



NOTICE OF GRANT AND AGREEMENT AWARD

1. Award Identifying Number NR233A750004G078	2. Amendment Number	3. Award /Project Period Date of Final Signature - 07/31/2028	4. Type of award instrument: Grant Agreement
5. Agency (Name and Address) USDA Partnerships for Climate-Smart Commodities c/o FPAC-BC Grants and Agreements Division 1400 Independence Ave SW, Room 3236 Washington, DC 20250 Direct all correspondence to FPAC.BC.GAD@usda.gov		6. Recipient Organization (Name and Address) INTERNATIONAL FRESH PRODUCE ASSOCIA TION PO BOX 6036 NEWARK DE 19714 UEI Number / DUNS Number: FMJ9UFV4NVB3 / 118521596 EIN:	
7. NRCS Program Contact Name: ERIC HANSEN	8. NRCS Administrative Contact Name: MICHELE DEVANEY	9. Recipient Program Contact Name: Max Teplitski	10. Recipient Administrative Contact Name: Sophia Marques
(b)(6)			
11. CFDA 10.937	12. Authority 15 USC 714 et seq	13. Type of Action New Agreement	14. Program Director Name: Max Teplitski (b)(6)
15. Project Title/ Description: Expands markets for climate-smart perennial berries, grapes and other fruits and vegetable in AL, CA, FL, GA, LA, MS, WA and supports farmer implementation and monitoring of climate-smart practices.			
16. Entity Type: X = All other			
17. Select Funding Type			
Select funding type:	<input checked="" type="checkbox"/> Federal	<input checked="" type="checkbox"/> Non-Federal	
Original funds total	14,999,998.000	\$2,843,809.00	
Additional funds total	\$0.00	\$0.00	
Grand total	14,999,998.000	\$2,843,809.00	
18. Approved Budget			

Personnel	\$1,270,100.00	Fringe Benefits	\$208,435.00
Travel	\$107,459.00	Equipment	\$0.00
Supplies	\$440,000.00	Contractual	\$1,843,119.00
Construction	\$0.00	Other	11,130,885.000
Total Direct Cost	14,616,501.000	Total Indirect Cost	\$383,497.00
		Total Non-Federal Funds	\$2,843,809.00
		Total Federal Funds Awarded	14,999,998.000
		Total Approved Budget	17,843,807.000

This agreement is subject to applicable USDA NRCS statutory provisions and Financial Assistance Regulations. In accepting this award or amendment and any payments made pursuant thereto, the undersigned represents that he or she is duly authorized to act on behalf of the awardee organization, agrees that the award is subject to the applicable provisions of this agreement (and all attachments), and agrees that acceptance of any payments constitutes an agreement by the payee that the amounts, if any, found by NRCS to have been overpaid, will be refunded or credited in full to NRCS.

Name and Title of Authorized Government Representative Katina Hanson Acting Senior Advisor for Climate-Smart Commodities	Signature KATINA HANSON Digitally signed by KATINA HANSON Date: 2023.08.16 16:06:52 -05'00'	Date
Name and Title of Authorized Recipient Representative Cathy Burns Chief Executive Officer	Signature 	Date 8/15/2023

NONDISCRIMINATION STATEMENT

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or a part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, SW., Washington, DC 20250-9410 or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.

PRIVACY ACT STATEMENT

The above statements are made in accordance with the Privacy Act of 1974 (5 U.S.C. Section 522a).

Statement of Work

Purpose

The purpose of this agreement, between the U.S. Department of Agriculture, Natural Resources Conservation Service (NRCS) and the International Fresh Produce Association (Recipient), is to build markets for climate-smart commodities and invest in America's climate-smart producers to strengthen U.S. rural and agricultural communities.

Objectives

The objectives of this project are to support the production and marketing of climate-smart commodities by providing voluntary incentives to producers and landowners, including early adopters, to implement climate-smart agricultural production practices, activities, and systems on working lands; measure/quantify, monitor and verify the carbon and greenhouse gas (GHG) benefits associated with those practices; and develop markets and promote the resulting climate-smart commodities.

Budget Narrative

The official budget summarized below and described in the attached Budget Narrative will be considered the total budget as last approved by the Federal awarding agency for this award.

Amounts included in this budget narrative are estimates. Reimbursement or advance liquidations will be based on actual expenditures, not to exceed the amount obligated.

TOTAL BUDGET \$ 17,843,807

TOTAL FEDERAL FUNDS \$14,999,998

PERSONNEL \$ 1,154,636

FRINGE BENEFITS \$189,486

TRAVEL \$97,690

EQUIPMENT \$0

SUPPLIES \$400,000

CONTRACTUAL \$1,675,564

CONSTRUCTION \$0

OTHER \$11,099,125 (includes \$6,264,000 PRODUCER INCENTIVES)

TOTAL DIRECT COSTS \$14,616,501

INDIRECT COSTS \$383,497

TOTAL NON-FEDERAL FUNDS \$2,843,809

PERSONNEL \$557,782

FRINGE BENEFITS \$195,224

TRAVEL \$45,000

EQUIPMENT \$0

SUPPLIES \$0

CONTRACTUAL \$0

CONSTRUCTION \$0

OTHER \$1,966,002 (includes \$0 PRODUCER INCENTIVES)

TOTAL DIRECT COSTS \$2,764,008

INDIRECT COSTS \$79,801

Recipient has elected to use the de minimis indirect cost rate. Recipient has elected to use unrecovered indirect costs in the amount of \$79,801 as match.

When equipment is purchased with Federal funds it must be used until no longer needed as described in the General Terms and Conditions and 2 CFR 200. If the residual value of the equipment is \$5,000 or more at the time it is no longer needed, the recipient must request disposition instructions. The disposition instructions may direct the recipient to: 1) sell the equipment and return a proportionate share of the proceeds to the Federal agency; 2) transfer title to another eligible entity identified by the Federal agency; or 3) keep the equipment if desired and compensate the Federal agency for its proportionate share of the value.

Responsibilities of the Parties:

If inconsistencies arise between the language in this Statement of Work (SOW) and the General Terms and Conditions attached to the agreement, the language in this SOW takes precedence.

RECIPIENT RESPONSIBILITIES

Perform the work and produce the deliverables as outlined in this Statement of Work and attachments.

Ensure Paperwork Reduction Act (PRA) clearance is obtained prior to conducting data collection from producers or other project participants, including data collection performed by subrecipients.

Comply with the applicable version of the General Terms and Conditions.

Submit reports and payment requests to the ezFedGrants system as outlined in the applicable version of the General Terms and Conditions. Reporting frequency is as follows:

Performance Reports: Quarterly

SF425 Financial Reports: Quarterly

Detailed Progress Report: Quarterly

(The detailed progress report is in addition to the performance and financial reports referenced above and described in the general terms and conditions)

Expected Accomplishments and Deliverables

See attached Benchmarks Table and associated Project Narrative.

Resources Required

See the Responsibilities of the Parties section for required resources, if applicable.

Milestones

See attached Benchmarks Table and associated Project Narrative.

GENERAL TERMS AND CONDITIONS

Please reference the below link(s) for the General Terms and Conditions pertaining to this award:

<https://www.fpacbc.usda.gov/about/grants-and-agreements/award-terms-and-conditions/index.html>

Attachments:

Budget Narrative

Project Narrative

Benchmarks Table

Climate-Smart Practices List and Limitations

Data Dictionary

Climate-Smart Specific Terms and Conditions

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TITLE: A vibrant future: Pilot projects for climate-smart fruit and vegetable production, marketing, and valuation of ecosystem services

EXECUTIVE SUMMARY

B. List of Project Partners

(1) International Fresh Produce Association, (2) University of Florida, (3) Frehner-Jens Consulting, (4) Alamo Farms, (5) Bayer, (6) Bland Farms, (7) Bolthouse Farms, (8) Calavo, (9) Campbell Soup Company, (10) Del Monte, (11) Driscoll's, (12) Limoneira, (13) Monterey Pacific, (14) Noble Produce Holdings, (15) Sun Pacific

C. List of underserved/minority-focused project partners

(1) Alcorn State University, (2) Measure to Improve, LLC, (3) Satsuma Farms, (4) MS Small Farm and Agribusiness Center at Alcorn State, (5) DTP Cultivation, (6) Pat's Vegetable Chicken Farm, (7) Hodges Vegetable and Cattle Farm, (8) The Turnipseed LLC, (9) Woodrow and Odessa Coleman Farm, (10) The Food System, (11) Hemphill Estate Family Farms, (12) Better- Love Productions, (13) Coleman Farms LLC, (14) Martha's Homestead, (15) Grandma's Kitchen, (16) Zeek's Farm, Inc

D. Compelling need for the project

While conservation tillage and other carbon-sequestering and climate-smart (CSAF) production practices have been available for row crop and forestry producers for decades, there is a limited understanding and adoption of such practices by specialty crop growers. Nevertheless, the adoption of climate-smart practices by fruit and vegetable growers represents a significant opportunity for establishing consumer-driven markets for climate-smart commodities: even though in the US specialty crops¹ are grown on only ~76 million acres, their market value is over \$80 billion [1]. Therefore, our long-term goal is to incentivize adoption of climate-smart production practices for specialty crops. Aligned with the long-term goal, the goal of this project is to facilitate implementation of climate-smart production practices by specialty crop growers and to develop robust tools for the measurement of inputs, outputs (climate-smart ecosystem services) and yields and put in place systems for traceability, verification, and marketing of climate-smart commodities.

To achieve the goal of this project, this team will complete the following objectives:

Objective 1. Recruit growers of specialty crops in key growing regions to trial climate-smart practices and document outcomes

Objective 1A. Through a multi-prong recruitment effort, we will recruit minority and small-holder farmers as well as medium and large producers. We will focus on growers of specialty crops that are more amenable to CSAF management practices (e.g., but not limited to: perennial berries, grapes, avocado, citrus, melons and squash) as well as annuals (e.g., but not limited to: strawberries, tomatoes, carrots, onions, greens (e.g., but not limited to: collard, mustard, and Asian specialty, kale), and sweet potatoes for which fewer options exist. Grower participation

¹ Section 101 of the Specialty Crops Competitiveness Act of 2004 (7 U.S.C. 1621 note), amended under section 10010 of Public Law 113-79 (the Farm Bill), defines specialty crops as, "Fruits and vegetables, tree nuts, dried fruits, horticulture, and nursery crops (including floriculture)."

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will be incentivized with the USDA funding requested with this proposal. *Objective 1B.* To document outcomes of adoption of CSAF practices, data on field characteristics, practices and inputs (e.g., nitrogen fertilizer, water), yield, and ecosystem services resulting from the adoption of climate-smart practices (including sequestered carbon (C), biodiversity, reduced fertilizer loss) will be collected and climate-smart management practices and/or technologies adopted by the growers. The resulting data will be stored in a project-centered cloud database compatible with training and evaluation of artificial intelligence (AI)-enabled soil health and ecosystem services models and dashboard reporting. Data collected will be formatted and submitted to the COMET carbon model API for results to be associated with the participating farmers' practices, and fields for analysis.

Objective 2. Build auditable system for the verification of practice adoption through augmenting already existing food safety traceability system

While specialty crop industry is disadvantaged in terms of availability of proven carbon-sequestering production practices, the unique advantage of our industry is the universal adoption of traceability for food safety, which allows detailed tracking of each production lot of produce from seed to grocery store shelves. With this project, we will augment the existing traceability platforms so they can be used to track and document each lot's positive environmental impacts resulting from the implementation of climate-smart (CSAF) production practices. Such transparency will be critical for establishing trust in the markets of climate-smart commodities.

Objective 3. Develop tools for marketing and promotion of specialty crops grown using climate-smart practices

First, we will develop an awareness building campaign for producers to market commodities grown with climate-smart practices. The awareness campaign will include customizable toolkit that each grower can use to adapt to their situation (Objective 3A). Secondly, to incentivize implementation of a broad set of practices as well as benefits beyond C sequestration (e.g., water use, nutrient utilization efficiency, etc.), we will devise traceable, "ecosystem services benefit bundles", thereby incentivizing a greater degree of implementation of climate-smart production practices (*Objective 3B*).

Completion of these objectives will define paths for the implementation of CSAF production practices for the specialty crop industry. Importantly, completion of this project will also offer opportunities for incorporating market-based incentives for long-term durability and financial sustainability of the implemented practices. We are uniquely positioned to achieve these goals: International Fresh Produce Association is the largest trade association representing over 2,600 member companies along the entire fresh produce supply chain. This project is co-led by HBCU (Alcorn University) and the University of Florida, and includes major brands (including Campbell, Del Monte, Driscoll's, Calavo, see support letters). With our collective reach, we anticipate that the broad market applicability of the expected outcomes will impact all 240,000 farms where specialty crops are grown by ~1.2 million workers.

E. Approach to minimize transaction costs associated with project activities

In achieving the objectives of this proposal, this team will minimize transaction costs at every level. Specifically:

- *Recruitment.* Statements of interest in participation have been secured from 24 of growers representing minority and smallholder growers as well as with medium and large producers,

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showing full market viability. In addition, once the proposal is funded, there will also be an open Call for Participation to IFPA's vast network of more than 2,600 members and through Alcorn's State University's Small Farm Integrated Pest Management and the 1890-IPM Consortium network.

- Participation incentives. Because specialty crops are grown with different practices, incentives will be tailored to each participant in collaboration with crop advisors and Mississippi Small Farm and Agribusiness Center at Alcorn State U. We anticipate that growers will receive a modest cash incentive of no more than 10% of the crop value per acre on the lands converted to CSAF, as well as \$10,000-15,000 partial offset to cover direct costs associated with the adoption of CSAF practices (e.g., purchase of soil amendments, cover crop seeds, inoculum of beneficial microbes, sensors, etc). To access the partial offset of direct costs, growers will be expected to provide approximately a cost-share (cash or in-kind). The following considerations will be included before an incentive package is finalized: (1) is the grower a beginning farmer/rancher, a veteran or belongs to a socially disadvantaged group (as defined in Agriculture Improvement Act of 2018); (2) what are the practices adopted (3) what is the acreage committed to each practice, and (4) what percentage of the grower's acreage is committed to the practice.
- Grower support. By designating a single point of contact (Measure to Improve, LLC) for managing all grower inquiries, we will reduce the time and cost of administrating the program.
- Access to world-class facilities at U of Florida and Alcorn State U. This team will have full access to the world-class research facilities, computational power centers, and equipment.
- Robust knowledge dissemination tools. IFPA, UF and Alcorn State already have robust networks and well-tested tools for delivery of knowledge, catalyzing formation of communities of practice and sharing information. Because these channels already exist, proposed outreach efforts can efficiently reach thousands of growers, retailers, and consumers each week.
- De minimis IDC rate. De minimis (10%) IDC rate will be charged by IFPA to the project,
- Matching contributions. Full access to the world-class research facilities of the Land Grant partners, and matching contributions as described in the Budget Justification.

F. Approach to reduce producer barriers to implementing CSAF practices for the purpose of marketing climate-smart commodities

In seven focus groups conducted by IFPA, specialty crop growers identified cost of entry and the anticipation of lower yields as the primary barriers to their adoption of CSAF practices. "Short-term mindset" (e.g., investment by growers into building and maintaining soil health on leased land that will be realized long-term by landowners), general resistance to change, need for technical support/education as well as uncertain retailer demand were listed as other significant considerations. We propose the following strategy to mitigate these growers' concerns:

- Incentivize adopters. With these funds, we will partially compensate recruited growers for direct costs associated with practices (e.g., cover crop seeds, leasing of the new equipment for low tillage, data collection and management tools, etc.), their time and efforts, and acreage committed to trial of the new CSAF practices. The incentives will also take into consideration growers' fear of reduced yields or the impact on quality or food safety associated with the adoption of CSAF practices, at least in the short term [2].
- CSAF selection and consideration of yield. Participating growers will have flexibility to

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choose practices that best fit their region and cropping system. Metrics on yield will be collected along with measures of costs, inputs (e.g., nitrogen fertilizer, water), and ecosystem services (“climate-smart benefits”) resulting from the adoption of CSAF. Upon completion of this project, obtained data will be integrated into a decision-making tool that will allow growers to conduct modeling and cost/benefit analyses prior to making future commitments to a CSAF practice.

- *Grower support.* Grower support will be critical at all stages of the project (e.g., planning and initiation, gaining momentum, monitoring and control, project close-out) as well as beyond the duration of this grant. Measure to Improve, LLC, as the single point of contact, will manage relationships with crop advisors available to the growers. Members of this entire team will develop and make educational materials available, will hold “field days” for hands-on training, and foster communities of practice.
- *Fostering community of practice.* Communities of practice that coalesce around a common purpose, with focus on peer-to-peer sharing of best practices and encouragement of adoption of new tools and technologies, were shown to be instrumental in adoption of modern agricultural [3][4][5]. Therefore, IFPA will form the framework for fostering such community of practice by holding 4 on-site demonstration projects, hosting 8 virtual town halls where growers can discuss steps to implement CSAF practices and their outcomes. Six of the eight virtual townhalls will be developed as a cost-shared activity by IFPA. IFPA staff will develop 12 case studies on the adoption of CSAF practices. IFPA will produce 4 podcast seasons (within the IFPA Fresh Takes on Tech podcast series, currently with >300,000 listens) dedicated specifically to the technological advances that facilitate the adoption of CSAF practices.
- *Ensuring that growers realize benefits of adopting CSAF practices.* To provide medium- and long-term incentives for growers to adopt CSAF practices, we aim to develop tools that will help them market such commodities for a premium and access financial instruments associated with the adoption of CSAF practices. To this end, we will develop the following tools:
 - *Marketing tools for carbon-smart commodities.* In surveys conducted by IFPA, consumers indicated that sustainability considerations are one of the factors weighed in their purchasing decisions. However, primary purchase drivers for fruits and vegetables are freshness, visual attributes associated with ripeness/quality, and price. Therefore, to establish markets for climate-smart commodities, an awareness campaign and tools for marketing targeting consumers and buyers (e.g., processors, retailers, etc.) will be developed to allow producers to articulate their sustainability story and to build on the traceability of ecosystem services (climate-smart benefits) credits to quantitatively demonstrate the impact of practices that they have put in place.
 - *Traceable and transparent system.* Because both the technological capability and stakeholder acceptance of the food traceability system is nearly universal in the industry, this represents a major step toward elimination of an entry barrier. We will develop minor adjustments to the food safety traceability system to adapt it for reliably tracking production inputs and the resulting ecosystem services (climate-smart benefits).
 - *Financial instrument.* We realize that a marketing campaign may not be sufficient to incentivize long-term sustainable investment into CSAF practices. Therefore,

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in parallel, we will also develop traceable and auditable, “climate-smart benefit bundles, CSBB.” based on the positive impacts generated by the growers who adopt CSAF practices.

G. Geographic Focus

Because California and Florida have the highest number of farms producing specialty crops, and Mississippi has the Nation’s highest percentage of African American specialty crop growers [1], our efforts primarily focus on these three states. Growers in neighboring states (GA, LA, AL) may also be recruited. Since the original submission of the proposal, we received interest from growers in the State of Washington. See attached shapefile.

H. Project management capacity of partners

This team is uniquely positioned to successfully complete this project and develop and implement a plan for the long-term durability of the implemented changes. This team is led by Dr. Max Teplitski, Chief Science Officer of IFPA. He is an internationally recognized scientist with over 100 peer-reviewed publications, a former UF professor, and Fulbright Specialist in Agriculture. Teplitski is a former USDA NIFA National Program Leader, where he carried out lifecycle management and assessment of >\$70M portfolio of the federal investment into competitive and capacity projects. IFPA is the largest trade association representing the entire fresh produce supply chain; we estimate that at least 90% of fresh produce sold in the US has been handled by at least two IFPA member companies. All medium and large growers involved in the project, as well as Measure to Improve are long-term members of IFPA. Likewise, productive collaborations with the U of Florida and Alcorn State University have been long-term. UF collaborator (Dr. Grunwald) is one of the world’s authorities on C sequestration and Dr. Collins at Alcorn State is the director of the Small Farm Integrated Pest Management and the 1890-IPM Consortium network.

PLAN TO PILOT CSAF PRACTICES ON A LARGE SCALE

A. A description of CSAF practices to be deployed

Based on the NRCS [6], the following practices are amenable to specialty crop production and are ranked as highly beneficial for greenhouse gas (GHG) emission reduction and carbon sequestration. Climate-smart practices shall be limited to the following:

1. Practice name: **Nutrient management** (Practice code: 590): Manage rate, source, placement, and timing of plant nutrients and soil amendments while reducing environmental impacts. This practice is used to accomplish one or more of the following purposes: Improve plant health and productivity; Reduce excess nutrients in surface and ground water; Reduce emissions of objectionable odors; Reduce emissions of particulate matter (PM) and PM precursors; Reduce emissions of greenhouse gases (GHG); Reduce emissions of ozone precursors; Reduce the risk of potential pathogens from manure, biosolids, or compost application from reaching surface and ground water; Improve or maintain soil organic matter.

2. Practice name: **Residue and Tillage Management**

Practice Description: Limiting soil-disturbing activities improve soil carbon (C) retention and minimize C emissions from soils. Given the diversity of crops involved in this project, practices #329 and 345 will be trialed to determine their suitability for specialty crop production and resulting ecosystem services.

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NRCS Conservation Practices:

- Practice name: ***Residue and Tillage Management, No-Till*** (Practice code: 329) – Limiting soil disturbance to manage the amount, orientation and distribution of crop and plant residue on the soil surface year around. This practice is applied to achieve the following purpose(s): Reduce sheet, rill and wind erosion and excessive sediment in surface waters; Reduce tillage-induced particulate emissions; Maintain or increase soil health and organic matter content; Increase plant-available moisture; Reduce energy use; Provide food and escape cover for wildlife.
- Practice name: ***Residue and Tillage Management, Reduced Till*** (Practice code: 345) – Managing the amount, orientation, and distribution of crop and other plant residue on the soil surface year-round while limiting soil-disturbing activities used to grow and harvest crops in systems where the field surface is tilled prior to planting. Reduce sheet, rill, and wind erosion and excessive sediment in surface waters (soil erosion). This practice is applied to achieve the following purpose(s): Reduce tillage-induced particulate emissions (air quality impact); Improve soil health and maintain or increase organic matter content (soil quality degradation); Reduce energy use (inefficient energy use).
- 3. Practice name: ***Alley cropping***. (Practice code: 311): Trees or shrubs are planted in sets of single or multiple rows with agronomic, horticultural crops or forages produced in the alleys between the sets of woody plants that produce additional products. This practice is used to accomplish one or more of the following purposes: Enhance microclimatic conditions to improve crop or forage quality and quantity; Reduce surface water runoff and erosion; Improve soil health by increasing utilization and cycling of nutrients; Alter subsurface water quantity or water table depths; Enhance wildlife and beneficial insect habitat; Increase crop diversity; Decrease offsite movement of nutrients or chemicals; Increase carbon storage in plant biomass and soils; Develop renewable energy systems; Improve air quality.
- 4. Practice name: ***Short season cover crops*** (Practice code: 340) Grasses, legumes, and forbs planted for seasonal vegetative cover. This practice is applied to support one or more of the following purposes: Reduce erosion from wind and water; Maintain or increase soil health and organic matter content; Reduce water quality degradation by utilizing excessive soil nutrients; Suppress excessive weed pressures and break pest cycles; Improve soil moisture use efficiency; Minimize soil compaction.[7].
- 5. Practice name: ***Conservation Crop Rotation*** (Practice code: 328) – A planned sequence of crops grown on the same ground over a period of time (i.e. the rotation cycle). This practice is applied to support one or more of the following purposes: Reduce sheet, rill and wind erosion; Maintain or increase soil health and organic matter content; Reduce water quality degradation due to excess nutrients; Improve soil moisture efficiency; Reduce the concentration of salts and other chemicals from saline seeps; Reduce plant pest pressures; Provide feed and forage for domestic livestock; Provide food and cover habitat for wildlife, including pollinator forage, and nesting.

5. Water management.

Practice Description

With water availability becoming a global concern, installation and maintenance of drip irrigation, flow meters, and sensors that facilitate smart water management have been shown to have positive environmental impacts, foster C sequestration and reduce GHG emissions and accrue

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ecosystem services [8]. Other practices to control the flow of water through the farm and filter runoff before it reaches water bodies to prevent soil erosion and reduce nutrient leaching, having positive environmental impacts and accruing ecosystem services.

- Practice name: [Irrigation Water Management \(Practice code: 449\)](#) - The process of determining and controlling the volume, frequency, and application rate of irrigation water. This practice is used to accomplish one or more of the following purposes: Improve irrigation water use efficiency; Minimize irrigation-induced soil erosion; Protect surface and ground water quality; Manage salts in the crop root zone; Manage air, soil, or plant microclimate; Improve poor plant productivity and health; Reduce energy use.

Other Relevant NRCS Practices

- Practice name: [Groundwater Testing \(Practice code: 355\)](#) - Testing the physical, biological, and chemical quality of groundwater from a water well or spring. This practice is used to accomplish the following purpose: To determine the suitability of a groundwater supply source for livestock watering, irrigation, wildlife, or other agricultural uses. Please note that this practice will be required to ensure that groundwater is suitable for other climate-smart irrigation practices (e.g. Practice 449 and Practice 441). We will make it clear to the growers that groundwater testing (Practice 355), if selected, will have to be used *only in combination* with Practice 449 (Irrigation Water Management) or Practice 441 (Irrigation Systems, Microirrigation) or otherwise directly linked to the implementation of practices that result in C sequestration and/or reduction in GHG emissions.
- Practice name: [Irrigation System, Microirrigation \(Practice code: 441\)](#) - An irrigation system for frequent application of small quantities of water on or below the soil surface as drops, tiny streams, or miniature spray through emitters or applicators placed along a water delivery line. This practice is used to accomplish one or more of the following purposes: Efficiently and uniformly apply irrigation water and maintain soil moisture for plant growth; Prevent contamination of ground and surface water by efficiently and uniformly applying chemicals or nutrients; Establishment of vegetation such as windbreaks and buffers; Improve poor plant productivity and health.
- Practice name: [Grassed Waterway \(Practice code: 412\)](#) - A shaped or graded channel that is established with suitable vegetation to convey surface water at a nonerosive velocity using a broad and shallow cross section to a stable outlet. This practice is used to accomplish one or more of the following purposes: Convey runoff from terraces, diversions, or other water concentrations without causing erosion or flooding; Prevent gully formation; Protect/improve water quality.
- Practice name: [Drainage Water Management \(Practice code: 554\)](#) - The process of managing the drainage volume and water table elevation by regulating the flow from a surface or subsurface agricultural drainage system. This practice is used to accomplish one or more of the following purposes: Reduce nutrient, pathogen, and pesticide loading from drainage systems into downstream receiving waters; Improve productivity, health, and vigor of plants; Reduce oxidation of organic matter in soils. Please note that flooding or ponding often results in oxidation of organic matter in soils, leading to the escape of sequestered carbon and production and release of methane (a GHG) from flooded areas.

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However, growers choosing to implement this practice will need to demonstrate that flooding of their sites occurs frequently and for extended periods of time. The site must be available to document GHG emission and evolution of sequestered carbon at the start of the project to document reduction in GHG emissions.

- Practice name: [*Filter Strip*](#) (Practice code: 393) – A strip or area of herbaceous vegetation that removes contaminants from overland flow. This practice is used to accomplish one or more of the following purposes: Reduce suspended solids and associated contaminants in runoff and excessive sediment in surface waters; Reduce dissolved contaminant loadings in runoff; Reduce suspended solids and associated contaminants in irrigation tailwater and excessive sediment in surface waters.
- Practice name: [*Riparian Forest Buffer*](#) (Practice code: 391) – An area predominantly covered by trees and/or shrubs located adjacent to and up-gradient from a watercourse or water body. This practice is used to accomplish one or more of the following purposes: Reduce transport of sediment to surface water, and reduce transport of pathogens, chemicals, pesticides, and nutrients to surface and ground water; Improve the quantity and quality of terrestrial and aquatic habitat for wildlife, invertebrate species, fish, and other organisms; Maintain or increase total carbon stored in soils and/or perennial biomass to reduce atmospheric concentrations of greenhouse gasses; Lower elevated stream water temperatures; Restore diversity, structure, and composition of riparian plant communities.

6. *Soil amendments (biochar, biologicals)*. Soil microbes have been shown to increase yields, facilitate nutrient management, and aid carbon sequestration by specialty crops [9].

Admittedly, data on efficacy of biologicals (especially at field scale) is patchy, therefore, with this project we will test off-the-shelf commercial formulations for their efficacy in providing climate-relevant ecosystem services. Biochar has been shown to significantly sequester soil C [9], however, it is important to conduct an assessment of costs and benefits of biochar applications in specialty crop production.

- Practice name: [*Soil Carbon Amendment*](#) (Practice code: 336) - Application of carbon-based amendments derived from plant materials or treated animal byproducts. Use this practice to accomplish one or more of the following purposes: Improve or maintain soil organic matter; Sequester carbon and enhance soil carbon (C) stocks; Improve soil aggregate stability; Improve habitat for soil organisms.
- Practice name: [*Mulching*](#) (Practice code: 484) – Applying plant residues or other suitable materials to the land surface. This practice is applied to achieve the following purpose(s): Improve the efficiency of moisture management; Reduce irrigation energy used in farming/ranching practices and field operations; Improve the efficient use of irrigation water; Prevent excessive bank erosion from water conveyance channels; Reduce concentrated flow erosion; Reduce sheet, rill, & wind erosion; Improve plant productivity and health; Maintain or increase organic matter content; Reduce emissions of particulate matter.

B. Plan to recruit producers and landowners, including estimated scale of the project.

To focus this work, we used a multi-dimensional decision matrix, which took into consideration

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crop values based on sales in the US, total acreage under production in the US, consumer interests in a particular commodity as well as geographic, social, and equity considerations. Changing consumer preferences for fruits and vegetables were an important consideration because a functional marketplace for climate-smart commodities will grow out of strong consumer “pull”, and data on changing consumer preferences for specific fruits and vegetables ([10], The Packer. Fresh Trends (2021)) were also included in the decision matrix. As a result, we have identified blueberries, strawberries, blackberries, raspberries, tomatoes, grapes, avocado, citrus, melons and squash, onion, collard and mustard greens, kale, Asian specialty greens, and sweet potatoes.

There will be two parallel processes for engaging specialty crop growers in this pilot. We have already secured statements of interest in participating from 24 of growers, including minority and smallholder farmers who produce specialty crops on >125,000 acres. These growers were identified because they have already demonstrated commitment to and have resources (including labor) for the implementation of conservation practices. They represent a cross-section of top commodities grown in the US, as well as minor crops that are staples in African American, Asian American and ethnic cuisines, oftentimes grown by minority and smallholder farmers. The largest brands (including Calavo, Campbell, Del Monte, Driscoll’s, Sun Pacific) have also been recruited, and their participation is critical as they serve as role models for many in the industry, and their adoption of CSAF practices convincingly demonstrates scale-up opportunities. Please see attached letters.

Once funds are secured, an open Call for Participation will be issued by IFPA to our more than 2,600 member companies as well as to the small and minority farmers in the Alcorn State University’s Small Farm Integrated Pest Management and the 1890-IPM Consortium network. The merit of grower proposals will be evaluated using the same multi-dimensional decision matrix (above), with the target of reaching at least 100 specialty crop growers and representing a sampling of four to five growers per cropping system in California, Florida, and Mississippi. Where the land is not owned by the grower, landowners will be contacted and informed of the climate-smart trial and the anticipated benefits that will accrue to the land enrolled in the pilot.

C. Plan to provide technical assistance, outreach, and training, including who will be conducting these activities, qualifications, and projected timeline

Measure to Improve, LLC (MTI) will lead the team’s efforts to provide technical assistance, proactive outreach, and rapid response to growers’ questions. MTI will take a systematic approach to providing knowledgeable and reliable service to the growers at a manageable cost by combining one-to-many communications, like climate-smart practice technical and how-to guides, with a rapid response call service, and customized CSAF trial implementation plans.

Timeline: Assistance will be provided to the growers at all stages of the project (Fig. 1). *Phase 1* will commence as soon as the project is funded (assume start date on May 1, 2023) and will encompass the first 3-9 months of the project (depending on planting schedule of growers). The project will kick off with one-on-one meetings with growers and developing a customized CSAF trial implementation plan with MTI’s Ag Advisor. Baseline data will be collected for each grower to monitor progress and outcomes. The plan will be reviewed and updated annually with the grower’s team of experts, including their CCA/PCAs, Ag extension specialists, water board

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representatives, and land conservation districts. The team approach for support will not only provide more consistent support for each grower but also expand the awareness and understanding of climate-smart practices. The project's kick-off will also include four field days at the sites where the highest number of participating growers can be reached. During field days, growers will be familiarized with the sensors and data collection, educated on processes for data collection, initial data curation, and upload.

Phases 2 and 3 will partially overlap in years 2, 3, and 4. MTI will capture detailed records of all questions and answers and summarize in a “live” FAQ document that will be accessible to all team members and participants to build consistency. Call and meeting records will also be kept for each operation to build the depth of knowledge of the operation, reduce redundancy, and track progress. In addition, proactive grower outreach will be conducted by MTI two to three times per year to monitor progress, answer questions, provide measurement and reporting reminders, and flag and escalate potential problems with trials to the broader team. Communities of practice that coalesce around a common purpose, with focus on peer-to-peer sharing of best practices, encouragement of adoption of new tools and technologies have been shown to be instrumental in adoption of modern agricultural practices [3][4] [5]. Therefore, IFPA will form the framework for fostering such community of practice by holding on-site demonstration projects, hosting 8 virtual town halls where growers can discuss steps to implement CSAF practices and their outcomes, and developing 12 case studies on the adoption of CSAF practices. To update the industry, IFPA will produce 4 podcast seasons (within the IFPA Fresh Takes on Tech podcast, currently with >300,000 listens) focused on the technological advances that facilitate the adoption of CSAF practices.

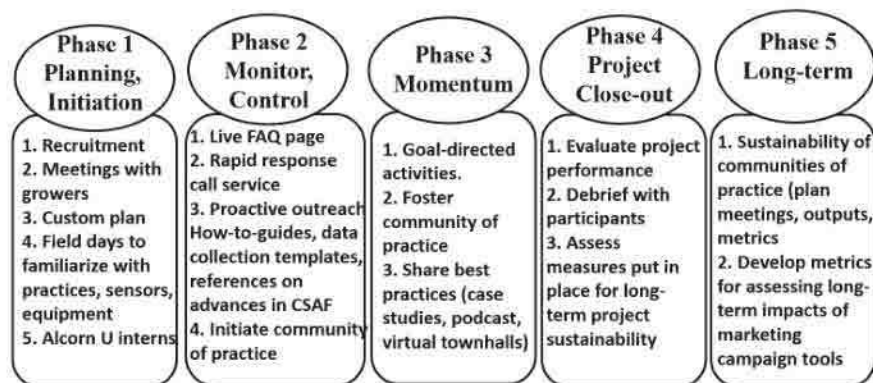


Figure 1. Plan for technical assistance and support at each phase of the project.

Phase 4 will be in the last three months of the final year. *Phase 5*: final month of the final year.

D. Plan to provide financial assistance to implement CSAF practices

IFPA will disburse financial assistance to the growers as (1) Partial reimbursements for direct costs (such as but not limited to the purchase of seeds for cover crops, organic amendments, drip irrigation, formulations of biologicals). We anticipate that these partial reimbursements will not exceed \$10,000-16,000 per grower per year. Growers will be expected to provide a match (cash or in kind) to access these reimbursements. (2) Direct payments to incentivize participation in the program not to exceed 10% of value of the crop harvested from the area where CSAF are implemented, and (3) services (soil testing, data collection and analysis, crop advisers and other technical assistance). The following considerations will be included before an incentive package is finalized: (1) is the grower a beginning farmer/rancher, a veteran or belongs to a socially disadvantaged group (as defined in Agriculture Improvement Act of 2018); (2) what are the practices adopted (3) what is the acreage committed to each practice, and (4) what percentage of the grower's acreage is committed to the practice. USDA funds will also be used to purchase

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sensors and licenses for the growers to gain access to data storage and upload. Growers' access to crop advisors, and technical assistance will be covered by the requested funds.

E. Plan to enroll underserved and small producers, including estimated number of underserved and small producers participating and associated dollar amounts anticipated to go directly to producers, in the form of technical and financial assistance

Fourteen small and underserved producers already expressed interest in participating in this program; Bolthouse, Driscoll's and Campbell also committed to recruiting minority growers in their networks to the project. Additional growers will be recruited through the network of Mississippi Small Farm and Agribusiness Center, Alcorn State's Small Farm Integrated Pest Management and the 1890-IPM Consortium network. We anticipate that, through these efforts, we will be able to recruit at least 30 small and underserved growers, producing on at least 500 acres. Payments to them are expected to be at least \$0.8M in financial assistance, and at least \$1.5M in technical assistance.

MEASUREMENT/QUANTIFICATION, MONITORING, REPORTING, AND VERIFICATION PLAN

A. Approach to greenhouse gas benefit quantification

To quantify greenhouse gas (GHG) and carbon sequestration associated with the adoption of CSAF practices in specialty crops, a multi-scale, multi-tier approach will be adopted. Data from experiments set up at the research sites of Alcorn State University (Tier 1 data) and field data at the participating grower sites (Tier 2) will be collected (Figure 2). Models to assess crop commodity-specific carbon sequestration and GHG emissions, and ecosystem services bundles using the Tier 1 (field experiments and AI models), Tier 2 (proximal sensing and remote sensing informed AI models), and Tier 3 (DayCent/COMET) approaches will be compared using error and uncertainty metrics. Tier 1 measurements of GHG emissions and carbon sequestration will be used to verify regional results at Tier 2 sites to assess scalability, and portions of Tier 1 data will be used to verify the DayCent (Tier 3) simulations of GHG and carbon outputs.

Tier 1 uses a factorial plot design sampling approach to compare traditional and climate/carbon-smart climate/carbon-smart practices using controlled field experiments at Alcorn State. The impact of conservation tillage, biochar and biological amendment applications will be tested in muscadine grapes and blueberries (3 test plots + 1 control, each). Applications of biochar, biological amendments and cover cropping using winter peas will be tested in tomatoes (spring), kale and/or collard greens (spring) (3 test plots + 1 control, each). Experiments will be replicated in 3 years. Collected measurements will include soil respiration/GHG emissions (CO₂, CH₄, N₂O) using Gasmet trace gas analyzers; and soil properties included in Cornell University Standard Soil Health Analysis Package (Soil pH, Organic Matter, Modified Morgan Extractable P, K, micronutrients, Soil Texture, Active Carbon, Wet Aggregate Stability, Soil Respiration, Total Carbon, Total Nitrogen, Predicted Autoclave-Citrate Extractable (ACE) Protein Test, Predicted Available Water Capacity, Surface, sub-surface hardness interpretation) (; USDA-Natural Resources Conservation Service: [11], soil images, diffuse reflectance measurements in the visible-near-infrared spectral range (VNIR), crop yield, and crop health quality metrics. Tier 1 data

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will be statistically analyzed. The quantification of ecosystem services (ES) bundles for each specialty crop in Tier 1 will be conducted using the multi-scale Artificial Intelligence for Environment & Sustainability (ARIES) platform (<https://ecosystemsknowledge.net/aries>; [12]).

Tier 2 data collection is focused on assessment of CSAF practices at all participating locations in a variety of specialty crops (e.g., perennial berries, grapes, avocado, citrus, almonds, melons and squash, strawberries, tomatoes, onions, carrots, greens (kale, collard, mustard greens, and Asian specialty), and sweet potatoes. We will strive to recruit growers that grow these crops in different geographic regions (under diverse soils, climate, and hydrology) to represent the diversity of specialty crops grown in the US. About 1,000 sites representing unique sampling sites are targeted to cover the soil x specialty crop x climate factor combinations in the region. Please note that 10-15 collection sites will be located on each of ~100 participating farms, and the number of sampling sites will be based on the smart conditional Latin Hypercube sampling design [13], which will provide guidance for participating growers where to optimally sample on-site.

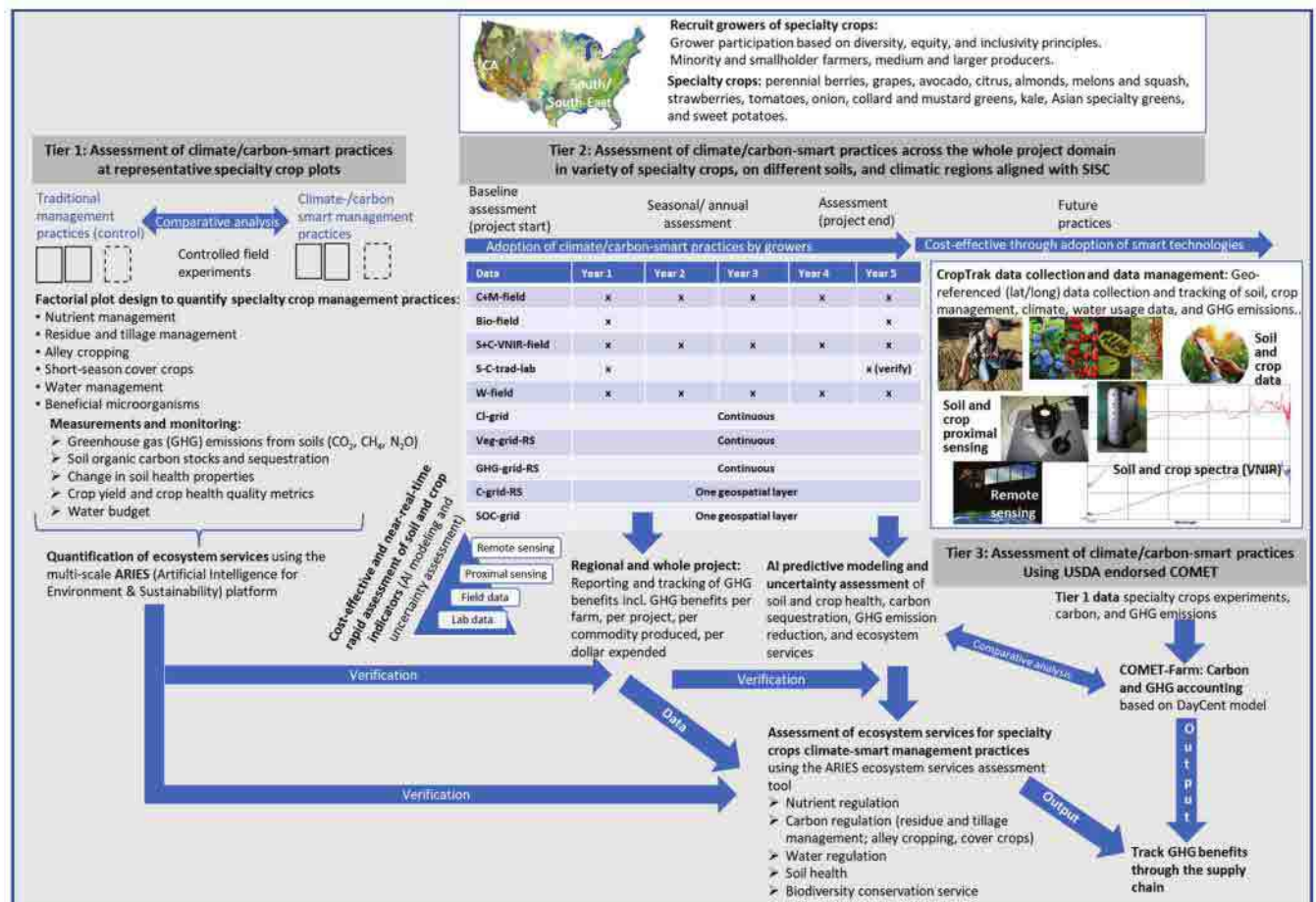


Figure 2. Summary of measurement/quantification, monitoring, reporting, and verification plan consisting of Tier 1, Tier 2, and Tier 3. Crop-soil-water-climate data designations: Field-specific: Specialty crop type and management (**C+M-field**); Field-specific: Biodiversity data (**Bio-field**); Field-specific: Proximal soil and crop sensing using portable instruments (visible-near-infrared spectroscopy, VNIR) (**S+C-VNIR-field**); Laboratory: VNIR sensing of soil and crop samples (**S+C-lab-VNIR**); Laboratory: Traditional soil and crop analytics (**S+C-trad-lab**); Field-specific: Water usage and budgets (**W-field**); Climate data (grid-downscaled climate data North America, PRISM) (**CI-grid**); Remote sensing (Landsat and Sentinel):

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Monitoring of vegetation health and stresses (vegetation indices) (**Veg-grid-RS**); Remote-sensing (Sentinel-5P, NASA's Orbiting Carbon Observatory satellite): Monitoring of greenhouse gas emissions (**GHG-grid-RS**); National Biomass and Carbon Data: Measurement of carbon stocks – aboveground biomass (**C-grid-RS**); National Soil Carbon Assessment: Natural Resources Conservation Service (**SOC-grid**).

In the first year, baseline soil, crop, and water management data will be collected and housed in a centralized project database. Baseline samples (e.g., soil analytics, VNIR spectral, crop, and water usage data) will be collected immediately upon enrolling a grower into the program, then every other year following adoption of the CSAF practices with the exception of costly soil analytical data, which will be restricted to collection in year 1 and last year. At each site, soil samples will be collected in the topsoil (0-30 cm) and analyzed in the laboratory for soil health and carbon properties (Cornell Standard Soil Health Analysis) ; and scanned with a lab-based spectroradiometer (ASD FieldSpec) in the visible-near-infrared (VNIR) spectral range (350-2,500 nm) and a digital camera. In addition, the following field data will be collected at each sampling site: VNIR scan of soils and crop leaves (portable NaturaSpec, Spectral Evolution, 350-2,500 nm), crop type and management, water usage, and climate data from the closest weather station. Each sampling site will be geo-referenced (lat/long coordinates), time-stamped, and identified with a unique identifier code.

In Years 2 to 5, climate/carbon-smart management will be implemented and soil, crop, and water data collected according to the data tracking schedule (Fig. 2). Over the 5-year project period, various other environmental geodata will be acquired and spatially extracted for all sampling sites. These data include: (1) climate normals (precipitation, temperature, vapor pressure deficit; PRISM Climate Group, Oregon State University) and climate measurements (daily precipitation, temperature) from the nearest weather station, (2) remote sensing data (Landsat and Sentinel imagery) for monitoring of vegetation health and stresses (vegetation indices, such as the Normalized Difference Vegetation Index, Enhanced Vegetation Index, Crop Water Stress Index; [14][15] and crop residue indices [16], (3) remote-sensing (Sentinel-5P and NASA's Orbiting Carbon Observatory, OCO-2 satellite) for monitoring of GHG emissions, specifically CO₂ emissions and carbon budgeting [17] [18][19], (4) National Biomass and Carbon Data: Measurement of carbon stocks – aboveground biomass, and (5) National Soil Carbon Assessment and soil hydrologic properties (available water capacity, hydrologic class; Natural Resources Conservation Service).

Cost-effective carbon, crop, and soil health assessment. The sensing of soil and crop specific properties, specifically SOC, using rapid and cost-effective VNIR proximal sensing technology (spectral range: 350-2,500 nm) based on laboratory-grade spectroradiometers have been demonstrated widely in different regions and crops or land uses (Bellon-Maurel & McBratney, 2011; [21] [22][23][24] and at global scale [25]. Emergent technology of *in-situ* VNIR measurements using portable field spectroradiometers are less well studied. Though portable VNIR have shown promising results to accurately predict and reproduce soil carbon and other soil health properties (e.g., soil microbial properties) when compared to lab-based diffuse reflectance spectral measurements [26][27][28][29][30]. Therefore, we will quantify the capability and cost-effectiveness

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of proximal soil and crop sensing data collected by (1) growers using portable VNIR and (2) laboratory VNIR compared to (3) traditional soil laboratory analytics. We will compare crop and soil-VNIR predictive models (developed using training set 70%; and randomly selected independent validation data: 30%) using artificial intelligence (AI) machine and deep learning algorithms (Partial Least Squares Regression – PLSR, Random Forest – RF, Cubist – Cub, and Convolutional Neural Networks – CNN). Error and uncertainty analysis of AI models will be based on metrics by [31]. The UF HiPerGator 3.0 Research Computing Facility provides advanced capabilities for AI modeling using NVIDIA technology.

Data protocols for carbon analysis and soil proximal sensing to ensure accuracy and replication of measurements: The International Organization for Standardization (ISO) provides general standards for soil measurements and proximal soil sensing that we will adopt:

- ISO 10694:1995 Soil Quality – Determination of organic and total carbon after dry combustion elementary analysis.
- ISO 11272:1998. Determination of dry bulk density.
- ISO 12099:2017. Near-infrared spectroscopy.
- ISO 17184:2014 (E). Soil quality-determination of carbon and nitrogen by near-infrared spectrometry.
- In addition, we will adopt the soil proximal sensing protocol developed by the Food and Agriculture Organization of the United Nations (FAO), 2022 [32].

AI predictive modeling and uncertainty assessment of soil and crop health, carbon sequestration, GHG emission reduction, and ecosystem services at regional scale (Tier 2). (1) AI algorithms (PLSR, RF, Cub, CNN) will be used to develop predictive models for soil carbon, soil health properties, and crop-specific variables compiled in the database using geospatial predictor variables derived from remote sensing and national geodatabases (see AI methodology in [33] [34]. AI models will use two sets (training and independent validation datasets), uncertainty assessment (see methods in [35] as well as verification using soil and crop measurements-controlled field experiments (Tier 1 data). (2) Assessment of soil carbon sequestration and reduction of GHG emissions after adoption of climate/carbon-smart management practices in specialty crops will use a combination of field, lab, and remote sensing data (Tier 2) over the project time period (baseline to end of project). The Mann-Kendall trend test will be used to identify significant temporal trends in SOC sequestration and GHG changes. (3) AI algorithms (PLSR, RF, Cub, CNN) will be used to develop predictive models for remote-sensing derived CO₂ emissions using field and lab data (i.e., soil, crop, water, and climatic data) as predictor variables for (a) baseline conditions (first year of project) and (b) five years after. Model results will be verified using *in-situ* CO₂ soil respiration data for specific specialty crops from Tier 1. (4) Measured and estimated SOC sequestration rates and reduction in GHG emissions (i.e., CO₂, CH₄, and N₂O benefits) will be quantified for each of the specialty crops over the project period in quarterly intervals (cumulative carbon stocks). The carbon budgets will be expressed in CO₂e ha⁻¹ yr⁻¹. The SOC budgets will be done using the fixed depths (FD) and equivalent soil mass (ESM) methods with the latter method having shown more accurate results in cases of soil compaction, erosion, or other processes that change the soil profile. Total offsets produced in metric tons CO₂e will be reported (45) Assessment of bundled ecosystem services for each of the specialty crops (i.e., nutrient,

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carbon, and water regulation services, soil health, and biodiversity conservation service) will be implemented using the Artificial Intelligence for Environment & Sustainability (ARIES) platform. These regional ecosystem services will be verified with ecosystem services derived from Tier 1.

Benchmarks/Milestones - GHG Benefits:

Estimated SOC sequestration rates and GHG benefits in specialty crops are uncertain because they have been understudied. In lieu, carbon estimates in grain and cash crop systems under climate smart management derived from global meta-analysis may provide a rough estimate of expected SOC stock accumulation rates and GHG emission reduction. Globally, the difference in SOC stocks between no-tillage (NT) and conventional tillage (CT) has been assessed to range from $\Delta 6.7 \pm 1.9 \text{ Mg C ha}^{-1}$ (0-100 cm) [7]. The global mean SOC sequestration in topsoil has been estimated with $0.570 \pm 0.140 \text{ Mg C ha}^{-1} \text{ yr}^{-1}$ ($57 \pm 14 \text{ g C m}^{-2} \text{ yr}^{-1}$) though locally and regionally there may be substantial variations due to climatic and soil-specific factors [36]. The global range of SOC sequestration after conversion from CT to NT ranges between $0.160 - 0.600 \text{ Mg C ha}^{-1} \text{ yr}^{-1}$ on agricultural land [37] and between $0.060 \text{ Mg C ha}^{-1} \text{ yr}^{-1}$ (cool-dry climate) to $0.540 \text{ Mg C ha}^{-1} \text{ yr}^{-1}$ (tropical-moist climate) in global meta-analysis [38]. Global meta-analysis showed substantial variations due to crop intensity, crop rotations, amendments, soil types, and other factors between CT and NT ($\Delta 4.7 \pm 1.9^4 \text{ Mg C ha}^{-1}$ in 0-60 cm soil profile) [7]. In global meta-analysis it was found that the climate-smart practice of biochar amendments showed the highest effect to increase SOC (39%), followed by cover crops (6%), and conservation tillage (5%) [9]. The mean effect of climate on SOC content (%) in NT followed the order from highest to lowest: Warm > Cool ~ Humid ~ Arid [9]. The estimated 'global technical mitigation' of $5.5 - 6.0 \text{ Gt CO}_2\text{e yr}^{-1}$, with economic potentials in the range $1.5 - 4.3 \text{ Gt CO}_2\text{e yr}^{-1}$ with ranges depending on the assumed carbon price [39]. In this global meta-analysis by Smith et al. (2008). It was found that the GHG mitigation potential under 'tillage and residue management' in croplands estimated with means of $0.17 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (cool-dry climate), $0.53 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (cool-moist climate), $0.35 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (warm-dry climate), and $0.72 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (warm-moist climate), while under 'grazing, fertilization, and fire management' in the grassland category it was $0.13 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (cool-dry climate), 0.80 and $0.81 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (cool-moist climate and warm-moist climate, respectively), and $0.11 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (warm-dry climate). Smith et al. (2019) [40] refined some of these global estimates. In comparison, nutrient management in croplands offers a GHG mitigation potential of $0.33 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (cool-dry and warm-dry climate), $0.62 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (cool-moist climate), and $0.62 \text{ t CO}_2\text{e ha}^{-1} \text{ yr}^{-1}$ (warm-moist climate) suggesting that in some climates the better options to sequester C in soils is nutrient management rather than tillage and residue management. Given the diversity of climates, crops, cropping systems and practices piloted by the participants, and based on the literature reviewed above, we estimate that $0.465 \text{ t CO}_2\text{e acre}^{-1}$ in topsoil per 6 months is a realistic target.

A. Approach to monitoring of practice implementation, including the anticipated number of farms and acres reached through project activities

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Required Quantitative Targets by Quarter (Cumulative)																				
	Year 1				Year 2				Year 3				Year 4				Year 5			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Number of producers involved (actual or anticipated)	8	8	10	10	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Number of acres involved in new practice implementation	0	0	0	0	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
Number of acres involved in new practice implementation	0	10	20	20	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Dollars provided to producers		\$ 104,400		\$ 813,200		\$ 1,096,200		\$ 1,879,200		\$ 1,662,200		\$ 3,443,200		\$ 4,239,200		\$ 5,011,200		\$ 5,637,600		\$ 6,264,000
GHG Benefit (Metric Tons of CO2e Reduced or Sequestered)	0	0	0	9.3	8.1	55.8	55.8	113.6	113.6	223.2	223.2	446.4	446.4	892.8	892.8	1,785.6	1,785.6	3,571.2	3,571.2	7,142.4
Number of new marketing channels established	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Number of marketing channels expanded	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Number of associated trials utilized	0	2	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Other Required Benchmarks that may be quantitative or qualitative (Cumulative):																				
Outreach, training and other technical assistance, opportunities	0	2	4	6	8	10	10	12	14	14	16	16	18	20	22	24	24	26	28	30
Yield increase (percentage of target)	0	2	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Financial projections:																				
Federal Expenditure	\$ 0	\$ 755,192	\$ 0	\$ 646,808	\$ 0	\$ 690,792	\$ 0	\$ 41,922	\$ 0	\$ 1,601,922	\$ 0	\$ 47,202	\$ 0	\$ 1,601,922	\$ 0	\$ 17,572	\$ 0	\$ 1,601,922	\$ 0	\$ 1,601,922
Non-federal match	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208	\$ 0	\$ 140,208

A food safety traceability system universally adopted by the fresh produce industry to comply with FSMA requirements facilitates trace of each production lot of fresh produce at any point in



the supply chain within minutes. This traceability is enabled by a “digital signature” consisting of GTIN, critical date and a production lot number (Figure 3).

Figure 3. Fresh produce digital traceability system. Each production lot (strawberries shown) carries traceability label consisting of a unique Global Trade Item Number, critical date (harvest, pack or “best by”) and a production lot number. Each digital signature is unique.

Routine monitoring of adoption of practice implementation will be conducted digitally, using the same approaches that are currently used in food safety traceability. We anticipate that minor adjustments will need to be made to the food safety traceability to enable tracking of inputs and outputs. We will deploy mobile and web applications that assist growers by providing protocol direction on when and what actions to perform for monitoring performance and documenting every field activity and input as well as conducting surveys on individual fields. Data gathered will be used in the COMET model, protocol conformance, monitoring progress, and documenting protocol positive/negative performance against target goals.

We will identify a mobile and web-based platforms suitable for uploads of field photos and sketches to allow remote monitoring of practice implementation. Several companies that provide such services are IFPA members, and there are at least a dozen non-member companies that offer such tools. A suitable contractor for the implementation of this task will be selected per 2 CFR 200.

If digital tracking identifies areas of concern, Measure to Improve, LLC will carry out proactive calls with growers to understand underlying issues. If an identified issue cannot be resolved with a phone call, a member of this team or a Certified Crop Adviser will visit the farm to assess issues in-depth and remedy them on-site.

C. Approach to reporting and tracking of greenhouse gas benefits including the anticipated GHG benefits per farm, per project, per commodity produced, per dollar expended, and the anticipated longevity of GHG benefits

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For data entry and upload, participating growers will receive mobile and web accounts from a contractor. The data collected by the growers will be collected and consolidated on an AWS cloud storage. The data will be formatted and submitted to the COMET tool. In parallel, the data will be formatted and submitted to the University of Florida team (optimized as PostGreSql as needed) for AI modeling. The data will also be archived. Because all the data have unique identification, are housed in the same location, and are associated, it will facilitate further analyses. The centralized project database will store soil, spectral, crop, management, and water use data that are secure, versatile, scalable, and maintain confidentiality of farm-specific datasets. This data will support carbon and ecosystem services modeling across multiple farms, soils, crops, and climatic regions within the project domain.

D. Approach to verification of greenhouse gas benefits

During the project, the verification of GHG emission reductions due to the adoption of CSAF practices in specialty crops across the three regions will be based on *in-situ* measurements in controlled experiments at Alcorn State University (Tier 1), remote sensing (Sentinel-5P and NASA's Orbiting Carbon Observatory, OCO-2 satellite data) and AI modeling (Tier 2). Soil, crop, water, and climate data assembled in Tier 1 will be incorporated into the DayCent model to derive specialty crop specific carbon and GHG assessments that will be integrated into COMET. The carbon and GHG emission reduction after adoption of climate-carbon-smart practices from COMET will be compared to AI carbon and GHG models (Tier 2 AI modeling) by the team at the University of Florida.

E. Agreement to participate in the Partnerships Network (see entry below in "Considerations for Successful Projects")

Expressions of interest from potential implementation partners and letters of consortium from collaborating subawardees have already been obtained (see attached letters). We anticipate that the participating growers will also agree to collect and submit data for further analysis by the academic partners at UF. Because of the traceability system already in place (see Fig. 3 for an example), we expect that all ecosystem benefits associated with the adoption of CSAF practices supported by this project can be accounted for, traced, and audited throughout the entire production cycle. With the unique traceable number attached to each lot of produce, climate benefits associated with each production lot of produce can also be traded in a transparent manner. With this system in place, we will ascertain that participating growers are not participating in multiple USDA programs on the same acreages and do not sell the same carbon credits to another buyer.

PLAN TO DEVELOP AND EXPAND MARKETS FOR CSAF COMMODITIES GENERATED AS A RESULT OF PROJECT ACTIVITIES

A. Any partnerships designed to market resulting climate-smart commodities

Working with a marketing firm, we will develop the awareness building campaign that strikes the right tone (relatable, bold, witty) to promote crops grown using climate-smart practices, without disparaging the rest of the category. Examples of such successful multi-media campaigns already exist (Fig. 4). In parallel, we will develop marketing toolkits for growers to market their commodities grown with climate-smart practices, to create new retail channels and expand existing retail channels.

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Figure 4. Inspirations for a marketing campaign to promote climate-smart commodities and CSBB seal. The “Applegate” campaign increased sales by 2.7%, and a 3.6% sales lift across the category. “Stop sucking” plastic straw ban led to the elimination of ~30 million straws from the landfill.

In addition to the lack of understanding of suitability of climate-smart production practices for horticulture, and concerns of growers related to input costs and fears of declined yields, adoption of CSAF practices by specialty crop producers was negatively impacted by the *inability to capitalize on buyer and consumer demand* for climate-smart commodities. The driving factors of this are (1) the lack of buyer and consumer awareness of the climate-smart practices in the specialty crop industry and (2) the lack of a method to transparently quantify the climate-smart practices in use and/or their subsequent benefits in a way that links them to specific commodity lots. This lack of a transparent link inhibits buyers and consumers from differentiating commodities produced with traditional methods from those produced with climate-smart practices as well as differentiate between those produced with the bare minimum of climate-smart practices from those produced with a comprehensive application of multiple practices deliver a full spectrum of benefits.

With this project we aim to develop tools for marketing climate-smart commodities that will be suitable for specialty crop growers, and could be adoptable by the larger ag industry. We see two (not mutually exclusive) opportunities for growers to capitalize on the consumer demand in order to realize benefits of investing into CSAF practices: (1) **consumer** marketing toolkit which will be made available to growers participating in the program and industry-wide and/or (2) **traceable** “climate-smart benefits bundles (CSBB)” which enable buyers (e.g., processors and retailers) and consumers to reliably understand the breadth of climate-smart practices used and transparently determine the levels of different benefits delivered, and then use this knowledge to differentiate between the produce grown with traditional practices and produce grown with varying levels of climate-smart practices.

CSBBs will complement the existing “credits” trading system and will create an infrastructure to enable buyer and consumer demand to drive implementation of climate-smart practices. While the existing C-trading programs capture and securitize only a subset of climate benefits for sale and are not at all linked to consumer demand for agricultural products, CSBB will be a program that quantifies a wide array of ecosystem benefits associated with each commodity lot and links them to a specific commodity lot. With the ability to link CSBBs to a lot of product, buyers and consumers will be able to transparently (and trust-ably) understand the climate-smart practices and benefits associated with the various products they are considering and thereby enable both

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the types of climate-smart practices and the quantity of benefits to become a consideration in their purchase decision. To deliver this program, we will need to develop a technology infrastructure (discussed in Section B) and a business infrastructure to ensure resources are focused on the buyer and/or consumer segment(s) most likely to adopt and ensure the execution works within the profit and value parameters of the various levels of the supply chain. To this end, we will partner with Frehner-Jens, a business architecture firm, to architect a business structure that cost-effectively builds an app-based user-interface (UX) front-end that enables buyers and consumers to simply “look-up” the products they are considering to understand the CSBBs linked to that product in the technology back-end without unduly burdening the business structure with a level of costs that would hamper implementation. Pending the technological backend, the business could be structured with a UX that is accessed in a number of ways, including but not limited to QR codes and/or lot numbers printed on packages, each with their own benefits/upside but also with their own unique cost-structures.

A number of 140+ projects tentatively funded through this program include development of a “climate-smart seal”. To avoid confusion and to avoid creating yet another verification scheme, we will collaborate with other projects, including projects on which IFPA is a partner, on efforts to understand the utility of a climate smart seal instead of developing another “climate-smart seal”. This will allow to (1) avoid proliferation of verification schemes, (2) thoughtfully evaluate the utility of climate-smart seals in marketing commodities and (3) use funds of this project to focus on developing marketing tools that are described in this proposal and are not being developed elsewhere for specialty crops. If within two years from the commencement of the project, no collaboration on developing a “climate-smart seal” is developed, we will develop and test the industry and consumer appeal of a “climate-smart seal”. Through focus groups of IFPA members representing a cross-section of the industry, we will determine attitudes of and perceptions by grower/shippers, processors and retailers of the utility of a “climate-smart seal”. Once these focus group studies are complete, consumer focus groups will be used to evaluate the intent to purchase of products bearing such label. Finally, and if no collaboration with another project results in the development of such label, we will prepare a prototype of the label as a component of the marketing toolkit for the growers of climate-smart commodities. We will also consider an alternative model of combining a “climate-smart seal” with CSBBs to strengthen the “seal” and to avoid creating a duplicative audit scheme for validating assumed claims of the “climate-smart seal”.

A broader-based CSBB program is needed to create the necessary incentives for a long term sustainable program. While a logical link between atmospheric CO₂ and soil C sequestration is linear, incentives to growers that focus solely on C credits do not create any consumer pull and worse, disincentivize agricultural practices (such as smart water and fertilizer use, soil conservation and biodiversity) that have a fundamentally positive impact on ecosystems, including reduction in GHG emissions. Furthermore, grower incentives that are narrowly tailored are vulnerable to market fluctuations in price of C or to market manipulations. Therefore, the CSBB grower incentive system proposed here will have more long-term viability, as CSBB are inclusive of the benefits of a wider array of climate-smart practices. Furthermore, by not being Carbon-exclusive, CSBB’s can be a platform that evolves with consumer demands and/or climate needs, giving it the ability to adapt and survive the market changes. Furthermore, given that minority and small-holder farmers disproportionately engage in the production of specialty

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crops, CSBB system will give minority and smallholder farmers access to incentives focused on ecosystem services. Given the importance of structuring these in a way that doesn't unduly burden producers, especially minority and small-holder farmers least able to bear the burden of increased costs, these efforts will be co-led by FrehnerJens and IFPA.

Development of cost-effective, fully transparent and traceable Climate Smart Commodities bundles is critical. Trust in ecosystem services markets (including GHG benefits trading schemes) can only be derived from full transparency of the entire supply chain. Currently, such full transparency can only be found in the fresh produce industry. By linking into the existing Food Safety Traceability infrastructure, CSBBs will minimize the incremental infrastructure that will be required to cost-effectively track the benefits of implementing climate-smart practices. In addition, by using the existing COMET system and a grower's production inputs tracking system, CSBBs minimize complexity of participating in the program, which will dramatically accelerate grower participation. Climate-Smart Benefit Bundles will enable products reaching a consumer's table to represent a precise and trackable number of climate-smart benefits directly tied to the package of product the consumer purchases, ensuring that the benefits get "retired" and cannot be double counted.

Marketing Climate-Smart Benefit Bundles. Critical to this program is an awareness campaign that enables the businesses, stakeholders and/or consumers to demonstrate the value they place on products that are grown using climate-smart practices by paying a premium for these products. To this end, we will partner with a brand architecture firm (to be selected following a procurement process per 2 CFR 200), to execute a campaign aimed at developing a unified communication to credibly and concisely communicate attributes of CSBB (Table 1).

Marketing Climate-Smart Benefit Bundles. Critical to this program is an awareness campaign that enables the businesses, stakeholders and/or consumers to demonstrate the value they place on products that are grown using climate-smart practices by paying a premium for these products. To this end, we will partner with a brand architecture firm, to execute a campaign aimed at developing a unified communication to credibly and concisely communicate attributes of CSBB (Table 1).

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Overall Objective	Unified communication to credibly and concisely communicate “grown with climate-smart practices”	
Key Audiences	Consumers	Buyers: Retailers, Processors
Key Messages / Topics	<ol style="list-style-type: none"> (1) Carbon-neutral (2) Healthy for you and the planet (3) Deserving of a social license to operate (4) Deserving of a higher price (5) Seal (CSBB sticker) either to drive awareness or to capture data 	<ol style="list-style-type: none"> (1) Higher margins (2) Furthers corporate sustainability initiatives (3) Point of difference versus competitor (4) Seal (CSBB sticker) both a tool of communication with consumer, and a tool to acquire sustainability credits
Toolkit Components <ul style="list-style-type: none"> • Awareness + Consideration • Engagement • Decision • Advocacy 	<ul style="list-style-type: none"> • Informational videos • Static and dynamic content including tag lines and images • Seals (CSBB stickers) to go on produce, clamshells, etc. • Influencers • Consumer Experience 	<ul style="list-style-type: none"> • Informational videos • Sell sheets / decks • Static and dynamic content including tag lines and images that can be customized by retailer • POS kit • IFPA Advisors
Channels/Forums + KPI's	<ul style="list-style-type: none"> • Website, YouTube • TV, radio • Social: Instagram, TikTok • In-store / POS 	<ul style="list-style-type: none"> • Retailer meetings • Webinars • LinkedIn • Trade Shows (Expo West, etc.)

Table 1. Outline of a marketing campaign to socialize CSBB.

B. A plan to track climate-smart commodities through the supply chain

Under Food Safety Modernization Act, the fresh produce industry has already implemented traceability programs, which allow to digitally trace each production lot of fresh produce from field to the retail store. This added documentation complexity is advantageous for the climate-smart program because the same traceability tools can be leveraged to track production inputs as well as ecosystem services resulting from the adoption of CSAF. We estimate that this will only necessitate adding 5-10% new data capture requirements to the existing traceability documentation efforts.

A contractor's web-based or mobile platform will be suitable for a capture of a variety of data collection and the subsequent management, including issuing digital contracts to the grower for participating, capturing grower and field information, capturing grower field activities and inputs, soil samples with lab results, submitting data to carbon and sustainability calculators, presenting the data to the marketing program, and finally storing all the data in a correlated Amazon AWS Cloud database for easy analysis and sharing of raw data and results. Every entry and edit will be documented immutably with who, what, where, when, as well as weather at the time of entry for audit purposes, track and trace requirements, and ease of submitting the information into a blockchain. The role of the growers will be to document growing activities, sampling, and inputs throughout the season, using a user-optimized application they operate from their phone and desktop. Weather, library, and other IoT information will be loaded automatically to reduce farmer efforts. The participating growers and program team members will have real-time access to their data in raw and dashboard formats to enhance communication, collaboration, and program results understanding of all the stakeholders throughout the season.

We also note that the development of CSBBs is critical for tracking climate-smart commodities through the supply chain, and plans for that are explained above (in A).

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C. Estimated economic benefits for participating producers including market returns

Because of the traceability system already in place (see Fig. 3 for an example), we expect that all ecosystem benefits associated with the adoption of CSAF practices supported by this project can be accounted for, traced, and audited throughout the entire production cycle. With the unique traceable number attached to each lot of produce, climate benefits associated with each production lot of produce can also be traded in a transparent manner. Producers will benefit from monetizing their sustainability practices via the existing carbon market and corporate sustainability initiatives, with significant upside potential coming from translating the consumer demand for sustainably grown produce at modestly higher prices seen in research into actual store sales (creating value for every company in the value chain). In the long run, we see the CSBB as an opportunity for growers to realize economic benefits through a variety of mechanisms:

- **Carbon markets:** At a minimum, participants can quantify, track, package and sell sequestered C at the existing markets (~\$30/acre). Traceability of credits will be the main differentiator.
- **Participation in corporate sustainability initiatives:** Because this program uses the traceability infrastructure that spans the entire supply chain, growers can more easily connect into and profit from the increasing number of corporate sustainability initiatives that are paying growers for an expanding array of sustainability benefits. With a CSBB, even smallholder farmers can participate in corporate sustainability initiatives of buyers (retailers, processors) of their commodities because this platform will allow to automate the aggregation and tracking of sustainability benefits. At least until after all carbon credits are fully traceable and transparent, we expect that CSBB from specialty crops will command a premium, and could be traded at least at 2-10% of the value of the crop. Given the value of the US specialty crops (\$70B without pulses and Christmas trees [1]), there is a significant market potential.
- **Unlocking Consumer Demand:** Additional upside may exist in unlocking consumer demand and in generating meaningful and disruptive market returns as the academic research noted earlier suggests that consumers would be willing to pay up to 25% more for sustainably grown produce. This would translate to ~\$250+/acre for a generic specialty crop product yielding \$1,000/acre [1]. A thoughtful marketing campaign, such as proposed here will be needed to encourage consumer behavior to allow environmentally-conscious consumer directly participate in regenerative agriculture through their purchasing decisions.

D. Post-project potential, including anticipated ability to scale project activities, likelihood of long-term viability beyond project period, and ability to inform future USDA actions to encourage climate-smart commodities

Long-term sustainability will be impacted by two factors: (a) overall facilitation of climate-smart commodities markets that will result from the implementation of this entire \$3.1B USDA program and (b) unique attributes of this project. Unique to this project are: (1) commitment of the largest industry trade association to provide technical assistance and education to the industry for the foreseeable future, (2) IFPA-managed communities of practice will perpetuate CSAF adoption beyond duration of this project, (3) engaging students at UF and Alcorn State will prepare the next generation of scientists and practitioners of climate-smart horticulture, (4) statements of interest from the largest growers, industry flagships and also influential growers within

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the smallholder farming community collectively producing on >10% of acreages in key states ensures high visibility of the program, and an opportunity to expand across the participants' entire operations, (5) a broad network of crop advisers engaged in this project will become expert practitioners of CSAF in an industry where such expertise continues to be rare, (6) we expect that CSBB can become a self-sustaining enterprise maintained by a non-profit entity, with revenue generated from it being reinvested into programs that will further support equitable industry adoption. In addition, with program success in the fresh-produce industry, we believe the climate-smart seal has the potential to expand into other categories, where similar barriers inhibit the implementation of other climate-smart farming/forestry practices.

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Required Quantitative Targets by Quarter (Cumulative)																								
	Year 1				Year 2				Year 3				Year 4				Year 5				Year 6			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Number of products involved	0	10	20	20	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Number of underserved producers involved	0	5	7	5	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
Number of users involved in beta product implementation	0	10	20	20	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Dollars provided to producers	\$ 104,400			\$ 313,200		\$ 1,096,200		\$ 1,878,200		\$ 2,662,200		\$ 3,445,200		\$ 4,228,200		\$ 5,011,200		\$ 5,794,200		\$ 6,577,200		\$ 7,360,200		\$ 8,143,200
ARPU (Metric: Total of CUM)	0	0	0	0.3	0.3	55.8	55.8	111.6	111.6	223.2	223.2	446.4	446.4	892.8	892.8	1,339.2	1,339.2	1,785.6	1,785.6	2,232.0	2,232.0	2,678.4	2,678.4	3,124.8
Number of new marketing channels established	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Number of marketing channels expanded	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Number of measurement tools utilized	0	2	2	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Other Required Benchmarks that may be quantitative or qualitative (Cumulative):																								
Outreach, training and other technical assistance, engagements	0	2	4	6	8	10	10	12	14	14	16	18	18	20	22	24	24	26	28	30	32	34	36	38
Business and engagement of major partners, engagements	0	1	2	3	3	4	4	4	5	6	8	10	11	14	16	18	20	24	26	30	32	34	36	38
Financial projections:																								
Estimated expenditures	\$ 755,785	\$ 546,392	\$ 690,792	\$ 41,902	\$ 1,407,923	\$ 41,902	\$ 1,407,923	\$ 17,573	\$ 1,583,573	\$ 17,573	\$ 1,583,573	\$ 68,609	\$ 1,634,604	\$ 68,609	\$ 1,634,604	\$ 158,407	\$ 1,411,207	\$ 158,407	\$ 1,411,207	\$ 158,407	\$ 1,411,207	\$ 158,407	\$ 1,411,207	\$ 158,407
Non-deductible costs	\$ 140,266	\$ 140,266	\$ 140,266	\$ 141,201	\$ 141,201	\$ 141,201	\$ 141,201	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813	\$ 140,813
				\$ 3,552,976				\$ 3,259,692				\$ 3,202,290				\$ 3,406,424					\$ 3,119,227			

*Note: Marketing channels can be a wide range (e.g. selling to food processors, distributors, direct to consumer)

Climate-Smart Practices and Limitations

Climate-Smart practices under this grant shall be limited to the following practices:

NRCS Practice Code	Practice Name
311	Alley Cropping
328	Conservation Crop Rotation
329	Residue and Tillage Management, No-Till
336	Soil Carbon Amendment
340	Cover Crop
345	Residue and Tillage Management, Reduced Till
355	Groundwater Testing*
391	Riparian Forest Buffer
393	Filter Strip
412	Grassed Waterway
441	Irrigation System, Microirrigation
449	Irrigation Water Management
484	Mulching
554	Drainage Water Management*
590	Nutrient Management

*Only in combination with other climate-smart practices on the list above that are not asterisked.

All practices applied under this grant will follow NRCS practice standards unless noted below:

N/A



Partnerships for Climate-Smart Commodities Data Dictionary for Recipients February 2023 Version 1.0



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Overview of Reporting Requirements

Grant recipients are required to submit reports to document their performance under the *Partnerships for Climate-Smart Commodity* funding opportunity. These submissions will be required to use the Microsoft Excel workbook templates provided by USDA. The workbooks contain a series of worksheets that collect data in a standardized format to ensure data quality and allow for aggregation and summary of this information. The entire workbook must be submitted quarterly, with updates to all applicable worksheets. This guide is divided into three sections. The *Overview of Reporting Requirements* section summarizes the layout of the reporting workbook and presents the data elements included in each worksheet. It also describes additional documents that must be submitted to supplement the performance reports. The *Data Definitions* section provides descriptions and allowable response options for each data element. The guide also indicates whether each data element is required, applicable at times, or optional; as well as how frequently each data element must be updated. Finally, the *Appendices* contain practice and commodity lists that will be used for these reports. Reporting is necessary for USDA oversight of this effort. The data elements required for inclusion in the quarterly performance reports allow USDA to conduct selected audits to review whether producers are receiving federal funds from multiple sources for the same purpose; to determine whether GHG benefits from implementation of climate-smart agriculture and forestry (CSAF) practices are being estimated accurately; and for other purposes deemed appropriate by USDA.

The reporting worksheets collect information at four levels: project, partner, producer, and field.

Descriptions of each level:

Project level: Information about activities and impacts at a whole project/aggregate level (i.e., reflecting all activities under the grant agreement). Some project-level reporting is further subdivided by commodity type or a combination of commodity and CSAF practice(s) (commodity x practice).

Partner level: Information about activities related to a single organization (recipient, subrecipient, contractor, or other partner) within a project.

Producer level: Information about individual producers who have one or more farms enrolled in a project.

Field level: Information about individual fields enrolled in a project.

Certain data elements are required to be reported for each producer and field enrolled in a project. In order to minimize the burden associated with data collection and to enable USDA to match data to existing records, these producer- and field-specific records must use the producer's established FSA Farm, Tract and Field IDs, and report the State and County associated with the Farm ID. Associated data entered in conjunction with these data elements, such as Producer Name, must match the data contained in the customer's Business Partner record, and the Farm Operating Plan in Business File for that Farm ID. Disclosure of this information is protected under Section 1619 of the Food, Conservation, and Energy Act of 2008 (PL 110- 246), 7 U.S.C. 8791. Additionally, Departmental Regulation 4370-001 provides USDA's policies for collecting demographic data, including race, ethnicity and gender. Providing demographic information is voluntary and at the discretion of the customer. Demographic information is used by USDA for statistical purposes only and will not be used to determine an applicant's eligibility for programs or services for which they apply.

Note: For purposes of this guide, "farm" refers to the operation from which climate-smart commodities are produced and may represent farms, ranches, forests or other operations. Similarly, "field" refers to the individual land units at which climate-smart practices are being implemented to produce climate-smart commodities and may represent lots, farmsteads or other units, depending on the type of operation and commodity. The use of "Farm", "Tract" and "Field" align with the FSA definitions; for example, "A field is a part of a farm that is separated from the balance of the farm by a permanent boundary, such as; fences, permanent waterways, woodlands, croplines in cases where farming practices make it probable that this cropline is not subject to change, and other similar features."



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The following tables list the data elements included in each reporting worksheet, along with a brief description of each item.

Project Summary

These data will be collected about each project. Cumulative results are reported each quarter. Report last quarter's entry if there has been no change in this quarter.

Table 1. Project Summary elements

Data element name	Description	Frequency
Commodity type	Type of commodity(ies) incentivized by the project	Quarterly
Commodity sales	Indicates sales of the commodity(ies) related to the project occurred this quarter	Quarterly
Farms enrolled	Indicates enrollment activities occurred this quarter	Quarterly
GHG calculation methods	Methods used to calculate greenhouse gas (GHG) benefits	Quarterly
GHG cumulative calculation	Method used to calculate cumulative GHG benefits	Quarterly
Cumulative GHG benefits	Whole project estimate of total GHG (CO ₂ e) emission reductions	Quarterly
Cumulative carbon stock	Whole project estimate of total carbon sequestration	Quarterly
Cumulative CO ₂ benefit	Whole project estimate of total CO ₂ emission reductions	Quarterly
Cumulative CH ₄ benefit	Whole project estimate of total CH ₄ emission reductions	Quarterly
Cumulative N ₂ O benefit	Whole project estimate of total N ₂ O emission reductions	Quarterly
Offsets produced	Amount of carbon offsets produced by project	Quarterly
Offsets sale	Name of marketplace where carbon offsets were sold	Quarterly
Offsets price	Price of carbon in offset sales	Quarterly
Insets produced	Amount of carbon insets produced by project	Quarterly
Cost of on-farm TA	Cost of on-farm technical assistance (TA) provided to producers	Quarterly
MMRV cost	Cost of measurement, monitoring, reporting, and verification (MMRV) activities	Quarterly
GHG monitoring method	Methods used by project to monitor GHG benefits (up to 5)	Quarterly
GHG reporting method	Methods used by project to report on GHG benefits (up to 5)	Quarterly
GHG verification method	Methods used to verify GHG benefits (up to 5)	Quarterly

**Partner Activities**

These data will be collected at the project level. Each row in this worksheet will represent one organization involved in the project, including the recipient and all contributing partners. A partner is any organization that is receiving project funds or providing matching contributions (funds or in-kind contributions) to the project. While the recipient must complete one row for their own organization, not all data elements apply to the recipient. These exceptions are noted in the detailed descriptions of the specific elements in the *Data Definitions* section of this guide. Data are reported cumulatively each quarter. Report last quarter's entry if there has been no change in this quarter.

Table 2. Partner Activities elements

Data element name	Description	Frequency
Partner ID	Unique ID for each partner	One-time
Partner name	Name of partner organization	One-time
Partner type	Type of organization	One-time
Partner POC	Partner point of contact name	As applicable
Partner POC email	Partner point of contact email	As applicable
Partnership start date	Start of partnership on project	One-time
Partnership end date	End of partnership on project	As applicable
New partnership	Indicator for partner organizations that have no prior work with the recipient	As applicable
Partner total requested	Total amount requested to date by partner from recipient	Quarterly
Total match contribution	Total amount of match contribution by partner to date	Quarterly
Total match incentives	Total amount of match contribution by partner for incentives	Quarterly
Match type	Top 3 types of match contribution by partner, other than incentives	Quarterly
Match amount	Value of match contributions by type	Quarterly
Training provided	Top 3 types of training provided to the partner through project	Quarterly
Activity by partner	Top 3 types of activities provided by this partner to producers or other partners	Quarterly
Activity cost	Approximate cost per activity type provided by partner to producers or other partners	Quarterly
Products supplied	Names of products supplied to producers as part of project activities or incentives	Quarterly
Product source	Supplier or source of products supplied to producers as part of project activities or incentives	Quarterly



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Marketing Activities

These data will be collected at the project level. Each row in this worksheet will correspond to one commodity for which the project enrolls fields and one marketing channel used to sell that commodity by the project or producers enrolled in the project. Data are reported for the current quarter and are not cumulative. If no sales of the commodity were reported during a quarter, do not complete this worksheet for that quarter.

Table 3. Marketing Activities elements

Data element name	Description	Frequency
Commodity type	Type of commodity incentivized by the project	Quarterly
Marketing channel type	Type of marketing channels used	Quarterly
Number of buyers	Number of buyers per marketing channel	Quarterly
Names of buyers	Names of buyers in the marketing channel	Quarterly
Marketing channel geography	Geography of marketing channel	Quarterly
Value sold	Value of commodity sold by marketing channel	Quarterly
Volume sold	Volume of commodity sold by marketing channel	Quarterly
Price premium	Price premium of commodity by marketing channel	Quarterly
Price premium to producer	Percent of price premium that goes to the producer	Quarterly
Product differentiation method	Top 3 types of product differentiation methods used	Quarterly
Marketing method	Top 3 types of marketing methods used	Quarterly
Marketing channel identification method	Top 3 ways marketing channel was identified	Quarterly
Traceability method	Top 3 types of supply chain traceability methods used	Quarterly



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Producer Enrollment

These data will be collected at the producer level about each farm enrolled in the project. In this worksheet, each row will correspond to one farm that has at least one field enrolled in the project. Data are reported when a producer first enrolls one or more fields in the project. If a producer is enrolled in the project for multiple years, review the farm characteristics each time a new contract is signed and provide any necessary updates. The quarterly submission should contain information about each farm initially enrolled in the project during that quarter and for updates to farms that have re-enrolled during that quarter, as applicable. If no farms are enrolled during that quarter, do not complete this worksheet for that quarter.

Table 4. Producer Enrollment elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
State or territory	State name (must match FSA farm enrollment data)	
County of residence	County name (must match FSA farm enrollment data)	
Producer data change	Indicator that producer data was updated at re-enrollment	As applicable
Producer start date	Contract start date	Enrollment
Producer name	Name of primary operator	Enrollment
Underserved status	Indicator the primary operator is considered underserved and/or a small producer	Enrollment
Total area	Total area of enrolled operation	Annual
Total crop area	Total crop area in enrolled operation enrolled	Annual
Total livestock area	Total livestock confinement, pasture and rangeland in enrolled operation	Annual
Total forest area	Total forest area in enrolled operation	Annual
Livestock type	Top 3 types of livestock on enrolled operation	Annual
Livestock head	Total livestock currently managed (by type)	Annual
Organic farm	Indicator that part of the farm is certified or transitioning organic	Annual
Organic fields	Indicator that any of the enrolled fields are certified or transitioning organic	Annual
Producer motivation	Motivation for participation	Annual
Producer outreach	Top 3 types of outreach provided to producer	Annual
CSAF experience	Indicator of prior implementation of CSAF practices at this farm	Annual
CSAF federal funds	Indicator of prior receipt of federal funds for CSAF practices	Annual
CSAF state or local funds	Indicator of prior receipt of state funds for CSAF practices	Annual
CSAF nonprofit funds	Indicator of prior receipt of nonprofit funds for CSAF practices	Annual
CSAF market incentives	Indicator of prior receipt of market incentives for CSAF practices	Annual



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Field Enrollment

These data will be collected about each field enrolled in the project. In this worksheet, each row corresponds to one field x commodity combination enrolled in the project. Generally, data are reported once for each field, at its initial enrollment. The quarterly submission should contain information about each field initially enrolled in the project during that quarter. If no fields are enrolled during that quarter, do not complete this worksheet for that quarter. If a field is enrolled for multiple years, any relevant changes, such as a new ID number or changes to the commodity or practice combinations should be entered in this worksheet during the quarter it is re-enrolled, or as applicable.

Table 5. Field Enrollment elements

Data element name	Description
Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name
Physical County of field	Physical county name must match FSA farm records
Prior Field ID	Previous Field ID when reconstitution of farm results in new Field IDs
Field data change	Indicator that field data has changed from initial enrollment
Contract start date	Start date of contract
Total field area	Size of enrolled field
Commodity category	Category of commodity(ies) produced
Commodity type	Type of commodity(ies) produced
Baseline yield	Average yield of commodity in 3 years prior to enrollment
Baseline yield location	Location for which baseline yield is provided
Field land use	Most common land use in field in past 3 years
Field irrigated	Most common irrigation type in field in past 3 years
Field tillage	Most common tillage in field in past 3 years
Practice past extent - farm	Extent of operation that implemented this practice prior to project enrollment
Field any CSAF practice	Indicator for prior CSAF practices in this field in past 3 years
Practice past use - this field	Indicator of prior use of this practice in this field in the past 3 years
Practice type	CSAF practice(s) that will be implemented in enrolled field (up to 7)
Practice standard	Organization that developed CSAF practice standard implemented in field
Planned practice implementation year	Year that practice is planned to be implemented
Practice extent	Area or number of animals for which practice is implemented
Follow-on questions	Follow-on questions by practice type (see Table 11)



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Farm Summary

These data will be collected about each farm enrolled in the project. In this worksheet, each row will correspond to one farm that has at least one field enrolled in the project. The quarterly submission should contain updates to any data elements that have changed for each farm enrolled in the project during that quarter. If there are no changes from the previous quarter, do not complete this worksheet for that quarter. Data are not cumulative.

Table 6. Farm Summary elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
State or territory	State name	
County of residence	County name	
Producer TA received	Type of technical assistance provided to producer	Quarterly
Producer incentive amount	Total financial incentive provided to the producer	Quarterly
Incentive reason	Top 4 reason(s) for financial incentives provided to producer	Quarterly
Incentive structure	Top 4 units on which financial incentives are structured	Quarterly
Incentive type	Top 4 type(s) of financial incentives provided to producer	Quarterly
Payment on enrollment	Extent of payment provided to producer upon enrollment	Quarterly
Payment on implementation	Extent of payment provided to producer upon implementation of CSAF practices	Quarterly
Payment on harvest	Extent of payment provided to producer upon harvest or slaughter	Quarterly
Payment on MMRV	Extent of payment provided to producer upon reporting or verification	Quarterly
Payment on sale	Extent of payment provided to producer upon sale of commodity	Quarterly

Field Summary

These data will be collected about each field enrolled in the project for a commodity x practice(s) combination. In this worksheet, each row will correspond to one field x commodity x practice(s) combination enrolled in the project. Data for each field will be reported quarterly and are not cumulative. Report data for any elements that have an update in that quarter. Greenhouse gas benefit estimates must be entered upon practice completion or annually, as appropriate. If there are no changes from the previous quarter, do not complete this worksheet for that quarter. This worksheet includes a section to report the “official” estimate of GHG benefits – amounts of greenhouse gas emissions reduced and carbon sequestered – for the field. These quantities refer to the estimates that are used to calculate the project’s aggregate impact (reported in Table 1). Tables 8 and 9 are used to report alternate estimates of the field-level GHG benefits when additional methods are used to model (Table 8) or measure (Table 9) these impacts. Any field that can use COMET-Planner must submit those results, either as the official or alternate model.

Table 7. Field Summary elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State or territory of field	State name	
County of field	County name	
Commodity type	Type of commodity produced from field	Quarterly
Practice type	Type of practice(s) incentivized in field (up to seven)	Quarterly
Date practice complete	Date that practice implementation is certified complete	Quarterly
Contract end date	End date of contract	Quarterly
MMRV assistance provided	Indicator that MMRV assistance is provided to field	Quarterly
Marketing assistance provided	Indicator that marketing assistance provided for commodity from field	Quarterly
Incentive per acre or head	Indicator that a per acre/head incentives is provided for the CSAF practice(s) on this field	Quarterly
Field commodity value	Value of commodity produced from field	Quarterly
Field commodity volume	Volume of commodity produced from field	Quarterly
Cost of implementation	Total cost of practice implementation in field	Quarterly
Cost coverage	Percent of total cost of implementation of practice covered by project incentives	Quarterly
Field GHG monitoring	Methods used to monitor GHG benefits in field (up to 3)	Quarterly
Field GHG reporting	Methods used to report on GHG benefits for field (up to 3)	Quarterly
Field GHG verification	Methods used to verify GHG benefits for field (up to 3)	Quarterly
Field GHG calculations	Methods used to calculate GHG benefits for field	Quarterly
Field official GHG calculation	Method used to calculate official GHG benefits for field	Quarterly
Field official GHG ER	Official estimate of total GHG emission reductions for field	Quarterly
Field official carbon stock	Official estimate of total carbon sequestration for field	Quarterly
Field official CO ₂ ER	Official estimate of total CO ₂ emission reductions for field	Quarterly
Field official CH ₄ ER	Official estimate of total CH ₄ emission reductions for field	Quarterly
Field official N ₂ O ER	Official estimate of total N ₂ O emission reductions for field	Quarterly
Field offsets produced	Amount of carbon offsets produced in field	Quarterly
Field insets produced	Amount of carbon insets produced in field	Quarterly
Other field measurements	Indicator that field data was collected for reasons other than GHG benefit estimation	Quarterly

GHG Benefits - Alternate Modeled

If greenhouse gas benefits are modeled for the same field using multiple methods, the results for the alternate models are reported in this worksheet. The “alternate” models refer to those model results that were not used in the calculation of the project’s aggregate impact (as reported in Table 1). Any field that can use COMET-Planner must submit those results, either as the official or alternate model. These data will be collected about the modeled GHG benefits for each field x commodity x practice(s) combination. In this worksheet, each row will correspond to one field enrolled in the project. Data are not cumulative. Each quarterly submission should include information for all fields that have new modeled data. Greenhouse gas benefit estimates must be entered upon practice completion or annually, as appropriate.

Table 8. GHG Benefits – Alternate Modeled elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State or territory of field	State name	
County of field	County name	
Commodity type	Type of commodity(ies) produced from the field (up to 6)	Annual
Practice type	Type of practice(s) incentivized in field (up to 7)	Annual
GHG model	Model used to calculate GHG benefits	Annual
Model start date	Start date of model run	Annual
Model end date	End date of model run	Annual
Total GHG benefits estimated	Estimate of total GHG benefits for field	Annual
Total carbon stock estimated	Estimate of total change in carbon stock for field	Annual
Total CO2 estimated	Estimate of total CO2 emission reductions for field	Annual
Total CH4 estimated	Estimate of total CH4 emission reductions for field	Annual
Total N2O estimated	Estimate of total N2O emission reductions for field	Annual



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GHG Benefits - Measured

Projects must report the results of any carbon stock or greenhouse gas emission measurements in this worksheet. These data will be collected at the field level. Each row will represent a separate measurement method used to calculate GHG benefits for a given field. Data are reported once per year of measurement and are not cumulative. Each quarterly submission should include information for any field for which there are new soil samples or new calculations of annual GHG benefits based on actual measurements.

Table 9. GHG Benefits - Measured data elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State	State name	
County	County name	
GHG measurement method	Method of measurement	Annual
Lab name	Entity that conducted analysis	Annual
Measurement start date	Start date of measurements	Annual
Measurement end date	End date of measurements	Annual
Total CO ₂ reduction calculated	Calculation of total CO ₂ reduction	Annual
Total carbon stock change calculated	Calculation of change in carbon stock	Annual
Total CH ₄ reduction calculated	Calculation of total CH ₄ reduction	Annual
Total N ₂ O reduction calculated	Calculation of total N ₂ O reduction	Annual
Soil sample result	Numeric result from soil sample	Annual
Measurement type	Type of analysis conducted	Annual



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Additional Environmental Benefits

Projects that track additional environmental benefits (e.g., water quality improvements) from enrolled fields report results in this worksheet. These data will be collected about each field. Each row in this worksheet will correspond to an enrolled field. Data are not cumulative. Estimates of environmental benefits must be entered upon practice completion or annually, as appropriate.

Table 10. Additional Environmental Benefits elements

Data element name	Description	Frequency
Farm ID	Unique Farm ID assigned by FSA	
Tract ID	Unique Tract ID assigned by FSA	
Field ID	Unique Field ID assigned by FSA	
State	State name	
County	County name	
Environmental benefits	Indicator that project tracks other environmental benefits	Annual
Reduction in nitrogen loss	Indicator that project tracks reductions in nitrogen loss	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduction in phosphorus loss	Indicator that project tracks reductions in phosphorus loss	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Other water quality	Indicator that project tracks other water quality improvements	Annual
Type	Type of water quality metric being tracked	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Water quantity	Indicator that project tracks reduced water use	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduced erosion	Indicator that project tracks reductions in soil erosion	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Reduced energy use	Indicator that project tracks reductions in energy use	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Avoided land conversion	Indicator that project tracks reductions in land conversion	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual
Improved wildlife habitat	Indicator that project tracks improvements in wildlife habitat	Annual
Amount	Amount	Annual
Purpose	Purpose of tracking those co-benefits	Annual



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Supplemental Data Submission

Project MMRV Plan

Definition of MMRV elements:

Measurement: Quantification of the greenhouse gas benefits (reduction or capture) using mathematical models and/or direct physical measurements in the field

Monitoring: Ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time

Reporting: Documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization

Verification: Independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable.

Projects must submit an MMRV plan that includes details about how each of the following are addressed:

- Quantification approach, including:
 - GHG models used
 - GHG measurement plan (if applicable)
 - Approach to quantifying additional environmental benefits, if applicable (e.g., water quality, habitat)
- Verification approach:
 - Compliance criteria
 - Verification plan/methodology
- Approach to ensuring:
 - Additionality
 - Permanence
 - Leakage
 - Impacts of weather
- Plan for non-compliance

If the project is using a specific MMRV methodology or approach developed by the recipient, a project partner, or an outside organization, the project can submit documentation associated with the methodology as long as the documentation addresses each of the above categories.

If the project is tracking other environmental benefits (as reported in the *Additional Environmental Benefits* worksheet), include a description of the methodology and tools used to track and report on these benefits.

Field modeled GHG benefit reports

Results from any models besides COMET-Planner used to estimate GHG benefits must also be submitted as a separate report. This includes projects running COMET-Farm. The full results of any model can be submitted in the native/standard format generated by the modeling tool and must include the following Unique IDs in the report or in the file name: State, County, Farm ID, Tract ID, Field ID.

Field direct measurement results

For any direct physical measurements in the field, measurement results must be submitted as a separate report and must include the following Unique IDs in the report or in the file name: State, County, Farm ID, Tract ID, Field ID. Measurement results reports must include the name of the equipment used for sampling or data collection, the name of the lab that analyzed the data, and the analytical method used.

Sample report types include soil analysis reports, summarized results of portable emissions analyzers or flux towers, water quality analyses, and plant species counts. These could be collected for the purposes of determining GHG emission reductions or carbon sequestration amounts, for calibration of tools or models, for tracking other environmental benefits, or for other reasons.



Data Descriptions

This section provides descriptions and allowable response options for each data element. The guide also indicates whether each data element is required, applicable at times, or optional; as well as how frequently each data element must be updated.

Unique IDs

Project ID: Unique ID at the project level – “Award Identifying Number” shown on award documentation

Partner ID: Unique ID at the partner level – use EIN; if no EIN, a unique ID will be assigned for use in these reports

State or territory of operation: State or territory name

County of operation: Physical county name

Farm ID: Unique ID at the operation level assigned by Farm Service Agency (FSA)

Tract ID: Unique ID at the tract level assigned by FSA

Field ID: Unique ID at the field level assigned by FSA



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Project Summary**Commodity type****Data element name:** Commodity type**Reporting question:** What climate-smart commodity types are produced by this project?**Description:** Type of commodity incentivized by the project. These commodities include those for whom farmers are directly receiving incentives or other types of marketing support. See full list of commodity options in Appendix B. List one commodity per row.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:** FSA commodity list**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly**Commodity sales****Data element name:** Commodity sales**Reporting question:** Did project activities result in sales this quarter of the commodity(ies) produced by this project?**Description:** Indicator of sales of commodity(ies) related to project activities. If sales are reported, complete the *Marketing Activities* worksheet (Table 3) as part of the quarterly performance report.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly**Farms enrolled****Data element name:** Farms enrolled**Reporting question:** Did the project enroll any producers or fields this quarter?**Description:** Indicator that the project enrolled producers or fields. If enrollment activities occurred this quarter, complete the *Producer Enrollment* and *Field Enrollment* worksheets (Tables 4 and 5) as part of the quarterly performance report.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly**GHG calculation methods****Data element name:** GHG calculation methods**Reporting question:** What methods is the project using to calculate GHG benefits?**Description:** List the way(s) that GHG benefits are being measured and calculated by the project this quarter.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Models
- Direct field measurements
- Both

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

**GHG cumulative calculation****Data element name:** GHG cumulative calculation**Description:** List the method(s) that was used to calculate the total cumulative GHG benefits reported by the project this quarter.**Data type:** List**Measurement unit:** Category**Logic:** None – all respond**Data collection level:** Project**Reporting question:** What method(s) was used to calculate the total cumulative GHG benefits reported here?**Select multiple values:** No**Allowed values:**

- Models
- Direct field measurements
- Both

Required: Yes**Data collection frequency:** Quarterly**Cumulative GHG benefits****Data element name:** Cumulative GHG benefits**Description:** Total cumulative estimated greenhouse gas emission reductions from practice implementation. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.**Data type:** Decimal**Measurement unit:** Metric tons CO₂eq**Logic:** None – all respond**Data collection level:** Project**Reporting question:** What are the project's estimated total GHG emission reductions (CO₂eq) to date?**Select multiple values:** No**Allowed values:** 0-10,000,000**Required:** Yes**Data collection frequency:** Quarterly**Cumulative carbon stock****Data element name:** Cumulative carbon stock**Description:** Estimated total cumulative change in carbon stock based on practice implementation. This is updated quarterly. If there are no changes, enter the same numbers as the previous quarter. Conversion rate is one ton of carbon = 3.67 tons of CO₂eq.**Data type:** Decimal**Measurement unit:** Metric tons CO₂eq**Logic:** None – all respond**Data collection level:** Project**Reporting question:** How much carbon has the project sequestered to date?**Select multiple values:** No**Allowed values:** 0-10,000,000**Required:** Yes**Data collection frequency:** Quarterly**Cumulative CO₂ benefit****Data element name:** Cumulative CO₂ benefit**Description:** Estimated total cumulative carbon dioxide emission reductions based on practice implementation. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.**Data type:** Decimal**Measurement unit:** Metric tons CO₂**Logic:** None – all respond**Data collection level:** Project**Reporting question:** What are the project's estimated total cumulative CO₂ emission reductions to date?**Select multiple values:** No**Allowed values:** 0-10,000,000**Required:** Yes**Data collection frequency:** Quarterly**Cumulative CH₄ benefit****Data element name:** Cumulative CH₄ benefit**Description:** Estimated total cumulative methane reduction based on practice implementation. This is updated quarterly. If there are no changes, enter the same numbers as the previous quarter. Conversion rate is one ton of CH₄ = 25 tons of CO₂eq.**Data type:** Decimal**Measurement unit:** Metric tons CH₄ reduced in CO₂eq**Logic:** None – all respond**Data collection level:** Project**Reporting question:** What are the project's estimated total CH₄ emission reductions to date?**Select multiple values:** No**Allowed values:** 0-10,000,000**Required:** Yes**Data collection frequency:** Quarterly

**Cumulative N2O benefit**

Data element name: Cumulative N2O benefit **Reporting question:** What are the project's estimated total N2O emission reductions to date?

Description: Estimated total cumulative nitrous oxide reduction based on practice implementation. This is updated quarterly. If there are no updated numbers enter the same number as the previous quarter. Conversion rate is one ton of N₂O = 298 tons of CO₂eq.

Data type: Decimal **Select multiple values:** No

Measurement unit: Metric tons N2O reduced in CO₂eq **Allowed values:** 0-10,000,000

Logic: None – all respond **Required:** Yes

Data collection level: Project **Data collection frequency:** Quarterly

Offsets produced

Data element name: Offsets produced **Reporting question:** How many carbon offsets have been produced in the project?

Description: Total carbon offsets produced by enrolled project fields during the quarter. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.

Data type: Decimal **Select multiple values:** No

Measurement unit: Metric tons CO₂eq **Allowed values:** 0-10,000,000

Logic: None – all respond **Required:** Yes

Data collection level: Project **Data collection frequency:** Quarterly

Offsets sale

Data element name: Offsets sale **Reporting question:** To what marketplace(s) were carbon offsets sold?

Description: Marketplaces to which carbon offsets produced by enrolled project fields were sold. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace. List each marketplace name. Separate names with commas.

Data type: Text **Select multiple values:** NA

Measurement unit: Name **Allowed values:** Text

Logic: Respond if >0 to 'Offsets produced' **Required:** Yes

Data collection level: Project **Data collection frequency:** Quarterly

Offsets price

Data element name: Offsets price **Reporting question:** What was the average price of carbon received for offsets?

Description: Average price per metric ton paid for carbon offsets produced by enrolled project fields. Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.

Data type: Decimal **Select multiple values:** No

Measurement unit: Dollars per metric ton **Allowed values:** 0-500

Logic: Respond if >0 to 'Offsets produced' **Required:** Yes

Data collection level: Project **Data collection frequency:** Quarterly

Insets produced

Data element name: Insets produced **Reporting question:** How many carbon insets have been produced in the project?

Description: Total carbon insets produced by enrolled fields during the quarter. Insets are defined as having been verified and certified using an accepted standard and accounted for within Scope 3 emissions for a firm.

Data type: Decimal **Select multiple values:** No

Measurement unit: Metric tons CO₂eq **Allowed values:** 0-10,000,000

Logic: None – all respond **Required:** Yes

Data collection level: Project **Data collection frequency:** Quarterly

**Cost of on-farm TA****Data element name:** Cost of on-farm TA**Reporting question:** What is the total amount that has been spent to provide on-farm TA?**Description:** Total cost of any field- or practice-specific technical assistance provided by the project (by recipient or partners) to any producers. This is updated quarterly. If there are no changes, enter the same number as the previous quarter.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Dollars**Allowed values:** \$0-\$50,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly**MMRV cost****Data element name:** MMRV cost**Reporting question:** What is the total amount that has been spent on MMRV activities?**Description:** Total cost of all MMRV activities paid for by the project (recipient or partners). MMRV components are defined as measurement (calculations or estimations of GHG emissions), monitoring (ongoing review and confirmation that the climate-smart practices have been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time), reporting (documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization), and verification (independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable). This is updated quarterly. If there are no changes, enter the same number as the previous quarter.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Dollars**Allowed values:** \$0-\$50,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly**GHG monitoring method****Data element name:** GHG monitoring 1-5**Reporting question:** How did the project monitor GHG benefits?**Description:** Up to the five most common forms of monitoring GHG benefits used this quarter as part of MMRV requirements. Monitoring is defined as ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG monitoring methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG monitoring methods as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Drones
- Ground-level photos and videos
- On-farm visit
- Plot-based sampling
- Producer records or attestation
- Satellite monitoring or remote sensing
- Soil metagenomics
- Soil sensors
- Water sensors
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly



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GHG reporting method**Data element name:** GHG reporting 1-5**Reporting question:** How did the project track and report implementation of practices to reduce GHG emissions?

Description: Up to the five most common forms of tracking and reporting on practice implementation used this year as part of MMRV requirements. Reporting is defined as documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG reporting methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG reporting methods as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Automated devices
- Email
- Mobile app
- Paper
- Third-party actors
- Website
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly**GHG verification method****Data element name:** GHG verification method 1-5**Reporting question:** How did the project verify implementation of practices to reduce GHG emissions?

Description: Up to the five most common forms of verifying practice implementation used this year as part of MMRV requirements. Verification is defined as independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable. Include up to 5 methods, based on which methods are most commonly used for this project. The worksheet provides five columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 5 GHG verification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG verification methods as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Artificial intelligence
- Audit by recipient
- Computer modeling
- Photos
- Record audit
- Satellite imagery
- Site or field visit
- Third-party audit
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly



February 2023

Partner Activities**Unique IDs**

Partner ID	Unique Project ID for each partner
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Partner name

Data element name: Name of partner organization	Reporting question: What is the official name of the recipient or partner organization?
--	--

Description: Legal name of recipient or partner organization

Data type: Text

Select multiple values: NA

Measurement unit: NA

Allowed values: Text

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Partnership initiation
--

Partner type

Data element name: Type of partner organization	Reporting question: What type of organization is this?
--	---

Description: Legal/financial structure of recipient or partner organization
--

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Commodity groups (501c5)
- For-profit
- Individual
- Nonprofit
- State or local agency
- Tribal agency
- University

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Partnership initiation
--

Partner POC

Data element name: Partner POC	Reporting question: Who is the point of contact for this project at the recipient or partner organization?
---------------------------------------	---

Description: Name of a point of contact for the recipient or partner organization
--

Data type: Text

Select multiple values: NA

Measurement unit: NA

Allowed values: Text

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Partnership initiation; update as necessary

Partner POC email

Data element name: Partner POC email	Reporting question: What is the point of contact's email address?
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Description: Email of the point of contact for the recipient or partner organization

Data type: Text

Select multiple values: NA

Measurement unit: NA

Allowed values: Text

Logic: None – all respond

Required: Yes

Data collection level: Partner

Data collection frequency: Partnership initiation; update as necessary

**Partnership start date**

Data element name: Partnership start date	Reporting question: When did the partnership start?
Description: Date that the partner organization and the recipient began formally partnering on the project	
Data type: Date	Select multiple values: NA
Measurement unit: MM/DD/YYYY	Allowed values: 01/01/2023 – 12/31/2030
Logic: No response for recipient	Required: Yes
Data collection level: Partner	Data collection frequency: Partnership initiation

Partnership end date

Data element name: Partnership end date	Reporting question: When did the partnership end?
Description: Date that the partner organization and the recipient stopped formally partnering on the project	
Data type: Date	Select multiple values: NA
Measurement unit: MM/DD/YYYY	Allowed values: 01/01/2023 – 12/31/2030
Logic: No response for recipient	Required: Yes
Data collection level: Partner	Data collection frequency: Partnership end quarter

New partnership

Data element name: New partnership	Reporting question: Is this a new partnership?
Description: A new partnership means that the recipient and the partner organization have not had a formal working relationship (under contract or on a grant) prior to the start of the project.	
Data type: List	Select multiple values: No
Measurement unit: Category	Allowed values: <ul style="list-style-type: none"> • Yes • No • I don't know
Logic: No response for recipient	Required: Yes
Data collection level: Partner	Data collection frequency: Partnership initiation

Partner total requested

Data element name: Partner total requested	Reporting question: What is the total amount of funding the partner has requested to date from this project?
Description: Cumulative (total) amount of funds that the partner has requested reimbursement for from the recipient from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus the amount of funds requested in the reporting quarter. If there are no changes, report the value from the previous quarter.	
Data type: Decimal	Select multiple values: NA
Measurement unit: Dollars	Allowed values: \$0-\$100,000,000
Logic: No response for recipient	Required: Yes
Data collection level: Partner	Data collection frequency: Quarterly



Total match contribution**Data element name:** Total match contribution**Reporting question:** What is the total match value the organization has contributed to the project to date?

Description: Cumulative (total) value of funds and in-kind contributions (e.g., staff time, inputs, equipment rental, marketing support) that the partner has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus match contributions in the reporting quarter. If there are no changes, report the value from the previous quarter.

Data type: Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

Total match incentives**Data element name:** Total match incentives**Reporting question:** What is the total value of match provided by this organization for producer incentives?

Description: Cumulative (total) value of funds for incentive payments directly to producers that the partner has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. For each quarter's data entry, the value must be the sum of all previous entries plus match incentives in the reporting quarter. If there are no changes, report the value from the previous quarter.

Data type: Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

Match type**Data element name:** Match type 1-3**Reporting question:** What types of match contributions has the organization provided to the project?

Description: Types of match contributions *other than incentives* provided directly to producers by the organization from the start of the partnership to the end of the reporting quarter. Enter up to the top three (in dollar value) types of match contributions provided. In-kind staff time could be used for technical assistance, marketing assistance, or other support to producers. Production inputs include seed, fertilizer, pesticides, equipment and other inputs for use in the field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 match types are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other match types as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Equipment rental or use
- In-kind staff time
- Production inputs (reduced cost or free)
- Program income
- Software
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly



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Match amount**Data element name:** Match amount 1-3**Reporting question:** What is the value of the match contributions the organization provided to the project?

Description: Cumulative (total) value of funds for each match type that the organization has provided as a project match contribution from the start of the partnership to the end of the reporting quarter. Enter amounts for up to the top three (in dollar value) match types. The worksheet provides three columns for this data element. Enter one value for each column. If fewer than 3 match types are used, leave unnecessary columns blank.

Data type: Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

Training type provided**Data element name:** Training type 1-3 provided**Reporting question:** What types of training has the organization provided to project partners?

Description: Types of training provided to the project partner as a result of participating in the project during the past quarter. Training can come from the recipient, a project partner organization (including other divisions of their own organization, or an outside organization. Enter up to the top three (in dollar value) types of partner training provided. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 training types are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other training types as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Data collection
- Grant reporting
- Marketing opportunities
- Providing financial assistance
- Providing technical assistance
- Writing producer contracts
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

Activity by partner**Data element name:** Activity 1-3 by partner**Reporting question:** What types of activities has the organization provided to the project?

Description: Types of activities that the recipient or partner organization has provided during the reporting quarter. Enter up to the top three (in dollar value) types of activities undertaken. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 activity types are used, leave unnecessary columns blank. If “other” is chosen, use the additional column to enter other activity types as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Marketing support
- MMRV support
- Producer outreach for enrollment
- Technical assistance to producers
- Training to other partner organizations
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly



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Activity cost**Data element name:** Activity cost 1-3**Reporting question:** What is the value of the activities this organization has provided to the project?

Description: Cumulative (total) cost of each activity type that the organization has undertaken or offered from the start of the partnership to the end of the reporting quarter. Enter amounts for up to the top three (in dollar value) activity types. The worksheet provides three columns for this data element. Enter one value for each column. If fewer than 3 activity types are provided, leave unnecessary columns blank.

Data type: Decimal**Select multiple values:** NA**Measurement unit:** Dollars**Allowed values:** \$0-\$100,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

Products supplied**Data element name:** Products supplied**Reporting question:** What products or supplies were provided to enrolled fields?

Description: Name(s) of products supplied to enrolled producers as incentives or matching contributions. Enter the name of each product, including its brand. Separate each product name with a comma. If no products or supplies were provided by the organization, leave the column blank.

Data type: Text**Select multiple values:** NA**Measurement unit:** Name**Allowed values:** Text**Logic:** None – all respond**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly

Product source**Data element name:** Product source**Reporting question:** Which companies provided the supplies?

Description: Name of firm or company from which supplies were obtained.

Data type: Text**Select multiple values:** NA**Measurement unit:** Name**Allowed values:** Text**Logic:** Respond if text entered for 'Products supplied'**Required:** Yes**Data collection level:** Partner**Data collection frequency:** Quarterly



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Marketing Activities**Commodity type**

Data element name: Commodity type	Reporting question: What type of commodity is produced by the farmers enrolled in this project?
Description: List a single commodity produced or marketed through incentives from this project. If multiple commodities are produced by the project, use additional rows of the worksheet to report each commodity. Use the FSA commodity list in Appendix B and choose the commodity from the list.	
Data type: List	Select multiple values: No
Measurement unit: Category	Allowed values: FSA commodity list
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly

Marketing channel type

Data element name: Marketing channel type	Reporting question: What type of marketing channel is used to sell this commodity?
Description: List a single type of marketing channel used to sell the commodity produced by farmers enrolled in the project. If a single commodity is marketed through multiple channels, use additional rows of the worksheet to report each combination of commodity and marketing channel. If “other” is chosen, use the additional column to enter the other marketing channel type(s) as free text.	
Data type: List	Select multiple values: No
Measurement unit: Category	Allowed values: <ul style="list-style-type: none">• Agricultural marketing board• Biorefinery• Commodity broker• Direct to consumer• Direct to institution• Direct to restaurant• Distributor (including grain elevators)• Food hub or cooperative• Food processor• Non-food byproducts processor• Retailer• USDA• Other (specify)
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly

Number of buyers

Data element name: Number of buyers	Reporting question: How many buyers are there in this marketing channel?
Description: List the number of individual firms or buyers in this marketing channel.	
Data type: Integer	Select multiple values: No
Measurement unit: Count	Allowed values: 1-500
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly

**Names of buyers**

Data element name: Names of buyers	Reporting question: What are the names of all of the buyers in this marketing channel?
Description: Provide the names of all buyers in this marketing channel. Separate each name with a comma.	
Data type: Text	Select multiple values: NA
Measurement unit: Name	Allowed values: Text
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly

Marketing channel geography

Data element name: Marketing channel geography	Reporting question: What is the primary geography of the marketing channel?
Description: The primary geography of the type of marketing channel. Primary geography means the scale at which most of the activity of buying and selling happens. Local means within a single state or directly neighboring states. Regional means within a five-to-ten state area. National means across the United States. International means specific locations outside of the United States. Global means across the world or not to a specific international location.	
Data type: List	Select multiple values: No
Measurement unit: Category	Allowed values: <ul style="list-style-type: none"> • Local • Regional • National • Global
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly

Value sold

Data element name: Value sold	Reporting question: What is the value of the commodity sold in this marketing channel?
Description: The dollar value of the commodity sold in this marketing channel this quarter (non-cumulative).	
Data type: Decimal	Select multiple values: No
Measurement unit: Dollars	Allowed values: \$1-\$100,000,000
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly

Volume sold

Data element name: Volume sold	Reporting question: What is the volume of the commodity sold in this marketing channel?
Description: The volume of the commodity sold in this marketing channel this quarter (non-cumulative).	
Data type: Decimal	Select multiple values: No
Measurement unit: Number	Allowed values: 1-100,000,000
Logic: None – all respond	Required: Yes
Data collection level: Project	Data collection frequency: Quarterly



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Volume sold unit**Data element name:** Volume sold unit**Reporting question:** What is the unit of volume?**Description:** The unit associated with the volume of the commodity sold in the marketing channel. If "other" is chosen, use the additional column to enter the appropriate unit as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Bales (500 pounds)
- Bushels
- Carcass pounds
- Gallons
- Kilograms
- Linear board feet
- Liveweight pounds
- Metric tons
- Pounds
- Short tons
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

Price premium**Data element name:** Price premium**Reporting question:** What price premium is received for the commodity sold in this marketing channel?**Description:** The price premium received for the commodity sold in this marketing channel this quarter. Price premium is the amount received above a 'business as usual' price.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Dollars**Allowed values:** \$0.01-\$10,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

Price premium unit**Data element name:** Price premium unit**Reporting question:** What is the unit for the price premium?**Description:** The unit associated with the price premium for the commodity sold in the marketing channel. If "other" is chosen, use the additional column to enter the appropriate unit as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Per bale (500 pounds)
- Per bushel
- Per carcass pound
- Per gallon
- Per kilogram
- Per linear board foot
- Per live pound
- Per metric ton
- Per ounce
- Per short ton
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly



February 2023

Price premium to producer

Data element name: Price premium to producer**Reporting question:** What percent of the price premium is provided to the producer for the commodity sold in this marketing channel?**Description:** The percent of the price premium provided to the producer for the commodity sold in this marketing channel this quarter. Price premium is the amount received above a 'business as usual' price.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Percent**Allowed values:** 0-100**Logic:** None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

Product differentiation method

Data element name: Product differentiation method 1-3**Reporting question:** What methods are used to differentiate climate-smart commodities in this marketing channel?**Description:** Provide the methods used to differentiate the climate-smart commodity in this market channel. Product differentiation methods are ways to distinguish or differentiate the climate-smart commodity in the marketplace. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 product differentiation methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other product differentiation methods as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Certification/verification for internal insetting
- Farm certification
- Label or badge used on packaging or marketing
- Third party certification/verification
- Trademark
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

Marketing method

Data element name: Marketing method 1-3**Reporting question:** What methods are used to market climate-smart commodities in this marketing channel?**Description:** Provide the method(s) used to market this commodity in this market channel. Marketing method is the way that potential buyers of the climate-smart commodity are engaged by the project partners as the sellers or facilitators of sale. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 marketing methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other marketing methods as free text**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Label or badge used on packaging or marketing materials
- Marketing partnership (e.g., promotion by buyer)
- Print marketing campaign
- Social media and digital marketing campaign
- Verbal marketing campaign (e.g., radio, word of mouth)
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly



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Marketing channel identification method

Data element name: Marketing channel identification method 1-3**Reporting question:** What methods are used to generate interest in climate-smart commodities in this marketing channel?

Description: Provide the marketing channel identification method(s) used for this commodity in this market channel. Market channel identification methods are the ways that producers and project partners generate interest in purchasing the climate-smart commodity. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 marketing channel identification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other marketing channel identification methods as free text

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Educational tours for buyers
- In-person lead generation
- Negotiated contracts with buyers
- Partnership network or project partner
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly

Traceability method

Data element name: Traceability method 1-3**Reporting question:** What traceability methods are used for climate-smart commodities in this channel?

Description: Provide the traceability method(s) used for the climate-smart commodity in this market channel. Traceability methods are ways to trace the climate-smart commodity or the climate-smart claims through the supply chain. Include up to 3 methods, based on which methods are most commonly used for this project. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 traceability methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other traceability methods as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Barcode or unique ID
- Blockchain
- Book and claim
- Chain of custody
- Mass balance
- Recordkeeping
- Registry with certification
- Segregation
- Supply shed
- Volume proxy
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Project**Data collection frequency:** Quarterly



February 2023

Producer Enrollment**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
State or territory	State name (must match FSA farm enrollment data)
County of residence	County name (must match FSA farm enrollment data)

Producer data change**Data element name:** Producer data change**Reporting question:** Is there new/updated information for a producer who is re-enrolling in the project?**Description:** Indicates that there is new or updated information for a producer who had previously enrolled in the project and is re-enrolling.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Re-enrollment**Producer start date****Data element name:** Producer start date**Reporting question:** When did the producer enroll in the project?**Description:** Date that the producer enrolled in the project by signing their first contract.**Data type:** Date**Select multiple values:** NA**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023 – 12/31/2030**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment**Producer name****Data element name:** Producer name**Reporting question:** What is the name of producer enrolled in the project?**Description:** Name of the producer enrolled in the project; the name must match the name contained in the customer's Business Partner record and the Farm Operating Plan in FSA Business File for that Farm ID.**Data type:** Text**Select multiple values:** NA**Measurement unit:** NA**Allowed values:** Text**Logic:** None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment

**Underserved status****Data element name:** Underserved status**Reporting question:** Is this producer considered an underserved and/or a small producer?

Description: Underserved status of the primary operator of the enrolled operation. Underserved producers generally include beginning farmers, socially disadvantaged farmers, veteran farmers, and limited resource farmers; women farmers and producers growing specialty crops are generally also included in these categories. Small farms are generally those with less than \$350,000 in annual gross cash farm income. Indicate whether this producer is considered underserved, a small producer, or both underserved and a small producer. Use "I don't know" if the producer declines to answer. Departmental Regulation 4370-001 provides USDA's policies for collecting demographic data, including race, ethnicity and gender. Providing demographic information is voluntary and at the discretion of the customer. Demographic information is used by USDA for statistical purposes only and will not be used to determine an applicant's eligibility for programs or services for which they apply.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes, underserved
- Yes, small producer
- Yes, underserved and small producer
- No
- I don't know

Logic: None – all respond**Required:** No**Data collection level:** Producer**Data collection frequency:** Initial enrollment**Total area****Data element name:** Total area**Reporting question:** What is the total area of the farm?

Description: Total area of the farm associated with the Farm ID. Report total area of the farm, even if only a portion of the farm is enrolled in the project. If a producer is enrolled in the project for multiple years, review the total area each time a new contract is signed and provide any necessary updates.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Less than 1 acre
- 1 to 9 acres
- 10 to 49 acres
- 50 to 69 acres
- 70 to 99 acres
- 100 to 139 acres
- 140 to 179 acres
- 180 to 219 acres
- 220 to 259 acres
- 260 to 499 acres
- 500 to 999 acres
- 1,000 to 1,999 acres
- 2,000 to 4,999 acres
- 5,000 or more acres

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable



February 2023

Total crop area

Data element name: Total crop area **Reporting question:** What percent of the current operation is cropland?

Description: Area of the total farm that is currently used as cropland. If a producer is enrolled in the project for multiple years, review the total crop area each time a new contract is signed and provide any necessary updates.

Data type: Integer

Select multiple values: No

Measurement unit: Acres

Allowed values: 0-100,000

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Total livestock area

Data element name: Total livestock area **Reporting question:** What amount of the current operation is used for livestock (by area)?

Description: Area of the total farm that is currently used for pasture, grazing, rangeland; or animal housing, feeding or milking. If a producer is enrolled in the project for multiple years, review the total livestock area each time a new contract is signed and provide any necessary updates.

Data type: Integer

Select multiple values: No

Measurement unit: Acres

Allowed values: 0-100,000

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable

Total forest area

Data element name: Total forest area **Reporting question:** What amount of the current operation is forested (by area)?

Description: Area of the total farm that is currently considered forest land use. Forest land use means that at least 10% of the land area is covered in trees that will be at least 13 feet tall when mature. If a producer is enrolled in the project for multiple years, review the total forest area each time a new contract is signed and provide any necessary updates.

Data type: Integer

Select multiple values: No

Measurement unit: Acres

Allowed values: 0-100,000

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment and subsequent enrollment(s), if applicable



February 2023

Livestock type**Data element name:** Livestock type 1-3**Reporting question:** What types of livestock are raised on the farm?

Description: Up to top three types of livestock (by head count) on the farm. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 livestock types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other livestock types as free text. If a producer is enrolled in the project for multiple years, review the livestock type each time a new contract is signed and provide any necessary updates.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Alpacas
- Beef cows
- Beefalo
- Buffalo or bison
- Chickens (broilers)
- Chickens (layers)
- Dairy cows
- Deer
- Ducks
- Elk
- Emus
- Equine
- Geese
- Goats
- Honeybees
- Llamas
- Reindeer
- Sheep
- Swine
- Turkeys
- Other (specify)

Logic: Respond if 'Total livestock area' >0**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable**Livestock head****Data element name:** Livestock head 1-3**Reporting question:** How many livestock (by type) are on this operation?

Description: Average annual head count for each type of livestock. Enter amounts for up to the top three livestock types by number. The worksheet provides three columns for this data element. Enter one value for each column. If there are fewer than 3 livestock types, leave unnecessary columns blank. If a producer is enrolled in the project for multiple years, review the average annual head count each time a new contract is signed and provide any necessary updates.

Data type: Integer**Select multiple values:** NA**Measurement unit:** Head count**Allowed values:** 1-10,000,000**Logic:** Respond if 'Total livestock area' >0**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable



February 2023

Organic farm**Data element name:** Organic farm**Reporting question:** Is any part of the farm currently USDA-certified organic or transitioning to USDA-certified organic?

Description: USDA-certified organic means that the farm has been certified by an accredited organic certifying agent or is transitioning to USDA-certified organic by not using any of the prohibited substances. Yes means that some or all of the farm is certified organic or transitioning to certified organic. No means that no part of the farm is certified organic or transitioning to certified organic. If a producer is enrolled in the project for multiple years, review the organic certification status of the farm each time a new contract is signed and provide any necessary updates.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: None – all respond**Required:** No**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable**Organic fields****Data element name:** Organic fields**Reporting question:** Are any of the fields enrolled in the project currently USDA-certified organic or transitioning to USDA-certified organic?

Description: USDA-certified organic means that the operation has been certified by an accredited organic certifying agent or is transitioning to USDA-certified organic by not using any of the prohibited substances. Yes means that some or all of the fields enrolled in the project are certified organic or transitioning to certified organic. No means that no part of the fields enrolled in the project are certified organic or transitioning to certified organic. If a producer is enrolled in the project for multiple years, review the organic certification status of the enrolled fields each time a new contract is signed and provide any necessary updates.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'Organic operation'**Required:** No**Data collection level:** Producer**Data collection frequency:** Initial enrollment and subsequent enrollment(s), if applicable**Producer motivation****Data element name:** Producer motivation**Reporting question:** Which of the following was the primary reason the producer enrolled in this project?**Description:** Primary operator's motivation for enrolling in the project.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Financial benefit
- Environmental benefit
- New market opportunity
- Partnerships or networks
- Other

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment



February 2023

Producer outreach**Data element name:** Producer outreach 1-3**Reporting question:** What types of outreach were provided to producers?

Description: Up to three most common types of outreach provided to producer prior to enrollment. Outreach activities are those focused on identifying and enrolling producers in the project. Outreach can come from the recipient or project partners. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 outreach types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other outreach types as free text.

Data type: List**Select multiple values:** Yes**Measurement unit:** Category**Allowed values:**

- Commodity organizations
- Conferences
- Cooperative extension
- Digital communications and resources
- Education workshops, field days, and town halls
- Existing partner networks
- Farm visits and one-on-one meetings
- General advertising
- Peer referrals and producer groups
- Phone calls
- Print communications and resources
- Retailers
- State agencies
- Targeted messaging using proprietary data
- Technical service providers
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment

CSAF experience**Data element name:** CSAF experience**Reporting question:** Has the primary operator implemented CSAF practices in the last ten years anywhere on the farm?

Description: Has this farm implemented climate-smart agriculture or forestry (CSAF) practices anywhere on the farm in the past 10 years or since the current primary operator took control (whichever time period is shorter)? CSAF practices are included in a list in Appendix A.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment



February 2023

CSAF federal funds

Data element name: CSAF federal funds**Reporting question:** Were prior CSAF practices supported by federal funds?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by federal funds? Federal funds are defined as being from programs including, but not limited to, those from the Natural Resources Conservation Service (NRCS), including through Environmental Quality Incentives Program (EQIP), Conservation Stewardship Program (CSP), Regional Conservation Partnership Program (RCPP), or related programs), the Farm Service Agency Conservation Reserve Program (CRP), as well as funds from other USDA programs or other federal agencies.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'CSAF experience'**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment

CSAF state or local funds

Data element name: CSAF state or local funds**Reporting question:** Were prior CSAF practices supported by state or local funds?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by state funds? State or local funds are those from state departments of agriculture or other state agencies, local water quality districts and other local agencies.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'CSAF experience'**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment

CSAF nonprofit funds

Data element name: CSAF nonprofit funds**Reporting question:** Were CSAF practices supported by nonprofit funds?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by nonprofit funds? Nonprofit funds are those offered directly from a nonprofit organization to a producer.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'CSAF experience'**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Initial enrollment



CSAF market incentives

Data element name: CSAF market incentives **Reporting question:** Were CSAF practices supported by market incentives?

Description: If this farm (under the primary operator) has implemented CSAF practices in the last ten years, was implementation supported by market incentives? Market incentives include premiums paid by a commodity buyer or by a consumer based on branding or labeling as a climate-smart commodity.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'CSAF experience'

Required: Yes

Data collection level: Producer

Data collection frequency: Initial enrollment



February 2023

Field Enrollment**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)
Prior Field ID, if applicable	Prior Field ID assigned by FSA if there has been reconstitution of the farm resulting in a new Field ID during the field's enrollment in the project

Field data change**Data element name:** Field data change**Reporting question:** Has the information previously reported for this field changed?**Description:** Indicator that this entry is being used to report any relevant changes, such as a new Field ID number or changes to the commodity or practice combinations, for a field that has previously been enrolled in the project.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Re-enrollment**Contract start date****Data element name:** Contract start date**Reporting question:** What is the start date of the contract with the producer that includes this field?**Description:** Start date listed on the contract that enrolls the field in the project.**Data type:** Date**Select multiple values:** NA**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023 – 12/31/2030**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment**Total field area****Data element name:** Total field area**Reporting question:** What is the total size of the enrolled field?**Description:** Total size of the field enrolled with the project.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Acres**Allowed values:** .01-500**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment



February 2023

Commodity category

Data element name: Commodity category**Reporting question:** What category of commodity(ies) is (are) produced from this field?**Description:** Category of commodity(ies) produced in field enrolled in the project**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Crops
- Livestock
- Trees
- Crops and livestock
- Crops and trees
- Livestock and trees
- Crops, livestock and trees

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

Commodity type

Data element name: Commodity type**Reporting question:** What type of commodity is produced from this field?**Description:** Type of commodity produced in field enrolled in the project. See full list in Appendix B. The worksheet provides a drop-down list of the allowed values. Choose the appropriate value. Enter additional commodities in subsequent rows.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:** FSA commodity list**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

Baseline yield

Data element name: Baseline yield**Reporting question:** What is the baseline yield of this field?**Description:** Average annual yield of commodity in 3 years prior to enrollment. Provide yield for the enrolled field if possible. If not at field level, provide average annual yield for the specific commodity for the operation.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Production per acre or animal**Allowed values:** .01-100,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment



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Baseline yield unit

Data element name: Baseline yield unit**Reporting question:** Baseline yield unit

Description: Unit of average annual yield of commodity in enrolled field in 3 years prior to enrollment. The worksheet provides a drop-down list of choices for this data element. If "other" is chosen, use the additional column to enter the appropriate yield unit as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Animal units per acre
- Bushels per acre
- Carcass pounds per animal
- Head per acre
- Hundred-weights (or pounds) per head
- Linear feet per acre
- Liveweight pounds per animal
- Pounds per acre
- Tons per acre
- Other (specify)

Required: Yes**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:** Initial enrollment

Baseline yield location

Data element name: Baseline yield location**Reporting question:** For what portion of the operation is the baseline yield being reported?

Description: Location of the reported average annual yield of commodity in 3 years prior to enrollment. If "other" is chosen, use the additional column to enter the appropriate location as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Enrolled field
- Whole operation
- Other (specify)

Required: Yes**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:** Initial enrollment

Field land use

Data element name: Field land use**Reporting question:** What is this field's land use history?

Description: Prior to enrollment, what was the most common land use for this field in the past 3 years?

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Crop land
- Forest land
- Non-agriculture
- Other agricultural land
- Pasture
- Range

Required: Yes**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:** Initial enrollment



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Field irrigated**Data element name:** Field irrigated**Reporting question:** What is this field's irrigation history?**Description:** Prior to enrollment, what was the most common irrigation practice on this field the past 3 years?**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- No irrigation
- Center pivot
- Drip-subsurface
- Drip-surface
- Flood/border
- Furrow/ditch
- Lateral/linear sprinklers
- Micro-sprinklers
- Seepage
- Side roll
- Solid set sprinklers
- Supplemental
- Surface
- Traveling gun/towline
- Wheel Line
- Other

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

Field tillage**Data element name:** Field tillage**Reporting question:** What is this field's tillage history?**Description:** Prior to enrollment, what was the most common tillage approach during the past 3 years?**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- None
- Conventional, inversion
- Conventional, vertical
- No-till, direct seed
- Reduced till, inversion
- Reduced till, vertical
- Strip till
- Other

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment



February 2023

Practice past extent - farm

Data element name: Practice past extent - farm**Description:** Prior to enrollment, on what portion of the whole farm had this (these) CSAF practice(s) ever been used by the primary operator? If multiple practices are planned to be implemented in this field, enter the value that best corresponds to the farm's prior experience with the planned set of practices.**Data type:** List**Measurement unit:** Category**Reporting question:** What percent of the farm has implemented this CSAF practice (combination) previously?**Select multiple values:** No**Allowed values:**

- Never used
- Used on less than 25% of operation
- Used on 25-50% of operation
- Used on 51-75% of operation
- Used on more than 75% of operation

Required: Yes**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:** Initial enrollment

Field any CSAF practice

Data element name: Field any CSAF practice**Reporting question:** What is this field's prior experience with CSAF practices?**Description:** Prior to enrollment, have any CSAF practice or practices been used in this field in the past 3 years? CSAF practices are included in a list in Appendix A.**Data type:** List**Measurement unit:** Category**Select multiple values:** No**Allowed values:**

- Yes
- No
- I don't know

Required: Yes**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:** Initial enrollment

Practice past use - this field

Data element name: Practice past use - this field**Reporting question:** Have this CSAF practice (combination) been implemented previously in this field?**Description:** Prior to enrollment, had this (these) CSAF practice(s) been used in this field in the in the past 3 years? Enter yes if all of the practices had been used previously in this field; enter some if multiple practices are being implemented and one or more, but not all of the practices had been used previously in this field; and enter no if none of the practices had been used previously in this field.**Data type:** List**Measurement unit:** Category**Select multiple values:** No**Allowed values:**

- Yes
- Some
- No
- I don't know

Required: Yes**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:** Initial enrollment



February 2023

Practice type**Data element name:** Practice type 1-7**Reporting question:** What CSAF practice is being implemented in this field through the project?

Description: Which CSAF practice or practices will be implemented on this field as part of enrollment in the project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:** See list in Appendix A**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

Practice standard**Data element name:** Practice standard 1-7**Reporting question:** What standard does the CSAF practice follow?

Description: Is the CSAF practice being implemented on the field as part of enrollment in the project following a defined practice standard? The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- NRCS
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

Planned practice implementation year**Data element name:** Practice 1-7 implementation year**Reporting question:** What year is the CSAF practice planned to be implemented?

Description: Year that the CSAF practice is planned to be implemented on the field. Use 2022 for early adopters, defined as fields that have the practice actively implemented in 2022 (prior to contract being signed for this project). The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: Integer**Select multiple values:** No**Measurement unit:** Year**Allowed values:** 2022-2030**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

Practice extent**Data element name:** Practice 1-7 extent**Reporting question:** To what extent is the practice implemented?

Description: Total area, length, or head where the practice is being implemented in the field specified by the contract.

Data type: Decimal**Select multiple values:** No**Measurement unit:** Extent**Allowed values:** .01-100,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment



February 2023

Practice extent unit

Data element name: Practice 1-7
extent unit**Reporting question:** Unit for extent of practice implementation**Description:** Unit for extent of practice implementation on the field specified by the contract. If "other" is chosen, use the additional column to enter the appropriate unit.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Acres
- Head of livestock
- Linear feet
- Square feet
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Initial enrollment

CSAF Practice Sub-questions

For certain practices, additional questions are asked that provide information necessary to estimate greenhouse gas benefits from implementation of the practice. See Table 11 in the *CSAF Practice Sub-questions* section for descriptions of individual questions to be answered depending on the CSAF practices selected.



February 2023

Farm Summary**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
State or territory	State name (must match FSA farm enrollment data)
County of residence	County name (must match FSA farm enrollment data)

Producer TA received

Data element name: Producer TA received 1-3 **Reporting question:** What types of technical assistance were provided to this producer?

Description: Did the recipient or any partner provide technical assistance (TA) to the producer this year? Technical assistance is any training, education, capacity building or other support provided by any project partner(s) directly to producers enrolled in the project. List up to the top three most common types of TA provided to this producer. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 3 TA types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other TA types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Demonstration plots
- Equipment demonstrations
- Group field days or in-person field workshops
- Hotline
- One-on-one enrollment assistance
- One-on-one field visits
- One-on-one producer mentorship
- Producer networks and peer-to-peer groups
- Retailer consultation
- Social media/digital tools
- Train-the-trainer opportunities
- Virtual meetings or field days
- Webinars and videos
- Written materials
- None
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Producer incentive amount

Data element name: Producer incentive amount **Reporting question:** What is the total value of financial incentives provided to this producer?

Description: Total incentive payment received by the producer from USDA project funds for the year (non-cumulative). Do not include incentive payments made with partner match funds.

Data type: Decimal

Select multiple values: NA

Measurement unit: Dollars

Allowed values: \$0-\$5,000,000

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly



February 2023

Incentive reason

Data element name: Incentive reason 1-4 **Reporting question:** Why were incentives provided to this producer?

Description: List up to four reasons for producer incentive payments. List the top 4 based on total value of the incentive for each reason. The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 reasons, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other reasons as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Avoided conversion
- Conference or training attendance
- Demographics/equity payment
- Enrollment
- Foregone revenue
- Historic data collection
- Identity preservation (supply chain tracing)
- Implementation of practices
- MMRV (e.g., data collection, reporting)
- Passing audit
- Price premium on output
- Yield change
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly

Incentive structure

Data element name: Incentive structure 1-4 **Reporting question:** What are the units for the financial incentives provided to this producer?

Description: List the structures (units) corresponding to the top 4 (by dollar value) incentive payments to producers. Production unit is weight or volume (bushel, kilogram, ton). The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 structure types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other structure types as free text.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Flat rate
- Per animal head
- Per area
- Per length
- Per production unit
- Per ton GHG
- Per tree
- Other (specify)

Logic: None – all respond

Required: Yes

Data collection level: Producer

Data collection frequency: Quarterly



February 2023

Incentive type

Data element name: Incentive type 1-4**Reporting question:** What type of incentives were provided to each producer?

Description: List the top 4 types of incentive payments to producers (based on dollar value). The worksheet provides four columns with a drop-down list of the allowed values. Choose one value for each column. If there are fewer than 4 incentive types, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other incentive types as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Cash payment
- Equipment loan
- Guaranteed commodity premium payment
- Inputs and supplies
- Land rental
- Loan
- Paid labor
- Post-harvest transportation
- Tuition or fees for training
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

Payment on enrollment

Data element name: Payment on enrollment**Reporting question:** What portion of the financial incentive is provided to the producer upon enrollment in the project?

Description: Any incentive payment provided to the producer upon enrollment/signing a contract, and not related to any implementation, MMRV or sales activities. Full payment means the full incentive amount for any contract held by the producer is paid upon enrollment. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon enrollment. No payment means that none of the full incentive amount for any contract held by the producer is paid upon enrollment.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

Payment on implementation

Data element name: Payment on implementation**Reporting question:** What portion of the financial incentive is provided to the producer upon implementation of the practices?

Description: Any incentive payment provided to the producer upon implementing the practices included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon implementation. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon implementation. No payment means that none of the full incentive amount for any contract held by the producer is paid upon implementation.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly



February 2023

Payment on harvest

Data element name: Payment on harvest**Reporting question:** What portion of the financial incentive is provided to the producer upon harvest of the commodity?

Description: Any incentive payment provided to the producer upon harvesting or slaughtering the commodity included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon harvest. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon harvest. No payment means that none of the full incentive amount for any contract held by the producer is paid upon harvest.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

Payment on MMRV

Data element name: Payment on MMRV**Reporting question:** What portion of the financial incentive is provided to the producer upon completing MMRV requirements?

Description: Any incentive payment provided to the producer upon completing the annual MMRV requirements included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon MMRV being complete. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon MMRV being complete. No payment means that none of the full incentive amount for any contract held by the producer is paid upon MMRV being complete.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly

Payment on sale

Data element name: Payment on sale**Reporting question:** What portion of the financial incentive is provided to producer upon sale of the commodity?

Description: Any incentive payment provided to the producer upon sale of the commodity included in the contract. Full payment means the full incentive amount for any contract held by the producer is paid upon sale. Partial payment means that only part of the full incentive amount for any contract held by the producer is paid upon sale. No payment means that none of the full incentive amount for any contract held by the producer is paid upon sale.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Full payment
- Partial payment
- No payment

Logic: None – all respond**Required:** Yes**Data collection level:** Producer**Data collection frequency:** Quarterly



February 2023

Field Summary**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

Commodity type

Data element name: Commodity type **Reporting question:** What type of commodity is produced from this field?

Description: Type of commodity produced in field enrolled in the project. See full list in Appendix B. The worksheet provides multiple columns with a drop-down list of the allowed values. Choose one value for each column. Leave unnecessary columns blank.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: FSA commodity list

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Practice type

Data element name: Field practice type 1-7 **Reporting question:** What CSAF practice is being implemented in this field through the project?

Description: Which climate-smart agriculture or forestry (CSAF) practice or practices are being implemented in this project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values: See list in Appendix A

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Date practice complete

Data element name: Date practice complete **Reporting question:** When did the project certify CSAF practice implementation as complete?

Description: Date that the project certifies that implementation of the CSAF practice is complete on the field. Use January of the year prior to contract year for early adopters, defined as fields that have the practice actively implemented in the year prior to a contract associated with this project is signed). The worksheet provides seven columns for this data element. Enter one value for each column, corresponding to the practice types entered in the previous columns. If there are fewer than 7 practices being implemented on this field through enrollment in the project, leave unnecessary columns blank.

Data type: Date

Select multiple values: No

Measurement unit: MM/DD/YYYY

Allowed values: 01/01/2023 – 12/31/2030

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly



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Contract end date**Data element name:** Contract end date**Reporting question:** Contract end date**Description:** End date listed on the contract that enrolls the field in the project. If contract end date changes, submit updated end date during the next quarter's reporting.**Data type:** Date**Select multiple values:** No**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023 – 12/31/2030**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly**MMRV assistance provided****Data element name:** MMRV assistance provided**Reporting question:** Was MMRV assistance provided?**Description:** Was any MMRV assistance provided to the primary operator for this field? MMRV assistance includes in-field support for the use of technologies, consultation on data collection and input, and other support related to MMRV. MMRV is defined a measurement (calculations or estimations of GHG emissions), monitoring (ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time), reporting (documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization), and verification (independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable).**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly**Marketing assistance provided****Data element name:** Marketing assistance provided**Reporting question:** Was marketing assistance provided?**Description:** Was any marketing assistance provided to the primary operator for the commodity(ies) produced from this field? Marketing assistance includes guaranteeing the sale of the commodity(ies), providing a platform for the sale of the commodity(ies), providing a label, branding, or other support related to marketing.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly**Incentive per acre or head****Data element name:** Incentive per acre or head**Reporting question:** Is this field receiving a per-acre or per-head incentive?**Description:** Is this field receiving an incentive payment to implement a specific CSAF practice or set of practices on a per-acre or per-head (livestock) basis?**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly



February 2023

Field commodity value

Data element name: Field commodity value	Reporting question: What is the value of the commodity produced on the enrolled field?
Description: The dollar value of the commodity produced on the enrolled field.	
Data type: Decimal	Select multiple values: No
Measurement unit: Dollars	Allowed values: \$1-\$10,000,000
Logic: None – all respond	Required: Yes
Data collection level: Field	Data collection frequency: Quarterly

Field commodity volume

Data element name: Field commodity volume	Reporting question: What is the volume of commodity produced on the enrolled field?
Description: The volume of the commodity produced on the enrolled field	
Data type: Decimal	Select multiple values: No
Measurement unit: Number	Allowed values: 1-10,000,000
Logic: None – all respond	Required: Yes
Data collection level: Field	Data collection frequency: Quarterly

Field commodity volume unit

Data element name: Field commodity volume unit	Reporting question: What is the unit of volume?
Description: The unit associated with the volume of the commodity produced on the enrolled field. If “other” is chosen, enter the appropriate value in the additional column.	
Data type: List	Select multiple values: No
Measurement unit: Category	Allowed values: <ul style="list-style-type: none">• Bushels• Carcass weight pounds• Gallons• Head• Linear feet• Liveweight pounds• Pounds• Tons• Other (specify)
Logic: None – all respond	Required: Yes
Data collection level: Field	Data collection frequency: Quarterly

Cost of implementation

Data element name: Cost of implementation	Reporting question: What is the cost of practice implementation in the field?
Description: Total annual estimated cost per unit of implementing the practice(s) in the enrolled field.	
Data type: Decimal	Select multiple values: No
Measurement unit: Dollars	Allowed values: \$1-\$10,000,000
Logic: None – all respond	Required: Yes
Data collection level: Field	Data collection frequency: Quarterly



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Cost unit**Data element name:** Cost unit**Reporting question:** What is the unit for cost?**Description:** The unit associated with the cost of implementing CSAF practices in the field. If "other" is chosen, enter the appropriate value in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Per acre
- Per bushel
- Per head
- Per linear foot
- Per pound
- Per ton
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Cost coverage**Data element name:** Cost coverage**Reporting question:** What percent of the practice cost is covered by the incentive?**Description:** Estimated proportion of total annual cost of implementing the practice(s) that is covered by project incentives.**Data type:** Integer**Select multiple values:** No**Measurement unit:** Percent**Allowed values:** 0-100**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field GHG monitoring**Data element name:** Field GHG monitoring 1-3**Reporting question:** How were GHG impacts monitored in this field?**Description:** Up to the top three forms of monitoring GHG benefits as part of MMRV requirements. Monitoring is defined as ongoing review and confirmation that the climate-smart practice has been implemented according to the agreed upon standard and documentation of any changes in the site, implementation, or GHG emissions impacts over time. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG monitoring methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG monitoring methods as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Drones
- Ground-level photos and videos
- On-farm inspection
- Plot-based sampling (e.g., soil, water)
- Producer records or attestation
- Satellite monitoring or remote sensing
- Soil metagenomics
- Soil sensors
- Water sensors
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly



February 2023

Field GHG reporting

Data element name: Field GHG reporting 1-3**Reporting question:** How were GHG benefits reported for this field?

Description: Up to the top three forms of reporting on GHG benefits as part of MMRV requirements. Reporting is defined as documenting and sharing monitoring and measurement results with project partners, the recipient, and any third-party verification organization. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG reporting methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG reporting methods as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Automated devices
- Email
- Mobile app
- Paper
- Third-party actors
- Website
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field GHG verification

Data element name: Field GHG verification 1-3**Reporting question:** How was implementation of practices to reduce GHG emissions verified for this field?

Description: Up to the top three of verification of GHG benefits as part of MMRV requirements. Verification is defined as independent confirmation that measurement, monitoring and reporting information are complete, accurate and reliable. Include up to 3 methods, based on which methods are most commonly used for this field. The worksheet provides three columns with a drop-down list of the allowed values. Choose one value for each column. If fewer than 3 GHG verification methods are used, leave unnecessary columns blank. If "other" is chosen, use the additional column to enter other GHG verification methods as free text.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Artificial intelligence
- Computer modeling
- Recipient audit
- Photos
- Record audit
- Satellite imagery
- Site or field visit
- Third-party audit
- Other (specify)

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly



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Field GHG calculations

Data element name: Field GHG calculations**Reporting question:** What methods are used to calculate GHG benefits in this field?**Description:** List the method(s) used to calculate GHG benefits in this field. If yes to direct physical measurements, submit result reports (see *Supplemental Data Submission – Field direct GHG measurement results*).**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Models
- Direct field measurements
- Both

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field official GHG calculation

Data element name: Field official GHG calculation**Reporting question:** What method was used to calculate the official GHG benefits in this field?**Description:** List the method used to calculate the official GHG benefits in this field that are reported as part of the project's aggregate impact.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Models
- Direct field measurements

Logic: None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field official GHG ER

Data element name: Field official GHG emission reductions**Reporting question:** What are the estimated total GHG emission reductions (CO₂eq) in this field?**Description:** Estimated greenhouse gas emission reductions from practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field official carbon stock

Data element name: Field official carbon stock**Reporting question:** How much carbon has been sequestered in this field?**Description:** Estimated total change in carbon stock based on practice implementation in this field. This data element can be reported in any quarter and is cumulative for the year. Conversion rate is one ton of carbon = 3.67 tons of CO₂eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly



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Field official CO2 ER**Data element name:** Field official CO2 emission reductions**Reporting question:** What are the estimated total CO2 emission reductions in this field?**Description:** Estimated total carbon dioxide emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO₂**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field official CH4 ER**Data element name:** Field official CH4 emission reductions**Reporting question:** What are the estimated total CH4 emission reductions in this field?**Description:** Estimated total methane emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate. Conversion rate is one ton of CH₄ = 25 tons of CO₂eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CH4 reduced in CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field official N2O ER**Data element name:** Field official N2O emission reductions**Reporting question:** What are the estimated total N2O emission reductions in this field?**Description:** Estimated total nitrous oxide emission reductions based on practice implementation in this field that are reported as part of the project's aggregate impact. This data element must be entered upon practice completion or annually, as appropriate. Conversion rate is one ton of N₂O = 298 tons of CO₂eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons N2O reduced in CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly

Field offsets produced**Data element name:** Field offsets produced**Reporting question:** How many carbon offsets have been produced in this field?**Description:** Total carbon offsets produced in the field during the quarter (not cumulative). Offsets are defined as having been verified and certified using an accepted standard and sold into the carbon marketplace.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** Yes**Data collection level:** Field**Data collection frequency:** Quarterly



February 2023

Field insets produced

Data element name: Field insets produced **Reporting question:** How many carbon insets have been produced in this field?

Description: Total carbon insets produced in the field during the quarter (not cumulative). Insets are defined as having been verified and certified using an accepted standard and accounted for within Scope 3 emissions for a firm.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CO₂eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

Other field measurement

Data element name: Other field measurement **Reporting question:** Were data collected from the field for reasons other than GHG benefit estimation?

Description: Direct physical measurements or data collection taken in the field for any reason other than GHG benefits estimation. These reasons could include calibration of GHG estimation tools or models, tracking other environmental benefits (see Field environmental benefits report), and other reasons. If yes, submit corresponding reports (see *Supplemental data submission - Field direct measurement results*).

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Quarterly

GHG Benefits - Alternate Modeled**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

Commodity type**Data element name:** Commodity type 1-6**Reporting question:** What type of commodity(ies) is produced from this field?

Description: Type of commodity(ies) produced in field enrolled in the project. See full list of commodity options in Appendix B. The worksheet provides multiple columns with drop-down lists of the allowed values. Choose one value for each column. Leave unnecessary columns blank

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:** FSA commodity list**Logic:** None – all respond**Required:** If project calculates GHG benefits using multiple methods**Data collection level:** Field**Data collection frequency:** Annual**Practice type****Data element name:** Practice type 1-7**Reporting question:** What CSAF practice is being implemented by this project?

Description: Which CSAF practice or practices are being implemented in this project? CSAF practices are included in a list in Appendix A. The worksheet provides seven columns for this data element. Enter one value for each column. If there are fewer than 7 practices being implemented by the project, leave unnecessary columns blank.

Data type: List**Select multiple values:** No**Measurement unit:** Category**Allowed values:** See list in Appendix A**Logic:** None – all respond**Required:** If project calculates GHG benefits using multiple methods**Data collection level:** Field**Data collection frequency:** Annual



February 2023

GHG model**Data element name:** GHG model **Reporting question:** What model was used for alternate calculation of GHG benefits?**Description:** Select the model used for the alternate calculation of the field's GHG benefits.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- ACC Calculator
- Agriculture, Forestry and Other Land Use (AFOLU) Carbon Calculator
- AIRES
- APEX
- Bowen Ratio Energy Balance
- Carat-Calculator
- CArPE
- CDFA web-based calculator
- COMET-Farm
- COMET-Planner
- CoolFarm
- Cover Crop Explore
- CropTrak
- CultivateAI's FMIS
- DayCent-CR
- DNDC
- DSSAT
- Earth Optics
- EcoPractices
- EPIC
- Extrapolation based on literature
- FieldPrint
- Granular
- GREET
- gTIR
- IFSM
- IPCC default emissions factors & models
- itree
- Nitrogen Balance
- Nutrient Tracking Tool (NTT)
- RCD Project Tracker
- Revised Universal Soil Loss equation 2 (RUSLE2)
- RuFaS
- SAFE-Link
- SALUS (CIBO)
- SNAPGRAZE
- SquareRoots
- SWAT-C
- SYMFONI
- Truterra Sustainability Tool
- Verra
- WEPP
- YardStick
- Other (specify)

Logic: None – all respond**Required:** If project calculates GHG benefits using multiple methods**Data collection level:** Field**Data collection frequency:** Annual



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Model start date

Data element name: Model start date	Reporting question: For what time period are the GHG benefits modeled (model start date)?
Description: Date that the model parameters begin.	
Data type: Date	Select multiple values: NA
Measurement unit: MM/DD/YYYY	Allowed values: 01/01/1950 – 12/31/2030
Logic: None – all respond	Required: If project calculates GHG benefits using multiple methods
Data collection level: Field	Data collection frequency: Annual

Model end date

Data element name: Model end date	Reporting question: For what time period are the GHG benefits modeled (model end date)?
Description: Date that the model parameters end.	
Data type: Date	Select multiple values: NA
Measurement unit: MM/DD/YYYY	Allowed values: 01/01/2023– 12/31/2030
Logic: None – all respond	Required: If project calculates GHG benefits using multiple methods
Data collection level: Field	Data collection frequency: Annual

Total GHG benefits estimated

Data element name: Total GHG benefits estimated	Reporting question: What is the alternate estimate of the field's total GHG emission reductions?
Description: Total greenhouse gas emission reductions from practice implementation in the field estimated using an alternate model.	
Data type: Decimal	Select multiple values: No
Measurement unit: Metric tons CO ₂ eq	Allowed values: 0-10,000,000
Logic: None – all respond	Required: If project calculates GHG benefits using multiple methods
Data collection level: Field	Data collection frequency: Annual

Total carbon stock estimated

Data element name: Total carbon stock estimated	Reporting question: What is the alternate estimate of how much carbon has the field has sequestered?
Description: Total change in carbon stock based on practice implementation in the field estimated using an alternate model. Conversion rate is one ton of carbon = 3.67 tons of CO ₂ eq.	
Data type: Decimal	Select multiple values: No
Measurement unit: Metric tons CO ₂ eq	Allowed values: 0-10,000,000
Logic: None – all respond	Required: If project calculates GHG benefits using multiple methods
Data collection level: Field	Data collection frequency: Annual

Total CO₂ estimated

Data element name: Total CO ₂ estimated	Reporting question: What is the alternate estimate of the field's total CO ₂ emission reductions?
Description: Total carbon dioxide emission reductions based on practice implementation in the field estimated using an alternate model.	
Data type: Decimal	Select multiple values: No
Measurement unit: Metric tons CO ₂	Allowed values: 0-10,000,000
Logic: None – all respond	Required: If project calculates GHG benefits using multiple methods
Data collection level: Field	Data collection frequency: Annual



Total CH4 estimated**Data element name:** Total CH4 estimated**Reporting question:** What is the alternate estimate of the field's total CH4 emission reductions?**Description:** Total methane emission reductions based on practice implementation in the field estimated using an alternate model. Conversion rate is one ton of CH₄ = 25 tons of CO₂eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CH4 reduced in CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** If project calculates GHG benefits using multiple methods**Data collection level:** Field**Data collection frequency:** Annual

Total field N2O estimated**Data element name:** Total N2O estimated**Reporting question:** What is the alternate estimate of the field's total N2O emission reductions?**Description:** Total nitrous oxide emission reductions based on practice implementation in the field estimated using an alternate method. Conversion rate is one ton of N₂O = 298 tons of CO₂eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons N2O reduced in CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** If project calculates GHG benefits using multiple methods**Data collection level:** Field**Data collection frequency:** Annual



February 2023

GHG Benefits - Measured**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

GHG measurement method**Data element name:** GHG measurement method**Reporting question:** What measurement method is used to calculate GHG benefits?**Description:** Field-based measurement method used to calculate GHG benefits. If “other” is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Select multiple values:** No**Allowed values:**

- Emissions measurement unit
- Flux towers
- Litterbags
- Plant measurements
- Portable emissions analyzers
- Soil flux chambers
- Soil samples
- Soil sensors
- Vehicle-mounted sensors
- Other (specify)

Required: If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field**Logic:** None – all respond**Data collection level:** Field**Data collection frequency:**
Annual**Lab name****Data element name:** Lab name**Reporting question:** What is the name of the lab that processed the measurement samples?**Description:** Name of entity that received data and conducted analysis of samples.**Data type:** Text**Select multiple values:** No**Measurement unit:** NA**Allowed values:** Free text**Logic:** None – all respond**Required:** If applicable**Data collection level:** Field**Data collection frequency:** Annual

**Measurement start date****Data element name:** Measurement start date**Reporting question:** On what date did the measurement start?**Description:** Date that the measurements began. If it was a single point in time, use the same date for start date and end date. If multiple measurements took place over a time period, use the date that the measurements first began.**Data type:** Date**Select multiple values:** No**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023 – 12/31/2030**Logic:** None – all respond**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field**Data collection level:** Field**Data collection frequency:** Annual**Measurement end date****Data element name:** Measurement end date**Reporting question:** On what date did the measurement end?**Description:** Date that the measurements began. If it was a single point in time, use the same date for start date and end date. If multiple measurements took place over a time period, use the date that the measurements were completed.**Data type:** Date**Select multiple values:** No**Measurement unit:** MM/DD/YYYY**Allowed values:** 01/01/2023– 12/31/2030**Logic:** None – all respond**Required:** If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field**Data collection level:** Field**Data collection frequency:** Annual**Total CO2 reduction calculated****Data element name:** Total CO2 reduction calculated**Reporting question:** What are the total measured CO2 emission reductions?**Description:** Total annual CO2 emission reductions based on practice implementation in the field calculated from in-field measurements.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO₂**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** If a project takes carbon stock or greenhouse gas emission measurements in this field**Data collection level:** Field**Data collection frequency:** Annual**Total field carbon stock measured****Data element name:** Total field carbon stock measured**Reporting question:** What is the total amount of carbon sequestered based on repeat measurements in this field?**Description:** Change in carbon stock based on practice implementation in the field calculated from repeat soil sampling in this field. (Results for initial field soil samples should be reported in the 'Soil sample result' and 'Measurement type' columns.) Conversion rate is one ton of carbon = 3.67 tons of CO₂eq.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Metric tons CO₂eq**Allowed values:** 0-10,000,000**Logic:** None – all respond**Required:** If a project conducts soil samples or takes carbon stock measurements in this field**Data collection level:** Field**Data collection frequency:** Annual



Total CH4 reduction calculated

Data element name: Total CH4 reduction calculated

Reporting question: What are the total measured CH4 emission reductions?

Description: Total annual methane emission reductions based on practice implementation in the field calculated from in-field measurements. Conversion rate is one ton of CH₄ = 25 tons of CO₂eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons CH4 reduced in CO₂eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field

Data collection level: Field

Data collection frequency: Annual

Total N2O reduction calculated

Data element name: Total N2O reduction calculated

Reporting question: What are the total measured N2O emission reductions?

Description: Total annual nitrous oxide emission reductions based on practice implementation in the field calculated from in-field measurements. Conversion rate is one ton of N₂O = 298 tons of CO₂eq.

Data type: Decimal

Select multiple values: No

Measurement unit: Metric tons N2O reduced in CO₂eq

Allowed values: 0-10,000,000

Logic: None – all respond

Required: If a project conducts soil samples or takes carbon stock or greenhouse gas emission measurements in this field

Data collection level: Field

Data collection frequency: Annual

Soil sample result

Data element name: Soil sample result

Reporting question: What is the numeric result from this soil sample?

Description: Results of measurement(s) taken to determine the carbon stock of a soil (the tons of carbon found in a specified volume of soil).

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: .00001-100,000

Logic: None – all respond

Required: If a project conducts soil samples in this field

Data collection level: Field

Data collection frequency: Annual



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Soil sample result unit**Data element name:** Soil sample result unit **Reporting question:** What is unit for the soil sample result?**Description:** Unit for the corresponding soil sample result. The worksheet provides a drop-down list of choices for this data element. If "other" is chosen, use the additional column to enter the appropriate yield unit as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Percent
- Ppm
- Grams
- Grams per cubic centimeter
- Other (specify)

Logic: None – all respond**Required:** If a project conducts soil samples in this field**Data collection level:** Field**Data collection frequency:** Annual

Measurement type**Data element name:** Measurement type**Reporting question:** What type of analysis was conducted for this soil sample?**Description:** Type of soil analysis conducted. The worksheet provides a drop-down list of choices for this data element. If "other" is chosen, use the additional column to enter the appropriate yield unit as free text.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Organic matter
- Total organic carbon
- Bulk density
- Other (specify)

Logic: None – all respond**Required:** If a project conducts soil samples in this field**Data collection level:** Field**Data collection frequency:** Annual



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Additional Environmental Benefits**Unique IDs**

Farm ID	Unique Farm ID assigned by FSA
Tract ID	Unique Tract ID assigned by FSA
Field ID	Unique Field ID assigned by FSA
State or territory of field	State name (must match FSA farm enrollment data)
County of field	County name (must match FSA farm enrollment data)

Environmental benefits

Data element name: Environmental benefits

Reporting question: Are environmental benefits other than GHGs being tracked in the field?

Description: Tracking of environmental benefits other than greenhouse gas emission reductions and carbon sequestration in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: None – all respond

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduction in nitrogen loss

Data element name: Reduction in nitrogen loss

Reporting question: Are reductions in nitrogen losses being tracked in the field?

Description: Tracking reductions in nitrogen losses in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.

Data type: List

Select multiple values: No

Measurement unit: Category

Allowed values:

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'

Required: Yes

Data collection level: Field

Data collection frequency: Annual

Reduction in nitrogen loss amount

Data element

name: Reduction in nitrogen loss amount

Reporting question: How much reduction in nitrogen losses have been measured in the field?

Description: Total amount of reduction in nitrogen losses that is measured and reported in the enrolled field.

Data type: Decimal

Select multiple values: No

Measurement unit: Amount

Allowed values: 0-1,000,000

Logic: Respond if yes to 'Reduction in nitrogen loss'

Required: Yes

Data collection level: Field

Data collection frequency: Annual



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Reduction in nitrogen loss amount unit

Data element name: Reduction in nitrogen loss amount unit**Reporting question:** What is the unit for how much reduction in nitrogen losses have been measured in the field?**Description:** Unit for the total amount of reduction in nitrogen losses that is measured and reported in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Kilograms
- Metric tons
- Pounds
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Reduction in nitrogen loss'**Data collection level:** Field**Data collection frequency:** Annual

Reduction in nitrogen loss purpose

Data element name: Reduction in nitrogen loss purpose**Reporting question:** What is the purpose of tracking reduction in nitrogen losses?**Description:** Purpose of tracking reduction in nitrogen losses in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Reduction in nitrogen loss'**Data collection level:** Project**Data collection frequency:** Annual

Reduction in phosphorus loss

Data element name: Reduction in phosphorus loss**Reporting question:** Are reductions in phosphorus losses being tracked in the field?**Description:** Tracking of reductions in phosphorus losses in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Required: Yes**Logic:** Respond if yes to 'Environmental benefits'**Data collection level:** Field**Data collection frequency:** Annual

Reduction in phosphorus loss amount

Data element name: Reduction in phosphorus loss amount**Reporting question:** How much reduction in phosphorus losses have been measured in the field?**Description:** Total amount of reduction in phosphorus losses that is measured in the field.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Amount**Allowed values:** 0-1,000,000**Logic:** Respond if yes to 'Reduction in phosphorus loss'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual



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Reduction in phosphorus loss amount unit

Data element name: Reduction in phosphorus loss amount unit**Reporting question:** What is the unit for the reduction in phosphorus losses measured in the field?**Description:** Unit for the total amount of reduction in phosphorus losses that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Kilograms
- Metric tons
- Pounds
- Other (specify)

Logic: Respond if yes to 'Reduction in phosphorus loss'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduction in phosphorus loss purpose

Data element name: Reduction in phosphorus loss purpose**Reporting question:** What is the purpose of tracking reductions in phosphorus losses?**Description:** Purpose of tracking reduction in phosphorus losses in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Reduction in phosphorus loss'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Other water quality

Data element name: Other water quality**Reporting question:** Are other water quality metrics being tracked in the field?**Description:** Project tracking of other water quality metrics in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual



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Other water quality type

Data element name: Other water quality type**Reporting question:** What type of other water quality metric have been measured in the field?**Description:** Type of other water quality metric (besides nitrogen loss and phosphorus loss reductions) that is measured in the field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Sediment load reduction
- Temperature
- Other (specify)

Logic: Respond if yes to 'Other water quality'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Other water quality amount

Data element name: Other water quality amount**Reporting question:** How much reduction in other water quality metrics have been measured in the field?**Description:** Total amount of reduction in other water quality metrics that is measured in the enrolled field.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Amount**Allowed values:** 0-1,000,000**Logic:** Respond if yes to 'Other water quality'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Other water quality amount unit

Data element name: Other water quality amount unit**Reporting question:** What is the unit for the reduction in other water quality metrics measured in the field?**Description:** Unit for the total amount of reduction in other water quality metrics that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Degrees F
- Kilograms
- Kilograms per liter
- Metric tons
- Pounds
- Other (specify)

Logic: Respond if yes to 'Other water quality'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual



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Other water quality purpose**Data element name:** Other water quality purpose**Description:** Purpose of tracking other water quality benefits in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Reporting question:** What is the purpose of tracking other water quality benefits?**Select multiple values:** No**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Other water quality'**Data collection level:** Field**Data collection frequency:** Annual

Water quantity**Data element name:** Water quantity**Reporting question:** Is water conservation being tracked in the field?**Description:** Tracking of water conservation or reduction in use in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.**Data type:** List**Measurement unit:** Category**Select multiple values:** No**Allowed values:**

- Yes
- No
- I don't know

Required: Yes**Logic:** Respond if yes to 'Environmental benefits'**Data collection level:** Field**Data collection frequency:** Annual

Water quantity amount**Data element name:** Water quantity amount**Reporting question:** How much water conservation has been measured in the field?**Description:** Total amount of water conservation or reduction that is measured in the field.**Data type:** Decimal**Measurement unit:** Amount**Select multiple values:** No**Allowed values:** 0-1,000,000**Logic:** Respond if yes to 'Water quantity'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Water quantity amount unit**Data element name:** Water quantity amount unit**Reporting question:** What is the unit for the amount of water conservation measured in the field?**Description:** Unit for the total amount of water conservation or reduced use that is measured and reported in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Select multiple values:** No**Allowed values:**

- Acre-feet
- Cubic feet
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Water quantity'**Data collection level:** Field**Data collection frequency:** Annual



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Water quantity purpose

Data element name: Water quantity purpose**Reporting question:** What is the purpose of tracking water conservation?**Description:** Purpose of tracking water conservation or reductions in water use in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Water quantity'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduced erosion

Data element name: Reduced erosion**Reporting question:** Is reduced soil erosion being tracked in the field?**Description:** Tracking of reduced soil erosion in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduced erosion amount

Data element name: Reduced erosion amount**Reporting question:** How much erosion reduction has been measured in the field?**Description:** Total amount of erosion reduction that is measured in the enrolled field.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Amount**Allowed values:** 0-1,000,000**Logic:** Respond if yes to 'Reduced erosion'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduced erosion amount unit

Data element name: Reduced erosion unit**Reporting question:** What is the unit for the amount of erosion reduction measured?**Description:** Unit for the total amount of erosion reduction from enrolled fields that is measured and reported by the project. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Tons
- Other (specify)

Logic: Respond if yes to 'Reduced erosion'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual



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Reduced erosion purpose

Data element name: Reduced erosion purpose**Description:** Purpose of tracking reduced erosion the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Reporting question:** What is the purpose of tracking reduced erosion in the field?**Select multiple values:** No**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Logic: Respond if yes to 'Reduced erosion'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduced energy use

Data element name: Reduced energy use**Reporting question:** Is reduced energy use being tracked in the field?**Description:** Tracking of reduced energy use in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Yes
- No
- I don't know

Logic: Respond if yes to 'Environmental benefits'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduced energy use amount

Data element name: Reduced energy use amount**Reporting question:** How much energy use reduction has been measured in the field?**Description:** Total amount of energy use reduction that is measured in the enrolled field.**Data type:** Decimal**Select multiple values:** No**Measurement unit:** Amount**Allowed values:** 0-1,000,000**Logic:** Respond if yes to 'Reduced energy use'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Reduced energy use amount unit

Data element name: Reduced energy use unit**Reporting question:** What is the unit for the energy use reduction measured in the field?**Description:** Unit for the total amount of energy use reduction that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Kilowatt hours
- Other (specify)

Logic: Respond if yes to 'Reduced energy use'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual



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Reduced energy use purpose

Data element name: Reduced energy use purpose**Description:** Purpose of tracking reduced energy use in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Reporting question:** What is the purpose of tracking reduced energy use in the field?**Select multiple values:** No**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Reduced energy use'**Data collection level:** Field**Data collection frequency:** Annual

Avoided land conversion

Data element name: Avoided land conversion**Description:** Tracking of avoided land conversion in the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits. Land conservation means land use changing from agricultural uses to non-agricultural uses.**Data type:** List**Measurement unit:** Category**Reporting question:** Is avoided land conversion being tracked in the field?**Select multiple values:** No**Allowed values:**

- Yes
- No
- I don't know

Required: Yes**Logic:** Respond if yes to 'Environmental benefits'**Data collection level:** Field**Data collection frequency:** Annual

Avoided land conversion amount

Data element name: Avoided land conversion amount**Description:** Total amount of avoided land conversion that is measured in the enrolled field.**Data type:** Decimal**Measurement unit:** Amount**Reporting question:** How much avoided land conversion has been measured in the field?**Select multiple values:** No**Allowed values:** 0-1,000,000**Required:** Yes**Logic:** Respond if yes to 'Avoided land conversion'**Data collection level:** Field**Data collection frequency:** Annual

Avoided land conversion amount unit

Data element name: Avoided land conversion unit**Description:** Unit for the total amount of avoided land conversion that is measured in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Reporting question:** What is the unit for the amount of avoided land conversion measured in the field?**Select multiple values:** No**Allowed values:**

- Acres
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Avoided land conversion'**Data collection level:** Field**Data collection frequency:** Annual



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Avoided land conversion purpose

Data element name: Avoided land conversion purpose**Description:** Purpose of tracking avoided land conversion in the enrolled field. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Reporting question:** What is the purpose of tracking avoided land conversion in the field?**Select multiple values:** No**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don't know
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Avoided land conversion'**Data collection level:** Field**Data collection frequency:** Annual

Improved wildlife habitat

Data element name: Improved wildlife habitat**Description:** Tracking of improvements to wildlife in and around the enrolled field. Tracking means at a minimum using some form of monitoring and reporting that can quantify benefits.**Data type:** List**Measurement unit:** Category**Reporting question:** Are improvements to wildlife habitat being tracked in the field?**Select multiple values:** No**Allowed values:**

- Yes
- No
- I don't know

Required: Yes**Logic:** Respond if yes to 'Environmental benefits'**Data collection level:** Field**Data collection frequency:** Annual

Improved wildlife habitat amount

Data element name: Improved wildlife habitat amount**Description:** Total amount of improved wildlife habitat that is measured in and around the enrolled fields.**Data type:** Decimal**Measurement unit:** Amount**Reporting question:** How much improved wildlife habitat has been measured in the field?**Select multiple values:** No**Allowed values:** 0-1,000,000**Logic:** Respond if yes to 'Improved wildlife habitat'**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual

Improved wildlife habitat amount unit

Data element name: Improved wildlife habitat unit**Description:** Unit for the total amount of improved wildlife habitat that is measured in and around enrolled fields. If "other" is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Measurement unit:** Category**Reporting question:** What is the unit for the amount of improved wildlife habitat measured in the field?**Select multiple values:** No**Allowed values:**

- Acres
- Linear feet
- Other (specify)

Required: Yes**Logic:** Respond if yes to 'Improved wildlife habitat'**Data collection level:** Field**Data collection frequency:** Annual



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Improved wildlife habitat purpose

Data element name: Improved wildlife habitat purpose**Reporting question:** What is the purpose of tracking improved wildlife habitat in the field?**Description:** Purpose of tracking improved wildlife habitat in the enrolled field. If “other” is chosen, enter the appropriate value as free text in the additional column.**Data type:** List**Select multiple values:** No**Measurement unit:** Category**Allowed values:**

- Commodity marketing
- Producing insets
- Producing offsets
- I don’t know
- Other (specify)

Logic: Respond if yes to ‘Improved wildlife habitat’**Required:** Yes**Data collection level:** Field**Data collection frequency:** Annual



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CSAF Practice Sub-questions

For some CSAF practices, there is an additional set of questions that are unique to each practice. Responses to these questions are needed to verify estimated GHG benefits of these practices. If a field is implementing a CSAF practice with an NRCS CPS code in Table 11, answer the follow-up questions listed next to the relevant practice name in the table. Use the *Supplemental Reporting Workbook – CSAF Practice Sub-questions* to report the required information.

Table 11. Follow-on questions for select CSAF practices

Practice name and code	Follow-up question	Options (select one)
Alley Cropping (CPS 311)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Anaerobic Digester (CPS 366)	Waste storage system prior to installing anaerobic digester	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring) Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/range/paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
	Digester type	Covered lagoon with energy generation Covered lagoon with flaring Covered lagoon (no energy generation or flaring) Complex mix with energy generation Plug flow with energy generation Other (specify)
	Additional feedstock source (select most common if using more than one)	Food waste Straw or bedding Wastewater Other (specify)



Combustion System Improvement (CPS 372)	Fuel type before installation	Coal
		Diesel
	Fuel amount before installation	Electricity
		Gasoline
		Kerosene
		Liquified petroleum gas (LPG)
		Natural gas
		Propane
		Wood
		Other (specify)
	Fuel amount unit before installation	0-1,000,000
Conservation Cover (CPS 327)	Fuel type after installation	Cubic feet (natural gas)
		Gallons (diesel, gasoline, propane, LPG, kerosene)
	Fuel amount unit after installation	Kilowatt-hours (electricity)
		Pounds (wood, coal)
		Other (specify)
		Coal
		Diesel
		Electricity
		Gasoline
		Kerosene
		Liquified petroleum gas (LPG)
		Natural gas
	Fuel type after installation	Propane
		Wood
	Fuel amount unit after installation	Other (specify)
		0-1,000,000
		Cubic feet (natural gas)
		Gallons (diesel, gasoline, propane, LPG, kerosene)
		Kilowatt-hours (electricity)
		Pounds (wood, coal)
		Other (specify)
		Brassicas
	Species category (select most common/extensive type if using more than one)	Grasses
		Legumes
		Non-legume broadleaves
		Shrubs



Conservation Crop Rotation (CPS 328)	Conservation crop type	Brassica Broadleaf Cool season Grass Legume Warm season
	Change implemented	Added perennial crop Reduced fallow period Both
	Conservation crop rotation tillage type	Conventional (plow, chisel, disk) No-till, direct seed Reduced till Strip till None Other (specify)
	Total conservation crop rotation length in days	1-120
Contour Buffer Strips (CPS 332)	Strip width (feet)	1-100
	Species category	Grasses Forbs Mix
Cover Crop (CPS 340)	Species category (select most common/extensive type if using more than one)	Brassicas Forbs Grasses Legume Non-legume broadleaves
	Cover crop planned management	Grazing Haying Termination
	Cover crop termination method	Burning Herbicide application Incorporation Mowing Rolling/crimping Winter kill/frost
Critical Area Planting (CPS 342)	Species category (select most common/extensive type if using more than one)	Grass Grass legume/forb mix Herbaceous woody mix Perennial or reseeding Shrubs Trees
Feed Management (CPS 592)	Crude protein (percent)	0-100
	Fat (percent)	0-100
	Feed additives/supplements	Chemical Edible oils/fats Seaweed/kelp Other (specify)
Field Border (CPS 386)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs



Filter Strip (CPS 393)	Strip width (feet)	20-1,000
	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs
Forest Farming (CPS 379)	Land use in previous year	Forest
		Multi-story cropping Pasture/grazing land Row crops Other agroforestry
Forest Stand Improvement (CPS 666)	Purpose for implementation	Maintain or improve forest carbon stocks Maintain or improve forest health and productivity Maintain or improve forest structure and composition Maintain or improve wildlife, fish, and pollinator habitat Manage natural precipitation more efficiently Reduce forest pest pressure Reduce forest wildfire hazard
Grassed Waterway (CPS 412)	Species category (select most common/extensive type if using more than one)	Flowering Plants
		Forbs Grasses
Hedgerow Planting (CPS 422)	Species category (select most common/extensive type if using more than one)	Grasses Shrubs Trees
Herbaceous Wind Barriers (CPS 603)	Species density (number of trees planted per acre)	1-10,000
	Species category (select most common/extensive type if using more than one)	Forbs Grasses Mix Shrubs
Mulching (CPS 484)	Barrier width (feet)	1-1,000
	Number of rows	1-100
Mulching (CPS 484)	Mulch type	Gravel Natural Synthetic Wood
	Mulch cover (percent of field)	0-100



Nutrient management (CPS 590)	Nutrient type with CPS 590	Biosolids Commercial fertilizers Compost EEF (nitrification inhibitor) EEF (slow or controlled release) EEF (urease inhibitor) Green manure Liquid animal manure Organic by-products Organic residues or materials Solid/semi-solid animal manure Wastewater
	Nutrient application method with CPS 590	Banded Broadcast Injection Irrigation Surface application Surface application with tillage Variable rate
	Nutrient application method in the previous year	Banded Broadcast Injection Irrigation Surface application Surface application with tillage Variable rate
	Nutrient application timing with CPS 590	Single pre-planting Single post-planting Split pre- and post-planting Split post-planting
	Nutrient application timing in the previous year	Single pre-planting Single post-planting Split pre- and post-planting Split post-planting
	Nutrient application rate with CPS 590	0-20,000
	Nutrient application rate unit with CPS 590	Gallons per acre Pounds per acre
	Nutrient application rate change	Decrease compared to previous year Increase compared to previous year No change
	Species category (select most common/extensive type if using more than one)	Cool-season broadleaf Cool-season grass Warm-season broadleaf Warm-season grass
	Termination process	Grazing Haying (i.e., cutting and baling) Other (specify)
Prescribed Grazing (CPS 528)	Grazing type	Cell grazing Deferred rotational Management intensive Rest-rotation



Range Planting (CPS 550)	Species category (select most common/extensive type if using more than one)	Forbs Grasses Legumes Shrubs Trees
Residue and Tillage Management – No-till (CPS 329)	Surface disturbance	None Seed row only
Residue and Tillage Management – Reduced Till (CPS 345)	Surface disturbance	None Seed row/ridge tillage for planting Shallow across most of the soil surface Vertical/mulch
Riparian Forest Buffer (CPS 391)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000
Riparian Herbaceous Cover (CPS 390)	Species category (select most common/extensive type if using more than one)	Ferns Forbs Grasses Legumes Rushes Sedges
Roofs and Covers (CPS 367)	Roof/cover type	Concrete Flexible geomembrane Metal Timber Other (specify)
Silvopasture (CPS 381)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Forage Shrubs
	Species density (number of trees planted per acre)	1-10,000
Stripcropping (CPS 585)	Strip width (feet)	1-1,000
	Crop category (select most common/extensive type if using more than one)	Erosion resistant crops Fallow Sediment trapping crops
Tree/Shrub Establishment (CPS 612)	Number of strips	2-100
	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
Vegetative Barrier (CPS 601)	Species density (number of trees planted per acre)	1-10,000
	Species category (select most common/extensive type if using more than one)	Grasses Grass forb mix Grass legume mix
	Barrier width (feet)	3-1,000



Waste Separation Facility (CPS 632)	Separation type	Chemical (e.g., salts, polymers) Mechanical (e.g., screens, presses) Settling basin
	Most common use of solids	Bedding Field applied Other (specify)
Waste Storage Facility (CPS 313)	Waste storage system prior to installing your waste storage facility	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring) Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/range/paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
Waste Treatment (CPS 629)	Treatment type	Biological Chemical Mechanical
Waste Treatment Lagoon (CPS 359)	Waste storage system prior to installing waste treatment lagoon	Aerobic lagoon Anaerobic digester (complex mix) with energy generation Anaerobic digester (plug flow) with energy generation Anaerobic lagoon Composting Covered lagoon (no energy generation or flaring) Covered lagoon with energy generation Covered lagoon with flaring Daily spread Deep bedding pack Deep pit Dry lot Dry stacking/solid storage Pasture/Range/Paddock Poultry with bedding Poultry without bedding (e.g., high rise) Slurry tank/basin
	Is there a lagoon cover/crust?	Yes No
	Is there lagoon aeration?	Yes No



Windbreak/Shelterbelt Establishment and Renovation (CPS 380)	Species category (select most common/extensive type if using more than one)	Coniferous trees Deciduous trees Shrubs
	Species density (number of trees planted per acre)	1-10,000



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Appendix A: Climate-smart Agriculture and Forestry PracticesAll NRCS Practice Standards (not limited to climate-smart practices)

309, Agrichemical Handling Facility	390, Riparian Herbaceous Cover
311, Alley Cropping	391, Riparian Forest Buffer
313, Waste Storage Facility	393, Filter Strip
314, Brush Management	394, Firebreak
315, Herbaceous Weed Treatment	395, Stream Habitat Improvement and Management
316, Animal Mortality Facility	396, Aquatic Organism Passage
317, Composting Facility	397, Aquaculture Pond
318, Short Term Storage of Animal Waste and By-Products	398, Fish Raceway or Tank
319, On-Farm Secondary Containment Facility	399, Fishpond Management
320, Irrigation Canal or Lateral	400, Bivalve Aquaculture Gear and Biofouling Control
324, Deep Tillage	402, Dam
325, High Tunnel System	410, Grade Stabilization Structure
326, Clearing and Snagging	412, Grassed Waterway
327, Conservation Cover	420, Wildlife Habitat Planting
328, Conservation Crop Rotation	422, Hedgerow Planting
329, Residue and Tillage Management, No Till	423, Hillside Ditch
330, Contour Farming	428, Irrigation Ditch Lining
331, Contour Orchard and Other Perennial Crops	428A, Irrigation Water Conveyance, Ditch and Canal Lining, Plain Concrete
332, Contour Buffer Strips	428B, Irrigation Water Conveyance, Ditch and Canal Lining, Flexible Membrane
333, Amending Soil Properties with Gypsum Products	428C, Irrigation Water Conveyance, Ditch and Canal Lining, Galvanized Steel
334, Controlled Traffic Farming	430, Irrigation Pipeline
336, Soil Carbon Amendment	432, Dry Hydrant
338, Prescribed Burning	436, Irrigation Reservoir
340, Cover Crop	441, Irrigation System, Microirrigation
342, Critical Area Planting	442, Sprinkler System
345, Residue and Tillage Management, Reduced Till	443, Irrigation System, Surface and Subsurface
348, Dam, Diversion	447, Irrigation and Drainage Tailwater Recovery
350, Sediment Basin	449, Irrigation Water Management
351, Well Decommissioning	450, Anionic Polyacrylamide (PAM) Application
353, Monitoring Well	453, Land Reclamation, Landslide Treatment
355, Groundwater Testing	455, Land Reclamation, Toxic Discharge Control
356, Dike and Levee	457, Mine Shaft and Adit Closing
359, Waste Treatment Lagoon	460, Land Clearing
360, Waste Facility Closure	462, Precision Land Forming and Smoothing
362, Diversion	464, Irrigation Land Leveling
366, Anaerobic Digester	466, Land Smoothing
367, Roofs and Covers	468, Lined Waterway or Outlet
368, Emergency Animal Mortality Management	472, Access Control
371, Air Filtration and Scrubbing	484, Mulching
372, Combustion System Improvement	490, Tree/Shrub Site Preparation
373, Dust Control on Unpaved Roads and Surfaces	500, Obstruction Removal
374, Energy Efficient Agricultural Operation	511, Forage Harvest Management
375, Dust Management for Pen Surfaces	512, Pasture and Hay Planting
376, Field Operations Emissions Reduction	516, Livestock Pipeline
378, Pond	520, Pond Sealing or Lining, Compacted Soil Treatment
379, Forest Farming	521, Pond Sealing or Lining, Geomembrane or Geosynthetic Clay Liner
380, Windbreak/Shelterbelt Establishment and Renovation	521A, Pond Sealing or Lining, Flexible Membrane
381, Silvopasture	521B, Pond Sealing or Lining, Soil Dispersant
382, Fence	521C, Pond Sealing or Lining, Bentonite Sealant
383, Fuel Break	
384, Woody Residue Treatment	
386, Field Border	
388, Irrigation Field Ditch	



521D, Pond Sealing or Lining, Compacted Clay Treatment	632, Waste Separation Facility
522, Pond Sealing or Lining - Concrete	633, Waste Recycling
527, Sinkhole Treatment	634, Waste Transfer
528, Prescribed Grazing	635, Vegetated Treatment Area
533, Pumping Plant	636, Water Harvesting Catchment
543, Land Reclamation, Abandoned Mined Land	638, Water and Sediment Control Basin
544, Land Reclamation, Currently Mined Land	640, Waterspreading
548, Grazing Land Mechanical Treatment	642, Water Well
550, Range Planting	643, Restoration of Rare or Declining Natural Communities
554, Drainage Water Management	644, Wetland Wildlife Habitat Management
555, Rock Wall Terrace	645, Upland Wildlife Habitat Management
557, Row Arrangement	646, Shallow Water Development and Management
558, Roof Runoff Structure	647, Early Successional Habitat Development-Mgt
560, Access Road	649, Structures for Wildlife
561, Heavy Use Area Protection	650, Windbreak/Shelterbelt Renovation
562, Recreation Area Improvement	654, Road/Trail/Landing Closure and Treatment
566, Recreation Land Improvement and Protection	655, Forest Trails and Landings
570, Stormwater Runoff Control	656, Constructed Wetland
572, Spoil Disposal	657, Wetland Restoration
574, Spring Development	658, Wetland Creation
575, Trails and Walkways	659, Wetland Enhancement
576, Livestock Shelter Structure	660, Tree-Shrub Pruning
578, Stream Crossing	666, Forest Stand Improvement
580, Streambank and Shoreline Protection	670, Energy Efficient Lighting System
582, Open Channel	672, Energy Efficient Building Envelope
584, Channel Bed Stabilization	736, Crop By-Product Transfer, interim
585, Stripcropping	724, Water Treatment Facility, interim
587, Structure for Water Control	735, Waste Gasification Facility, interim
588, Crosswind Ridges	737, Reduced Water and Energy Coffee Conveyance System, interim
589, Cross Wind Trap Strips	740, Pond Sealing and Lining, Soil Cement, interim
590, Nutrient Management	751, Individual Terrace, interim
591, Amendments for Treatment of Agricultural Waste	753, Infiltration Ditch, interim
592, Feed Management	755, Well Plugging, interim
595, Pest Management Conservation System	770, Livestock Confinement Facility, interim
600, Terrace	775, Drainage Ditch Covering, interim
601, Vegetative Barrier	782, Phosphorus Removal System, interim
602, Equitable Relief	800, Controlling Existing Flowing Wells, interim
603, Herbaceous Wind Barriers	803, Water Well Disinfection, interim
604, Saturated Buffer	805, Amending Soil Properties with Lime, interim
605, Denitrifying Bioreactor	808, Soil Carbon Amendment, interim
606, Subsurface Drain	809, Conservation Harvest Management, interim
607, Surface Drain, Field Ditch	810, Annual Forages for Grazing Systems, interim
608, Surface Drain, Main or Lateral	812, Raised Beds, interim
609, Surface Roughening	815, Groundwater Recharge Basin or Trench, interim
610, Salinity and Sodic Soil Management	817, On-Farm Recharge, interim
612, Tree/Shrub Establishment	818, Water Conservation System, interim
614, Watering Facility	821, Low Tunnel Systems, interim
620, Underground Outlet	823, Organic Management, interim
629, Waste Treatment	
630, Vertical Drain	

Other CSAF Practices

Traditional or cultural practices

Microbial products

Solar power generation

Grain bin construction

Pre-season drainage



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Appendix B: Commodity List

CROPS

ALFALFA
ALMONDS
AMARANTH GRAIN
APPLES
APRICOTS
ARONIA (CHOKEBERRY)
ARTICHOKES
ASPARAGUS
ATEMOYA
AVOCADOS
BAMBOO SHOOTS
BANANAS
BARLEY
BEANS
BEETS
BIRDSFOOT/TREFOIL
BLUEBERRIES
BREADFRUIT
BROCCOFLOWER
BROCCOLI
BROCCOLINI
BRUSSEL SPROUTS
BUCKWHEAT
CABBAGE
CACAO
CACTUS
CAIMITO
CALABAZA MELON
CALALOO
CAMELINA
CANARY MELON
CANARY SEED
CANEERRIES
CANISTEL
CANOLA
CANTALOUPE
CARAMBOLA (STAR FRUIT)
CARROTS
CASHEW
CASSAVA
CAULIFLOWER
CELERIAC
CELERY
CHERIMOYA
CHERRIES
CHESTNUTS
CHICORY/RADICCHIO
CHINESE BITTER MELON
CHRISTMAS TREES
CHUFAS

CINNAMON
CLOVER
COCONUTS
COFFEE
CORN
COTTON ELS
COTTON UPLAND
CRANBERRIES
CRENSHAW MELON
CRUSTACEAN
CUCUMBERS
CURRANTS
DASHEEN
DATES
DURIAN
EGGPLANT
EINKORN
ELDERBERRIES
EMMER
FIGS
FINFISH
FLAX
FLOWERS
FORAGE SOYBEAN/SORGHUM
GAILON
GARLIC
GENIP
GINGER
GINSENG
GOOSEBERRIES
GOURDS
GRAPEFRUIT
GRAPES
GRASS
GREENS
GROUND CHERRY
GUAMABANA/SOURSOP
GUAR
GUAVA
GUAVABERRY
GUAYULE
HAZEL NUTS
HEMP
HERBS
HESPERALOE
HONEY
HONEYBERRIES
HONEYDEW
HOPS
HORSERADISH
HUCKLEBERRIES

HYBRID POPLAR TREES
IDLE
INDIGO
ISRAEL MELONS
JACK FRUIT
JERUSALEM ARTICHOKES
JICAMA
JOJOBA
JUJUBE
JUNEERRIES
KENAF
KHORASAN
KIWIBERRY
KIWIFRUIT
KOCHIA (PROSTRATA)
KOHLRABI
KOREAN GOLDEN MELON
KUMQUATS
LAMBS EAR
LEEK
LEMONS
LENTILS
LESPEDEZA
LETTUCE
LIMES
LONGAN
LOQUATS
LYCHEE
MANGOS
MANGOSTEEN
MAPLE SAP
MAYHAW BERRIES
MEADOWFOAM
MILKWEED
MILLET
MIXED FORAGE
MOHAIR
MOLLUSK
MORINGA
MULBERRIES
MUSHROOMS
MUSTARD
NECTARINES
NIGER SEED
NONI
OATS
OKRA
OLIVES
ONIONS
ORANGES
PAPAYA



PARSNIP	STRAWBERRIES	
PASSION FRUITS	SUGAR BEETS	
PAWPAW	SUGARCANE	<u>LIVESTOCK</u>
PEACHES	SUNFLOWERS	ALPACAS
PEANUTS	SUNN HEMP	BEEF COWS
PEARS	TANGELOS	BEEFALO
PEAS	TANGERINES	BUFFALO OR BISON
PECANS	TANGORS	CHICKENS (BROILERS)
PENNYCRESS	TANGOS	CHICKENS (LAYERS)
PEPPERS	TANNIER	DAIRY COWS
PERENNIAL PEANUTS	TARO	DEER
PERIQUE TOBACCO	TEA	DUCKS
PERSIMMONS	TEFF	ELK
PINE NUTS	TI	EMUS
PINEAPPLE	TOBACCO CIGAR WRAPPER	EQUINE
PISTACHIOS	TOBACCO BURLEY	GEESE
PITAYA/DAGONFRUIT	TOBACCO BURLEY 31V	GOATS
PLANTAIN	TOBACCO CIGAR BINDER	HONEYBEES
PLUMCOTS	TOBACCO CIGAR FILLER	LLAMAS
PLUMS	TOBACCO CIGAR FILLER BINDER	REINDEER
POMEGRANATES	TOBACCO DARK AIR CURED	SHEEP
POTATOES	TOBACCO FIRE CURED	SWINE
POTATOES SWEET	TOBACCO FLUE CURED	TURKEYS
PRUNES	TOBACCO MARYLAND	
PSYLLIUM	TOBACCO VIRGINIA FIRE CURED	
PUMMELO	TOMATILLOS	
PUMPKINS	TOMATOES	
QUINCES	TREES TIMBER	
QUINOA	TRITICALE	
RADISHES	TRUFFLES	
RAISINS	TURNIPS	
RAMBUTAN	VETCH	
RAPESEED	WALNUTS	
RHUBARB	WAMPEE	
RICE	WASABI	
RICE SWEET	WATERMELON	
RICE WILD	WAX JAMBOO FRUIT	
RUTABAGA	WHEAT	
RYE	WILLOW SHRUB	
SAFFLOWER	WINTER MELON	
SAPODILLA	WOLFBERRY/GOJI	
SAPOTE	YAM	
SCALLIONS		
SESAME		
SHALLOTS		
SORGHUM		
SORGHUM DUAL PURPOSE		
SORGHUM FORAGE		
SOYBEANS		
SPELT		
SQUASH		
STAR GOOSEBERRY		

Partnerships for Climate-Smart Commodities

Additional Specific Terms and Conditions

February 2023

I. Overarching Statement

The following award terms and conditions are applicable to Partnerships for Climate-Smart Commodities agreements and are in addition to the USDA FPAC General Terms and Conditions. The award recipient must abide by all terms of this grant including, but not limited to, the General Terms and Conditions, the terms in the Funding Opportunity and associated Frequently Asked Questions, and this addendum. The recipient must also deliver on the planned objectives in the project narrative and budget narrative associated with this grant.

II. Eligibility and Highly Erodible Lands and Wetlands Compliance

In order to be eligible for an incentive payment as a part of the Partnerships for Climate-Smart Commodities, a producer must:

- Establish Farm Records with the Farm Service Agency (FSA) (have farm, tract, and field numbers in place);
- Complete an AD-2047 (Customer Data Worksheet to facilitate the collection of customer data for Business Partner Record);
- Certify highly erodible land conservation (HEL) and wetland conservation (WC) compliance via Form AD-1026, Highly Erodible Land Conservation (HELC) and Wetland Conservation (WC) Certification; and
- Certify that they are not a foreign person or entity.

Farm, tract, and field numbers are required for the producer, and ultimately the Partnerships for Climate-Smart Commodities recipient, to report climate-smart practice implementation to USDA, as well as to certify and maintain HELC/WC compliance. This will require that some producers who do not already have these numbers, like perennial crop growers or feedlots, establish these records with USDA's FSA. Farm, tract, field numbers, producer name, and Core Customer I.D. (CCID) will be provided by the recipient to the National Program Officer as a part of routine grant reporting. Recipients must ensure that producers receiving financial assistance or incentives through this project use the same name as is included in the relevant FSA Business File for that Farm ID in any contracts or similar documentation kept by the recipient.

Producers are not bound by the payment limitations and the adjusted gross income (AGI) limitations that are in place for other USDA programs.

In order to demonstrate HELC/WC compliance for Partnerships for Climate-Smart Commodities incentive payments, producers will need to request a copy of their subsidiary print from their

USDA FSA field office. The Subsidiary Print includes print year specific eligibility related information about a selected producer. The producer will then provide this documentation to the Partnerships for Climate-Smart Commodities recipients as proof of compliance. A current year subsidiary print will be required for each crop year that the producer receives a payment, and HELC/WC eligibility information is provided under the AD-1026 and Conservation Compliance sections of subsidiary (determined by year, which can change at any time during the year or in a subsequent year). As is the case already, field offices will not be expected to provide documentation to anyone besides the producer themselves (and must always comply with Section 1619 limitations if they ever do provide documentation to third parties). Producers must have control of the land for the term of their beneficiary contract.

Recipients are responsible for determining producer eligibility within the funding opportunity requirements. Recipients must inform producers of eligibility requirements and direct them to local USDA offices for requested information as necessary, including but not limited to, farm and tract establishment and Highly Erodible Land and Wetland Compliance determinations. Privacy of producers is a priority throughout this process, and recipients are responsible for maintaining producer privacy in the process.

At minimum, the recipient will collect and review subsidiary reports from participating producers. They will ensure that the producer is listed as “compliant” in all sections of the conservation compliance portion of subsidiary and “certified” for AD-1026 before an incentive payment is made. If payments to a producer span more than one Federal fiscal year, the recipient will review an updated subsidiary print each fiscal year to ensure that the status is still compliant.

III. Other Environmental and Cultural Resources Reviews

A Finding of No Significant Impact (FONSI) was signed by USDA NRCS on August 26, 2022. A copy of the Programmatic Environmental Assessment for Partnerships for Climate-Smart Commodities is available at www.usda.gov/climate-smart-commodities. USDA may determine that additional environmental and cultural resources review is needed for any particular action under Partnerships for Climate-Smart Commodities. The recipient must not execute any beneficiary contracts under this grant agreement prior to receipt of a letter from USDA that specifically details:

- 1) further procedures deemed appropriate by the Agency to ensure a completed National Environmental Policy Act (NEPA) review and all appropriate consultation requirements are met, and
- 2) additional instructions for any unanticipated discoveries or conditions.

A resolution of support is required for projects on Tribal lands from the governing body of the Tribe with jurisdiction over that land, if the applicant is not the Tribe nor an entity owned or

operated by that Tribe. USDA may approve alternative documentation for resolutions when USDA deems necessary and legally sufficient.

IV. Producer Benefits

USDA encourages the recipient to disclose to participating producers the manner and amount for which any market premiums derived from the development of the relevant climate-smart commodity will be shared between participating parties, including producers. USDA will be monitoring producer benefits, in particular those to small and underserved producers, throughout the grant period. Recipients agree that their project(s) will implement a plan for engaging small and underserved producers as laid out in this agreement.

V. Producer Data Protection and Disclosure

Recipients must ensure each producer has convenient access to any data collected from that producer or the producer's land and any associated modeling as part of the project. The recipient must provide each producer applying for benefits under this grant a description in writing of how their information, including but not limited to data about their farm and commodities, will be utilized, protected and shared as applicable.

VI. Other Data and Reporting Requirements

In addition to the reporting information provided in the statement of work and General Terms and Conditions, USDA will provide a template for the Detailed Progress Report, also known as the Partnerships for Climate-Smart Commodities (PSCS) Project Reporting Workbook. Within 30 calendar days of execution of this grant, a copy of this workbook will be posted at www.usda.gov/climate-smart-commodities or an alternative location provided to the recipient by the National Program Officer. USDA may provide updates to the PCSC Project Reporting Workbook or submission methods to streamline the data collection process and/or reduce the burden on the recipient throughout the grant period. Generally, these updates will be provided at least 3 months in advance of any required changes. The recipient must not transfer any data to foreign governments or foreign entities without prior approval from USDA.

USDA will provide a Technical Contact for this grant. The Technical Contact will have the responsibility of technical oversight for USDA for the project. The recipient is responsible for providing the technical assistance required to successfully implement and complete the project. The recipient must comply with any requests for information from the Technical Contact. The Technical Contact for this award is the National Program Officer assigned to this grant.

Prior to execution of this grant, the recipient must provide a shapefile depicting the project boundary for enrollment under this grant. Producer enrollment may not occur outside this boundary without modification of this grant.

Within 30 calendar days of execution of this grant, the recipient must provide to the National Program Officer a website address where enrollment information will be posted for producers for the project associated with this grant. Recipients will be responsible for the following reports:

- Submit quarterly performance reports that include a written progress report, as well as additional reporting on specific data elements contained in the most up-to-date version of the Partnerships for Climate-Smart Commodities Project Reporting Workbook. Additional information about each reported element is described in the Data Dictionary.
- Submit supplemental reports required to validate greenhouse gas (GHG) benefit data, including: (1) an initial project MMRV plan, (2) field-modeled GHG benefit reports, and (3) field-direct GHG measurement results, as applicable. Additional information about these reports is included in the Data Dictionary.
- Submit copies of project outputs and deliverables (e.g., fact sheets, reports) as attachments in ezFedGrants along with quarterly performance reports.
- Report the version of COMET-Planner used to estimate GHG benefits of the project within each quarterly performance report. As COMET-Planner is updated, recipients must adopt the latest version of the tool as directed by USDA for use in performance reports.

Recipients must designate an individual as a member of the USDA Partnerships for Climate-Smart Commodities Learning Network (Partnerships Network); this representative should be identified in the Project Narrative for this grant. Each project includes a plan for up to two Partnerships Network virtual meetings and two in-person meetings a year during the project duration. Dates and other details on events will be posted at www.usda.gov/climate-smart-commodities or an alternative location provided to the recipient by the National Program Officer.

The Partnerships Network will be co-chaired by representative from the USDA Office of the Chief Economist and the Farm Production and Conservation Mission Area. The Partnerships Network will inform synthesis reports to be assembled by USDA on a range of topics related to the implementation of Partnerships for Climate-Smart Commodities projects, including:

- Lessons-learned as projects are implemented;
- Options for providing technical assistance;
- Procedures for measurement/quantification, monitoring, reporting, and verifying GHG benefits;
- Options for tracing climate-smart commodities through the supply chain;
- Mechanisms for reducing costs of implementation;
- A forum for discussion and learning regarding approaches to climate-smart agriculture and forestry implementation (including but not limited to deployment and

measurement/quantification, monitoring, reporting, tracking, and verification of associated greenhouse gas benefits and marketing of climate-smart commodities).

- Synthesis of outcomes; and
- Opportunities for USDA and others to inform future approaches to generating new and expanded markets for climate-smart commodities.

The Partnerships Network topics to be discussed will cover at minimum the areas described in previous FAQs and will evolve with USDA's ongoing project data analysis efforts and with input from the project recipients on the kinds of sessions that will be most helpful to them in building the diverse climate-smart markets associated with their projects. Participation may include at least one interview a year and include questions related to the following areas:

- Technical assistance approaches, methods, and successes and/or challenges
- Producer outreach approaches, methods, and successes and/or challenges
- Monitoring, measurement, reporting, and verification (MMRV) approaches, methods, and successes and/or challenges
- Marketing approaches, methods, and successes and/or challenges
- Partnership approaches, methods, and successes and/or challenges
- Data collection and storage approaches, methods, and successes and/or challenges
- Supply chain approaches, methods and successes and/or challenges, including approaches to traceability
- Supply chain benefits and demand for climate-smart commodities
- Perspectives on program design, climate-smart commodity definitions, and future approaches or opportunities
- Project successes and stories

USDA may also request producer exit reports at a later date. Additional marketing and branding-related requirements may be provided by USDA, including signage related to Partnerships for Climate-Smart Commodities.

VII. Competition and Anti-Competitive Practices

In connection with this grant, recipients may not prohibit or otherwise limit a producer from changing the provider of other services or materials not included as part of this grant.

Recipients may not condition, limit, steer, or discriminate in their provision or sale of non-project business functions or products to producers based on their participation or non-participation in or use of any services provided as part of this grant. Additionally, funds in this agreement shall not be used for purposes or activities related to mergers or acquisitions.

VIII. Suspension and Disbarment

The provisions governing Suspension and Disbarment in subsection 1.a.8 shall also apply to fraud, embezzlement, theft, forgery, bribery, falsification, or destruction of records, making false statements, or violations of the Federal civil antitrust or unfair trade practice laws.

IX. Special provisions for awards to for-profit entities as recipients

This section contains provisions that apply to awards to for-profit entities. These provisions are in addition to other applicable provisions of these terms and conditions, or they make exceptions from other provisions of the terms and conditions for awards to for-profit entities. For-profit entities that receive awards have two options regarding audits:

- 1) A financial related audit of a particular award in accordance with Generally Accepted Government Auditing Standards issued by the Comptroller General of the United States, in those cases where the for-profit entity receives awards under only one USDA program; or, if awards are received under multiple USDA programs, a financial related audit of all awards in accordance with Generally Accepted Government Auditing Standards issued by the Comptroller General of the United States; or
- 2) An audit that meets the requirements contained in 2 CFR 200 subpart F.

For-profit entities that receive annual awards totaling less than the audit requirement threshold in 2 CFR 200 subpart F are exempt from USDA audit requirements for that year, but records must be available for review by appropriate officials of Federal agencies or the Government Accountability Office.

X. Non-Disparagement

Recipients may not engage in any advertising deemed by USDA as disparaging to another agricultural commodity or competing product, or in violation of the prohibition against false and misleading advertising. Disparagement is defined as anything that depicts other commodities in a negative or unpleasant light via overt or subjective video, photography, or statements. Comparative advertising is allowable, provided the presentation of facts is truthful, objective, not misleading, and supported by a reasonable basis.