

## ■ Farms by Sales Class

Farms are commonly classified in size groups based on the total value of their gross farm sales. Data from the annual Farm Costs and Returns Survey, which is conducted by ERS and the National Agricultural Statistics Service, show that the largest share of farms is in the lowest class, with nearly 60 percent reporting gross-farm sales of less than \$20,000 in 1993. According to the survey, these small farms account for only 18 percent of the acreage operated and 4 percent of the sales.

A relatively small number of very large farms produce the largest share of farm sales. Only 2 percent of the farms in 1993 were large operations with sales of \$500,000 or more, but they generated 40 percent of gross farm sales and operated 13 percent of the land.

Average acreage increases consistently with sales class, ranging from 133 acres per farm in the lowest sales class to 2,537 acres for farms with gross receipts of \$500,000 or more. The average farm in the \$500,000-or-more sales class reported farm sales of more than \$1.3 million in 1993, compared with sales of more than \$5,164 for the average farm in the lowest sales class.

Table 2-2.

Number of farms and land in farms, by State,  
June 1, 1989-94<sup>1</sup>

	<i>Land in farms</i>			<i>Farms</i>		
	<i>1989</i>	<i>1990</i>	<i>1991</i>	<i>1989</i>	<i>1990</i>	<i>1991</i>
	<i>1,000 Acres</i>			<i>Number of Farms</i>		
AL	10,600	10,100	9,900	47,000	47,000	46,000
AK	1,010	1,000	980	600	580	560
AZ	36,000	36,000	36,000	8,100	7,800	8,000
AR	15,700	15,500	15,500	48,000	47,000	46,000
CA	31,300	30,800	30,300	84,000	85,000	83,000
CO	33,500	33,100	32,800	27,000	26,500	26,000
CT	440	420	420	4,000	3,900	3,900
DE	590	570	570	3,000	2,900	2,900
FL	11,200	10,900	10,500	41,000	41,000	40,000
GA	12,600	12,500	12,100	48,000	48,000	46,000
HI	1,720	1,710	1,710	4,650	4,600	4,600
ID	13,700	13,700	13,500	22,100	21,800	21,400
IL	28,500	28,500	28,500	86,000	83,000	82,000
IN	16,400	16,300	16,000	71,000	68,000	65,000
IA	33,500	33,500	33,500	105,000	104,000	102,000
KS	47,900	47,900	47,900	69,000	69,000	69,000
KY	14,200	14,100	14,100	95,000	93,000	91,000
LA	9,100	8,900	8,800	34,000	32,000	30,000
ME	1,450	1,450	1,420	7,300	7,200	7,100
MD	2,300	2,250	2,250	15,600	15,200	15,400
MA	680	680	680	6,900	6,900	6,900
MI	10,800	10,800	10,800	55,000	54,000	54,000
MN	30,000	30,000	30,000	90,000	89,000	88,000
MS	13,300	13,000	12,800	41,000	40,000	38,000
MO	30,400	30,400	30,400	109,000	108,000	107,000
MT	60,600	60,500	60,300	24,700	24,700	24,700
NE	47,100	47,100	47,100	57,000	57,000	56,000
NV	8,900	8,900	8,900	2,500	2,500	2,500
NH	500	490	480	3,100	2,900	2,900
NJ	880	870	880	8,300	8,100	8,300
NM	44,500	44,500	44,300	14,000	13,500	13,500
NY	8,400	8,400	8,300	39,000	38,500	38,000
NC	10,000	9,700	9,600	65,000	62,000	60,000
ND	40,500	40,500	40,400	33,500	34,000	33,000
OH	15,700	15,700	15,700	86,000	84,000	80,000
OK	33,000	33,000	33,000	70,000	70,000	70,000
OR	17,800	17,800	17,800	37,000	36,500	37,000
PA	8,200	8,100	8,100	54,000	53,000	53,000
RI	73	70	66	770	740	700
SC	5,300	5,200	5,200	25,500	25,000	24,500
SD	44,300	44,300	44,200	35,000	35,000	35,000
TN	12,600	12,400	12,400	91,000	89,000	87,000
TX	132,000	132,000	131,000	186,000	186,000	185,000
UT	11,300	11,300	11,300	13,000	13,200	13,300
VT	1,510	1,510	1,510	7,000	7,000	6,900
VA	9,000	8,900	8,800	47,000	46,000	45,000
WA	16,000	16,000	16,000	38,000	37,000	37,000
WV	3,700	3,700	3,700	21,000	20,500	20,000
WI	17,600	17,600	17,500	81,000	80,000	79,000
WY	34,800	34,800	34,800	8,900	8,900	9,000
US	991,153	987,420	982,766	2,170,520	2,140,420	2,105,060

See footnotes at end of table.

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Table 2-2 continued.

Number of farms and land in farms, by State,  
June 1, 1989-94<sup>1</sup> (continued)

	<i>Land in farms</i>			<i>Farms</i>		
	<i>1992</i>	<i>1993</i>	<i>1994<sup>2</sup></i>	<i>1992</i>	<i>1993</i>	<i>1994<sup>2</sup></i>
	<i>1,000 Acres</i>			<i>Number of Farms</i>		
AL	9,800	10,000	10,000	46,000	47,000	46,000
AK	960	940	930	540	530	520
AZ	36,000	36,000	36,000	8,000	7,900	7,900
AR	15,500	15,400	15,400	46,000	46,000	44,000
CA	29,800	29,700	29,500	80,000	76,000	76,000
CO	32,800	32,800	32,700	25,500	25,500	25,300
CT	410	400	390	4,000	3,800	3,600
DE	560	550	550	2,700	2,500	2,500
FL	10,500	10,300	10,300	39,000	39,000	39,000
GA	12,100	12,100	12,100	46,000	45,000	43,000
HI	1,710	1,710	1,710	4,500	4,400	4,400
ID	13,500	13,500	13,500	21,000	20,500	20,500
IL	28,400	28,300	28,300	81,000	79,000	77,000
IN	16,000	16,000	16,000	65,000	63,000	63,000
IA	33,400	33,300	33,200	102,000	100,000	100,000
KS	47,800	47,800	47,800	67,000	65,000	65,000
KY	14,100	14,100	14,100	91,000	91,000	89,000
LA	8,700	8,600	8,400	30,000	29,000	28,000
ME	1,420	1,380	1,370	7,100	6,800	6,800
MD	2,200	2,200	2,200	15,600	15,000	14,500
MA	680	640	630	6,900	6,500	6,200
MI	10,800	10,700	10,700	54,000	52,000	52,000
MN	29,800	29,700	29,700	88,000	87,000	85,000
MS	12,800	12,800	12,700	38,000	39,000	39,000
MO	30,300	30,200	30,000	107,000	106,000	104,000
MT	60,000	59,800	59,700	24,600	23,800	23,100
NE	47,100	47,100	47,100	56,000	55,000	55,000
NV	8,900	8,900	8,900	2,500	2,400	2,400
NH	470	460	450	2,900	2,700	2,500
NJ	880	870	860	8,500	8,400	8,500
NM	44,200	44,200	44,200	13,500	13,500	13,500
NY	8,200	8,200	8,000	38,000	38,000	37,000
NC	9,500	9,400	9,300	60,000	59,000	58,000
ND	40,400	40,400	40,400	33,000	32,500	32,000
OH	15,400	15,200	15,200	78,000	76,000	75,000
OK	34,000	34,000	34,000	71,000	70,500	70,000
OR	17,500	17,500	17,500	37,500	37,500	37,500
PA	8,000	7,900	7,800	52,000	51,000	51,000
RI	63	63	60	700	700	690
SC	5,200	5,150	5,100	24,500	24,300	24,000
SD	44,200	44,200	44,200	35,000	34,500	34,000
TN	12,600	12,400	12,300	88,000	86,000	84,000
TX	130,000	130,000	129,300	183,000	185,000	185,000
UT	11,300	11,200	11,100	13,200	13,000	13,000
VT	1,510	1,470	1,450	6,900	6,500	6,300
VA	8,700	8,600	8,600	44,000	43,000	43,000
WA	16,000	16,000	15,800	37,000	36,000	35,500
WV	3,700	3,700	3,700	20,000	20,000	20,000
WI	17,300	17,100	16,900	79,000	79,000	78,000
WY	34,800	34,800	34,700	9,200	9,200	9,200
US	979,963	977,733	974,800	2,093,840	2,064,930	2,040,410

<sup>1</sup>A farm is any establishment from which \$1,000 or more of agricultural products were sold or normally would be sold during the year. <sup>2</sup>Preliminary.

Source: U.S. Department of Agriculture, National Agricultural Statistics Service. Farm Numbers and Land in Farms.

Table 2-3.

Percent of farms and land in farms: by economic sales class,  
United States, June 1, 1993-94<sup>1</sup>

<i>Economic class (gross value of sales)</i>	<i>Percent of total</i>				<i>Average size of farms</i>	
	<i>Farms</i>		<i>Land</i>		<i>1993</i>	<i>1994<sup>2</sup></i>
	<i>1993</i>	<i>1994<sup>2</sup></i>	<i>1993</i>	<i>1994<sup>2</sup></i>		
\$1,000-\$2,499	21.0	20.2	2.7	2.6	61	61
\$2,500-\$4,999	14.3	13.9	3.0	2.9	99	100
\$5,000-\$9,999	12.8	13.3	4.0	4.1	148	147
\$10,000-\$19,999	11.4	11.9	6.1	6.7	253	269
\$20,000-\$39,999	10.7	10.7	9.5	9.3	420	415
\$40,000-\$99,999	13.4	13.2	20.3	20.4	717	738
\$100,000-\$249,999	10.8	10.9	26.1	25.9	1,144	1,135
\$250,000-\$499,999	3.4	3.6	13.3	13.3	1,852	1,765
\$500,000+	2.2	2.3	15.0	14.8	3,228	3,074
Total	100.0	100.0	100.0	100.0	473	478

<sup>1</sup>A farm is any establishment from which \$1,000 or more of agriculture products were sold or normally would be sold during the year. <sup>2</sup>Preliminary.

Source: U.S. Department of Agriculture, National Agricultural Statistics Service