

**THE IMPLICATIONS OF NEW
TRANSPORTATION SECURITY MEASURES
IN AGRICULTURAL LOGISTICS**

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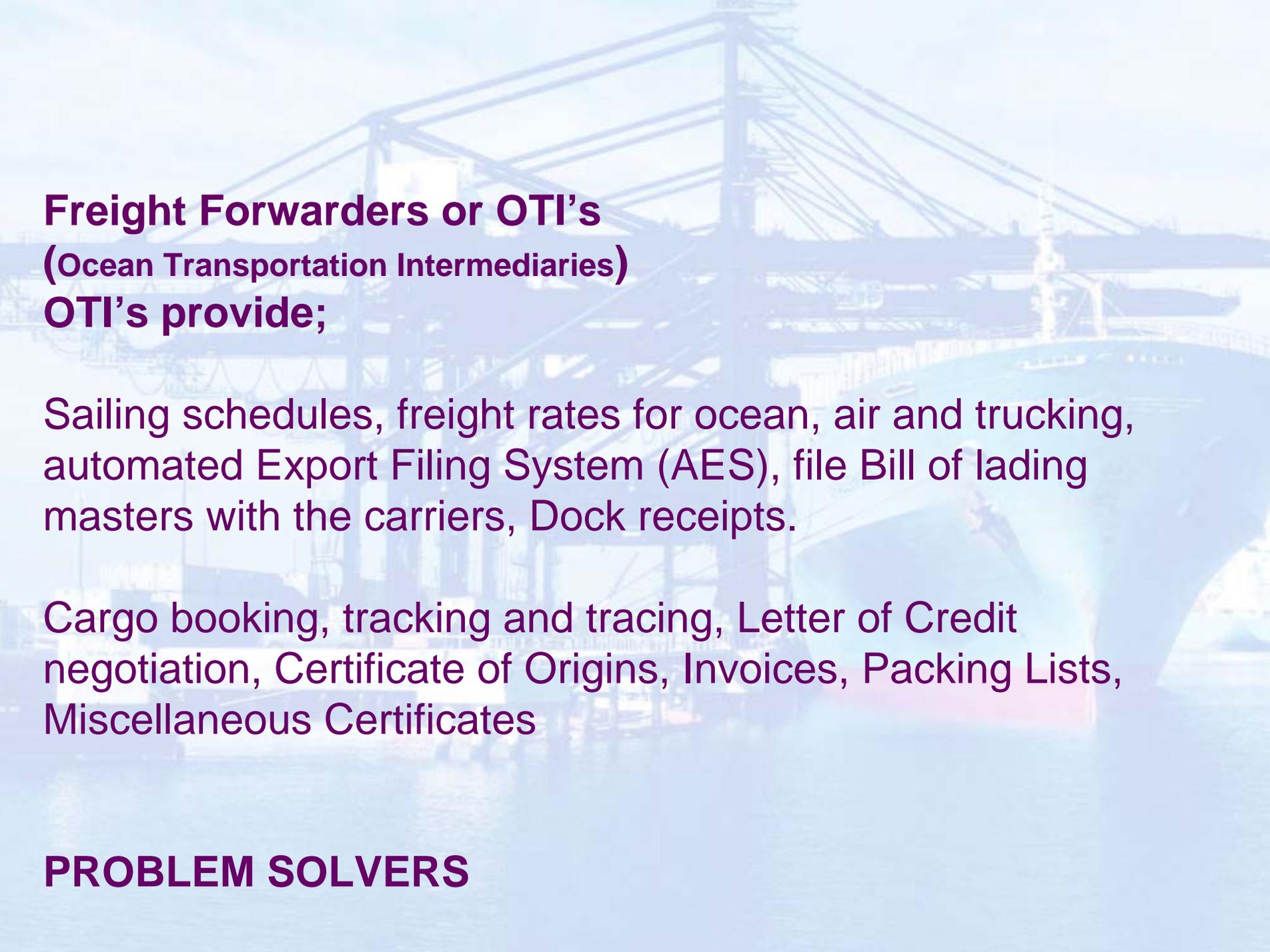


Coppersmith Inc.



Logistics:

- Planning
- Implementation
- Execution
- Control
- Better, Faster, Cheaper



Freight Forwarders or OTI's
(Ocean Transportation Intermediaries)
OTI's provide;

Sailing schedules, freight rates for ocean, air and trucking, automated Export Filing System (AES), file Bill of lading masters with the carriers, Dock receipts.

Cargo booking, tracking and tracing, Letter of Credit negotiation, Certificate of Origins, Invoices, Packing Lists, Miscellaneous Certificates

PROBLEM SOLVERS

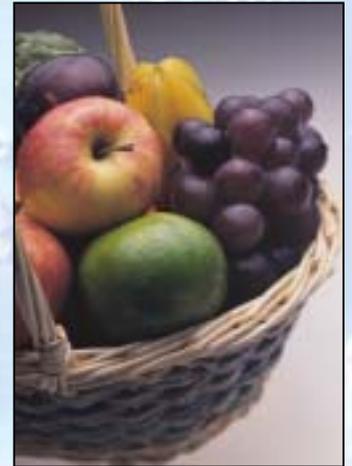
Challenges for Exporters of Perishables

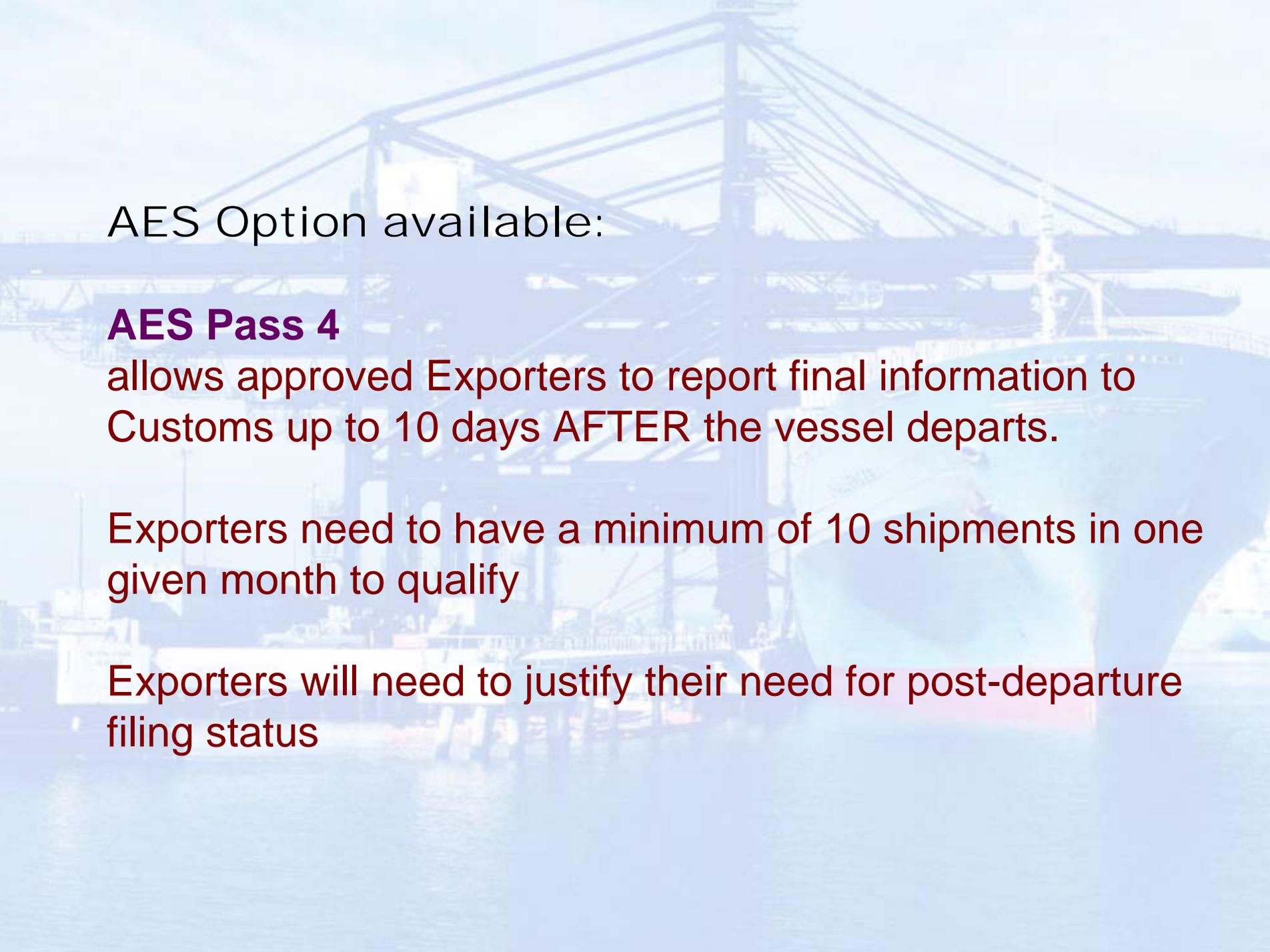
Mandatory AES filing by mid-2004

Automated Export System

24-hour prior notice requirement

*AES must be filed with CBP 24 hours before vessel loading or cargo **will not** be loaded*



The background of the slide is a faded, blue-tinted photograph of a port. A large blue and white cargo ship is docked at a pier, with several gantry cranes visible in the background. The water is calm, and the sky is clear.

AES Option available:

AES Pass 4

allows approved Exporters to report final information to Customs up to 10 days **AFTER** the vessel departs.

Exporters need to have a minimum of 10 shipments in one given month to qualify

Exporters will need to justify their need for post-departure filing status

Power of Attorney

Legal status of issuing party Check appropriate box / Individual / Partnership / Corporation / Sole Proprietorship / Other
IRS Account Number or Social Security Number: [1] _____

KNOW ALL MEN BY THESE PRESENTS, that [2] _____
doing business as a/an [3] _____
residing or having a principal place of business at [5] _____ Under the laws of the State of [4] _____ organized on _____
hereby constitutes and appoints L.E. Coppensmith, Inc., a California corporation, its officers, employees, and/or specifically authorized agents as hereinafter
and assigns, to act for and on its behalf as a true and lawful agent and attorney of the grantor for and in the matter, place and stead of said grantor
from this date and in (the United States (the "Territory") either in writing, electronically, or by other authorized means to:

Make endorse sign, declare, or swear to any Customs entry, withdrawal, declaration, certificate, bill of lading, carnet or any other documents required
by law or regulation in connection with the importation, exportation, transportation, of any merchandise in or through the Customs territory; shipped or
consigned by or to said grantor;
Perform any act or condition, which may be required by law or regulation in connection with such merchandise deliverable to said grantor; to receive
any merchandise; Make endorsements on bills of lading conferring authority to transfer title; make entry to collect drawback and to make, sign, and
declare, or swear to any statement or certificate required by law or regulation for drawback purposes, regardless of whether such document is
intended for filing with Customs;

Sign, seal and deliver for and as the act of said grantor any bond required by law or regulation in connection with the entry or withdrawal of imported
merchandise or merchandise exported with or without benefit of drawback, or in connection with the entry clearance, lading, unloading, or navigation of
any vessel or other means of conveyance owned or operated by said grantor, and any and all bonds which may be voluntarily given and accepted
under applicable laws and regulations, consignee's and owner's declarations provided for in section 685, Tariff Act of 1930, as amended, or articles
in connection with the entry of merchandise.

Sign and swear to any document and any other paper, receipt, invoice, bill of lading, certificate, or other document required by law or regulation in connection with the entry,
exportation, or transportation of merchandise in or through the Customs territory; and to sign, seal and deliver for and as the act of said grantor
any bill of lading or other document required by law or regulation in connection with the entry, exportation, or transportation of merchandise in or through the Customs
territory in grantor's name drawn on the Treasurer of the United States, if the grantor is a nonresident of the United States, to accept service of
process on behalf of the grantor.

And generally to transact Customs business, including filing of claims or protests under section 514 of the Tariff Act of 1930, or pursuant to other laws
of the territories, in which said grantor is or may be concerned or interested and which may properly be transacted or performed by an agent and
attorney. Giving to said agent and attorney full power and authority to do anything whatever requisite and necessary to be done in the territories,
fully as to said grantor could so if present and acting, hereby ratify and confirm, the acts and doings of said agent and attorney in and to the extent
these presents.

NOTE: If the grantor is a United States citizen, the signatory certifies that he/she has full authority to execute this document on behalf
of the grantor. If the grantor is a United States Corporation, the signatory certifies that he/she has full authority to execute this document on behalf
of the grantor.

Appointment as Forwarding Agent
The undersigned hereby appoints _____ as its Forwarding Agent for the purpose of making and presenting to Customs all necessary documents necessary for the completion of an export
entry on grantor's behalf. The undersigned hereby authorizes said agent to sign, seal and deliver for and as the act of said grantor all necessary documents necessary for the completion of an export
entry on grantor's behalf.

The undersigned represents that all information contained herein is true and correct as of date of execution and acknowledges receipt of
Coppensmith, Inc. Terms and Conditions of Service governing all transactions between Parties.
IN WITNESS WHEREOF, the said, [6] _____
[Signature] [7] _____ Capacity [8] _____ Date [8] _____

NOTE: Per CODE OF FEDERAL REGULATIONS (CFR) Title 19-111.29(b), "If you and the importer of record (payment to the broker will not relieve you of liability for Customs
Charges (duties, taxes, or other debts owed to Customs) in the event that the charges are not paid by the broker. Therefore, if you pay by check, Customs charges may be paid
with a separate check payable to the U.S. Customs Service, which shall be delivered to Customs by the broker." If you wish to make your check payable directly to U.S.
Customs, please attach a check to the back of this document and mail it to the broker.
Instructions for Completing Form:

- [1] Federal Tax ID number
- [2] Full name of individual, partnership, corporation, sole proprietorship or other entity (partnerships list full name of all partners followed by
dba name, sole proprietors list full name of proprietor followed by dba name.)
- [3] Repeat legal status checked above
- [4] State where legal business entity established for tax purposes
- [5] Complete address (residence for individuals or principal business address)* please include Suite #'s and zip code
- [6] Name in item [2] above
- [7] Authorized Signature (Corporations require corporate officer)
- [8] Title of signor
- [9] Date executed

Export Power of Attorney

\$1000 fine per EACH shipment handled without a POA



Challenges for Importation of Perishables

- Food and Drug Administration Bioterrorism Act (or BTA)
- Prior Notice Confirmation (PNC)
- Mandatory FDA registration
- Possible Changes to USDA Inspections



Customs - Trade Partnership Against Terrorism (C-TPAT)

Joint Government-business initiative to build cooperative relationships that strengthen overall supply chain and Border security.

Benefits to C-TPAT Participants

- A reduced number of inspections (reduced border time)
- Access to C-TPAT membership list
- Assigned Account Manager
- An emphasis on self-policing, not Customs verification



Organizations working for YOU

- Agriculture Ocean Transportation Coalition
www.agotc.org
- National Customs Brokers & Forwarders Association of America, Inc.
www.ncbfaa.org

For Further Information



United States Department of Agriculture

www.usda.gov



U.S. Customs & Border Protection
U.S. Department of Homeland Security
CBP.gov

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www.cbp.gov



U.S. Food and Drug Administration

www.fda.gov