



# Assessing and Addressing Portfolio Risk

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*Executive Vice President & Chief Credit Officer*





## About AgStar

**15,000** Stockholders

**\$576** MILLION  
Patronage  
Dividends

**20,558** Clients

**100<sup>+</sup>** years  
In the Farm  
Credit System

**579** Team  
Members





## About AgStar

**43%** Market Share  
of Ag Financing Market  
*(producers w/GFI of \$100,000+)*

**30<sup>+</sup>**  
Products & Services

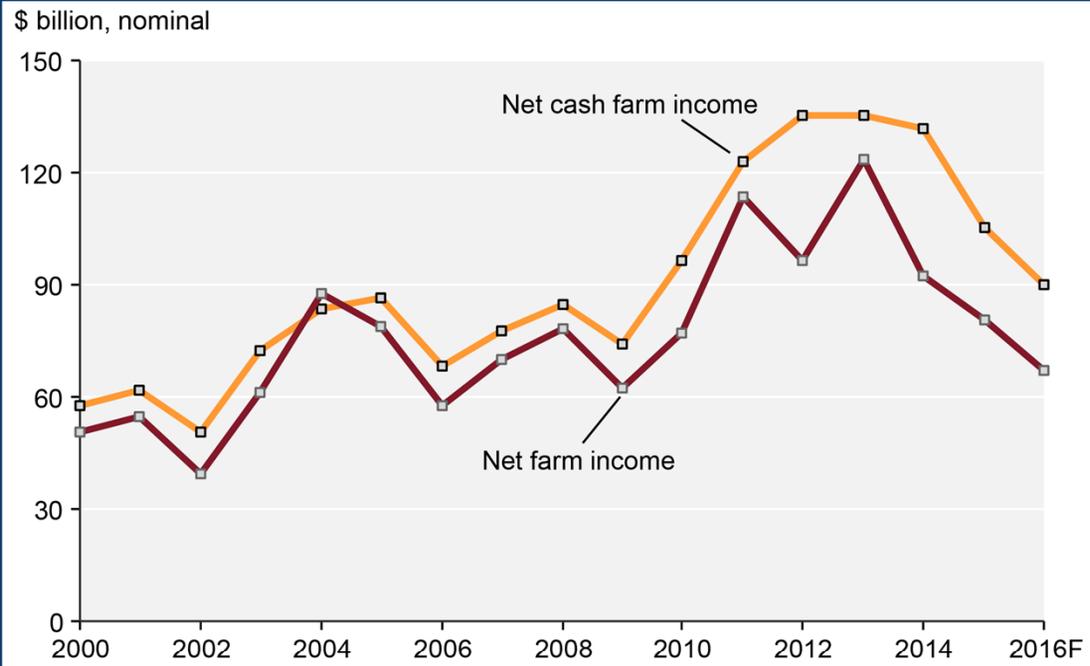
Over **\$8.3** BILLION  
Loan and Lease  
Total Assets

## Nationally Recognized In:

Grain Swine Dairy Ethanol



### Net farm income and net cash farm income, 2000-2016F



Note: F = forecast  
 Source: USDA, Economic Research Service, Farm Income and Wealth Statistics.  
 Data as of November 30, 2016.













# Thank you!

