



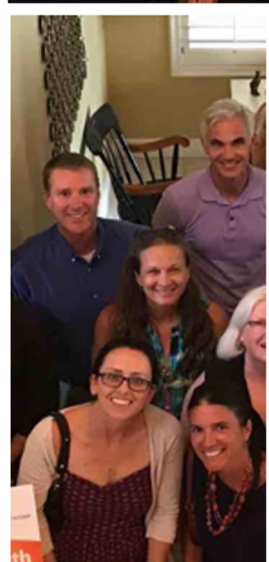
Supporting REAP Applicants

WHAT IS SOLAR UNITED NEIGHBORS?

**We're a vendor neutral,
national 501(c)(3)
nonprofit.**

WHAT IS SOLAR UNITED NEIGHBORS?

**We help people
go solar,
join together,
& fight for their
energy rights.**



Our National Impact

7,600+ families w/solar
66 Megawatts of solar
858,000 Tons of CO2
Saved



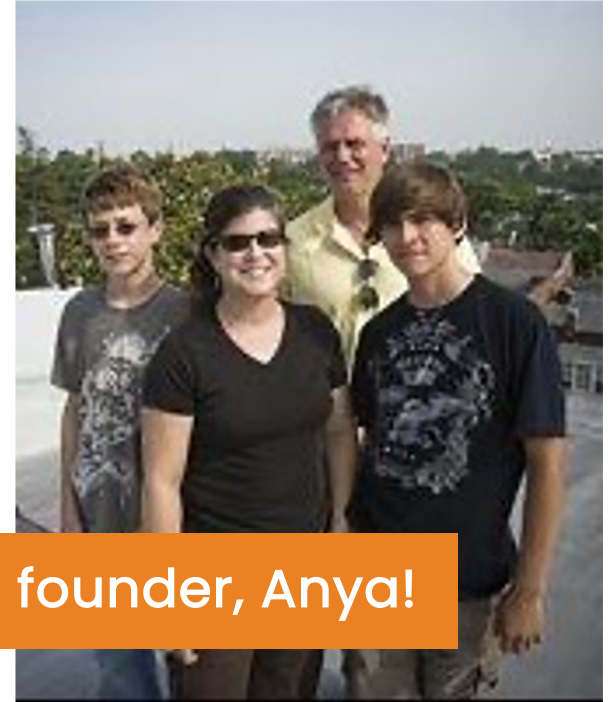
How SUN got started

2007

- 50 homes in the Mt. Pleasant neighborhood of Washington, DC

2023

- Nationwide help services
- Deep programs in 11 states + DC and Puerto Rico
- 371 solar co-ops run



SUN founder, Anya!

Working toward solar access for everyone



Dept. of Energy 2022 award for our work in Duluth, MN in partnership with a land trust

Is REAP just about solar?



**Besides REAP, what
else should I know
about solar for my farm
or rural business?**

Besides REAP...

- Tax benefits (ITC & MACRS)
- Local solar export crediting rules
- Interconnection & potential costs
- Changes to your utility tariff

Federal Tax Credit & MACRS

- Federal Investment Tax Credit (ITC)

30% of system cost

+ 10% for domestic content

+ 10% for energy communities

- MACRS

Accelerated depreciation of asset over a 5-year schedule

(** ITC and MACRS applied to post-REAP grant costs)

Solar Export Crediting

- The value of what you export to the grid
- Net Metering
- Other compensation types
- Ask your installer what applies in your area

Interconnection

- Approval to connect to local utility system
- Solar can trigger system upgrades
(transformer replacement, new lines, etc.)
- Very location-specific
- Cost often born by project owner

Tariff changes

- Not common but can happen
- Sometimes tied to a change in your transformer size
- Charged for demand (power) vs. just energy (kWh)



Photo courtesy of the American Solar Grazing Association (www.solargrazing.org)

Support for REAP applicants

REAP Education Outreach & Support

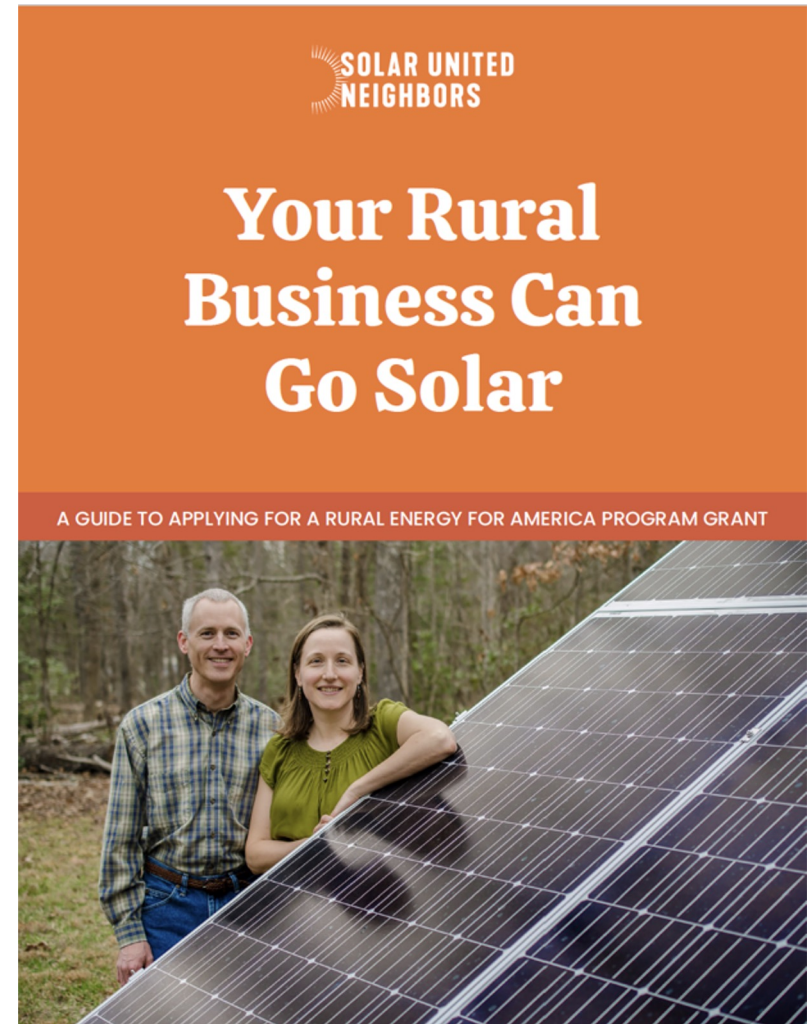
- REAP Application Guide
- Solar Help Desk
- Ready, Set, Solar! (REAP Edition)

Our new REAP application guide:

[**solarunitedneighbors.org/reap**](https://solarunitedneighbors.org/reap)

Our guide includes:

- Program basics
- Eligibility
- Application process
- Forms & materials
- How to apply:
 - Step-by-step
 - Score estimates
- List of pros



It's focused on:

- REAP grants
- Solar projects
- Tier 1 (total costs \leq \$80,000)



Solar Helpdesk

solarunitedneighbors.org/going-solar

Solar Helpdesk

A light touch:

Solar questions, proposal tips, practical answers



Get a free roof review

Curious if your home is good for solar? We can tell you!



Phone Call

Have more questions or prefer to chat with someone over the phone?

Book 15 minutes with our team!



Solar Questions?

Have a question about your proposal or just a general one about going solar?

We can help!



Ready, Set, Solar! (REAP Edition)

Coming Soon (Summer, 2023)

Questions?



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