Tim Bettington, President U.S. Operations
Approximate U.S. R&D Colleagues: 750

Approximate U.S. Colleagues: 5,300

Approximate Products Lines: 300

Annual Revenue: $6.7 Billion

Major Product Categories: 7

Core Animal Species: 8

Sites across U.S.: 45

Market Presence in Countries: 100+

Years of Experience: 65+

Approximate U.S. Field Force Members: 1,300

We Provide:
- Medicines
- Vaccines
- Diagnostics
- Genetic Tests
- Biodevices
- Precision Livestock Farming

Our Focus:
- Companion Animal Health: 51%
- Livestock Health: 49%

Note: Facts and figures shown are as of Dec. 31, 2019. *Excludes revenue associated with Client Supply Services, which represented 1% of total 2019 revenue.
HEALTHIER ANIMALS FOR A HEALTHIER FUTURE

CARE & COLLABORATE
Supporting and partnering with colleagues, communities and the people who care for animals

INNOVATE IN ANIMAL HEALTH
Using our expertise in animal health to solve sustainability challenges facing animals and people

PROTECT OUR PLANET
Stewarding our resources responsibly and minimize our impact, as we deliver products and services that advance the health of animals
Healthy Animals are Sustainable Animals

Modern livestock agriculture uses fewer natural resources than 30 years ago and continues to evolve.

We want to deliver innovations that help farmers and ranchers advance the health, care and sustainability of their animals, in a way that is efficient and economical for their business.
Consumers want healthy and affordable food for their families that protects the environment.

We need to redefine what value means when we are evaluating innovations for tomorrow.

How do the innovations we deliver address and balance these needs?
THANK YOU!

Tim Bettington, President U.S. Operations

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