



Doing Business with the USDA – TFAA/FAS

Thank you for your interest in doing business with the TFAA/Foreign Agricultural Affairs (FAS).

The Foreign Agricultural Service (FAS) links U.S. agriculture to the world to enhance export opportunities and global food security.

In addition to its Washington, D.C. staff, FAS has a global network of nearly 100 offices covering approximately 180 countries. These offices are staffed by agricultural attachés and locally hired agricultural experts who are the eyes, ears, and voice for U.S. agriculture around the world. FAS staff identify problems, provide practical solutions, and work to advance opportunities for U.S. agriculture and support U.S. foreign policy around the globe.

Our Programs and Services

Trade Policy

FAS expands and maintains access to foreign markets for U.S. agricultural products by removing trade barriers and enforcing U.S. rights under existing trade agreements. FAS works with foreign governments, international organizations, and the Office of the U.S. Trade Representative to establish international standards and rules to improve accountability and predictability for agricultural trade.

Market Development and Export Assistance

FAS partners with more than 70 cooperator groups representing a cross-section of the U.S. food and agricultural industry and manages a toolkit of trade promotion programs to help U.S. exporters develop and maintain markets for hundreds of products. FAS also supports U.S. agricultural exporters through export credit guarantee programs and other types of assistance.

Data and Analysis

FAS's network of global contacts and long-standing relationships with international groups contribute to the agency's unique market intelligence capacity. FAS analysts provide objective intelligence on foreign market conditions, prepare production forecasts, assess export opportunities, and track changes in policies affecting U.S. agricultural exports and imports.

Food Security

FAS leads USDA's efforts to help developing countries improve their agricultural systems and build their trade capacity. FAS also partners with the U.S. Agency for International Development to administer U.S. food aid programs, helping people in need

around the world. FAS's non-emergency food assistance programs help meet recipients' nutritional needs and also support agricultural development and education.

Opportunities

Requirements up to \$5,000 are filled directly by purchase card holders.

For requirements over \$5,000 but less than \$25,000, USDA's Procurement Operation Division will garner a minimum of three quotes to ensure reasonable competition.

Proposed contact actions expected to exceed \$25,000 are typically synopsisized on <http://www.FedBizOpps.gov>.

The USDA Office of Contracting and Procurement serves as the procuring office for FAS.