



**zoetis**

**Tim Bettington, President U.S. Operations**

45

Sites across U.S.

8

CORE ANIMAL SPECIES



\$6.7 BILLION ANNUAL REVENUE

APPROXIMATE U.S. R&D COLLEAGUES

750

300

APPROXIMATE NUMBER OF PRODUCT LINES

WE PROVIDE

- MEDICINES
- VACCINES
- DIAGNOSTICS
- GENETIC TESTS
- BIODEVICES
- PRECISION LIVESTOCK FARMING

65+

YEARS OF EXPERIENCE

7 MAJOR PRODUCT CATEGORIES

MARKET PRESENCE IN

100+ COUNTRIES

APPROXIMATE U.S. COLLEAGUES

5,300

OUR FOCUS

51%\*

COMPANION ANIMAL HEALTH

49%\*

LIVESTOCK HEALTH

1,300

APPROXIMATE U.S. FIELD FORCE MEMBERS

Note: Facts and figures shown are as of Dec. 31, 2019 | \*Excludes revenue associated with Client Supply Services, which represented 1% of total 2019 revenue.



# HEALTHIER ANIMALS FOR A HEALTHIER FUTURE



## CARE & COLLABORATE

Supporting and partnering with colleagues, communities and the people who care for animals



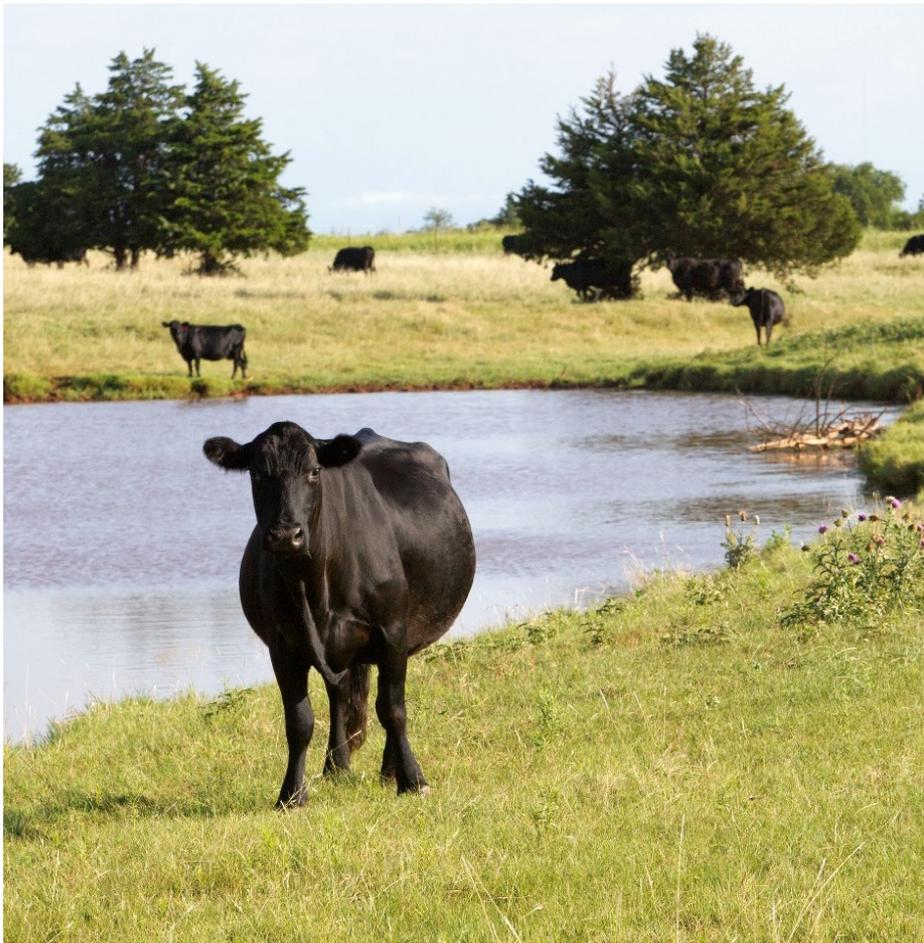
## INNOVATE IN ANIMAL HEALTH

Using our expertise in animal health to solve sustainability challenges facing animals and people



## PROTECT OUR PLANET

Stewarding our resources responsibly and minimize our impact, as we deliver products and services that advance the health of animals



## Healthy Animals are Sustainable Animals

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Modern livestock agriculture uses fewer natural resources than 30 years ago and continues to evolve.

We want to deliver innovations that help farmers and ranchers advance the health, care and sustainability of their animals, in a way that is efficient and economical for their business.

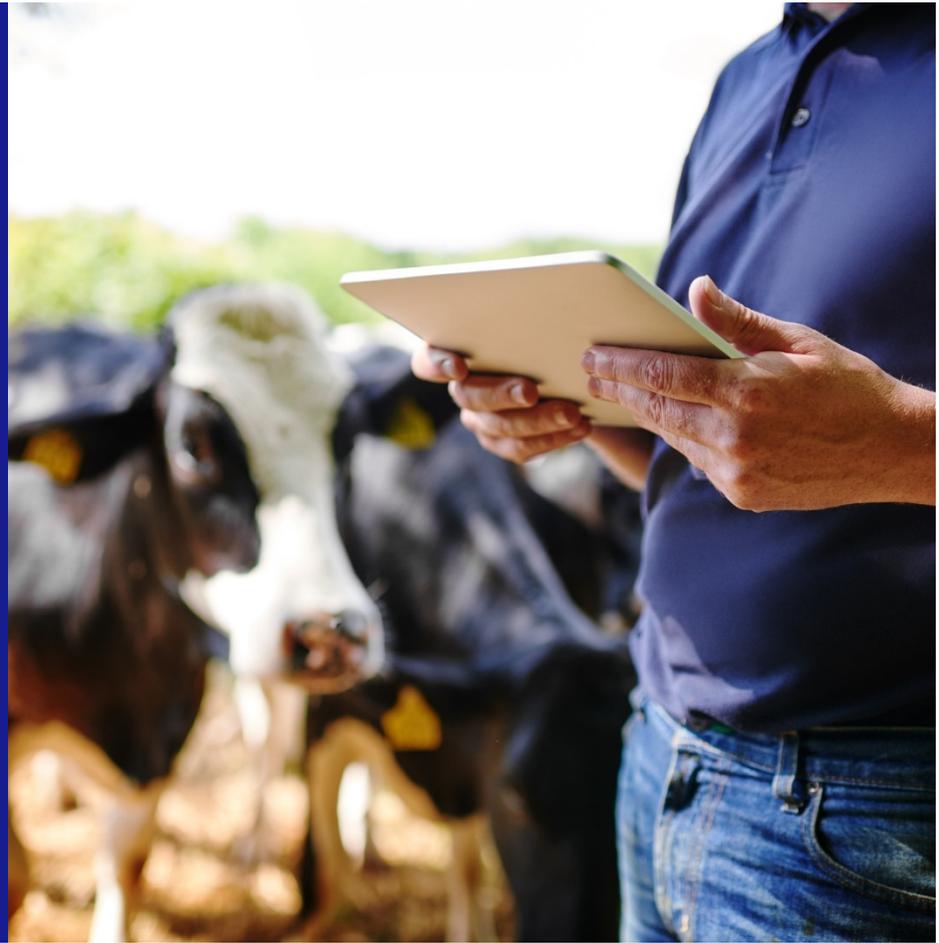
# Bringing Science Forward Together

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Consumers want healthy **and** affordable food for their families that **protects** the environment.

We need to **redefine** what **value means** when we are evaluating innovations for **tomorrow**.

*How do the innovations we deliver address and balance these needs?*



# THANK YOU!

**Tim Bettington, President U.S. Operations**

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