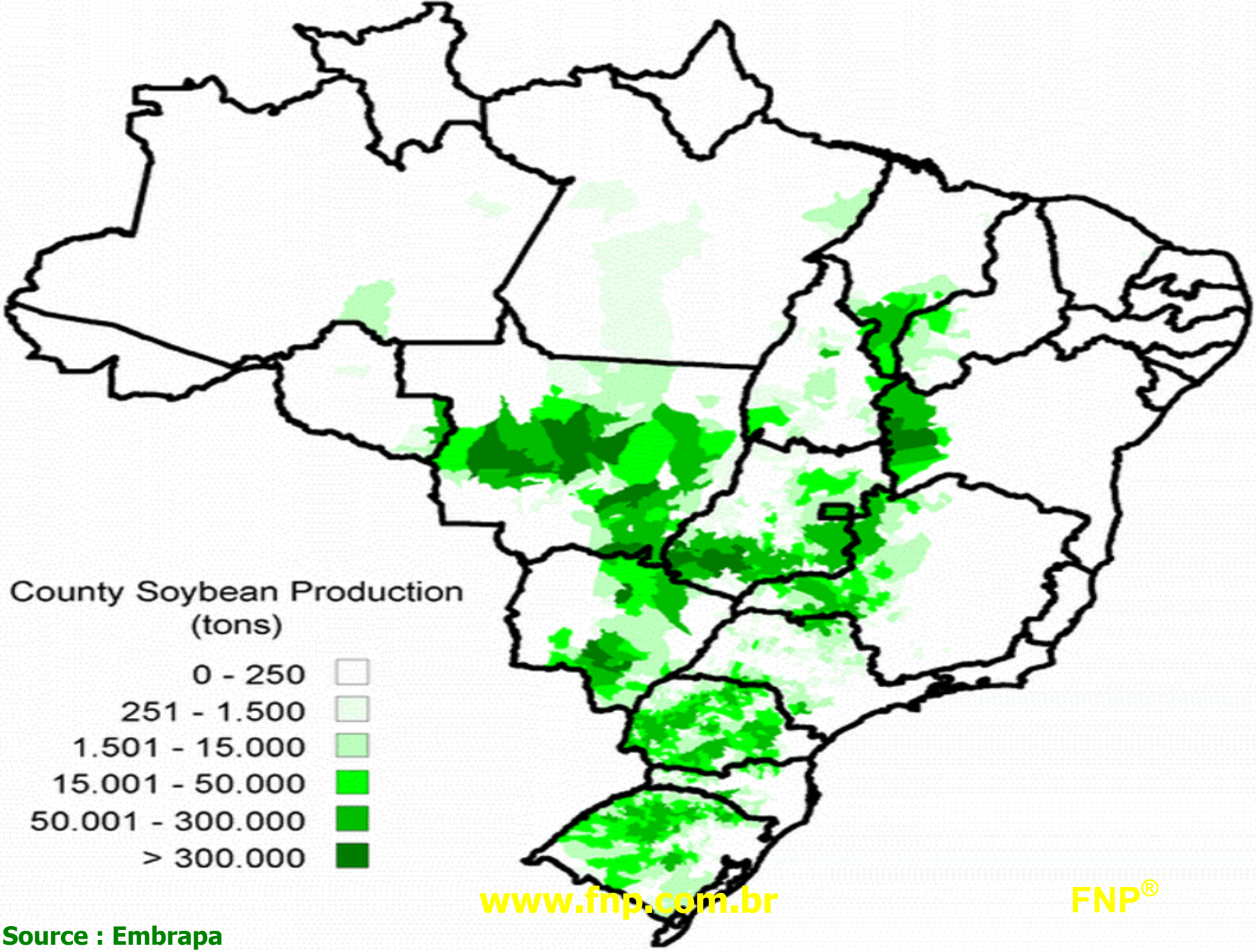
Source : FNP Estimates & Forecasts



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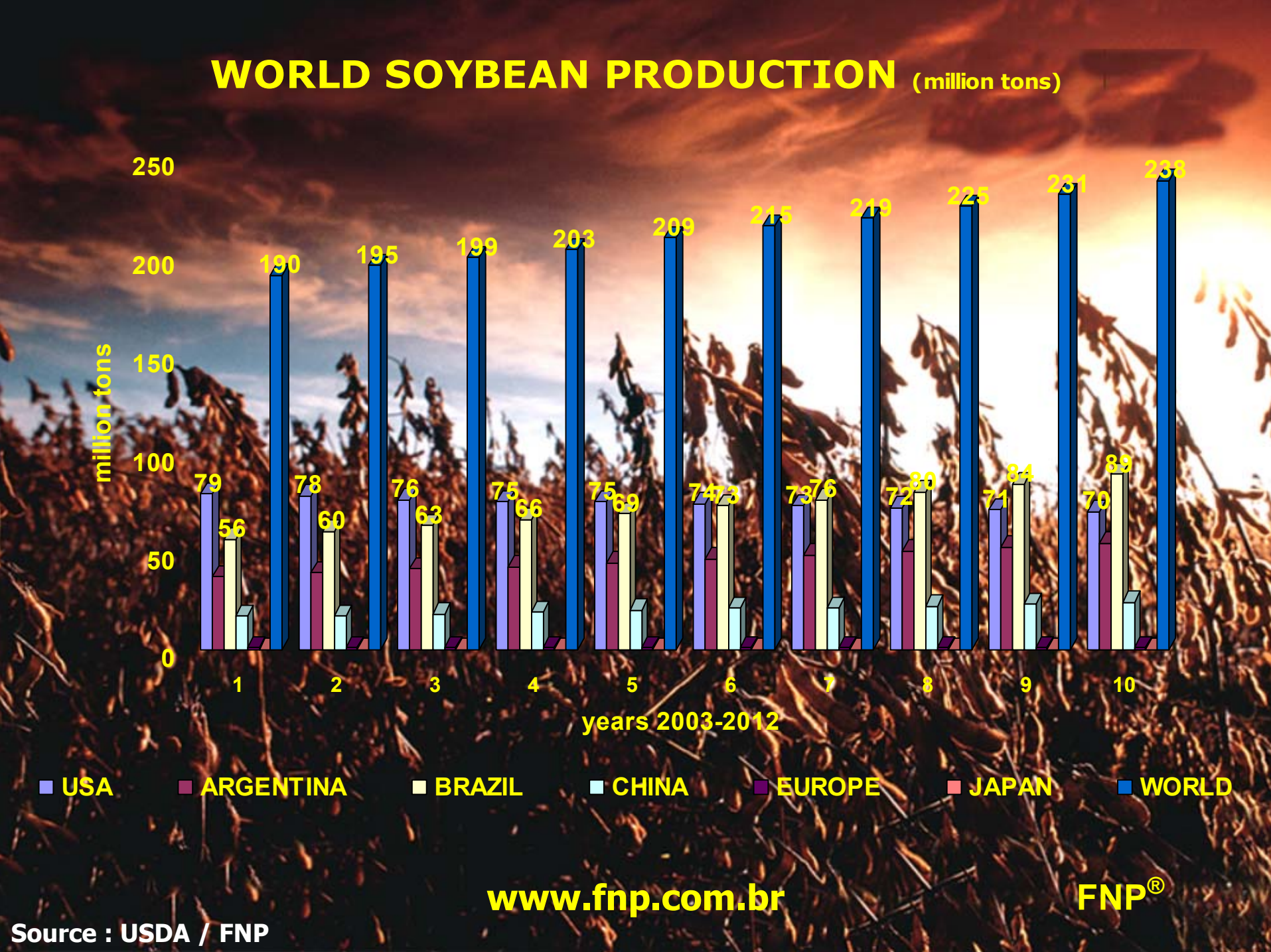
Source : Embrapa

WORLD SOYBEAN PRODUCTION (million tons)



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Source : USDA / FNP

WORLD SOYBEAN CONSUMPTION (million tons)

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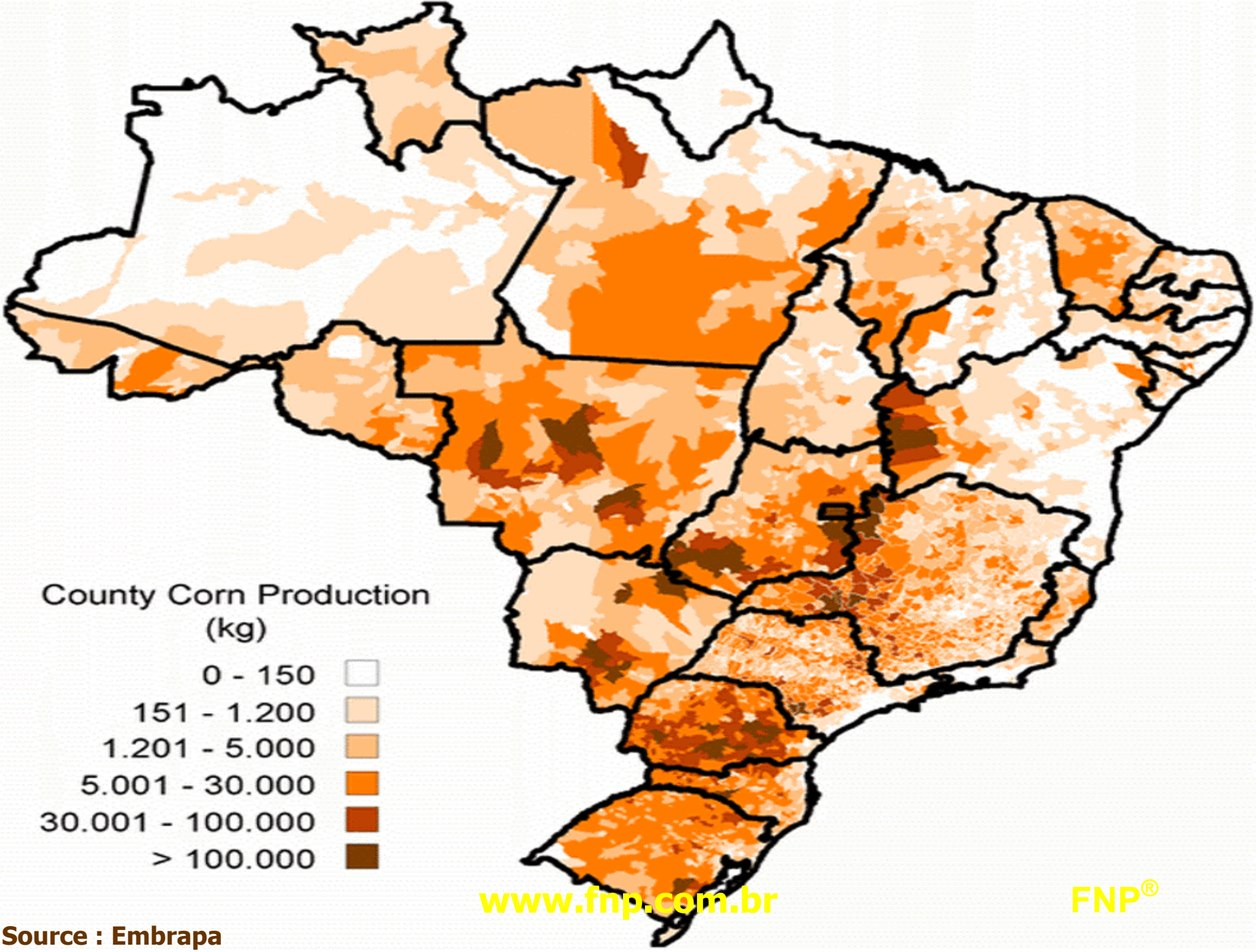
Source : USDA / FNP

MAIN REASON FOR INCREMENT IN SOYBEAN PRODUCTION AND CONSUMPTION

- Expressive demand growth by the main soybean and its byproducts consumers around the world
- Entry of new countries in the world market and the stablishment of comercial relationship among them
- Increasing biofuel demand around the world



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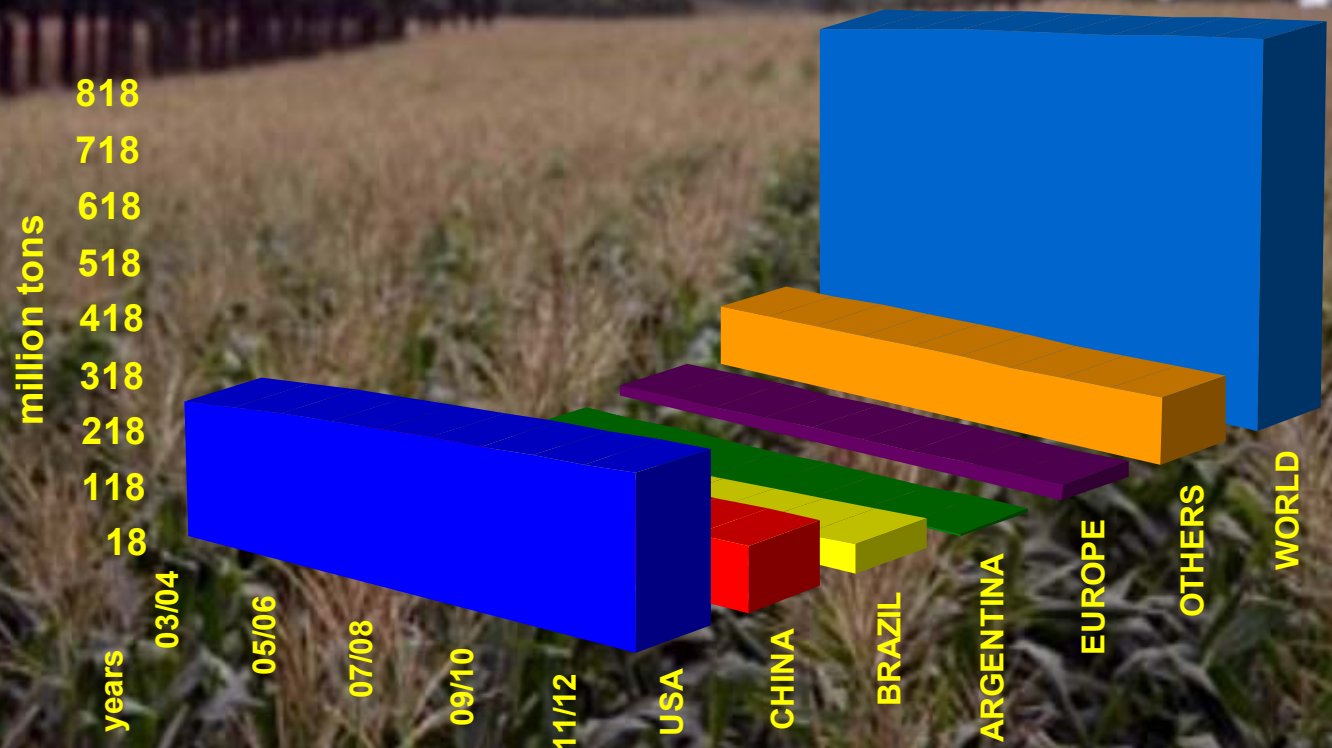
Source : Embrapa

WORLD CORN PRODUCTION (million tons)



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Source : USDA / FNP

WORLD CORN EXPORTS

(million tons)

countries	02/03	market share	12/13	market share
USA	41	53%	43	48%
CHINA	14	18%	0	0%
BRAZIL	4	5%	18	20%
ARGENTINA	12	16%	20	22%
OTHERS	6	8%	9	10%
WORLD	77		90	

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Source: USDA / FNP

SOME REASONS FOR BRAZILIAN CORN PRODUCTION INCREMENT

- Increasing in Human and Animal consumption around the world

- Biofuel production, USA is supposed to increase its domestic consumption, that creates an opportunity to countries like Brazil to export corn

THANK YOU, VERY MUCH

FURTHER CONTACTS:

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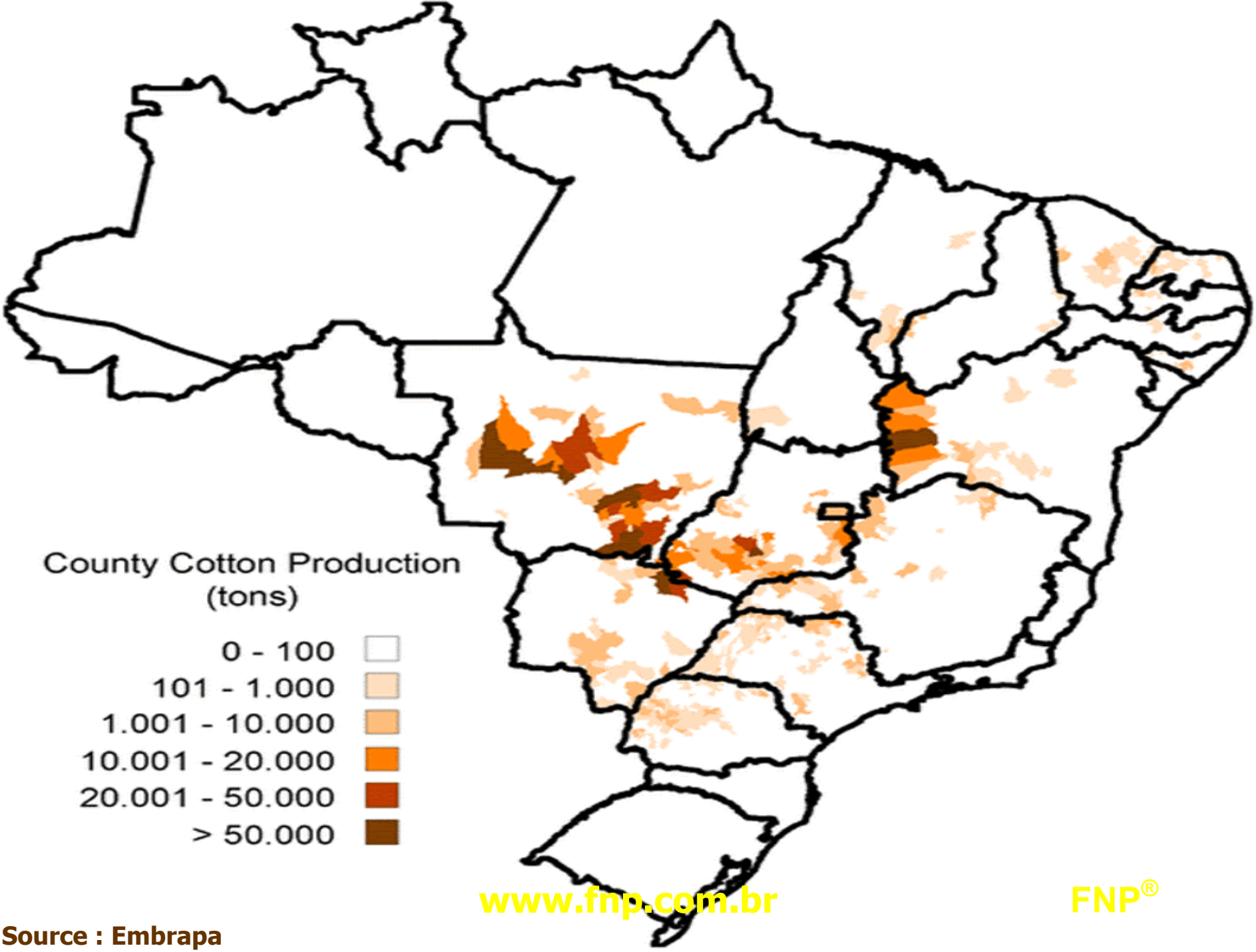
BRAZIL



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COTTON PRODUCTION (thousand tons)

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Source : conab / gepav / geame

WORLD COTTON PRODUCTION

	%
CHINA	30
INDIA	13,8
PAQUISTAN	9,5
USA	6,8
TURQUEY	6,5
BRAZIL	3,6

WORLD COTTON PRODUCTION

- 1993-2003 : Cotton production has risen 22%
- China main producer in the world, 57 % increment in the same period, responsible for 30% of the world production

BRAZILIAN COTTON PRODUCTION

- 1993-2003: Brazil has increased its production around 90%, reaching 850,000 tons

BRAZILIAN COTTON EXPORTS

- 2001 : US$ 1,3 Billion
- 2003 : US$ 1,47 Billion
- 2007* : US$ 4 Billion

* FNP Forecasts

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