2026 USDA EXPLANATORY NOTES – FOREIGN AGRICULTURAL SERVICE

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PREFACE

This publication summarizes the fiscal year (FY) 2026 Budget for the U.S. Department of Agriculture (USDA). Throughout this publication any reference to the "Budget" is in regard to the 2026 Budget, unless otherwise noted. All references to years refer to fiscal year, except where specifically noted. The budgetary tables throughout this document show actual amounts for 2023 and 2024, Full Year Continuing Resolution levels for 2025, and the President's Budget request for 2026. Amounts for 2025 estimated levels include: non-enacted amounts such as Full-Time Equivalent levels, fleet levels, information technology investment levels, recovery levels, transfers in and out, balances available end of year, and obligation levels.

Throughout this publication, the "2018 Farm Bill" is used to refer to the Agriculture Improvement Act of 2018. Most programs funded by the 2018 Farm Bill are funded through 2025, as extended by the American Relief Act, 2025 (P.L. 118-158, Division D). Amounts shown in 2024 for extended Farm Bill programs reflect those confirmed in the baseline.

Pursuant to the Balanced Budget and Emergency Deficit Control Act of 1985, sequestration is included in the numbers for mandatory programs in 2023, 2024, 2025 and 2026.

In tables throughout this document, amounts equal to zero (0) are displayed as dashes (-). Amounts less than 0.5 and greater than zero are rounded and shown as a zero (0). This display treatment is used to prevent the masking of non-zero amounts that do not round up to one (1).

AGENCY-WIDE

PURPOSE STATEMENT

For more than 70 years, the Foreign Agricultural Service (FAS) has been the lead U.S. agency tasked with promoting exports of U.S. agricultural products. FAS advances the growth of U.S. agricultural exports through market intelligence, trade policy, trade promotion and trade capacity building. FAS engages foreign markets across the market development spectrum – from developing economies to mature markets – facilitating an environment for trade growth opportunities for U.S. agriculture.

FAS serves as the voice for U.S. agriculture in international affairs, representing the diverse views of American farmers, ranchers, processors, and trade associations, as well as U.S. government agencies and non-governmental organizations. In addition to its 561 Washington, D.C. based staff, the agency also has a global staff of 121 (including FAS's office in Miami, Florida) agricultural attachés. These international offices are often the first point of contact for companies looking to export to a foreign market. FAS leadership in foreign agricultural affairs is accomplished through its global network of civil servants, foreign service officers, and locally employed staff.

USDA Regulation 1051-001 (June 2005) defines the role of the FAS as the Department's lead agency in coordinating all agricultural matters with foreign countries. Regulation 1051-002 (December 2004) further states that FAS' responsibilities "include, but are not limited to, the responsibility to coordinate the carrying out by Department agencies of their functions involving foreign agriculture policies and programs and their operations and activities in foreign areas; acting as a liaison on these matters and functions relating to foreign agriculture with the Department of State (DoS), the United States Trade Representative (USTR), U.S. Agency for International Development (USAID), and foreign governments; conducting functions of the Department relating to the World Trade Organization (WTO) and legislation affecting international agricultural trade; and administering and directing the Department's programs in international development, technical assistance and training carried out under the Foreign Assistance Act of 1961, as amended."

FAS achieves mission success through relationship-building to create and maintain an open and positive global trade environment. With long-standing partnerships and collaborations with the U.S. agricultural industry, other U.S. government agencies, and non-governmental organizations, FAS consistently evaluates and addresses customer needs. Equally essential are the FAS relationships with international partners, including foreign governments, international organizations, and international agriculture associations. FAS employees continuously evaluate, advise on, and support the strengthening of the global market environment for U.S. food and agricultural products.

FAS prides itself on flexibility and adaptability to meet the ever-evolving trade environment challenges while delivering its mission. FAS advocates for trade-promoting, science-based policies through trade agreements, partnerships, bilateral engagement, and international fora to address the evolving challenges of feeding a growing global population. FAS trade promotion and trade capacity building programs expand export opportunities by creating awareness and demand for U.S. agricultural products and offering tools to support market participation.

Trade Policy

FAS pursues fair and open markets by advocating for, developing, and enforcing trade-promoting and evidence-based policies intended to address trade barriers. A global, rules-based trade system is critical in setting the stage for smoothly functioning agricultural markets, broader economic development, greater food safety, and increased global food security. FAS continues to pursue these policies through monitoring and enforcing existing trade agreements, building partnership with United States government (USG) and industry stakeholders, strengthening bilateral and multilateral engagements, and participating in international fora.

FAS partners with USG agencies and trade associations, as well as regional and international organizations, to increase market access and transparency by participating in international negotiations and encouraging the establishment of science-based standards that facilitate global trade. FAS works to prevent or mitigate negative effects of foreign country policy decisions by providing technical advice and support to governments around the world. Working with the overall USG lead on trade, USTR, FAS negotiates, monitors, and enforces trade agreements (bilateral, multilateral, and plurilateral) to preserve current markets and create new market opportunities for U.S. agriculture.

Trade Supporting Initiatives

FAS policy work to reduce trade barriers is complemented with Agency programs and activities that directly support the expansion of export opportunities. These trade-supporting initiatives succeed by creating awareness of U.S. agricultural products and offering tools to support market participation.

FAS trade capacity building activities and programs promote economic growth in developing countries that support integration into the global agricultural trade economy, thereby supporting additional export opportunities for U.S. agricultural exporters. These activities strengthen local infrastructure and regulatory systems, develop science-based frameworks for monitoring and mitigating plant and animal diseases, improve consistency with U.S. practices and positions, and increase compliance with international obligations. Market development and promotion programs, including participation at international trade shows and Agribusiness Trade Missions (ATMs), expand export opportunities for U.S. agriculture by building demand for U.S. products and supporting U.S. promotional efforts in foreign markets.

By partnering with U.S. agricultural industry groups, as well as State and Regional Trade Groups (SRTGs), FAS administers several programs that contribute to U.S. agricultural exports including the Market Access Program (MAP), Foreign Market Development Cooperator Program (FMD), Technical Assistance for Specialty Crops Program (TASC), Emerging Markets Program (EMP), and Quality Samples Program (QSP). Additionally, FAS Export Credit Guarantee Programs expand U.S. agricultural exports by providing credit guarantees to support financing for commercial exports of U.S. agricultural products. By reducing financial risk to lenders, credit guarantees encourage U.S. agricultural exports to buyers in countries — mainly developing countries — that might otherwise have difficulty securing the financing to make purchases of U.S. products.

Market Analysis and Advice

FAS employees gather overseas policy developments, market data, and intelligence to inform domestic decision-making and support U.S. foreign policy around the globe. FAS is trusted by U.S. decision-makers and entities worldwide to provide relevant, sound, and reliable information related to foreign agricultural markets, international trade barriers, crop conditions, and related policy developments. Through market analysis in Washington and reporting from FAS overseas offices on foreign production and demand, FAS contributes to the USDA economic information system establishing official estimates of world agricultural supply and demand that drive trading on commodity markets worldwide. FAS maintains key public-facing databases to provide convenient access and up-to-date international market information to inform strategy and business decisions.

As the U.S. lead in global agricultural affairs, FAS uses its market intelligence, local presence in foreign markets, and global contacts to maintain long-standing relationships. These contacts are valuable to U.S. agricultural exporters in establishing and communicating the institutional understanding of other countries' agricultural sectors. Collecting and communicating market information is invaluable for U.S. exporters, as it provides a level playing field for U.S. organizations working abroad and supports these organizations in identifying new market opportunities.

AVAILABLE FUNDS AND FTES

Table FAS-1. Available Funds and FTEs (thousands of dollars, FTEs)

- I AVAIIABIE I UII	2022 2024 2025 2026													
The	2023	CTF-	2024	CTF-	2025	CTF-	2026	CTF-						
Item	Actual	FTEs	Actual	FIES	Estimated	FIES	Estimated	FIES						
Salaries and Expenses:	¢227 220	652	¢227 220	656	¢227 220	657	¢222.000	543						
Discretionary Appropriations	\$237,330	652	\$227,330	000	\$227,330	657	\$222,000	543						
General Provision	1,000	-		-	-	-	-	-						
McGovern-Dole Food for Education:	242 221	1.0	240.000	20	240.000									
Discretionary Appropriations	243,331	16	240,000	20	240,000		-	-						
Food for Peace Title II Grants	1 000 000		2 224 004		1 607 500									
Discretionary Appropriations	1,800,000	-	2,234,894	-	1,687,583	-	-	-						
Commodity Credit Corporation														
Export (Loans):	-	20	- 062	-	- 063	-		- 24						
Discretionary Appropriations	6,063	30	6,063	26	6,063	26	,	24						
Total Discretionary Appropriations	2,237,724	698	2,708,287	702	, ,	683	228,063	567						
Total Mandatory Appropriations	0	0	0	0	0	0	0	0						
Total Supplemental Appropriations.	55,000	-	-	-	-	-	-	-						
Total Offsetting Collections		-			<u>-</u>									
Total Adjusted Appropriation	2,292,724	698	2,709,287	702	, ,	683	228,063	567						
Balance Available, SOY	283,685	-	375,778	-	221,148	-	982,813	-						
Balances Interchanges	-	-	9,213	-	74,300	-	-	-						
Rescinded Balances		-			-		-							
Recoveries, Other	57,860		61,152	-	-	-	-							
Total Available	2,634,269	698	3,154,430	702	2,456,424	683	1,236,908	567						
Lapsing Balances	-3,961		-3,198		-		-	-						
Balance Available, EOY	-343,817		-289,385		-1,002,782		-976,750							
Total Obligations	2,344,351	698	2,861,847	702	1,453,642	683	260,158	567						
Other Funding:														
Commodity Credit Corporation:														
Market Access Program Admin														
Costs	5,284	41	5,604	25	5,604	25	25	25						
Technical Assistance for Specialty														
Crops	1,024	6	1,085	3	1,085	3	3	3						
Program Admin Costs:	-	-	-	-	-	-	-	-						
Emerging Market Program Admin														
Costs	914	12	970	5	970	5	5	5						
Quality Samples Program Admin														
Costs	179	4	189	1	189	1	1	1						
Foreign Mkt. Dev. Program														
Admin Costs	1,246	16	1,321	6	1,321	6	6	6						
Food for Progress Admin Costs	4,905	36	4,905	17	4,905	17	17	17						
Cotton and Wool Project Admin	.,		.,		.,									
Costs	254	_	135	1	135	1	1	1						
Legal Services	250		135	_	135	_	_	_						
Landsat Data and Support			_55											
(Remote Sensing)	5,239	4	5,816	_	5,816	_	_	_						
(12666 6663)	5,255	•	5,510		2,310									

	2023		2024		2025		2026	
Item	Actual	FTEs	Actual	FTEs	Estimated	FTEs	Estimated	FTEs
IRM Activities	16,978	-	22,326		22,326			
IRM Activities (Non-CCC)	1,509	-	5,000		5,000			
Emerging Markets Program	1,675	13	1,675	5	1,675	5	5	5
USDA Satellite Imagery	75	-	75	-	75	-	75	
Total Appropriation, Other								
Funding	39,532	132	49,236	64	49,236	64	139	64
Total Available, Other Funding	39,532	132	49,236	64	49,236	64	139	64
Total Obligations, Other funding	39,532	132	49,236	64	49,236	64	139	64
Total Obligations, FAS	2,383,883	800	2,911,083	766	1,502,878	747	260,297	631
Total, Agriculture Available	2,673,801	800	3,203,666	766	2,505,660	747	1,237,047	631
Other Federal Funds:								
USAID and other Developmental								
Assistance	16,071							
Total, Other Federal	16,071	-	=	-	-	-	-	-
Total Available, FAS	2,689,872	800	3,203,666	766	2,505,660	747	1,237,047	631

This table assumes a reduced 2026 FTE baseline due to 2025 voluntary staff separations and administrative cost efficiencies.

PERMANENT POSITIONS BY GRADE AND FTES

Table FAS-2. Permanent Positions by Grade and FTEs

			2023			2024			2025			2026
			Actual			Actual			Estimated			Estimated
Item	HQ	Field	Total	HQ	Field	Total	HQ	Field	Total	HQ	Field	Total
ES	5	-	5	6	-	6	5	-	5	4	-	4
SES	-	11	11	3	11	14	2	16	18	1	16	17
GS-15	53	1	54	55	1	56	52	2	54	36	2	38
GS-14	121	2	123	147	2	149	133	1	134	101	1	102
GS-13	153	2	155	178	4	182	167	3	170	142	3	145
GS-12	96	2	98	102	-	102	103	-	103	88	-	88
GS-11	10	2	12	25	-	25	34	-	34	21	-	21
GS-10	1	-	1	1	-	1	1	-	1	-	-	-
GS-9	22	2	24	44	-	44	25	-	25	18	-	18
GS-8	4	-	4	5	-	5	4	-	4	4	-	4
GS-7	11	-	11	12	-	12	5	-	5	3	-	3
GS-5	15	-	15	-	-	-	-	-	-	-	-	-
GS-4	8	-	8	3	-	3	-	-	-	-	-	-
GS-3	1	-	1	-	-	-	-	-	-	-	-	-
GS-2	3	-	3	4	-	4	-	-	-	-	-	-
Other Graded	14	125	136	35	103	138	35	95	130	34	93	127
Total Permanent	517	135	661	620	121	741	566	117	683	452	115	567
Unfilled, EOY	84	11	95	-	-	-	-	-	-	-	-	-
Total Perm. FT												
EOY	601	146	747	620	121	741	566	117	683	452	115	567
FTE	668		800	685	130	815	586	138	724	565	115	680

^{*}Total FTEs are all inclusive of workforce categories including temporary positions.

This table assumes a reduced 2026 FTE baseline due to 2025 voluntary staff separations and administrative cost efficiencies.

VEHICLE FLEET

Motor Vehicle Fleet

FAS's motor vehicles are used exclusively by Foreign Service Officers and their staff stationed at posts overseas. FAS's overseas mission requires the use of official government vehicles to conduct field crop assessment trips to gather agricultural data, official travel to countries within regional coverage, transportation to local government offices, travel to representation events with agribusiness organizations, transporting official visitors, and providing mail/messenger courier services. Although FAS owns its overseas vehicle fleet, these vehicles are subject not only to USDA Directives, but are also under the authority of the Chief of Mission at each station. Each overseas station has an established vehicle policy to which USDA Foreign Service Officers must adhere, and the Chief of Mission has the authority to determine other authorized uses that are permitted in accordance with the Foreign Affairs Manual Governing Asset Management. FAS requires operation and maintenance logs for all its vehicles. Periodic reviews ensure optimal use of each vehicle in the fleet.

Replacement Criteria

Passenger vehicles normally may not be replaced unless they either have a mileage of 100,000 or seven years or more of age. Armored vehicles have a shorter lifespan and are normally replaced every five years. Condition of the vehicle and cost analysis of maintenance and operating cost are also factors for replacement. Each post that has a vehicle is required to record daily usage, including fuel cost and maintenance in a vehicle logbook.

Reductions to Fleet

For 2026, there are three anticipated vehicle purchases. The vehicles purchased will replace existing vehicles and will require the disposal of one vehicle. The vehicles anticipated to be replaced by an average of twelve years in age and an average of 50,000 miles.

Table FAS-3. Size, Composition, and Annual Costs of Motor Vehicle Fleet

Item	Sedans and Station Wagons	Vans	SUVs	Light Trucks 4X2	Light Trucks 4X4	Medium Duty Vehicles	Buses	Heavy Duty Vehicles	Total Vehicles	Annual Operating Costs
2018 End of Year Operating Inventory	1	9			- 1	_			- 55	\$208,000
2023 End of Year Operating Inventory	1	3	46			_			50	268,000
2024 Actual Acquisitions	-	_	4			-			. 3	•
2024 Actual Disposals	-	1	4			-			. 5	
2024 End of Year Operating Inventory	1	. 2	46			-			49	268,000
2025 Planned Acquisitions	-	_	2			-			. 2	-
2025 Planned Disposals	-	-	2			-			. 2	
2025 End of Year Operating Inventory	1	. 2	46			-			49	281,000
2026 Planned Acquisitions	-	_	3			-			. 3	
2026 Planned Disposals	-	_	1			_			. 1	
2026 End of Year Operating Inventory	1	6	48			-			51	281,960

Note: Number of vehicles by type includes vehicles owned by the agency and leased from commercial sources or GSA. Annual Operating Costs exclude acquisition costs and gains from the sale of vehicles as shown in FAST.

Table FAS-4. Statement of Proposed Purchase of Passenger Motor Vehicles

_	Fiscal Year	Net Active Fleet, SOY	Disposals	Replacements	Additions A	Total Acquisitions	Net Active Fleet, EOY
	2023	50	3	4	-	3	50
	2024	50	5	4	-	4	49
	2025	49	3	3	-	3	49
	2026	49	1	3	-	3	51

SHARED FUNDING PROJECTS

Table FAS-5. Shared Funding Projects (thousands of dollars)

Item	2023 Actual	2024 Actual	2025 Estimated	2026 Estimated
Working Capital Fund:				
Administrative Services:				
AskUSDA	37	63	61	61
Material Management Service	198	211	186	189
General Counsel Legal Compliance	-	-	16	201
Mail and Reproduction Services	381	381	378	380
•	75	77	59	59
Integrated Procurement Systems	440	408	431	368
Procurement Operations Services				
Human Resources Enterprise Management Systems		250	267	194
Subtotal	1,144	1,390	1,398	1,452
Communications:				
Creative Media & Broadcast Center	151	79	138	106
Finance and Management:				
National Finance Center	216	225	213	217
Financial Management Systems	41	47	50	50
Internal Control Support Services	78	68	56	56
Financial Management Support Services	1,143	1,209	1,096	1,088
Subtotal	1,478	1,549	1,415	1,411
Information Technology:	_,	_,-	_,	-,
Client Experience Center	4,731	4,051	4,019	4,462
Department Administration IT Office	177	30	116	116
Digital Infrastructure Services Center	3,718	4,318	3,813	3,800
	334	605	573	573
Enterprise Cybersecurity Services	140	182		169
Enterprise Data and Analytics Services			186	
Enterprise Network Services	493	1,139	900	864
Subtotal	9,593	10,325	9,607	9,984
Office of the Executive Secretariat	199	209	149	100
Total, Working Capital Fund	12,565	13,552	12,707	13,053
Department-Wide Shared Cost Programs:				
Advisory Committee Liaison Services	18	20	19	19
Agency Partnership Outreach	58	58	61	61
Diversity, Equity, Inclusion and Accessibility	16	21	5 ¹	-
Medical Service	183	202	260	260
National Capital Region Interpreting Services	58	81	87	87
Office of Customer Experience	25	24	25	25
Physical Security	36	37	47	47
Security Detail	40	42	65	65
Security Operations	55	59	60	60
Talent Group	28	26	27	27
TARGET Center	13	13	13	13
Employee Experience	27	29	23	23
	557		692	687
Total, Department-Wide Reimbursable Programs	557	613	092	007
E-Gov:				
Budget Formulation and Execution Line of Business	1	1	1	1
E-Rulemaking	5	8	11	10
Financial Management Line of Business	1	2	2	2
Geospatial Line of Business	13	13	13	13
Benefits.gov	7	5	-	-
Human Resources Line of Business	2	2	2	2
Integrated Acquisition Environment	2	1	1	1
Total, E-Gov	31	32	30	29
Agency Total	13,153	14,197	13,429	13,769
=	10,100	,-57	20,120	207.00

¹ In alignment with the current Administration's priorities, the 2025 amounts reflect expenses incurred prior to January 20, 2025.

ADVERTISING EXPENDITURES

Table FAS-6 Advertising Expenditures (thousands of dollars)

Item	2024 Actual # of Contracts		# of	2025 Est. \$ Obligated	# of	\$
Total Contracts for						
Advertising Services	9	\$692,400	-	_	-	-
Contracts for Advertising						
Services to Socially and						
Economically Disadvantaged						
Small Businesses	-	-	-	-	-	-
Contracts for Advertising						
Services to Women-Owned						
and Minority-Owned Small						
Businesses	-	-	-	_	-	_

ACCOUNT 1: SALARIES AND EXPENSES

APPROPRIATIONS LANGUAGE

The appropriations language follows (new language underscored):

Salaries and Expenses

For necessary expenses of the Foreign Agricultural Service, including not to exceed \$250,000 for representation allowances and for expenses pursuant to section 8 of the Act approved August 3, 1956 (7 U.S.C. 1766), \$222,000,000, of which no more than 6 percent shall remain available until September 30, 2028 for overseas operations to include the payment of locally employed staff: Provided, That the Service may utilize advances of funds, or reimburse this appropriation for expenditures made on behalf of Federal agencies, public and private organizations and institutions under agreements executed pursuant to the agricultural food production assistance programs (7 U.S.C. 1737).

Table FAS-7. Lead-Off Tabular Statement (In dollars)

Item	Amount
Enacted, 2025	\$227,330,000
Change in Appropriation	-5,330,000
Budget Estimate, 2026	222,000,000

<u>PROJECT STATEMENTS</u>

Table FAS-8. Project Statement on Basis of Appropriations (thousands of dollars, FTEs)

•••	2023		2024		2025		2026		Inc. or	FTE Inc.	Chg
Item	Actual	FTEs	Actual	FTEs	Estimated	FTEs	Estimated	FTEs	Dec.	or Dec.	Key
Discretionary Appropriations:											
Salaries and Expenses	\$237,330	652	\$227,330	656	\$227,330	657	\$222,000	543	-\$5,330	-114	(1)
GP - International Agricultural Educational											
Fellowship Program									-	-	
Subtotal	238,330	652	227,330	656	227,330	657	222,000	543	-5,330	-114	
Offsetting Collections:											
Commodity Credit Corporation Export											
(GSM102 for Administrative Expenses)	6,063	30	6,063	26	6,063	26	6,063	24	-	-2	
Subtotal	6,063	30	6,063	26	6,063	26	6,063	24	-	-2	
Total Adjusted Appropriation	244,393	682	233,393	682	233,393	683	228,063	567	-5,330	-116	
Add back:											
Transfers In and Out, Rescissions	-6,063	-	-6,063	-	-6,063	-	-6,063	-	-	-	
Total Appropriation	238,330	682	227,330	682	227,330	683	222,000	567	-5,330	-116	
Transfers In:											
Commodity Credit Corporation Export											
(Loans)	6,063		6,063		6,063		6,063		-	-	
Total Transfers In	6,063	-	6,063	-	6,063	-	6,063	-	-	-	
Balances Interchange		-	9,213	-	-	-	-	-	-	-	
Recoveries, Other		-	1,137	-		-		-	-	-	
Bal. Available, SOY	1,815	-	28,471	-	33,223	-	33,223	-	-	-	
Total Available	246,208	682	272,226	682	266,616	683	261,286	567	-5,330	-116	
Lapsing Balances	-	-	-3,198	-	-	-	-	-	-	-	
Bal. Available, EOY	-2,573	-	-33,223	-	-33,223	-	-33,223	-	-	-	
Total Obligations	243,635	682	235,805	682	233,393	683	228,063	567	-5,330	-116	

Table FAS-9. Project Statement on Basis of Obligations (thousands of dollars, FTEs)

Item	2023 Actual	FTEs	2024 Actual	FTEs	2025 Estimated	FTEs	2026 Estimated	FTEs	Inc. or Dec.	FTE Inc. or Dec.
Discretionary Obligations:										
Salaries and Expenses	\$236,572	682	\$229,742	682	\$227,330	683	\$222,000	567	-\$5,330	-116
GP - International Agricultural Fellowship	1,000								-	_
Subtotal Disc Obligations	237,572	682	229,742	682	227,330	683	222,000	567	-5,330	-116
Offsetting Collections:										
Commodity Credit Corporation Export										
(GSM102 for Administrative Expenses)	6,063	-	6,063		6,063	_	6,063	-	-	
Subtotal Offsetting Collections	6,063	-	6,063	-	6,063	-	6,063	-	-	_
Total Obligations	243,635	682	235,805	682	233,393	683	228,063	567	-5,330	-116
Add back:										
Lapsing Balances		-	3,198	-	-	-	-	-	-	-
Balances Available, EOY:										
Salaries and Expenses	2,573	-	33,223	_	33,223	-	33,223	-	-	_
Total Bal. Available, EOY	2,573	-	33,223	-	33,223	-	33,223	-	-	-
Total Available	246,208	682	272,226	682	266,616	683	261,286	567	-5,330	-116
Less:										
Total Transfers In	-6,063	-	-6,063	-	-6,063	-	-6,063	-	-	-
Balances Interchange	-	-	-9,213	-	-	-	-	-	-	-
Recoveries, Other \	-	-	-1,137	-	-	-	-	-	-	-
Bal. Available, SOY	-1,815	_	-28,483	_	-33,223	-	-33,223	-	_	
Total Appropriation	238,330	682	227,330	682	227,330	683	222,000	567	-5,330	-116
This table assumes a reduced 2026 FTF baseline due to 2025 v	oluntary staff s	enaration	c and administ	rative cos	t officiencies		_			

This table assumes a reduced 2026 FTE baseline due to 2025 voluntary staff separations and administrative cost efficiencies.

JUSTIFICATION OF CHANGES

Salaries and Expenses

The numbers and letters of the following listing relate to values in the Change (Chg) Key column of the Project Statement:

(1) A decrease of \$5,330,000 in Salaries and Expenses (\$233,393,000 available in 2025).

The provided amount will support FAS operations and allow FAS to maintain its strong support of its long-term goal of promoting U.S. agricultural exports. The funds requested will be used to carry out activities and functions consistent with the full range of authorities and activities delegated to the agency. Continuation of the FAS mission is critical because it provides a level playing field for U.S. agricultural exporters; increases demand for U.S. agriculture products; develops emerging markets overseas; and increase global food security.

GEOGRAPHIC BREAKDOWN OF OBLIGATIONS AND FTES

Table FAS-10. Geographic Breakdown of Obligations and FTEs (thousands of dollars, FTEs)

	2023		2024		2025		2026	
State/Territory/Country		FTEs	Actual	FTEs	Estimated		Estimated	FTEs
District of Columbia	\$144,955	517	\$148,627	561	\$140,180	553	\$138,320	444
Florida	481		691	3	725	3	755	3
Other Countries	92,136	135	80,424	118	86,425	127	82,925	120
Algeria	546	-	691	-	255	1	255	1
Angola	141	-	272	-	-	-	-	-
Argentina	1,652	-	1,264	-	489	2	489	2
Australia	890	-	679	-	272	1	272	1
Austria	242	-	198	-	-	-	-	-
Bangladesh	586	-	544	-	353	2	353	2
Belgium	3,089	-	2,605	-	890	4	890	4
Bosnia and Herzegovina	98	-	323	-	-	-	-	-
Brazil	2,755	-	1,744	-	785	4	785	4
Bulgaria	193	-	197	-	-	-	_	-
Burkina Faso	59	-	-	-	-	-	_	-
Burma	442	-	172	-	-	-	-	-
Cambodia	4	-	176	-	-	-	-	-
Cameroon	70	-	-	-	-	-	-	-
Canada	2,074	-	2,102	-	644	3	644	3
Chile	953	-	878	-	230	1	230	1
China	12,613	-	10,036	-	3,426	14	3,426	14
Colombia	1,774	-	1,720	-	740	4	740	4
Costa Rica	792	-	890	-	253	1	253	1
Cote d'Ivoire	48	-	124	-	-	-	-	-
Croatia	127	-	99	-	-	-	-	-
Czechia	208	-	244	-	-	-	-	-
Dominican Republic	743	-	1,115	-	469	2	469	2
Ecuador	306	-	321	-	-	-	-	-
Egypt	1,443	-	838	-	629	3	629	3
El Salvador	1,430	-	241	-	-	-	-	-
Ethiopia	665	-	573	-	281	1	281	1
France	1,367	-	1,028	-	280	1	280	1
Georgia	. 3	-	. 2	-	153	1	153	1
Germany	2,060	_	1,591	-	418	2	418	2
Ghana	816	-	1,130	-	477	2	477	2
Haiti	63	-	39	-	-	-	-	-

State/Territory/Country	2023 Actual	FTEs	2024 Actual	FTEs	2025 Estimated	FTEs	2026 Estimated	FTEs
Honduras	97	-	221	-	-	-	-	-
Hong Kong	2,230	-	1,554	-	294	1	294	1
Hungary	79	-	76	-	-	-	-	-
India	2,318	_	1,988	-	1,085	4	1,085	4
Indonesia	1,502		1,405	_	543	2	543	
Israel	361		223	_	_	_	_	_
Italy	2,118		1,918	_	679	3	679	3
Jamaica	46		73	_	-	_	-	_
Japan	5,324		4,179	_	1,457	7	1,249	6
Jordan	124		102	_	1,437	,	1,243	-
Kazakhstan	575		512		209	1	209	1
				_				_
Kenya	1,290	-	1,162	-	1,043	5	1,043	
Korea, South	-	-	2,650	-	888	4	888	4
Liberia	56		1	-	-	_	-	_
Malaysia	703		1,148	-	407		407	
Mexico	4,030	-	4,165	-	1,566	7	1,566	7
Mongolia	-	-	-15	-	-	-	-	-
Morocco	780	-	732	-	231	1	231	1
Mozambique	85	-	103	-	-	-	-	-
Netherlands	1,067	_	749	-	238	1	238	1
New Zealand	320	-	109	-	-	-	-	-
Nicaragua	112	_	121	_	_	-	-	-
Nigeria	1,118	_	851	_	255	1	255	1
Pakistan	806		618	_	590		295	
Palau	38		-	_	-	_		_
Panama	1,033		825	_	_	_	_	_
Peru	1,553		1,514	_	498	2	498	2
	•		•	_	437		437	
Philippines	1,357		1,259	_	_		_	
Poland	741		1,186	-	454	2	454	2
Romania	375		277	-	-	-	-	-
Russia	424	-	-	-	-	-	-	-
Rwanda	-		12	-	-	-	-	-
Saudi Arabia	976	-	853	-	356		356	
Senegal	888	-	1,103	-	521	2	521	2
Serbia	146	-	234	-	-	-	-	-
Seychelles	-	-	334	-	-	-	-	-
Sierra Leone	-	-	2,010	-	-	-	-	-
Singapore	250	_	-	-	-	_	-	-
South Africa	1,882	_	-	_	1,015	4	1,015	4
South Korea	3,628		_	_	-	_	-	_
Spain	813		716	_	248	1	248	1
Sri Lanka	29		-18	_	210	_	-	_
Switzerland	1,383		1,101	_	686	3	_	_
	•			_			457	2
Taiwan	1,463		1,910	_	457	2	457	2
Tanzania	85		133	-	-	-	-	-
Thailand	1,624		1,450	-	506	2	506	2
Tunisia	91		115	-	-	-	-	-
Turkey	1,120		1,208	-	480	2	480	2
Uganda	68		12	-	-	-	-	-
Ukraine	792		337	-	161	1	161	1
United Arab Emirates	1,867	-	1,827	-	477	2	231	1
United Kingdom	2,252	_	1,426	-	483	2	483	2
Venezuela	261		191	-	-	-	-	-
	2,536		2,733		1,128	4	1,128	4

State/Territory/Country	2023 Actual	FTEs	2024 Actual	FTEs	2025 Estimated	FTEs	2026 Estimated	FTEs
Zimbabwe	70	-	-	-	-	-	-	-
Distribution Unknown	-	-	1,201	-	-	-	-	_
Obligations	237,572	-	229,742	682	227,330	683	222,000	567
Lapsing Balances	-	-	3,198	-	-	-	-	-
Bal. Available, EOY	2,573	-	33,223	-	-	-	-	_
Total, Available	240,145	-	266,163	682	227,330	683	222,000	567

<u>CLASSIFICATION BY OBJECTS</u> Table FAS-11. Classification by Objects (thousands of dollars)

Item No.	Item	2023 Actual	2024 Actual	2025 Estimated	2026 Estimated
	Personnel Compensation:				
	Washington D.C	\$61,863	64,329	\$62,490	\$60,984
	Personnel Compensation, Field	36,984	39,416	38,240	37,366
11	Total personnel compensation	98,847	103,745	100,730	98,350
12	Personal benefits	37,665	41,221	39,991	39,077
13.0	Benefits for former personnel	19	10	-	9
	Total, personnel comp. and benefits	136,531	144,976	140,721	137,436
	Other Objects:				
21.0	Travel and transportation of persons	8,949	7,968	7,730	7,554
22.0	Transportation of things	2,151	2,445	2,372	2,318
23.1	Rental payments to GSA	2,269	1,659	1,609	1,573
23.2	Rental payments to others	4,511	18	17	17
23.3	Communications, utilities, and misc. charges	1,103	674	654	639
24.0	Printing and reproduction	57	51	49	48
25.1	Advisory and assistance services	13,697	25,811	30,923	30,217
25.2	Other services from non-Federal sources	2,220	1,919	1,862	1,819
	Other goods and services from Federal	•	•	•	•
25.3	sources	7,876	95	92	90
25.4	Operation and maintenance of facilities	3,139	4,559	4,423	4,322
25.5	Research and development contracts	48,911	30,826	29,906	29,223
25.7	Operation and maintenance of equipment	4,336	6,542	6,348	6,203
26.0	Supplies and materials	1,394	1,246	1,209	1,181
31.0	Equipment	1,142	745	723	706
41.0	Grants, subsidies, and contributions	, 3	116	113	110
43.0	Interest and Dividends	41	6,154	4,642	4,607
	Total, Other Objects	100,041	90,829	92,672	90,627
99.9	Total, new obligations	237,572	235,805	233,393	228,603
	DHS Building Security Payments (included	- ,-			
	in 25.3)	\$137	\$101	\$26	\$27
	Information Technology Investments:	7	7	7	·
	Major Investment 1: TFAA-FAS-IMART				
11	Internal Labor	\$240	\$240	245	316
	External Labor (Contractors)		940	700	728
	Total Major Investment 1	994	1,180	945	1,044
	Major Investment 2: TFAA-FAS-Overseas		_,	, , ,	_,
	Operations				
11	Internal Labor	35	301	307	396
	External Labor (Contractors)	45	368	368	383
31.1	Equipment (HW/SW)	-	444	600	624
	Total Major Investment 2	80	1,113	1,275	1,403
	Major Investment 3: IT Security & Compliance	00	1,113	1,2,3	1,103
11	Internal Labor	380	380	388	500
	External Labor (Contractors)	34	64	464	
31.1	Equipment (HW/SW)	34	36	36	37
51.1			30	30	37

Item		2023	2024	2025	2026
No.	Item	Actual	Actual	Estimated	Estimated
	Total Major Investment 3	414	480	888	1,019
	Mission Area Major Investment Totals	1,488	2,533	12,553	12,649
	Mission Area Non-Major Investment Totals	11,179	12,710	4,093	4,378
	Mission Area Standard Investment Totals	3,040	3,542	11,938	11,924
25.3	Mission Area WCF Transfers	10,715	11,444	9	9
	Total Non-Major Investment	24,934	27,696	28,584	28,951
	Total IT Investments	28,857	30,229	31,692	32,417
	Cybersecurity				
	Human Capital	-	380	\$442	\$442
	Identify	700	60	861	861
	Protect	350	36	672	672
	Total Cybersecurity	1,050	476	1,975	1,975
	Position Data:				
	Average Salary (dollars), ES Position	\$203,567	\$210,246	\$222,622	\$222,622
	Average Salary (dollars), GS Position	\$125,841	\$131,262	\$132,521	\$133,032
	Average Grade, GS Position	13.0	13.0	13.0	13.0

^{*} Research and development contracts, 25.5, was incorrectly reflected in Other goods and services from Federal Sources, 25.3, in 2023.

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STATUS OF PROGRAMS

The Foreign Agricultural Service (FAS) is the foreign affairs agency within the United States Department of Agriculture's (USDA) that handles overseas programs: international trade agreements and negotiations; export promotion and market development; collection of statistics and market information. FAS programs and global network of agricultural attachés and locally employed staff provide an unparalleled resource for understanding trade policy and market conditions and addressing issues as they arise.

TRADE POLICY

Expanding access to foreign markets for U.S. agricultural producers requires an aggressive trade policy to reduce barriers including tariff and non-tariff barriers, eliminate export subsidies, reduce trade-distorting domestic subsidies, and foster the development of rulesbased international systems that facilitate global trade. FAS works with other USDA agencies, the United States Trade Representative (USTR), and other USG agencies to enforce existing trade agreements and negotiate new initiatives. In addition, FAS preserves trade through resolution of foreign market access issues such as U.S. export detainment, restrictive Sanitary and Phytosanitary (SPS) and Technical Barriers to Trade (TBT) issues, and trade regulations. FAS overseas attachés and headquarters-based analysts cover more than 170 countries worldwide to prevent and resolve trade problems involving U.S. products and provide country and regional intelligence to support U.S. exporters and agricultural producers. FAS combines its intelligence gathering, analytical skills, overseas presence, extensive industry contacts, technical expertise, and relations with other U.S. government agencies to develop and implement coordinated strategies to open overseas markets for U.S. agriculture. These efforts directly augment the private sector's ability to export and support the President's goals of job creation and sustainable economic growth. Notable achievements in these areas in 2024 include:

Facilitated Release of Detained Shipments around the World: Worked with the AMS, Animal and Plant Health Inspection Service (APHIS), FSIS and National Oceanic and Atmospheric Administration (NOAA) to facilitate the release of more than \$32 million in detained shipments including bovine genetics in Algeria, pistachios in China, eggs in Israel, beef in Japan, potatoes in Mexico, cakes in Norway, and salmon in Ukraine.

Market for U.S. Casings to Canada: Reopened the export market for U.S. casings to Canada, valued at \$15 million.

Reinstated Mandate for Ethanol: Worked to restore Colombia's mandate for 10 percent ethanol in gasoline, valued at \$100 million.

Agreement with South Korea on U.S. Beef: Reached agreement with the government of South Korea on products labeled with markings for fresh and frozen beef, pork, eggs, dairy, and processed meats, with an estimated market value of \$3.4 million.

Vietnam Market Access for U.S. Peaches and Nectarines: Opened the export market in Vietnam for U.S. peaches and nectarines, valued at \$2.5 million.

Access for U.S. Animal Products to the European Union: Retained access to the European Union for all U.S. exports of animal products, following new EU veterinary drug legislation, valued at \$430 million.

Expanded Market for U.S. Blueberries in Chile: Expanded the Chilean export market for fresh U.S. blueberries valued at \$800,000.

Trade Preserved: In 2024, FAS actions and interventions were responsible for the preservation of \$8.8 billion in market opportunities for U.S. agriculture. Notable accomplishments include the Philippines granting a three-year extension to tariff cuts for corn, pork, and mechanically deboned meat through 2028, which should reduce U.S. exporter uncertainty as the Philippines had previously decided these extensions on an

annual basis. Retaining the reduced tariffs could increase U.S. pork exports by \$50 million, corn by \$10 million, and chicken by \$30 million, annually through 2028.

TRADE SUPPORTING INITIATIVES

FAS supports U.S. industry efforts to build, maintain, and expand overseas markets for U.S. food and agricultural products. The Agency administers several export development programs including the following Commodities Credit Corporation funded programs: Foreign Market Development Cooperator Program (FMD), Market Access Program (MAP), Technical Assistance for Specialty Crops (TASC), Quality Samples Program (QSP), and Emerging Markets Program (EMP). These programs provide funds to U.S. organizations to conduct a wide range of activities including market research, consumer promotion, trade servicing, capacity building, and market access support. The results of the agency's efforts ultimately benefit both the farm and non-farm sectors of the U.S. economy through the creation of jobs and new market opportunities. Working with the SRTGs (e.g., Food Export USA Midwest, Food Export USA Northeast, the Western United States Agricultural Trade Association, and the Southern United States Trade Association, etc.), the Intertribal Agriculture Council, and other industry organizations, FAS encourages outreach efforts that focus on facilitating export readiness of U.S. small- to medium-sized enterprises. FAS facilitates U.S. industry participation in a range of international trade shows, and manages credit guarantee programs to benefit U.S. agricultural exports.

INTERNATIONAL TRADE SHOWS

In 2024, USDA endorsed a total of 23 trade shows. These 23 USDA-endorsed trade shows featured 815 U.S. companies and organizations across 18 countries, drawing buyers from all over the world. Projected 12-month sales reported by U.S. exhibitors at the shows were estimated at \$1.60 billion.

Gulfood 2024: The 29th annual Gulfood trade show was held February 19-23, 2024, in Dubai, United Arab Emirates (UAE). Gulfood 2024 hosted a record 5,500 exhibitors from 190 countries and more than 100,000 visitors. The USA Pavilion welcomed 171 U.S. exporters (including 11 Cooperators, four SRTGs, and five State Departments of Agriculture reporting \$33 million in on-site sales and \$216million in projected 12-month sales. U.S. exhibitors showcased 1,246 products, made 2,550 serious contacts, and conducted 3,231 business meetings. In addition to local buyers in the UAE, over 70 FAS-sponsored buyers from Kenya, Cote D'Ivoire, Turkey, India, South Africa, Kazakhstan, Tunisia, Ghana, Ethiopia, and Morrocco attended Gulfood to visit the USA Pavilion.

Seafood Expo Global (SEG) 2024: Seafood Expo Global (SEG) 2024 was held April 23-25, 2024, in Barcelona, Spain. SEG is the world's largest seafood trade event offering exhibitors an excellent opportunity to reach international customers – especially in the European Union, which is the second-largest market for U.S. seafood exports. The 2024 show was record-breaking, attracting over 35,000 visitors from around the world and 2,244 exhibiting companies from 87 different countries. The USA Pavilion at SEG 2024 welcomed 46 U.S. exporters (including one cooperator and three SRTGs) reporting \$964.1 million in projected 12-month sales.

AGRIBUSINESS TRADE MISSIONS

FAS leads trade missions to countries and regions around the world that demonstrate strong economic growth potential, decreasing barriers to trade, or have other relevant market conditions that support U.S. agricultural exports. Trade missions provide first-hand education to U.S. businesses and state departments of agriculture representatives regarding economic conditions and regulatory environments in host-country markets, allow U.S. businesses to conduct one-on-one business meetings with counterpart companies from targeted countries, and enable senior leadership from USDA to engage government representatives in trade-related policy dialogue that furthers U.S. interests and bolsters bilateral relations.

In 2024, USDA/FAS implemented seven trade missions and three virtual trade events. The 23 USDA-endorsed trade shows featured 815 U.S. companies and organizations, drawing buyers from all over the world. Projected 12-month sales reported by U.S. exhibitors at the shows were estimated at \$153.2 million. This is the largest total of projected sales from trade missions ever in a 12-month period, exceeding the previous highs of \$90 and \$70 million in 2019 and 2023, respectively.

In February 2024, the first-ever U.S. agribusiness trade mission to Angola was launched to help American agri-businesses build stronger relationships in the market and region. The inaugural visit yielded a reported \$13.3 million in projected 12-month sales. In March 2024, FAS also secured the largest number of sales by value reported for any trade mission with the South Korea trade mission reporting over \$68 million in projected 12-month sales. In June 2024, FAS hosted its first Tribal Trade Mission to Canada that highlighted tribal issues and indigenous agriculture. The visit resulted in over \$1 million in 12-month projected sales for tribal-owned businesses. The mission sought to invigorate agricultural trade networks amongst Native Nations across the United States and Canada.

VIRTUAL TRADE EVENTS (VTES)

During the COVID pandemic FAS introduced VTEs as a means of continuing critical market promotion activities. While not as prevalent as during the pandemic, FAS continues to leverage VTEs since they provide a user-friendly and functional platform, enable FAS to reach new participants, open new markets, and promote relationship-building between U.S. exporters and potential buyers for U.S. agricultural and food products.

In 2024, FAS hosted three VTEs that included 27 companies and resulted in 47 business-to-business meetings and generated \$2.0 million in 12-month projected sales for U.S. exporters. The success of these VTEs demonstrates how technology can augment in-person events, promoting additional sales opportunities for U.S. agriculture.

Country Strategy Support Fund (CSSF)

FAS Washington works closely with FAS overseas posts to deploy the Country Strategy Support Fund (CSSF) to advance FAS and USDA's strategic trade expansion goals. The fund supports market promotion and other FAS strategic priorities, including market access.

FAS/Bangkok partnered with U.S. cooperators (California Milk Advisory Board, Dairy Farmers of Wisconsin, Washington Apple Commission, U.S. Popcorn Board, the U.S. Meat Export Federation to organize a U.S. food promotion. The "Taste of America" promotion used CSSF funds and was held at four locations of the supermarket chain Gourmet Market in Bangkok from September 5-19, 2024, and showcased, built awareness and introduced a variety of U.S. products to Thai consumers. Artisanal cheeses from California and Wisconsin, US prime beef, Alaska black cod fillet, Maine lobster, California Sweet Scarlet grape, Washington Apple Granny Smith, chocolate, and snacks were featured. Total sales produced from the event were \$76,470, a seven percent increase from FY 2023.

FAS/Algiers utilized CSSF funds to gain market access in Algeria for U.S. dairy cattle. The breeding cattle health certificate translates into an immediate import gain of 56,000 U.S. cows, estimated at over \$100 million in value. The signing is the culmination of a 15-year collaborative effort between FAS and APHIS. The CSSF funded reverse trade mission planned by FAS/Algiers to the Wisconsin Dairy Expo and a dairy livestock International Visitor Leadership Program executed in partnership with the State Department and APHIS were key to the Algerian Ministry of Agriculture granting market access.

FAS/Islamabad used CSSF funds to support 15-member delegation attend the Wood Show held in Dubai from March 5-7, 2024. FAS/Islamabad staff provided on-site assistance to Pakistani buyers, organized meetings, and conducted tours of the American Hardwood Export Council (AHEC) and the Softwood Export Council (SEC) Pavilion. FAS also connected potential importers with the Virginia, Indiana, and North Carolina state departments of

agriculture. As a direct result of the trade mission, Pakistani buyers reported nearly \$305,000 in on-site sales and projected sales of approximately \$10 million over the next 12 months.

COMMODITY CREDIT CORPORATION (CCC) EXPORT CREDIT GUARANTEE AND FACILITY GUARANTEE PROGRAMS

The objective of the CCC Export Credit Guarantee Program (GSM-102) is to increase sales of U.S. agricultural commodities to international markets by facilitating the extension of credit by the U.S. private sector to (primarily) developing countries deemed eligible by USDA. In 2024, the GSM-102 Program supported \$2.8 billion in agricultural commodity exports, supporting 19,335 U.S. jobs. The economic return ratio for 2024 is estimated at \$399 per dollar invested, which exceeds the targeted economic return ratio of \$200 per dollar invested. The largest markets were Mexico, Colombia, Honduras, Ecuador, the Dominican Republic, and Guatemala. Other key markets in 2024 were South Korea, Tunisia, Nigeria, Morocco, and Egypt. The most widely registered commodities included corn, soybean meal, soybeans, wheat, cotton, distiller's dried grains (DDGS), and rice. Accomplishments in 2024 include:

- The GSM-102 program supported \$1.3 billion in U.S. yellow and white corn sales in 2024. U.S. corn sales backed by the program to Jamaica, Colombia, and Saudi Arabia, accounted for 60, 23, and 6 percent, respectively, of all U.S. corn exports to these countries in 2024.
- Soybean meal is the second largest commodity supported by the GSM-102 program with \$608 million of U.S. soybean meal sales in 2024. U.S. soybean meal sales backed by the program to Costa Rica, Colombia, and Morocco accounted for 37, 24, and 10 percent respectively, of all U.S. soybean meal exports to these countries.
- Soybeans are the third largest commodity supported by the GSM-102 program, with \$418 million in sales in 2024. The program supported \$30.5 million in exports of soybeans to Turkey after zero GSM soybean sales to Turkey since 2019. U.S. soybeans sales under the program to Morocco, Turkey, and Egypt accounted for 27, 21, and 7 percent, respectively, of all U.S. soybean exports to these countries in 2024.

Table FAS-12. GSM-102 Program Exports Supported by Region 2024

Country/Region	\$ Millions
Africa, Middle East, Turkey, Caucasus, and Central Asia	\$152
Asia Region	129
Latin America	2,521
Total	2,802

The Facility Guarantee Program (FGP) is designed to boost sales of U.S. agricultural products by providing credit guarantees for goods and services to improve or establish agriculture-related facilities in emerging markets where demand may be limited due to inadequate storage, processing, handling, or distribution capabilities. In recent years, USDA introduced several modifications to the program to create flexibilities for exporters on transactions with tenors under 24 months. This included reducing application fees, waiving the requirement for initial payment, and restructuring guarantee coverage. USDA continued outreach efforts in 2024 to increase industry awareness of FGP and these new flexibilities, to stimulate renewed interest in the program.

Program Management/Oversight: FAS has internal controls in place to ensure the program is administered in compliance with applicable laws, regulations, policies, and procedures. In 2024, FAS continued to proactively manage GSM-102 program risk and costs. FAS continues to analyze current program performance, along with historical default and recovery data, to update its credit reform subsidy model. Average GSM-102 program

subsidy was negative at 0.24 percent in 2024 and is currently estimated at 0.023 percent for 2025.

<u>COMMODITY CREDIT CORPORATION (CCC) FUNDED - FOOD FOR PROGRESS (FFPR)</u>

In 2023, FAS signed seven new awards, totaling \$218.5 million, in Benin, Cambodia, Madagascar, Rwanda, Sri Lanka, Tanzania, and Tunisia. These projects will monetize 315,000 metric tons of U.S. agricultural commodities and utilize the proceeds to strengthen value chains for greater gender equity, higher incomes, increased climate resilience and adaptation, and enhanced trade capacity. All these projects will strengthen food security through increased productivity; improved trade enabling environments through Sanitary and Phytosanitary and technical field assistance implementation; and climate smart agriculture. FAS also continued implementing more than \$1 billion in active projects across more than 40 countries, helping to promote trade-enabling agricultural development and strengthen long-term food security around the globe.

Food for Progress (FFPr) provided federal assistance to implement the Creating Linkages for Expanded Agricultural Networks (CLEAN) project in Laos. The 2017 \$20.8 million project that ended in FY 2024 was implemented by Winrock International. The project facilitated private investment in supply chain infrastructure by increasing production, reducing post-harvest losses, improving quality compliance and certification systems, and developing linkages to increase demand for clean and safe horticulture in domestic, sub-regional and global markets. The project worked to support market-ready farmers, agro-enterprises, entrepreneurs, and traders in the value chains of cabbage, cassava, coffee and sacha inchi in two regions: the Bolaven Plateau and the Vientiane Plain.

Between 2018 to 2023, the CLEAN FFPr project trained and coached 13,200 producers (of which 49 percent were women) and producer groups to increase yield and income. The project provided technical support to 9,530 producers and their organizations. It established relationships with buyers in local, regional, and international markets resulting in total cumulative sales throughout the length of the project of over \$270 million, representing over 1.5 million MT of commodity produced in the four value chains.

CLEAN's interventions reflect the unique requirements of each value chain. The project partnered with organizations across the targeted value chains to achieve its mission. CLEAN partnered with the Coffee Quality Institute — an international specialty coffee authority that implements key project activities to support the development of the coffee sector in Laos — and other implementing partners to provide technical training to support high-quality coffee production and processing. CLEAN has also worked with the Lao Cassava Association and private agribusinesses to establish cassava multiplication tunnels to produce new cassava stems that are free from pests and disease that threatens production.

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ACCOUNT 2: McGovern-Dole Food for Education

LEAD-OFF TABULAR STATEMENT

Table FAS-13. Lead-Off Tabular Statement (In dollars)

Item	Amount
Enacted, 2025	\$240,000,000
Change in Appropriation	-240,000,000
Budget Estimate, 2026	

PROJECT STATEMENTS

Table FAS-1. Project Statement on Basis of Appropriations (thousands of dollars, FTEs)

	2023		2024		2025		2026		Inc. or	FTE Inc. or	Chg
Item	Actual	FTEs	Actual	FTEs	Estimated	FTEs I		FTEs	Dec.		Key
Discretionary Approp:											
McGovern-Dole Food											
for Education	\$243,331	16	\$240,000	20	\$240,000	21	-	-	-\$240,000	-21	(1)
Subtotal	243,331	16	240,000	20	240,000	21	-	-	-240,000	-21	
Supplemental Approp:											
Ukraine Supplemental	5,000	-		-	-	-	-	-	-	-	
Subtotal	5,000	-	-	-	-	-	-	-	-	-	
Total Adjusted Approp	248,331	16	240,000	20	240,000	21	-	-	-240,000	-21	
Total Appropriation	248,331	16	240,000	20	240,000	21	-	-	-240,000	-21	
Recoveries, Other	5,225	-	11,893	-	-	-	-	-	-	-	
Rescinded Balances		-	-	-	-	-		-	-	-	
Bal. Available, SOY	36,691	-	79,152	-	26,032	-	\$26,032	-	-	-	
Total Available	290,247	16	331,045	20	266,032	21	26,032	-	-240,000	-21	
Bal. Available, EOY	-79,152	-	-26,032	-	-26,032	-	-	_	+26,032	_	
Total Obligations	211,095	16	305,013	20	240,000	21	26,032	-	-213,968	-21	

^{* 2022} End of Year Balance Available has been updated. The information that was presented in the 2026 President's Budget has been corrected as the 2023 entry was an error.

Table FAS-14. Project Statement on Basis of Obligations (thousands of dollars, FTEs)

Item	2023 Actual	FTEs	2024 Actual	FTFc	2025	FTFe	2026 Estimated	FTEs	Inc. or Dec.	FTE Inc. or Dec.
Discretionary Obligations:	Actual	IILS	Actual	IILS	Latimateu	IILS	Latimateu	IILS	Dec.	Dec.
Salaries and Expenses	\$211,095	16	\$301,841	20	\$240,000	21	\$26,032		-\$213,968	-21
Subtotal Disc Obligations	211,095	16	301,841	20	240,000	21	26,032	_	-213,968	-21
Supplemental Obligations:	•		,		ŕ		,		•	
Ukraine Supplemental	-	-	3,172	-	-	-	-	-	-	
Subtotal Supp										
Obligations	-	-	3,172	-	-	-	-	-	-	
Total Obligations	211,095	16	305,013	20	240,000	21	26,032	-	-213,968	-21
Add back:										
Balances Available, EOY:										
Salaries and Expenses	79,152	-	26,032	-	26,032	-	-	-	-26,032	
Total Available	290,247	16	331,045	20	266,032	21	26,032	-	-240,000	-21
Recoveries, Other	-5,225	-	-11,893	-	-	-	-	-	-	_
Bal. Available, SOY	-36,691	-	-79,152	-	-26,032	-	-26,032	-	-	-
Total Appropriation	248,331	16	240,000	20	240,000	21	-	-	-240,000	-21

^{* 2022} End of Year Balance Available has been updated. The information that was presented in the 2024 President's Budget has been corrected as the 2022 entry was an error.

JUSTIFICATION OF CHANGES

McGovern-Dole Food for Education Program

The numbers and letters of the following listing relates to values in the Change (Chg) Key column of the Project Statement:

(1) A decrease of \$240,000,000 in McGovern-Dole Food for Education Program (\$240,000,000 available in 2025).

The Budget eliminates the McGovern-Dole Food for Education Program. The program buys agricultural commodities from U.S. farmers and donates them in the form of foreign aid. Only a small portion of the program funding goes toward purchasing U.S. commodities, with the remainder of the funding going towards high transportation costs and technical assistance. In 2023, donated commodities in McGovern-Dole amounted to only 0.01 percent of all U.S. crop sales, or \$37 million. These commodity purchases also undercut commodity prices abroad. The elimination of this program is consistent with the elimination of other in-kind international food donation programs in the Budget.

GEOGRAPHIC BREAKDOWN OF OBLIGATIONS AND FTES

Table FAS-15. Geographic Breakdown of Obligations and FTEs (thousands of dollars, FTEs)

State/Territory/Country	2023 Actual	FTEs	2024 Actual	FTEs	2025 Estimated	FTEs	2026 Estimated	FTEs
District of Columbia	\$211,085	16	\$305,009	20	\$240,000	21	-	-
Other Countries	5	-	4	-	-	-	-	-
Mozambique	2	-	-	-	-	-	-	-
Nigeria	_	-	2	-	-	-	-	-
Senegal	3	-	-	-	-	-	-	-
Sri Lanka	-	-	1	-	-	-	-	-
Tanzania	-	-	2	-	-	-	-	-
Obligations	211,085	16	305,013	20	240,000	21	-	-
Bal. Available, EOY	79,152	-	-	-	-	-	-	-
Total, Available	290,247	16	305,013	20	240,000	21	-	

<u>CLASSIFICATION BY OBJECTS</u> Table FAS-16. Classification by Objects (thousands of dollars)

Item		2023	2024	2025	2026
No.	Item	Actual	Actual	Estimated	Estimated
	Personnel Compensation:				_
	Washington D.C.	\$2,206	\$2,491	\$1,960	
11	Total personnel compensation	2,206	2,491	1,960	-
12	Personal benefits	812	910	716	
	Total, personnel comp. and benefits	3,018	3,401	2,676	-
	Other Objects:				
21.0	Travel and transportation of persons	211	135	106	-
22.0	Transportation of things	1	-	-	-
23.3	Communications, utilities, and misc. charges	-	7	5	-
25.1	Advisory and assistance services	2,161	2,267	1,784	-
25.2	Other services from non-Federal sources	10	13	10	-
25.4	Operation and maintenance of facilities	2	455	358	-
25.5	Research and development contracts	0	213,566	168,045	-
25.7	Operation and maintenance of equipment	3	1	-	-
26.0	Supplies and materials	47,421	70,110	55,166	-
41.0	Grants, subsidies, and contributions	158,268	15,059	11,850	-
	Total, Other Objects	208,077	301,613	237,324	_
99.9	Total, new obligations	211,095	305,013	240,000	-

ACCOUNT 3: P.L. 480 TITLE II GRANTS

LEAD-OFF TABULAR STATEMENT

Table FAS-17. Lead-Off Tabular Statement (In dollars)

Item	Amount
Enacted, 2025	\$1,619,107,000
Change in Appropriation	-1,619,107,000
Budget Estimate, 2026	-

PROJECT STATEMENTS

Table FAS-18. Project Statement on Basis of Appropriations (thousands of dollars, FTEs)

	2023	2024	2025	2026		Chg
Item	Actual	Actual	Estimated	Estimated	Inc. or Dec.	Key
Discretionary Approp:						-
P.L. 480 Title II – Grants	\$1,750,000	\$1,609,894	\$1,619,107	-	-\$1,619,107	(1)
Supplemental Approp:						
P.L. 480 Title II Ukraine	50,000	-	-	-	-	
Offsetting Collections:						
P.L. 480 Title II	-	625,000	68,476	-	-68,476	
Total Adjusted Approp	1,800,000	2,234,894	1,687,583	-	-1,687,583	
Add back:						
Transfers In and Out, Rescissions	-	9,213	-	-	-	
Total Appropriation	1,800,000	2,244,107	1,687,583	-	-1,687,583	
Transfers Out:						
FAS S&E	-	-9,213	-	-	-	
Total Transfers Out	=	-9,213	=	-	=	
Recoveries, Other	52,635	43,162	-	-	-	
Bal. Available, SOY	245,179	262,092	230,130	\$943,527	+713,397	
Total Available	2,097,814	2,540,148	1,917,713	943,527	-899,886	
Lapsing Balances	-3,961	-	-	-	-	
Bal. Available, EOY	-262,092	-230,130	-943,527	-943,527	-	
Total Obligations	1,831,761	2,310,018	974,186	-	-974,186	

Table FAS-19. Project Statement on Basis of Obligations (thousands of dollars, FTEs)

Thom	2023	2024	2025	2026 Estimated	Inc. or
<u>Item</u>	Actual	Actual	Estimated	Estimated	Dec.
Discretionary Obligations:					
P.L. 480 Title II – Grants	\$1,785,761	\$1,690,453	\$971,227	-	-\$971,227
Supplemental Obligations:					
P.L. 480 Title II Ukraine	50,000	-	-	-	-
Offsetting Collections:					
Title II Collections	-	619,565	2,959	-	-2,959
Total Obligations		2,310,018	974,186		-974,186
Add back:					
Lapsing Balances	3,961	-	-	-	-
Balances Available, EOY:					
P.L. 480 Title II – Grants	262,092	230,130	943,527	\$943,527	
Total Bal. Available, EOY	262,092	230,130	943,527	943,527	-
Total Available	2,097,814	2,540,148	1,917,713	943,527	-974,186
Less:					
Total Transfers Out	-	9,213	-	-	-
Balances Interchange	-	-	-	-	-
Recoveries, Other	-52,635	-43,162	-	-	-
Rescinded Balances	-	-	-	-	-
Bal. Available, SOY	-245,179	-262,092	-230,130	-943, <u>5</u> 27	-713,397
Total Appropriation	1,800,000	2,244,107	1,613,283	-	-1,613,283

JUSTIFICATION OF CHANGES

P.L 480 Title II Food for Peace Program Grants

The numbers and letters of the following listing relates to values in the Change (Chg) Key column of the Project Statement:

(1) <u>A decrease of \$1,619,107,000 in P.L. 480 Title II Food for Peace Program Grants (\$1,619,107,000 available in 2025)</u>.

The Budget eliminates the Food for Peace program under P.L. 480 Title II, which ships food overseas. Commodity shipments often take a year or more to arrive at their intended destination, resulting in about one-third food loss and waste. The program has also demonstrated to distort and undermine local and regional markets where the aid could be purchased for less. This elimination is in line with other in-kind food donation program eliminations in the Budget.

CLASSIFICATION BY OBJECTS

Table FAS-20. Classification by Objects (thousands of dollars)

Item		2023	2024	2025	2026
No.	Item	Actual	Actual	Estimated	Estimated
41.0	Grants, subsidies, and contributions	\$1,831,761	\$1,690,453	\$971,227	-
	Total, Other Objects	1,831,761	1,690,453	971,227	_
99.9	Total, new obligations	1,835,761	1,690,453	971,227	_

ACCOUNT 4: GSM-102 EXPORT CREDIT GUARANTEE PROGRAM

APPROPRIATIONS LANGUAGE

The appropriations language follows (new language underscored):

COMMODITY CREDIT CORPORATION EXPORT (LOANS)

CREDIT GUARANTEE PROGRAM ACCOUNT

(INCLUDING TRANSFERS OF FUNDS)

For administrative expenses to carry out the Commodity Credit Corporation's Export Guarantee Program, GSM 102 and GSM 103, \$6,063,000, to cover common overhead expenses as permitted by section 11 of the Commodity Credit Corporation Charter Act and in conformity with the Federal Credit Reform Act of 1990, which shall be paid to the appropriation for "Foreign Agricultural Service, Salaries and Expenses".

<u>LEAD-OFF TABULAR STATEMENT</u> Table FAS-21. Lead-Off Tabular Statement (In dollars)

Item	Amount
Enacted, 2025	\$6,063,000
Change in Appropriation	0
Budget Estimate, 2026	6,063,000

PROJECT STATEMENTS

Table FAS-22. Project Statement on Basis of Appropriations (thousands of dollars, FTEs)

Item	2023 Actual PL	2023 Actual BA	2024 Actual PL	2024 Actual BA	2025 Est. PL	2025 Est. BA	2026 Est. PL		PL Inc. or Dec.	PL Inc. or Dec.
Discretionary Approp:										
FAS Administrative Expenses	-	\$6,063	=	\$6,063	-	\$6,063	-	\$6,063	-	-
Subtotal	-	6,063	-	6,063	-	6,063	-	6,063	-	-
Mandatory Approp:										
GSM-102	\$5,000,000	=	\$5,000,000	-	\$5,000,000	-	\$5,000,000	-	-	-
Facilities	500,000	-	500,000	-	500,000	-	500,000	-	-	-
Total Appropriation	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	-	-
Total Available	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	-	-
Lapsing Balances	-2,414,955	-	-2,697,630	-	-40,548	-	-42,075	-	-\$1,527	-
Bal. Available, EOY	-	-	-	-	-	-	-	-	-	-
Total Obligations	3,085,045	6,063	2,802,370	6,063	5,459,452	6,063	5,457,925	6,063	-1,527	-

Table FAS-23. Project Statement on Basis of Obligations (thousands of dollars, FTEs)

	2023	2023	2024	2024	2025	2025	2026	2026	PL Inc.	PL Inc.
Item	Actual PL	Actual BA	Actual PL	Actual BA	Est PL	Est BA	Est PL	Est BA	or Dec.	or Dec.
Discretionary Obligations:										
FAS Administrative Expenses	-	\$6,063	-	\$6,063	-	\$6,063	-	\$6,063	-	
Subtotal Disc Obligations	-	6,063	-	6,063	-	6,063	-	6,063	-	-
Mandatory Obligations:										
GSM-102	\$3,085,045	-	\$2,802,370	-	\$4,965,452	-	\$4,969,925	-	+\$4,473	_
Facilities	-	-	-	-	494,000	-	488,000	-	-6,000	
Subtotal Mand Obligations	3,085,045	-	2,802,370	-	5,459,452	-	5,457,925	=	-1,527	-
Total Obligations	3,085,045	6,063	2,802,370	6,063	5,459,452	6,063	5,457,925	6,063	-	-
Add back:									-	-
Lapsing Balances	2,414,955	-	2,697,630	-	40,548	-	42,075	-	+1,527	-
Total Available	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	-	-
Total Appropriation	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	5,500,000	6,063	-	

GEOGRAPHIC BREAKDOWN OF OBLIGATIONS AND FTES Table FAS-24. Geographic Breakdown of Obligations for GSM-102 Loans (thousands of dollars)

Chala /Tamihana /Canahan	2023	2024	2025	2026
State/Territory/Country	Actual	Actual	Estimated	Estimated
Armenia	-		\$3,763	\$632
Bangladesh	-	\$7,535	14,145	7,157
Brazil	\$505,397	628,126	850,120	960,510
Chile	47,886	35,694	77,270	70,360
Colombia	456,265	367,149	687,320	680,140
Costa Rica	60,192	72,415	95,990	112,140
Dominican Republic	46,770	36,764	57,600	64,820
Ecuador	23,912	50,625	47,150	61,399
Georgia	-	-	16,460	17,310
Guatemala	423,445	524,092	675,580	782,470
Honduras	90,345	141,515	138,840	196,280
Indonesia	-	-	32,920	17,310
Jordan	-	-	16,460	17,310
Mauritius	-	-	16,460	17,310
Mexico	-	-	32,920	17,310
Mongolia	36,864	46,318	59,918	69,999
Nepal	-	-	15,522	16,323
Nigeria	168,462	49,082	214,014	144,195
Panama	995,289	591,860	1,442,500	1,213,250
Paraguay	30,233	75,018	40,380	95,920
Peru	-	-	16,460	17,310
Philippines	-	-	16,460	17,310
South Africa	-	-	31,044	16,323
South Korea	77,027	73,968	138,100	130,950
Turkey	122,958	102,209	179,614	174,944
United Arab Emirates	_	-	16,460	17,310
Uzbekistan	-	-	15,522	16,323
Vietnam	-	-	16,460	17,310
Obligations	3,085,045	2,802,370	4,965,452	4,969,925
Lapsing Balances	1,914,955	2,197,630	34,548	30,075
Total, Available	5,000,000	5,000,000	5,000,000	5,000,000

Table FAS-25. Geographic Breakdown of Obligations for Facilities Loans (thousands of dollars)

State/Territory/Country	2023 Actual	2024 Actual	2025 Estimated	2026 Estimated
Guatemala	-	-	\$80,000	\$70,000
Indonesia	-	-	80,000	70,000
Korea, South	-	-	80,000	-
Nepal	-	-	90,000	100,000
South Africa	-	-	90,000	100,000
South Korea	-	-	-	80,000
United Arab Emirates	-	-	80,000	80,000
Obligations	-	-	500,000	500,000
Lapsing Balances	\$500,000	\$500,000	-	_
Total, Available	500,000	500,000	500,000	500,000

CLASSIFICATION BY OBJECTS

Table FAS-26. Classification by Objects (thousands of dollars)

		2023	2024	2025	2026
Item No.	Item	Actual	Actual	Estimated	Estimated
	Other services from non-Federal				
25.3	sources	\$6,063	\$6,063	\$6,063	\$6,063
	Total, Other Objects	6,063	6,063	6,063	6,063
99.9	Total, new obligations	6,063	6,063	6,063	6,063

AGENCY-WIDE PERFORMANCE

Introduction

FAS's Budget and Planning Division spearheads its efforts in strategic planning, performance, evidence and evaluation, and enterprise risk management. The division works directly with OBPA and FAS senior leadership, and actively engages with both internal and external stakeholders. The division works across FAS to provide oversight and facilitate the development and coordination of associated strategic planning tools, including the Global Market Review and Country Action Plans. The FAS strategic planning and performance management processes ensure cross-agency collaboration to advance U.S. and Departmental policies and U.S. agricultural interests with respect to foreign countries.

Alignment to USDA Strategic Plan

FAS activities contribute to the success of USDA's overall mission to provide leadership on food, agriculture, natural resources, rural development, nutrition, and related issues using sound public policy, the best available science, and effective management, to the benefit of all Americans. USDA is currently developing the 2026-2030 Strategic Plan and will report alignment in the 2027 Explanatory Notes.

Summary of Performance

USDA is currently developing the 2026-2030 Strategic Plan, including new KPIs. A more detailed report of the performance plan can be found at https://www.usda.gov/ouragency/about-usda/performance.