

USDA 2019/20 U.S. Grains and Oilseed Outlook

February 22, 2019

Presented on behalf of the Grains and Oilseeds Interagency Committees by Jennifer Bond



Presentation Overview

- Macro Factors Shaping Outlook
- 3-Crop Total Area Planted
- Highlights of 2019/20 Forecasts, by Crop
 - Soybeans; Corn; Wheat
- Closing Notes



Photo: Milling and Baking News





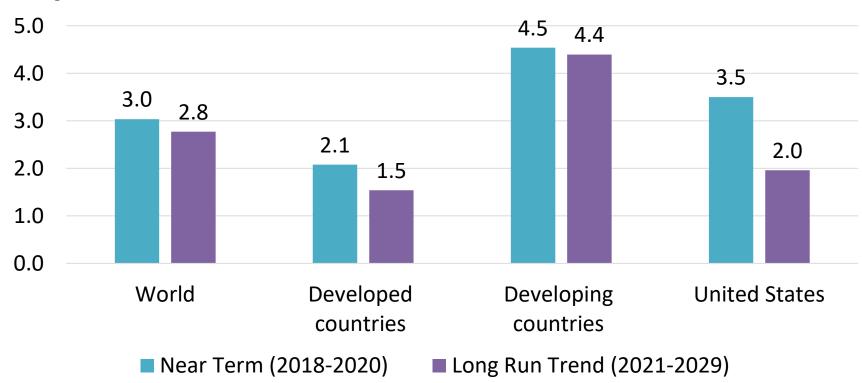






Global Economic Growth Forecast to Slow

Average GDP Growth Rate



Source: USDA, Economic Research Service, International Macroeconomic Data Set







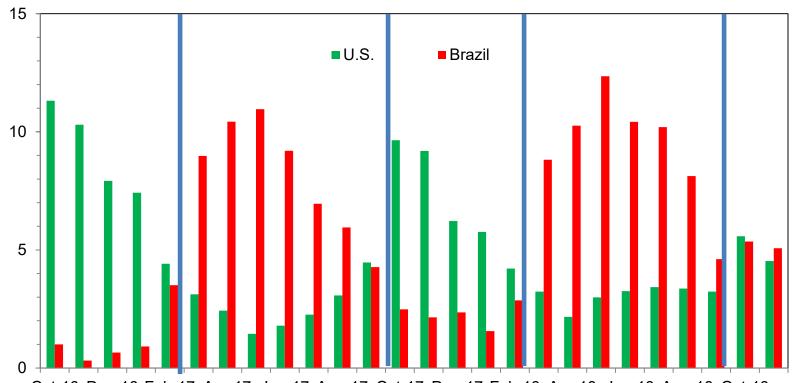
Export Taxes, Tariffs Impact Forecasts

- China tariffs contributed to declines in U.S. agricultural exports, especially for soybeans
 - In July 2018, U.S. soybean prices fell to lowest since March 2009, cash prices fell below \$8/bushel
- Current Chinese import tariff on U.S. soybeans, corn, sorghum, wheat and other ag goods: 28%
 - 2019/20 and beyond forecasts reflect the continuation of these tariffs



Brazil Soybean Exports Surged While U.S. Exports Lagged

Million metric tons



Oct-16 Dec-16 Feb-17 Apr-17 Jun-17 Aug-17 Oct-17 Dec-17 Feb-18 Apr-18 Jun-18 Aug-18 Oct-18

Sources: USDA, Economic Research Service, *Oilseeds Outlook* using data from USDA, Foreign Agricultural Statistics Service, Global Agricultural Trade System and Brazil customs.

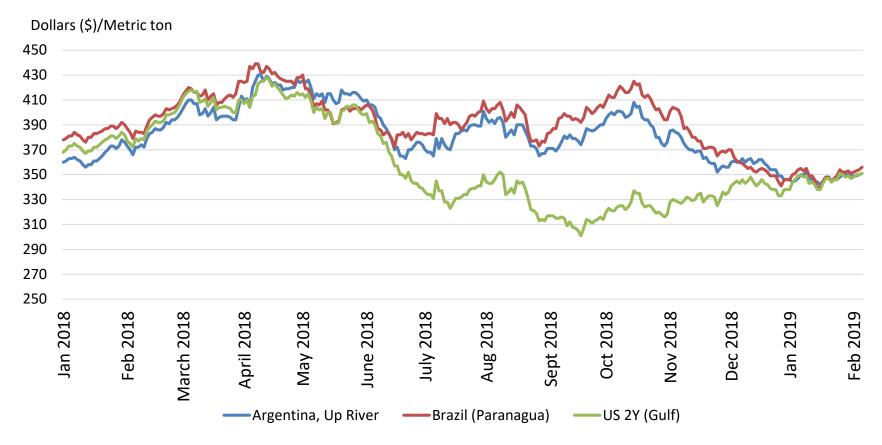








U.S. Soybean Prices Converging Again with Brazil, Argentina



Source: International Grains Council











2019/20 Planted Area Projections



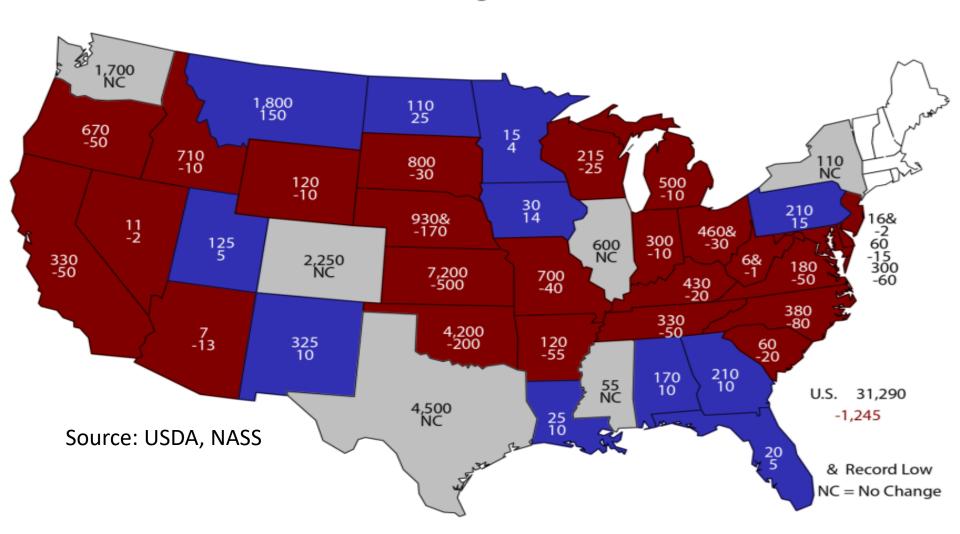
Photos: Kansas State University and HutchNews



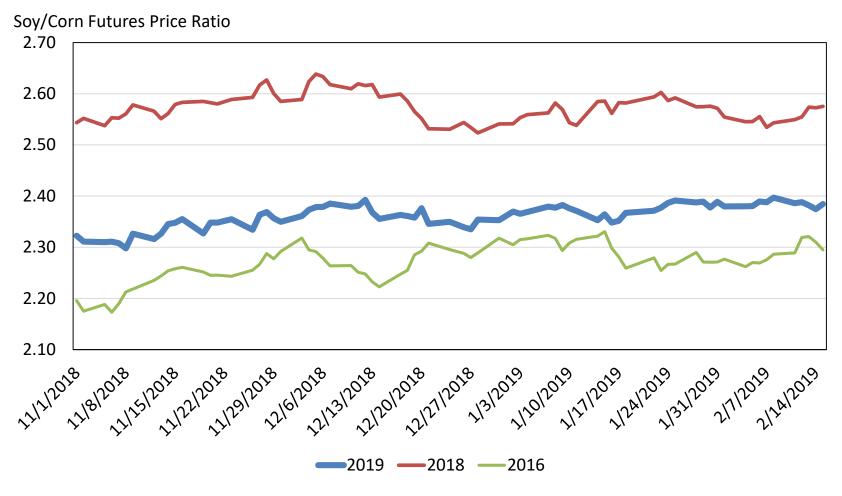
2019 Winter Wheat Sowings Lowest Since 1909

2019 Winter Wheat Planted Area

(000) Acres and Change From Previous Year



Corn Area Expansion Supported by Ratio of Soy(Nov)/Corn(Dec) Futures Contract Prices



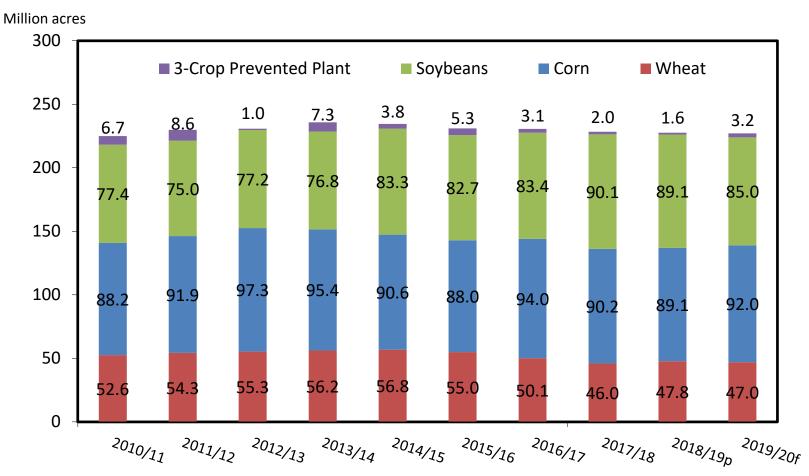
Sources: CME Group and USDA, World Agricultural Outlook Board calculations







Total 3-Crop Planted Area Projected Lower



Marketing Year

Note: 2019/20 3-crop prevented planting area is 5-year average.

Sources: USDA, NASS and USDA, WOAB calculations.









Highlights of 2019/20 Forecasts by Commodity



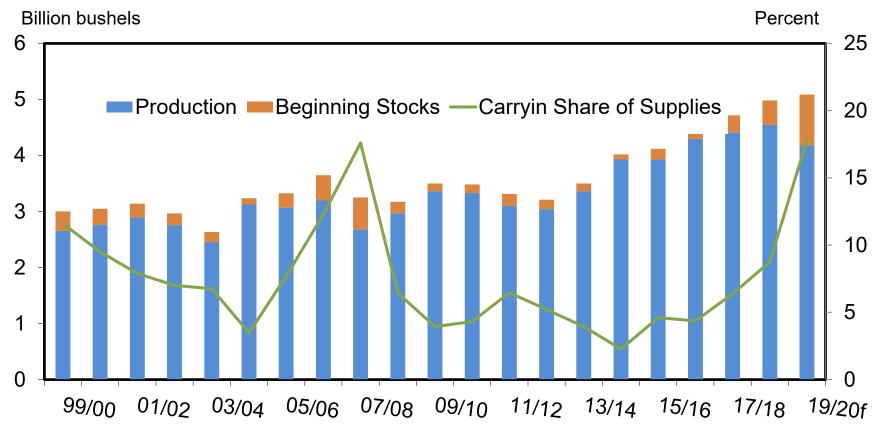


U.S. Soybean 2019/20 Highlights

- Soybean production for 2019/20 forecast at 4.2 billion bushels, 8% below '18/19
- U.S. supplies in outyear projected record-high on higher carryin, despite reduced production
- Crush is forecast at 2.1 billion bushels on strong margins
- Exports are projected to rise 150 million bushels from '18/19, on rising global demand



Higher Soybean Carryin Offsets Lower Production



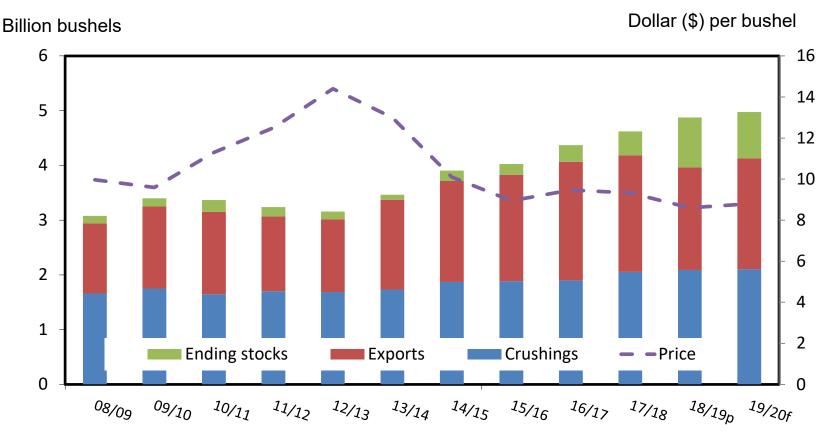
Note: Marketing year (MY) 2018/19 is projected (p) and MY 2019/20 is forecast (f). Source: USDA, World Agricultural Outlook Board, *WASDE*.







Soybean Crush, Exports to Advance; Stocks Remain Large



Note: Marketing Year (MY) 2018/19 is projected (p)and MY 2019/20 is forecast (f).

Source: USDA, World Agricultural Outlook Board, WASDE.











U.S Corn 2019/20 Highlights

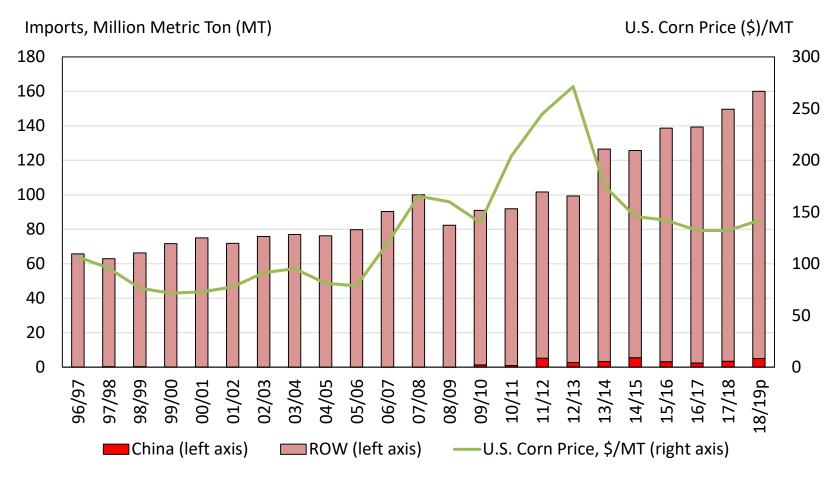
- **Production:** On expanded area, U.S. '19/20 corn crop is projected at 14.9 billion bushels, up 3 % from '18/19
- Corn ethanol use is flat based on slightly reduced domestic demand offset by expanded exports
- Feed and residual use is up 125 million bushels to 5.5 billion on growth in Grain Consuming Animal Units
- Exports up 25 million bushels, modest decline in U.S. share
- Ending stocks at 1.65 billion, down ~5% from '18/19







Global Corn Trade Forecast Record High in 2018/19, Growth Expected in 2019/20



Source: USDA, FAS Global Agricultural Trade System.

Note: Trade year (Oct-Sep) basis.

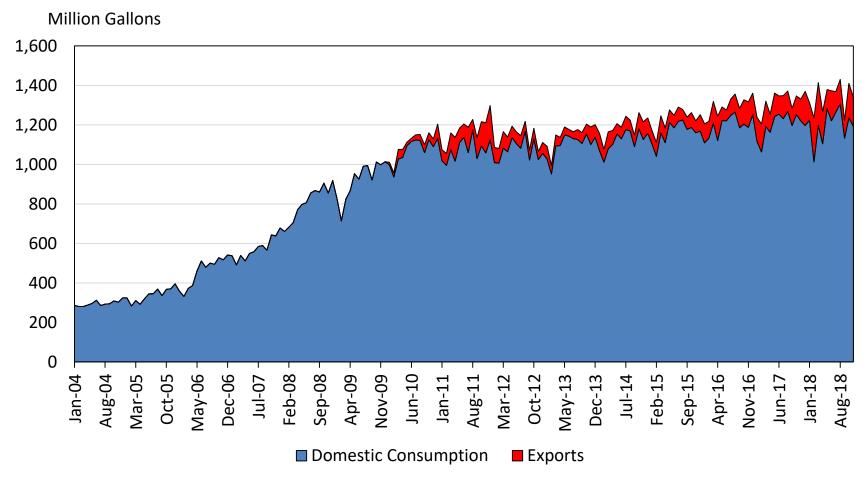








Exported U.S. Ethanol Production Represents Increasing Share of Use

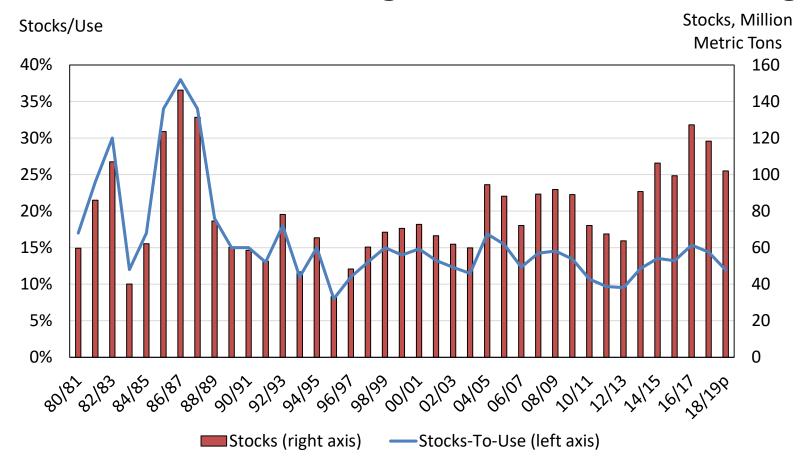


Sources: USDA, World Agricultural Outlook Board and Energy Information Association (EIA)





Global Corn Stocks (Minus China) and Stocks/Use Trending Down from Recent High



Note: Stock and use totals do not include China.

Sources: USDA, Production Supply and Distribution Database and USDA, WAOB calculations









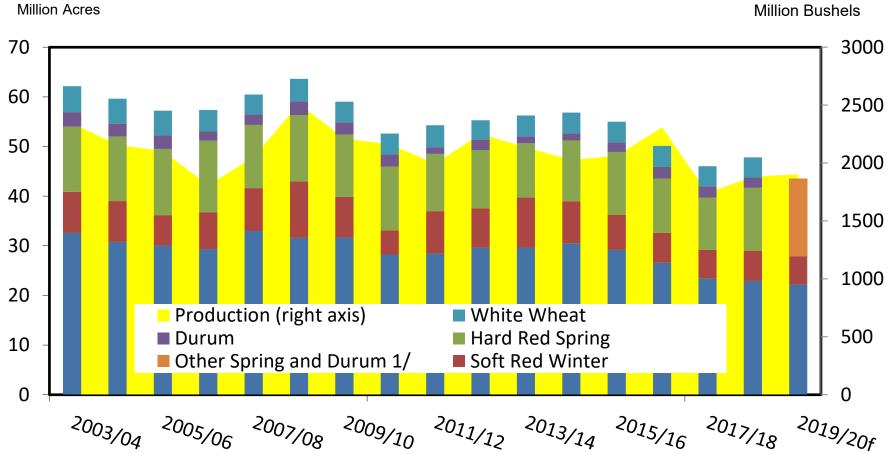


U.S. Wheat 2019/20 Highlights

- Production is up 1% on anticipated expansion of other spring wheat sowings, despite lower-thanexpected winter wheat plantings
- Expanded corn supplies inhibit much growth in Feed and Residual, up just 10 million from '18/19
- **Exports** down 25 million yty on rebounding exportable supplies from EU and Australia
- Carryout remains large, limits price advancement



Wheat Planted Area Down 2% in '19/20



1Notes: Other spring and durum reported for 2019/20 only. Marketing year (MY) 2018/19 is projected (p) and MY 2019/20 is forecast (f). Source: USDA National Agricultural Statistics Service data and USDA.



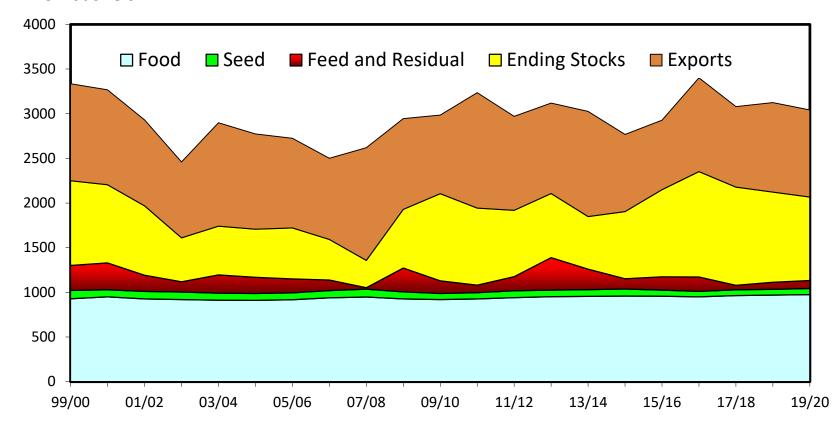






U.S. Wheat Use Dips Slightly in '19/20

Million bushels



Note: Marketing year (MY) 2018/19 is projected and MY 2019/20 is forecast (f).

Source: USDA, World Agricultural Outlook Board, WASDE.





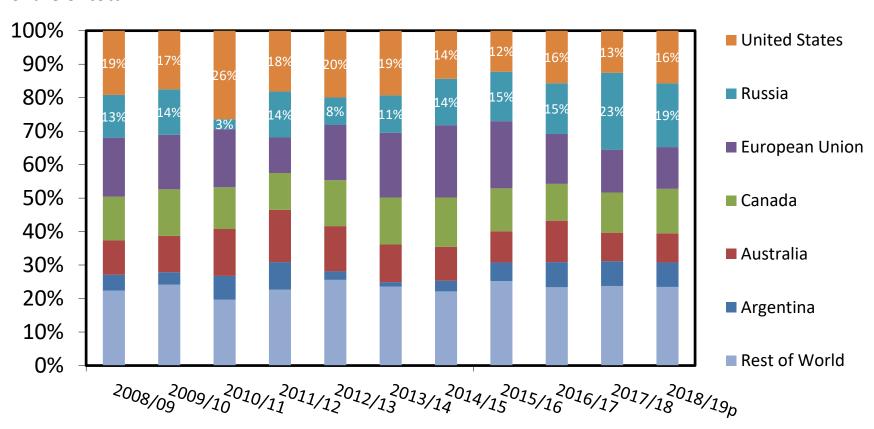




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Russia's Share of Global Exports Trending Higher

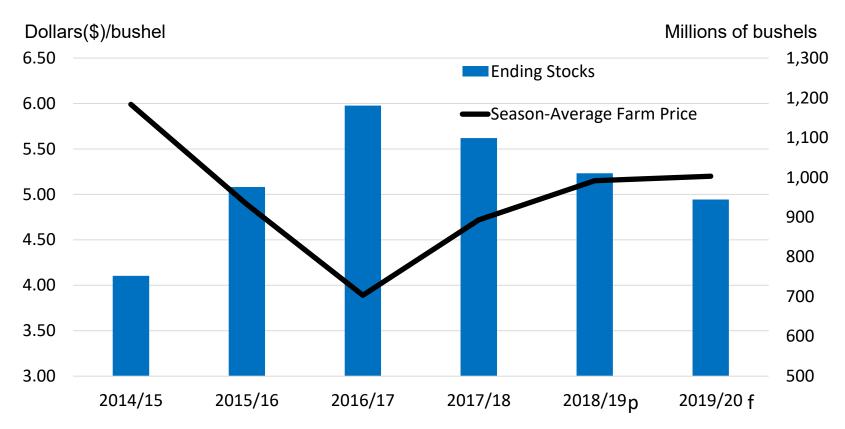
Share of total



Note: 2018/19 is projected (p) Sources: USDA Foreign Agricultural Service, Production, Supply, and Distribution database and ERS Calculations based of USDA National Agricultural Statistics Service data.



Wheat Stocks Forecast Lower, Still Dampen Price Prospects



Notes: 2018/19 is projected (p) and 2019/20 is forecast (f)

Source: USDA National Agricultural Statistics Service data and USDA, World Agricultural Outlook Board...







Looking Ahead

- Critical issues to keep an eye on
 - U.S. Spring weather, trade relations, ethanol demand and production, international weather
- The May WASDE Update to 2019/20 Will Reflect:
 - Prospective Plantings (March 29)
 - Survey-based forecasts for winter wheat production
 - Updated international, country-by-country supply and demand projections











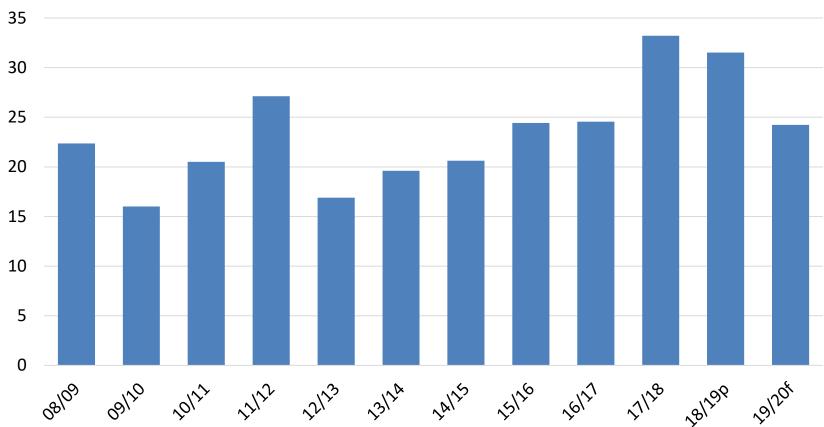




Brazil Oct. 1 Soybean Stocks Down

United States Department of Agriculture

Million Metric Tons



Notes: October 1 stocks are projected (p) while 19/20 stocks are forecast (f) Sources: USDA, Production, Supply, and Distribution database and USDA forecasts.





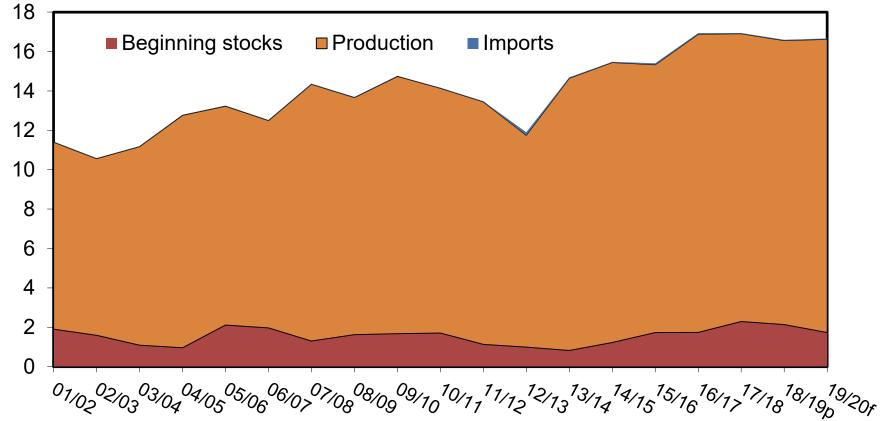




S. Corn Supply Up Slightly in '19/20

United States Department of Agriculture





Note: Marketing year (MY) 2018/19 is projected and MY 2019/20 is forecast (f).

Source: USDA, World Agricultural Outlook Board, WASDE.





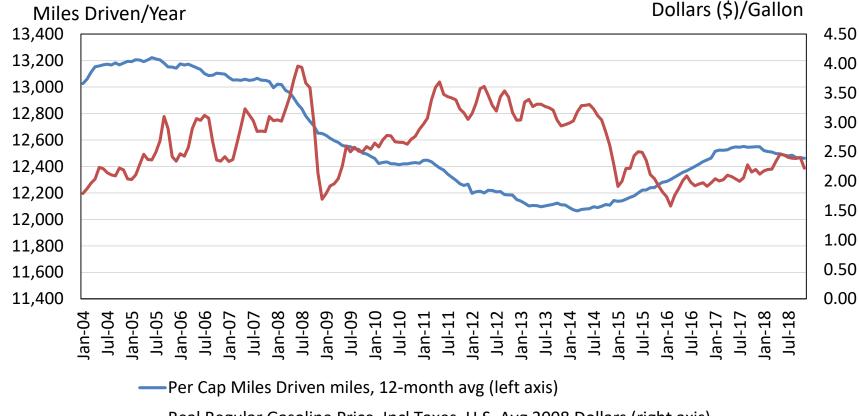






And Americans Are Not Driving as Much on Per Capita Basis...





—Real Regular Gasoline Price, Incl Taxes, U.S. Avg 2008 Dollars (right axis)

Note: Population is civilian, non-institutional population 16 and older.

Sources: U.S. Department of Transportation, Energy Information Association and U.S. Census Bureau.







