



Tom Zacharias

President, National Crop Insurance Services

Tom Zacharias currently serves as President of National Crop Insurance Services (NCIS). He joined the organization in 1990.

During his tenure at NCIS, Tom has served on several USDA and crop insurance industry workgroups and task forces. These efforts have ranged from Farm Bill implementation to USDA reinsurance negotiations. In addition, Tom has served as industry liaison for NCIS with the National Association of Insurance Commissioners. He has been an invited speaker at reinsurance seminars, commodity association meetings, as well as international insurance association meetings. In his role as NCIS president, Tom also serves as an industry spokesperson. His op-eds and letters to the editor have been published in the Washington Post and Roll Call, among others.

Tom has authored and co-authored numerous publications including book chapters, refereed journal articles, book reviews in peer-reviewed journals, as well as other professional and agricultural extension presentations. Most notably, he has been published in the Proceedings of the Casualty Actuary Society Forum and the American Journal of Agricultural Economics.

Prior to joining NCIS, Tom was an Associate Professor in the Department of Economics at Iowa State University in Ames, Iowa and an Assistant Professor in the Department of Agricultural Economics at Louisiana State University in Baton Rouge, Louisiana. Tom holds a Ph.D. in Agricultural Economics from the University of Illinois, with B.S. and M.S. degrees in Agricultural Economics from Texas A&M University.

Tom serves as a member on the Board of Directors of the International Association of Agricultural Production Insurers (AIAG). He is a member of the American Agricultural Economics Association (AAEA).